

<Toray IR Seminar – No.5>

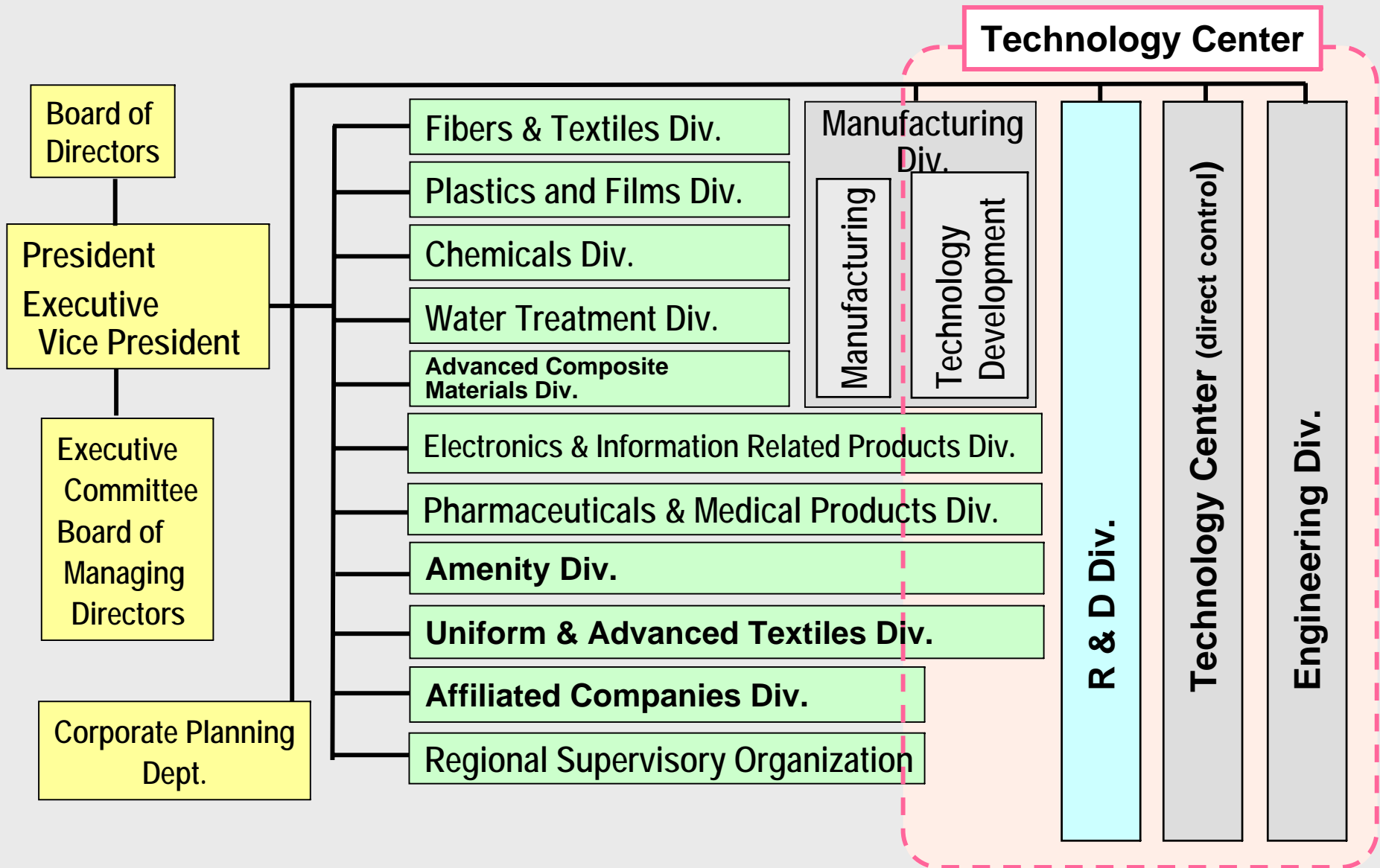
Research and Development Activities at Toray Industries, Inc.

- Business Expansion by Advanced Materials -

Oct. 14, 2004

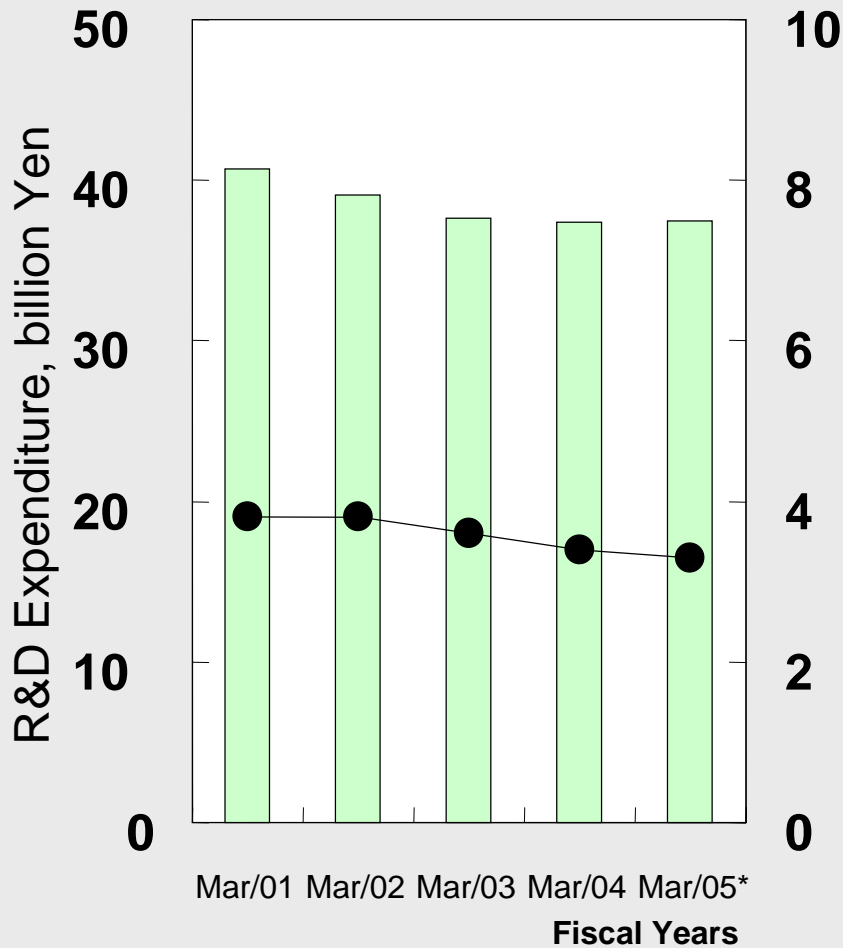
Dr.Hiroaki Kobayashi
Senior Managing Director,
General Manager of R&D Division
Toray Industries, Inc.

Organization of Toray Industries, Inc.

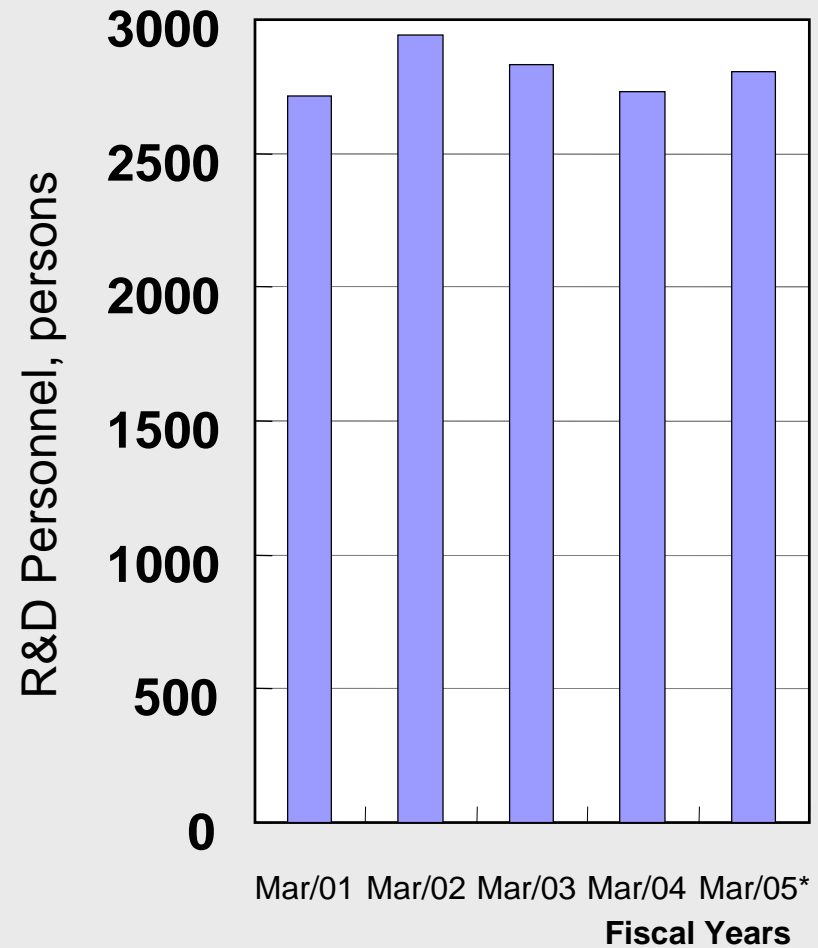


R&D Expenditure and Personnel

Approx. ¥40 billion



Approx. 2,800

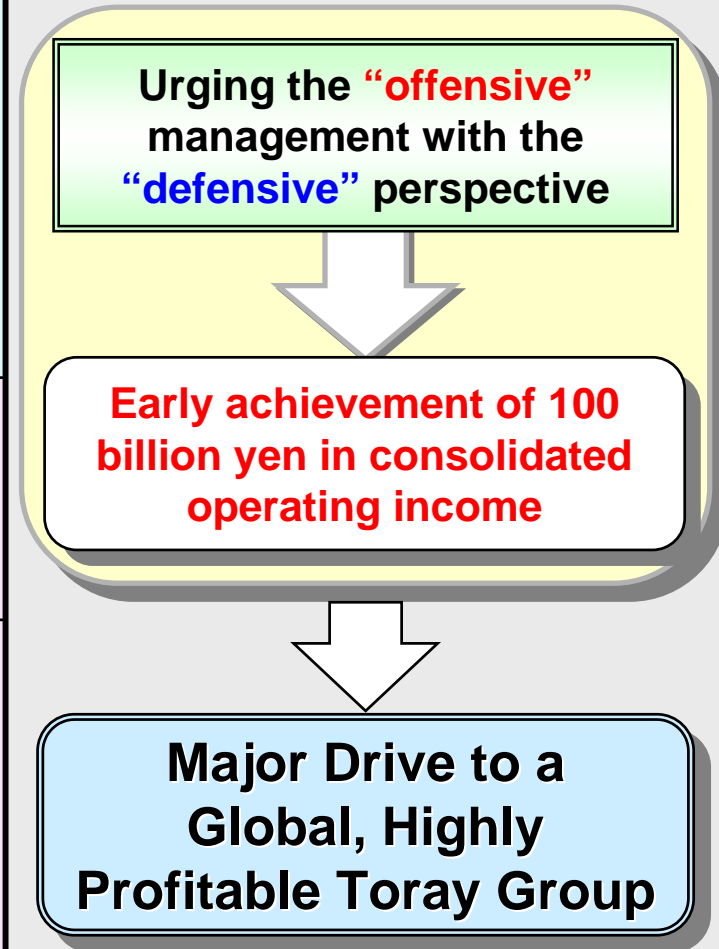


(*planned)

Main Action Points of “Project NT-II”

Launched new mid-term management issues “Project NT-II” in April, 2004

<p>Developing innovative attitudes and ideas / Reinforcing corporate structure</p>	<p>From the “defensive” perspective</p>	<ol style="list-style-type: none"> 1. Develop innovative attitudes and ideas (Revitalizing and Promoting CSR) 2. Reinforce corporate structure (Strengthening global competitiveness) 3. Reshape style of management
<p>Expanding revenues and profits through business structure reform</p>	<p>From the “defensive” and “offensive” perspective</p>	<p>4. Reform corporate structure</p>
	<p>From the “offensive” perspective</p>	<ol style="list-style-type: none"> 5. Expand advanced materials businesses 6. Expand and reinforce global No.1 businesses 7. Expand profits from businesses outside of Japan



Strengthening of Toray R&D

Toray R&D Advantages

1. Culture and history that produce innovative technologies
We have encouraged “challenging themes”, “underground research”, and “basic research”
2. Various kinds of specialists groups in many fields
Ex: Polymers, IT-related products, pharmaceuticals and medical products, nano/biotechnology, etc.
3. Unified R&D structure
Utilizes Toray’s collective strengths
4. Leading company in academia – industry – government collaboration
Over 150 joint research projects and 31 national research projects
5. Advanced analytical capabilities
Close collaboration with Toray Research Center

Technology Integration

★ Attractive products only come with innovative materials

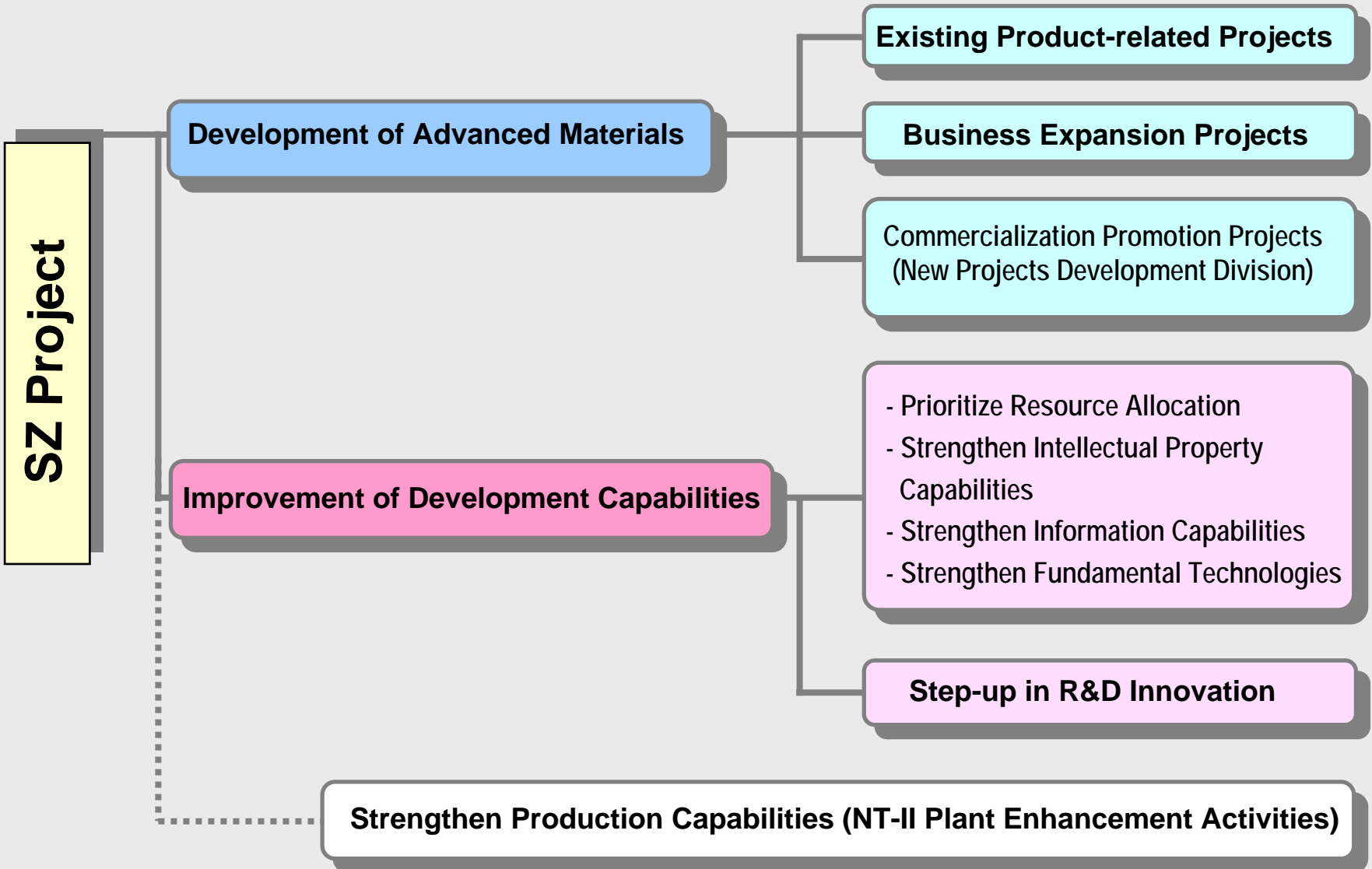
Reinforcement Points

1. Speed-Up
2. Improve “efficiency”, “effectiveness”
3. Strengthen basic / fundamental technologies



Achieve in “Expansion of Advanced Materials Businesses” project
→ Promotion of “SZ project”

Promotion of "SZ Project"



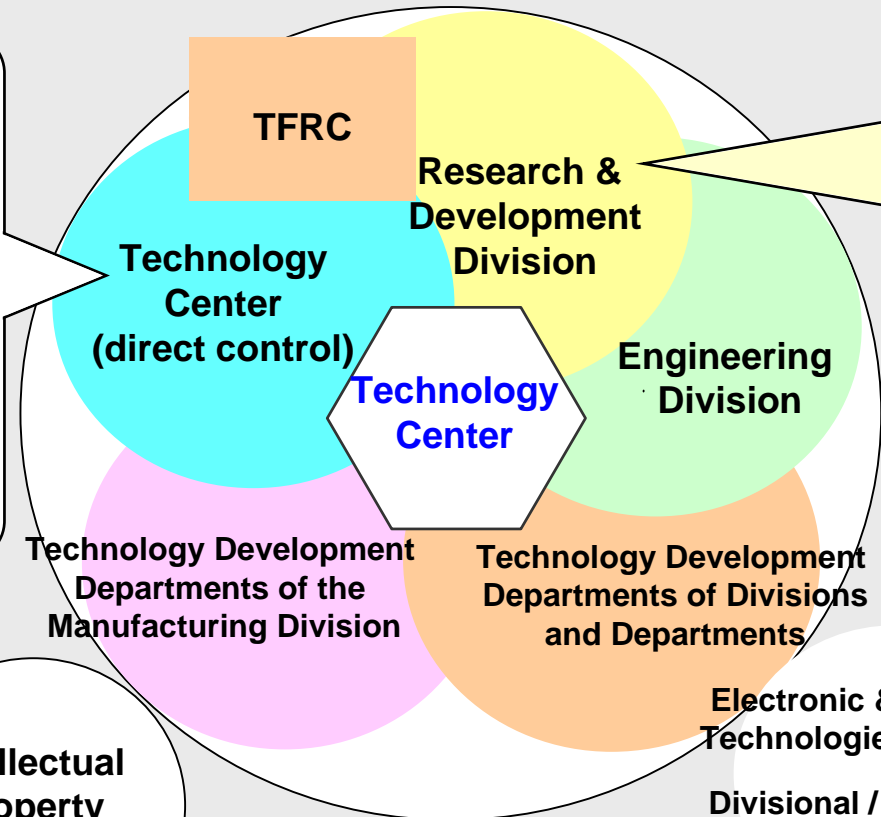
R&D / Technology Development Structure of the Technology Center

[Priority Issue at Technology Center]

Specific Urgent Theme

Development Themes on focus

- Functional Materials & Products Development Center
- Water Treatment Technology Center
- Film Products Development Center
- Advanced Composites Development Center
- Information Systems Department
- Clinical Development Center
- New Projects Development Division



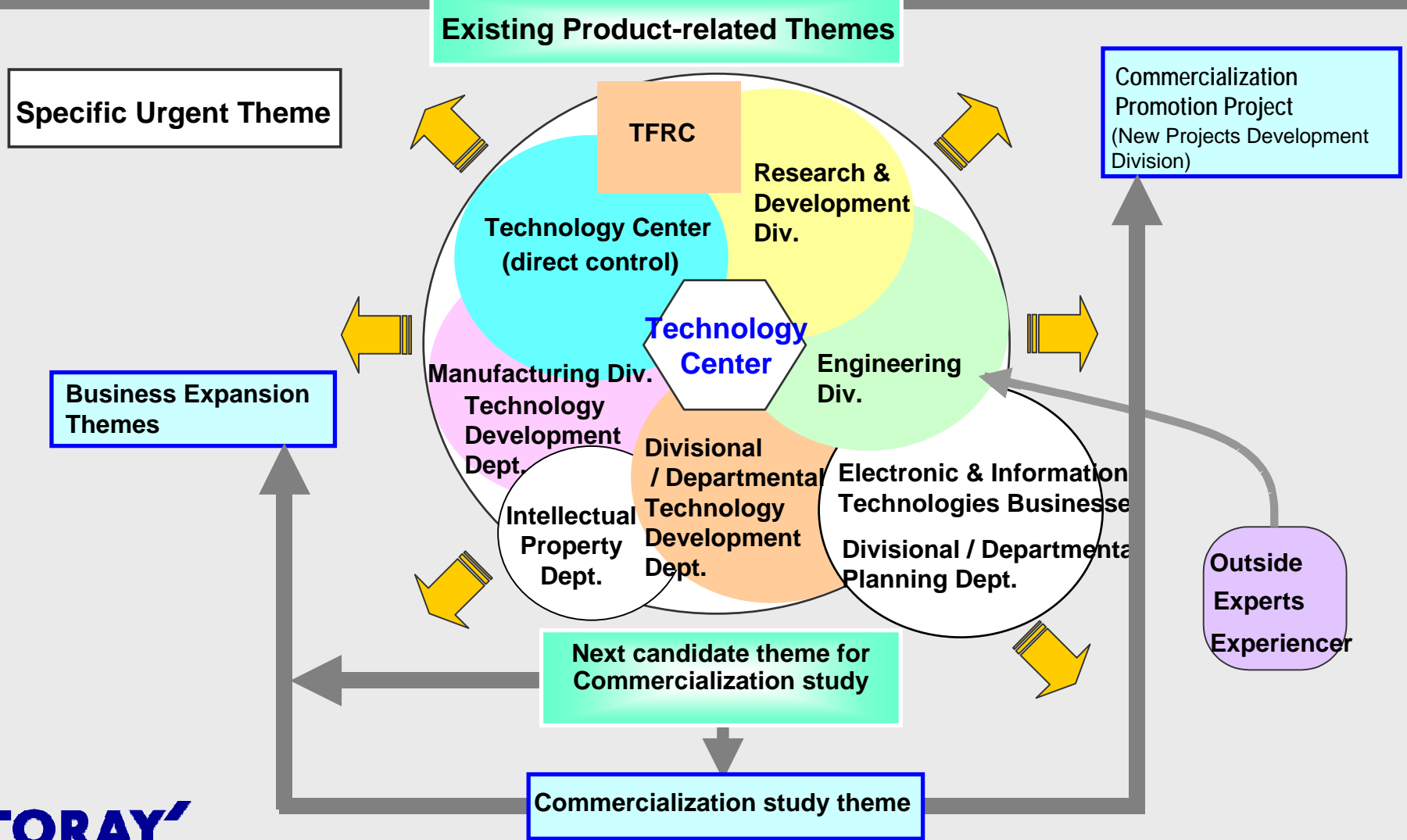
- Fibers & Textiles Research Laboratories
- Films and Film Products Research Laboratories
- Chemicals Research Laboratories
- Composite Materials Research Laboratories
- Electronic & Imaging Materials Research Laboratories
- Global Environment Research Laboratories
- Pharmaceutical Research Laboratories
- New Frontiers Research Laboratories
- Specialty Materials Research Laboratories

Intellectual Property Department

Electronic & Information Technologies Businesses
Divisional / Departmental Planning Departments

Dynamic Management of R&D / Technology Development

- Create a scenario under central control by interlinking technology, production, and marketing from the early R&D stage
- Strategic management such as concentrating on the theme as a project for 1 to 2 years and returning it to the belonging division or department.



1. Development of Advanced Nanomaterials

- ◆ *Nanofibers*
- ◆ *Multi-nanolayer films*
- ◆ *Nanoalloy Polymers*
- ◆ *Carbon Nanotubes*

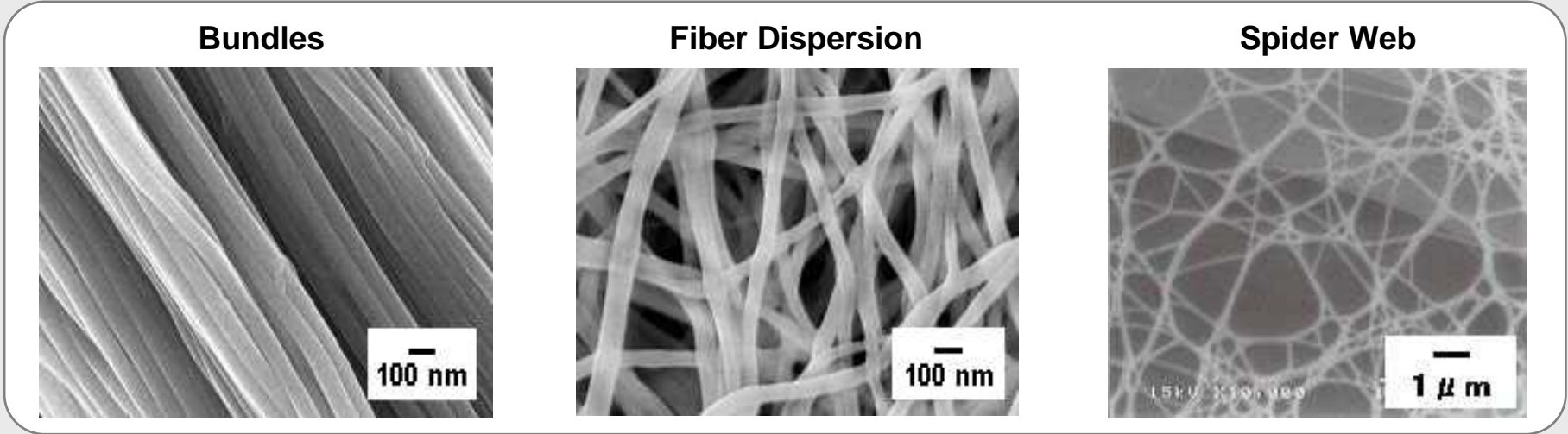
2. Development of IT-related Materials

- ◆ *Circuit / Mounting Materials*
- ◆ *Semiconductor-related Materials*
- ◆ *FDP-related Materials*
- ◆ *New Areas*

3. Efforts in Environmental Areas

- ◆ *Recycling-oriented Materials*
- ◆ *Environmentally Friendly Materials*
- ◆ *Global Warming Prevention Materials*
(*Carbon Fibers Composite Materials*)
- ◆ *Resolution of Water Pollution Problem*
(*Separation Membranes for Water Treatment*)

Various Forms of Nanofibers (Nylon, PBT)



Expected Nano-effects

Extreme Thinness

- Pliability
- Nanopores
- Nanoirregularities

Higher Surface Area

- Adsorption/Absorption
- Controlled-release



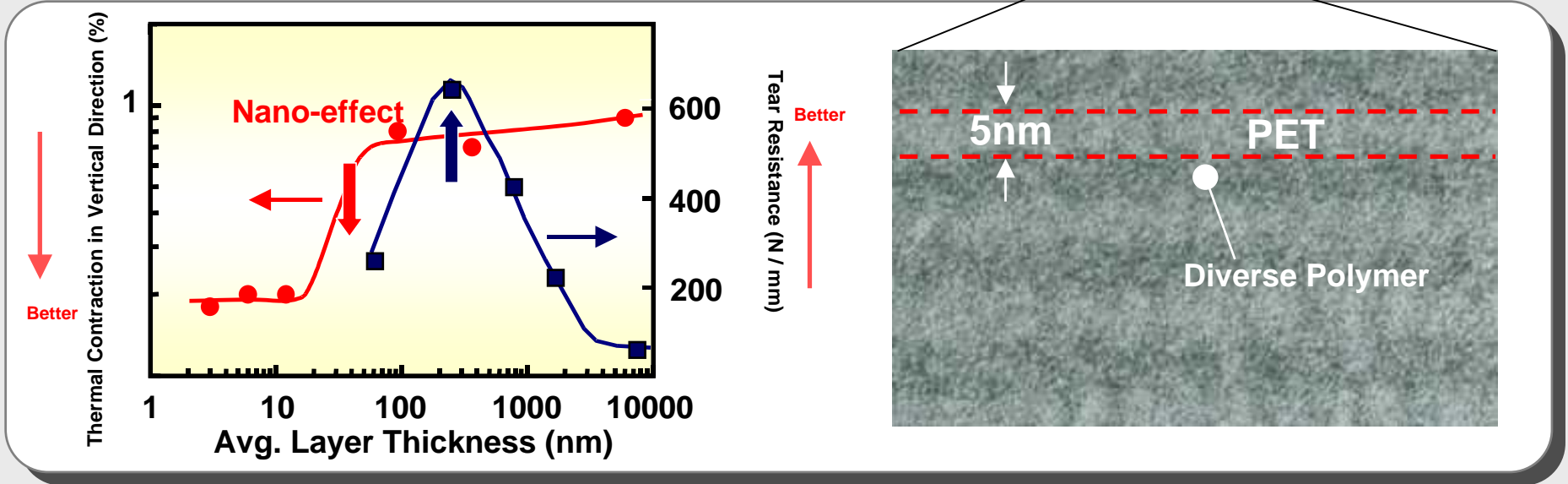
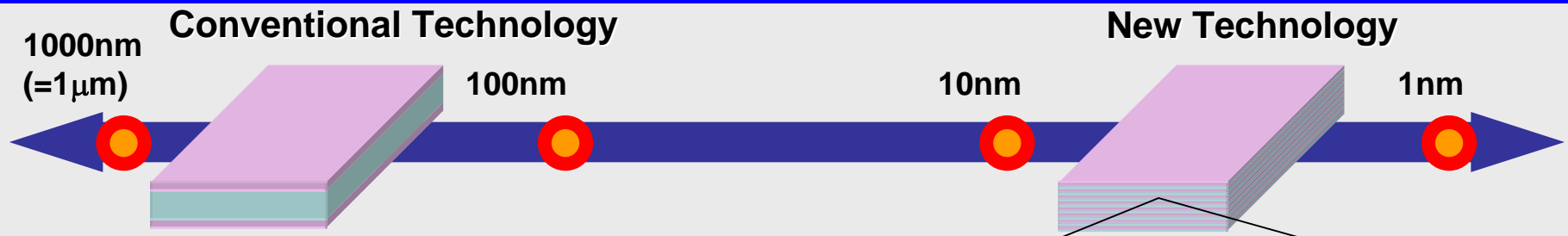
As thin to reach the moon,
using just a small-size chip (0.15g)



Expanding Applications

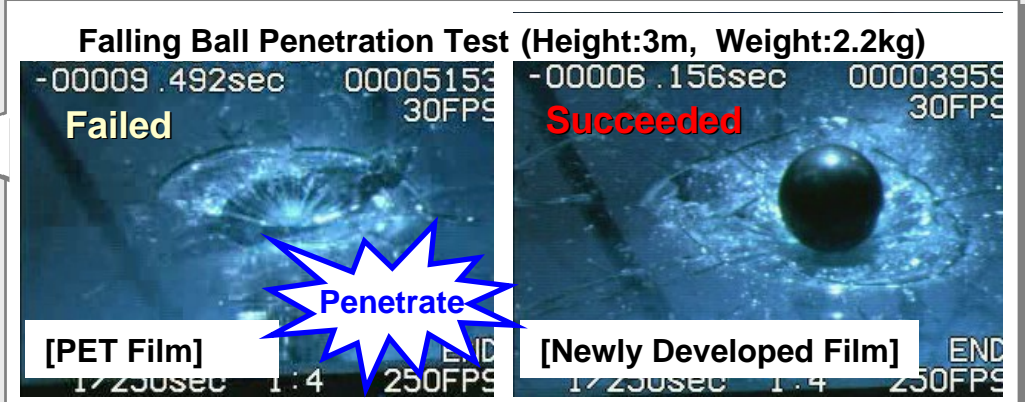
- High-performance Air Filters
- High-performance Fluid Filters
- Wiping Cloth
- Apparel of Quality
- Medical Substrates

Multi-nanolayer Films



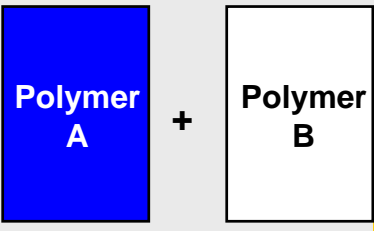
Expanding Applications

- ◆ Glass Protective Films (for safety & security)
- ◆ Electronic Materials
- ◆ Optical Functional Tapes

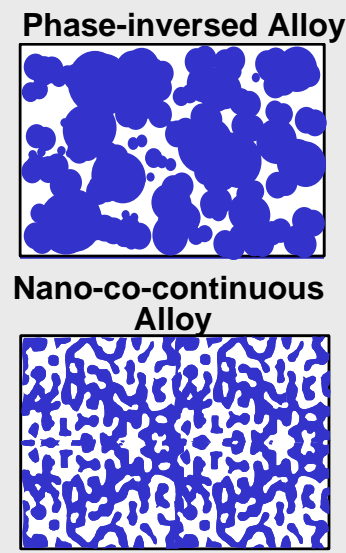
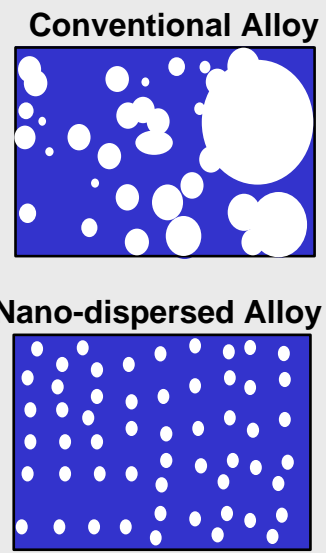


Nanoalloy Polymers

Success in structure control of Nanoalloy Polymers



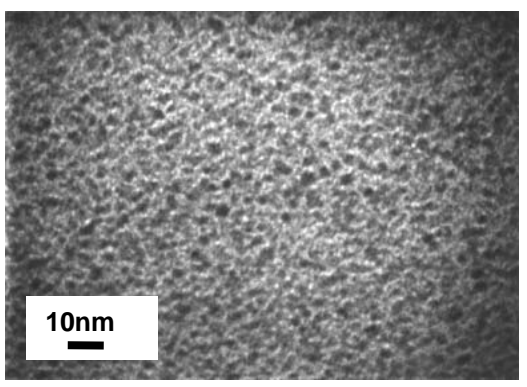
Polymer Design
Compatibilizer Design
Compound Technology



Improved Properties

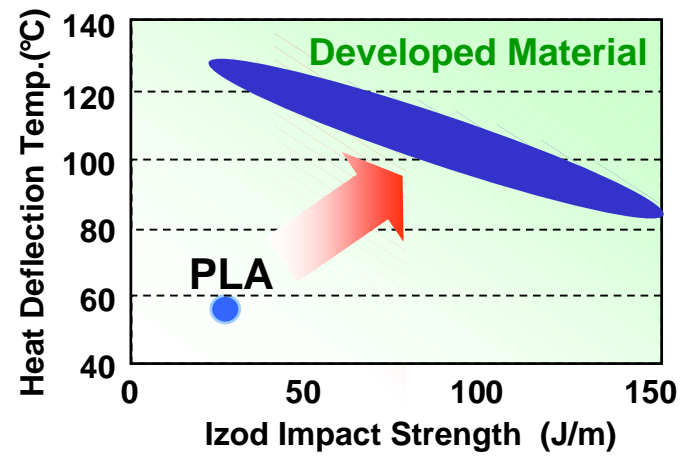
- Heat Resistance
- Impact Strength
- Chemical Resistance
- Flowability
- Moldability

(e.g.) PLA Nanoalloy



Electron microscope photo

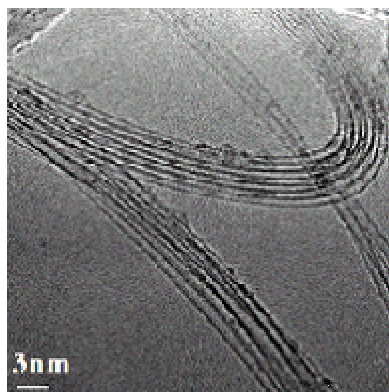
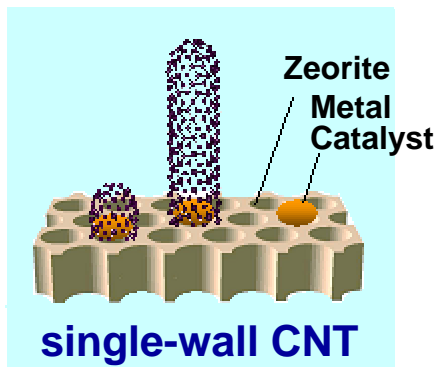
High-performance diverse polymer formulates a network structure which improves moldability and heat resistance



Properties of Developed Material

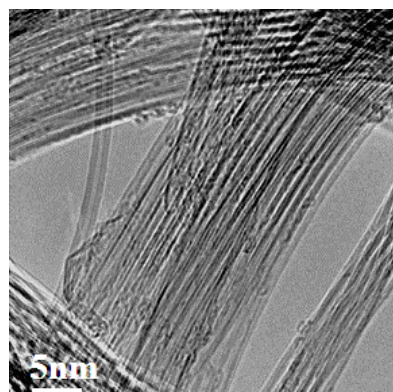
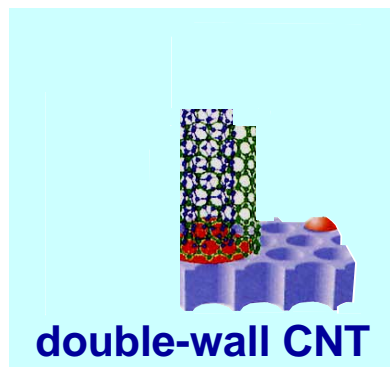
Carbon Nanotubes (CNT)

CCVD (Catalyst-supported Chemical Vapor Deposition) Method Using Zeolites



CNT purity : 99% or more
Single-layer CNT purity :
90% or more

Collaboration : Prof. Maruyama
Univ. of Tokyo



CNT purity : 99% or more
Two-layer CNT purity :
60% or more

Collaboration : Prof. Shinohara
Nagoya Univ.

Study Progress

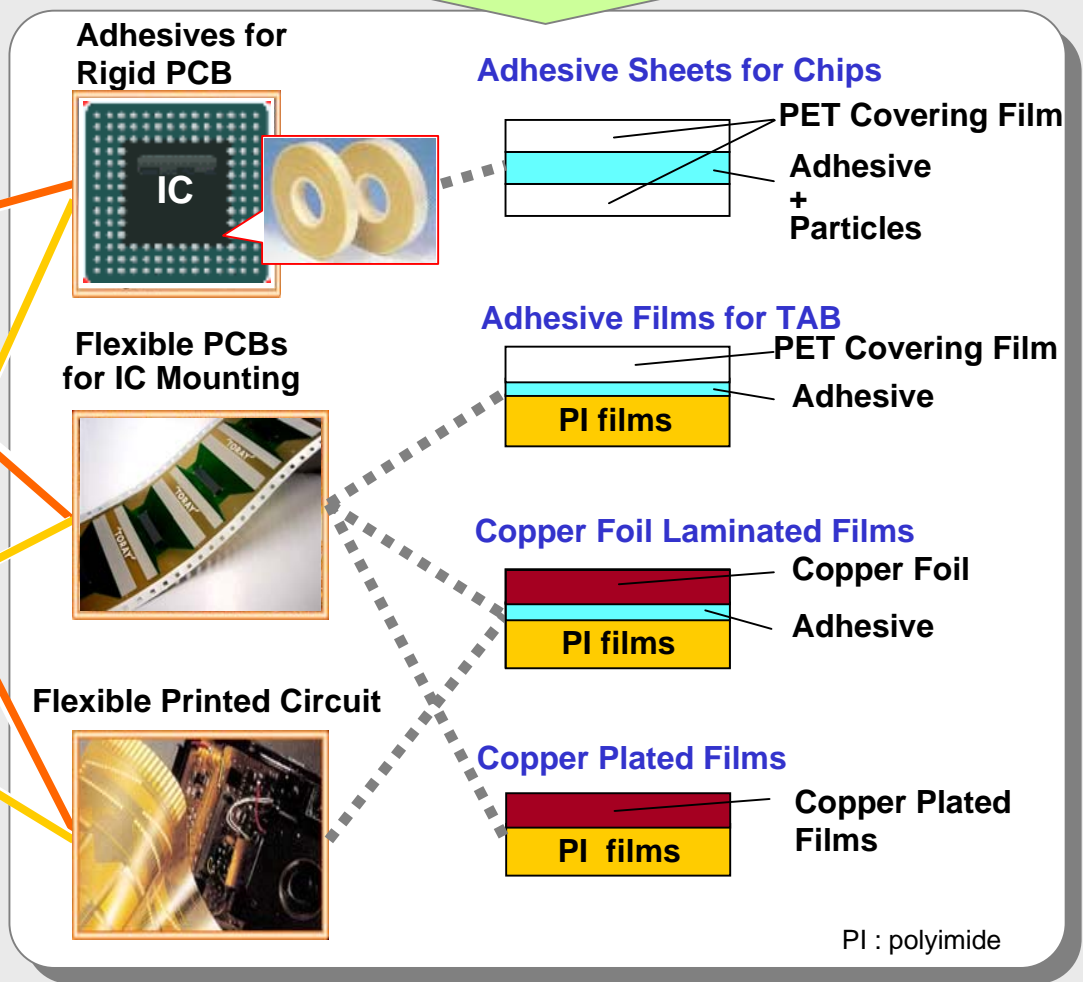
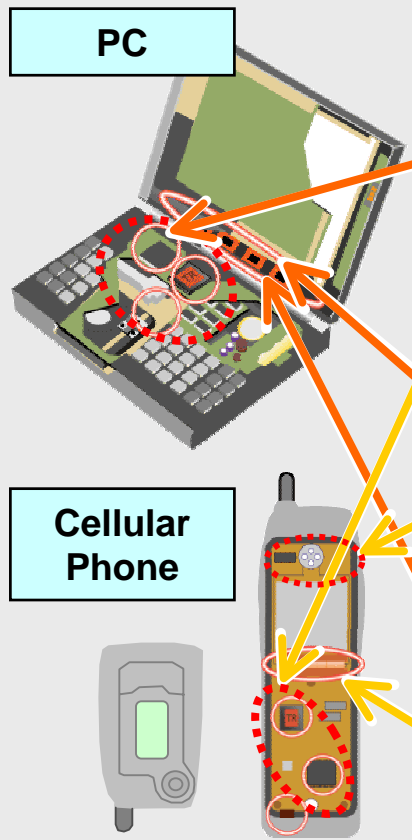
- ◆ Completion of large test production facility
- ◆ Launch of mass production technical study
- ◆ Promotion of study on secondary processing technology
- ◆ Promotion of application research with outside partners

Expanding Applications

- ◆ Display Materials (electron emission materials)
- ◆ Fuel Cell Materials (catalyst carriers)
- ◆ Polymer Additives (electro-conductive, exothermic materials)

- ◆ **Development of Electronic Circuit, Package and Module Materials**
- ◆ **Development of Semiconductor-related Materials**
- ◆ **Development of Displays Materials**
- ◆ **Developing New Areas**

Polymer Design / Films / Coatings / Adhesives / Plating / Particle Dispersion



Inorganic Particles
High-density
Nano-dispersion
**High Dielectric
Constant Materials**

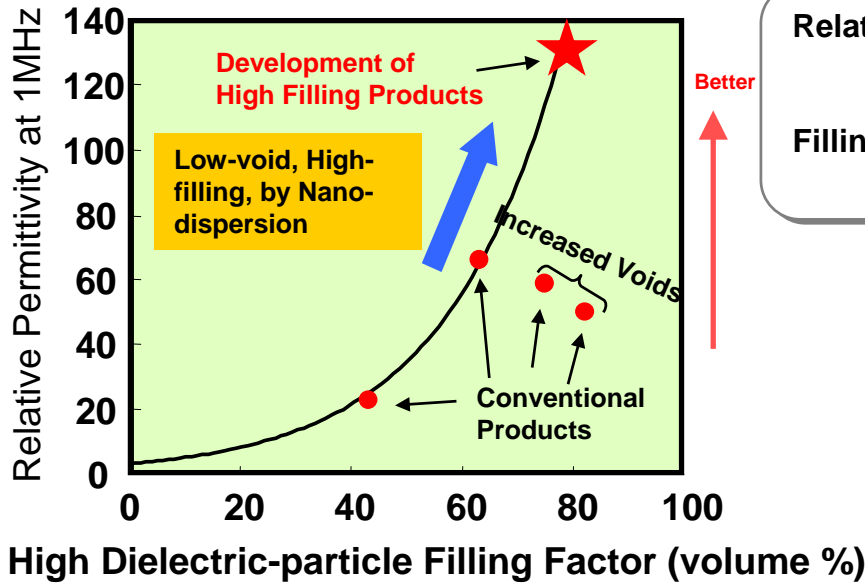
Functional Polymer
Design
Inorganic Particles
Dispersion
Hybrid Materials

High Adhesive Strength /
High Dimensional
Stability
**Next Gen.
Patterning Tech.**

Electronic Devices

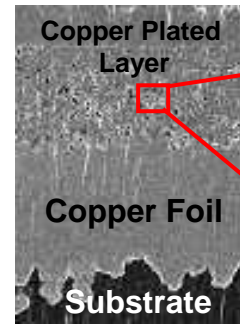
Down Sizing: Smaller / Thinner → Higher Functional Integration

High Dielectric Constant Interlayer Insulating Material for Substrate-embedded Capacitor

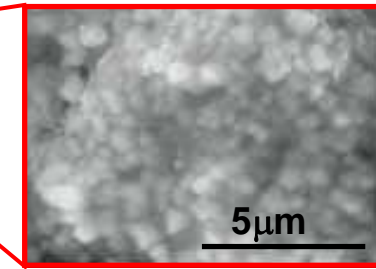


Relative Permittivity "125" : The world highest level as organic-inorganic composite materials

Filling Factor "80%" : Realized by Toray's Nano-dispersion technology

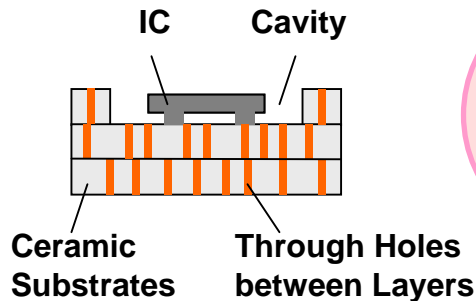


High Dielectric Constant Layer



Hybrid Material for Multilayer Ceramic Substrates

Example of a High-frequency Module



Proprietary Hybrid Material Technology

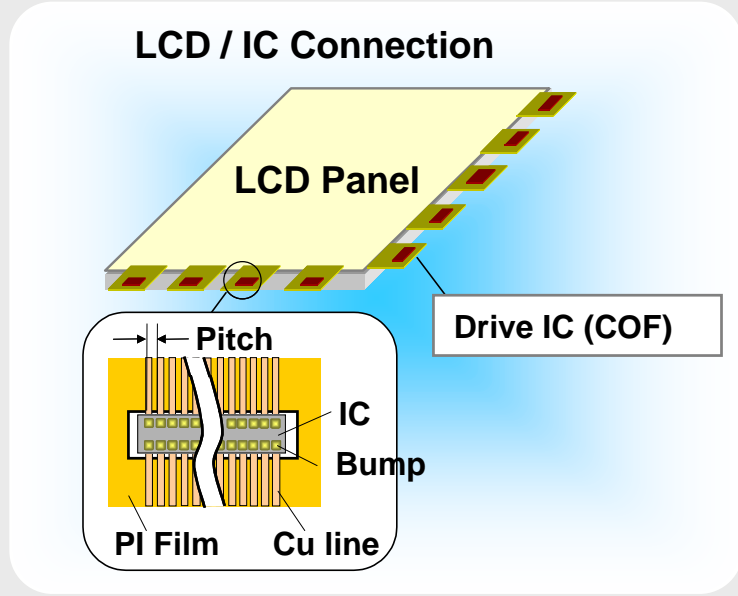
Any Hole Shape



High-precision Hole Processing



Next Generation Patterning Technology



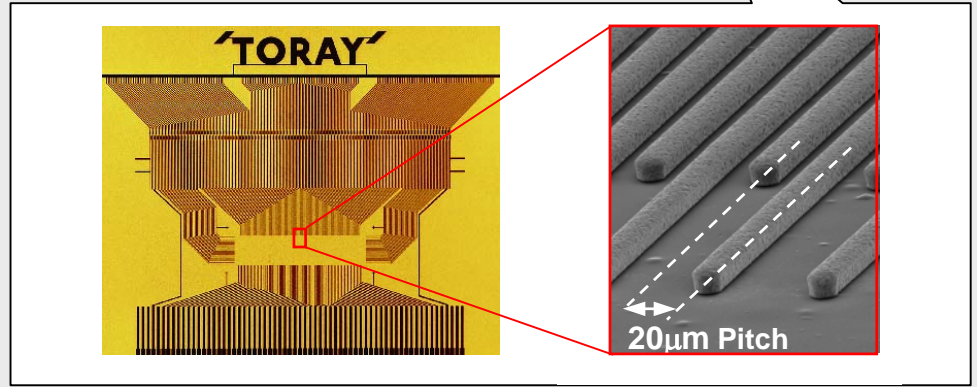
Trend in Connection Pitch of LCD Drive ICs

Year	2003	2004	2005	2006	2010
Pitch (μm)	35	30	25	20	10
Dimensional Tolerance (%)	±0.04		±0.02		±0.01

Conventional COF Technology → **Dimensional Stability Limit** → Newly Developed Technology


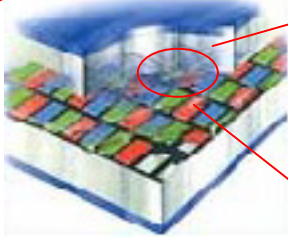
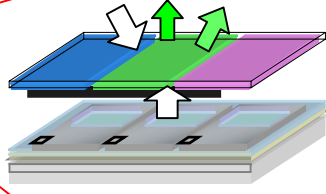

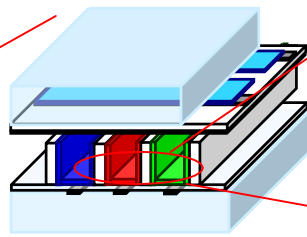
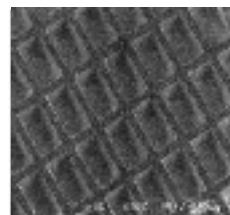

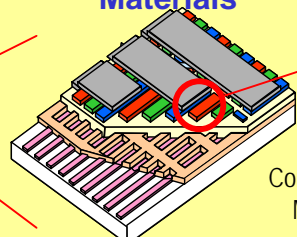


- Excellent Properties**
- ◆ Fine pitch of 20 μm or less
 - ◆ Dimensional stability of ±0.001%

- Technical Points**
- ◆ Adopted semi-additive method, instead of subtractive method, which is useful for fine pitch Patterning
 - ◆ Developed an innovative technology for flexible circuit manufacturing which controls dimensional change during patterning process

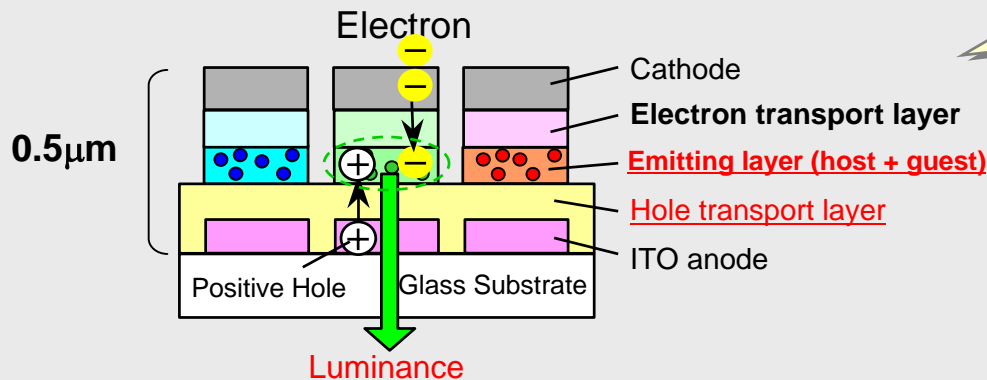


Development of Display Materials

Materials Design / Coatings, Thin-film Formation / Photosensitization / Particle Dispersion / Processing Technology

<p>LCD</p> 	<p>Color Filters (CF)</p>  <p>Semi-transparent CF (TAF)</p> 	<p>BM Resin Paste</p> <p>Color Paste</p> <p>Slit Coatings</p>	<p>Pigment Nanodispersion</p> <p>Large-area Coatings</p>
<p>PDP (plasma)</p> 	<p>Rear Panel</p>  <p>Lattice Shaped Barrier Ribs</p> 	<p>Photo-sensitive Paste</p> <p>RGB Phosphor Paste</p> <p>Paste Coatings</p> <p>Firing</p>	<p>Particle Dispersion</p> <p>3D Pattern Formation Technology</p>
<p>Organic EL</p> 	<p>Organic EL Materials</p>  <p>Toray Material</p>  <p>Conventional Material</p>  <p>Red-light Emitting Material</p>	<p>Organic RGB Emitting Materials</p> <p>Organic Carrier Transport Materials</p> <p>Mask Deposition / Sealing</p>	<p>Control of Organic Semiconductor Properties</p> <p>Dry Patterning</p>

Organic EL Structure and Toray-developed Materials

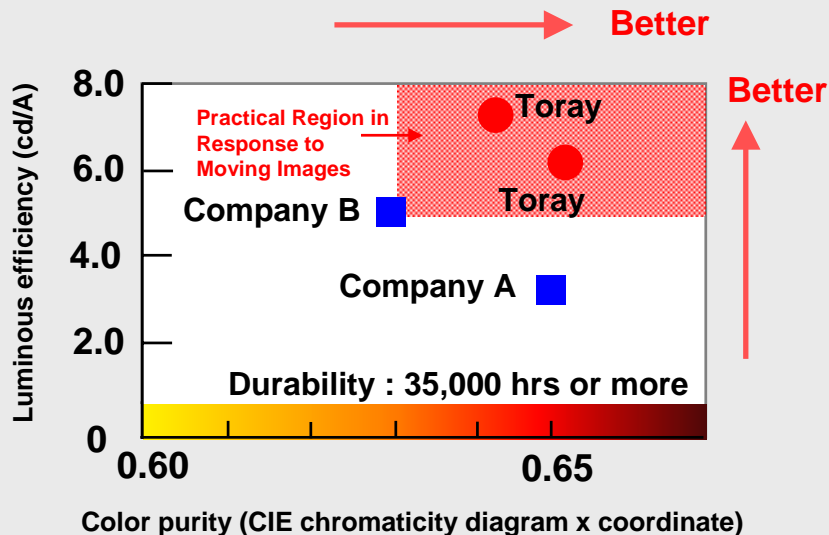


Electron Transport Material: Toray-E Series enables low drive voltage and maintenance of high color purity

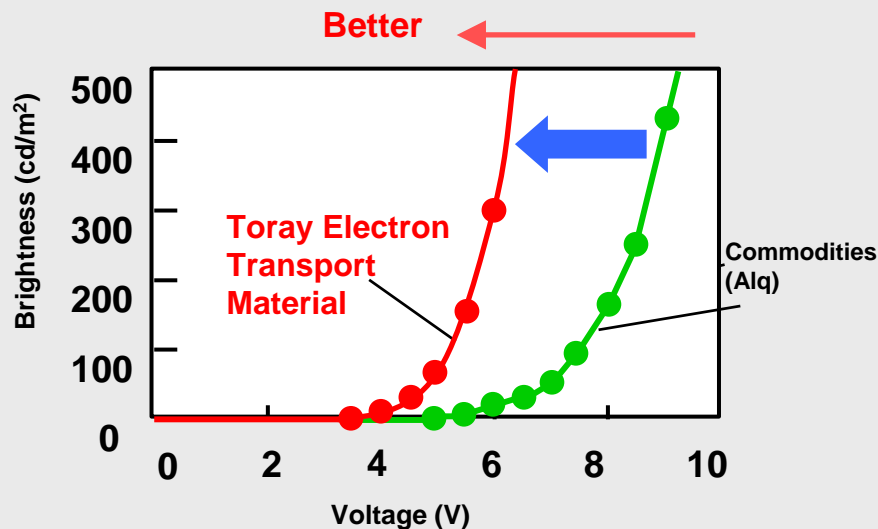
Red light emission materials
 Host: Toray-H Series
 Guest: Toray-D Series
 High color purity, high efficiency, and long life

Properties of Toray Organic EL Materials

(red light emission + electron transport material)



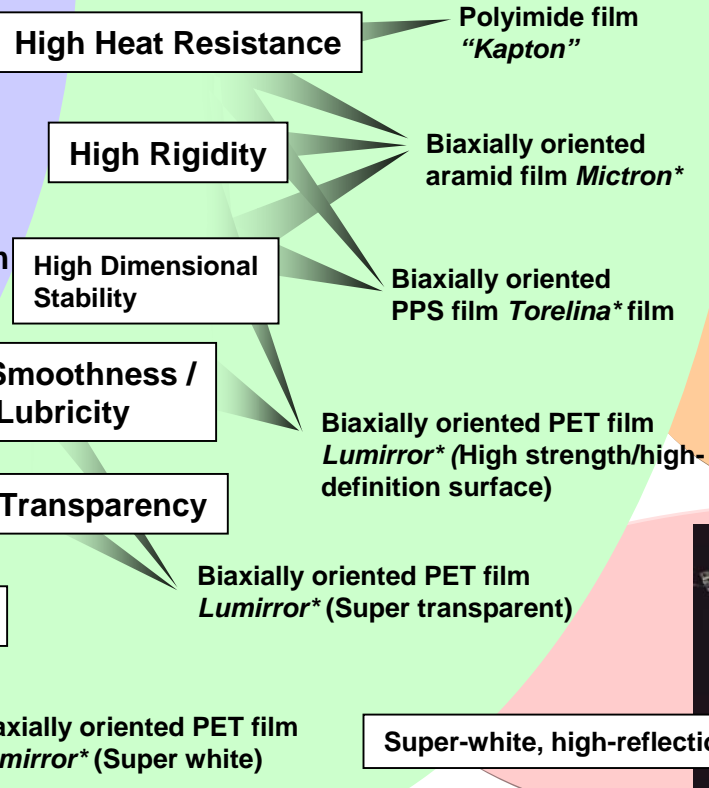
Low drive voltage effect of electron transport material



Development of Films

Fundamental Technologies Pursuit of Ultimate Performance To IT-related Areas

Polymer Technologies
 New Polymers
 Polymer Design
Film Production Technology
 Solution Film Production
 Fusion Film Production
 Molecular Structural Design / Control
 Surface Design / Control



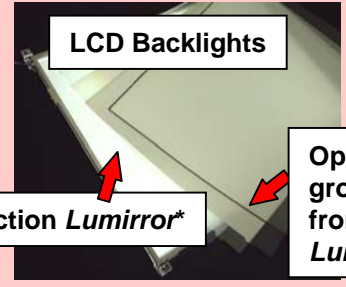
Information processing

Chip-type film capacitors made possible by *Torelina** film



Information Storage

Optical functional film groups formed from super-transparent *Lumirror**



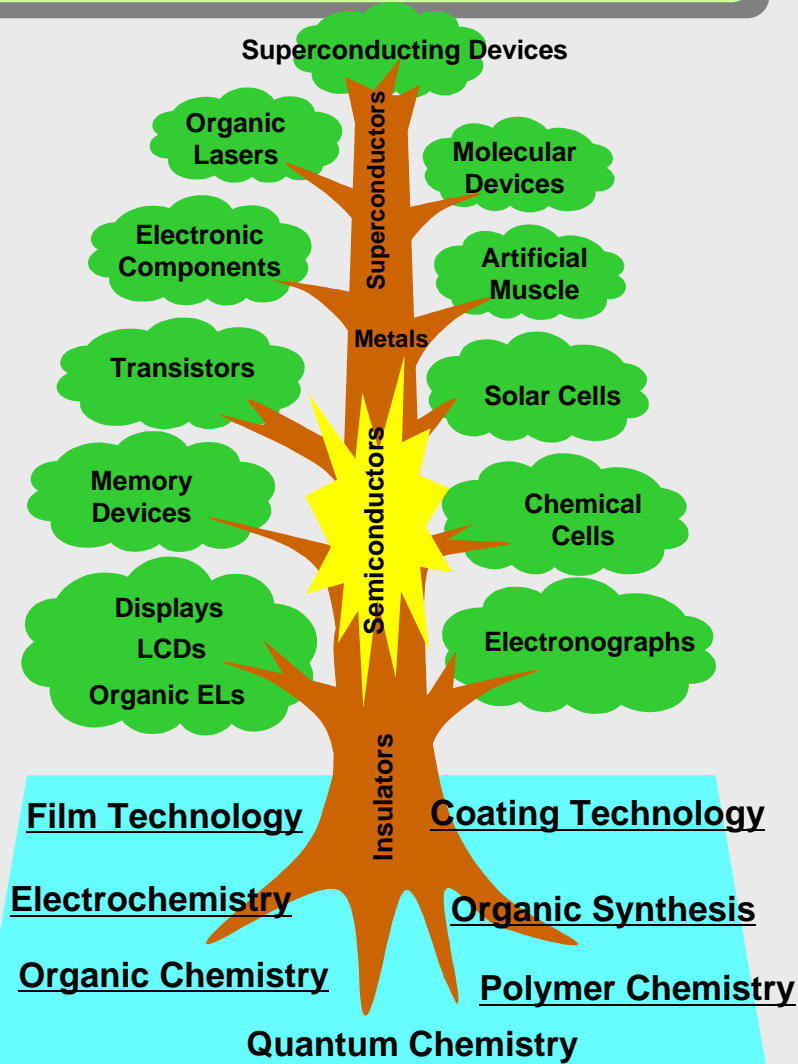
Information Display

Optical functional film groups formed from super-transparent *Lumirror**

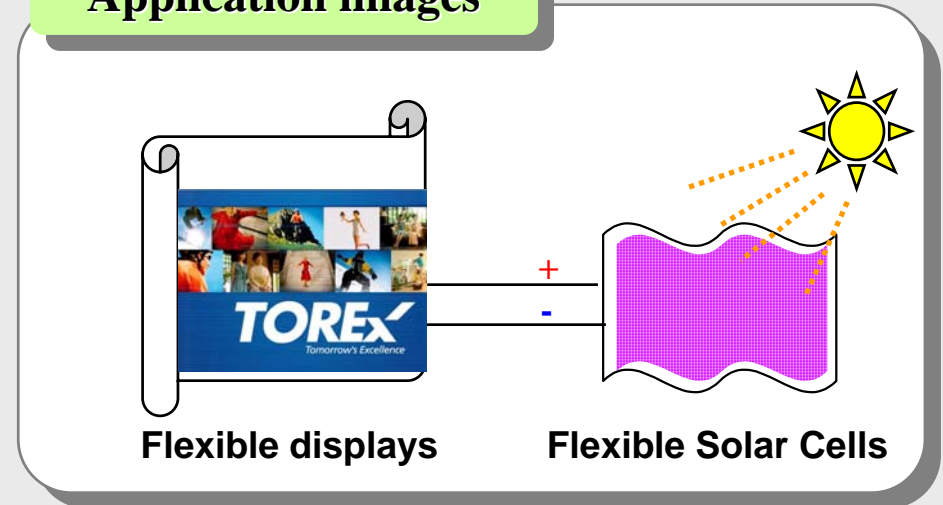
Focus on Optical Functional Films

The products with an asterisk (*) or in quotes are registered trademarks of the Toray Group.

Expanded Application for Organic Electronic Materials



Application images



Direct Methanol Fuel Cells

Current Performance

Power requirement : Available for Laptop PC

Durability : Major target

Prototype

Exhibited at Nikkei
Nanotech Business Fair
(9/29/04 to 10/1/04)



Polymer Electrolyte Membrane
(Conventional : Nafion117)

Methanol (aq)

CO₂

e⁻



O₂

H₂O

H⁺

Methanol

Electrode

Catalyst

MEA

MCO: Methanol Cross-Over

* MCO reduction required for increasing efficiency

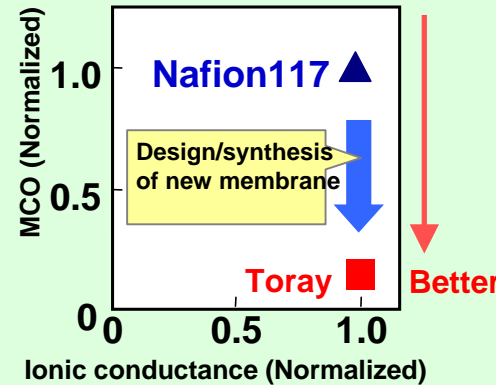
MEA: Membrane Electrode Assembly

Features of Toray MEA

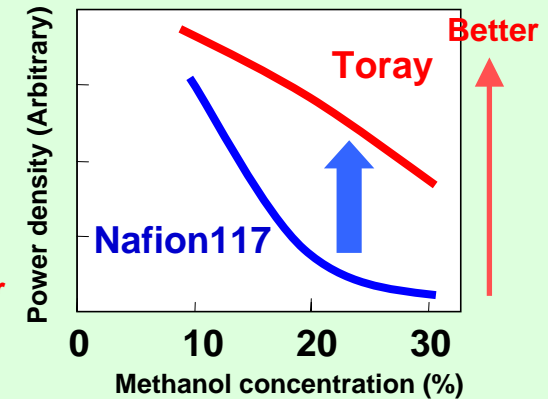
- Electrolyte Membrane: **MCO: 1/7**
(vs. Nafion) [Ionic conductance: Equal to Nafion]
- Membrane/catalyst:
Low interface resistance
- Catalyst layer: New design/new materials

High Power MEA

Membrane performance



MEA performance



This work was supported by New Energy and Industrial Technology Development Organization (NEDO).

For Electromagnetic Environment improvement in a wide-range of Wireless Systems, including Wireless LAN and collision warning/avoidance radar systems

Electromagnetic environment control is a key technology for building reliability in the information society

Bodily Protection

- Protection from mobile phone radio waves
- Internal/external pacemakers
- Medical devices (respirators, dialysis equipment, transfusion pumps, MRI)

Distribution/Transport

- IC tag
- IC card (Icoca, Suica, e-money)

Areas/applications in which electromagnetic environment problems are a concern

Buildings/Public Facilities

- Office wireless LAN (prevention of information leaks)
- Hot spots between public spaces (stations etc.)
- PHS in hospitals

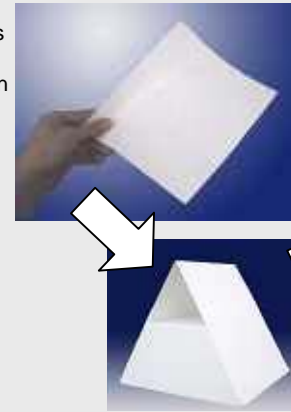
Special Procurement

Automobiles

- On-board equipment (Car navigation ABS control)
- ITS (Intelligent Transport System)
- Hybrid cars (drive system)

- RAM materials for airplanes
- Materials to prevent false images on naval radar
- Anechoic rooms

Application for Anechoic Rooms (Full-scale development in 2004)

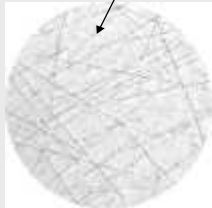


Example of Anechoic room construction in U.S.

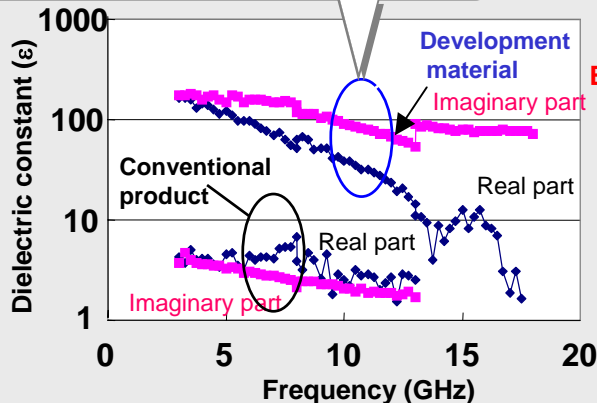
Material Characteristics

Dielectric constant (radio wave absorbing index) is upgraded to 10 to 100 times

Toray's fine conductive fiber



Photo



Development Plans and Application in 2005 and Beyond

For Offices :

Material for improving wireless LAN communication environments

For Airplanes, Trains, and Medical facilities :

Material for absorbing unwanted radio waves

For Intelligent Transportation Systems (ITS)

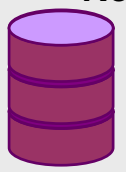
Material for improving electromagnetic environments

Efforts in Environmental Areas

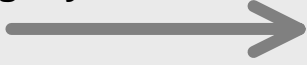
- ◆ Recycling-oriented Materials
- ◆ Environmentally Friendly Materials
- ◆ Global Warming Prevention Materials
(Carbon Fibers Composite Materials)
- ◆ Improving Water Pollution
(Separation Membranes for Water Treatment)

Toray is developing Non-petrochemical Raw Materials using Biotechnology

Non-petrochemical Raw Materials

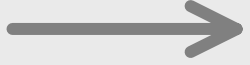


Refining /Synthesis

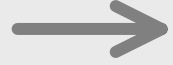


Raw Material

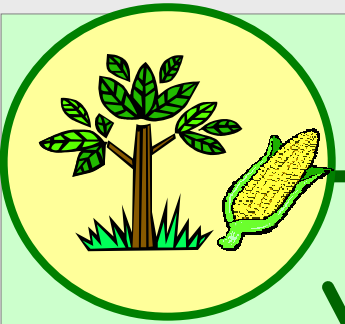
Polymerization



Nylon
Polyester
Acrylics
Polyurethane
Others



Fibers
Textiles
Knitted Fabrics
Apparel



Plant-based Raw Materials



Photosynthesis

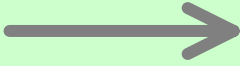
Water and carbon dioxide

Biotechnology

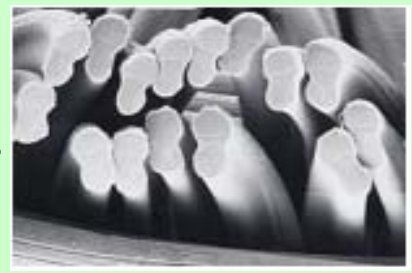


1,3-propanediol (+TPA)

Polymerization



3GT

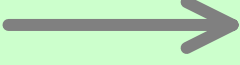


Stretch Fibers



Lactic acid

Polymerization



Polylactic acid



Example of Polylactic Acid Fiber



Cellulose



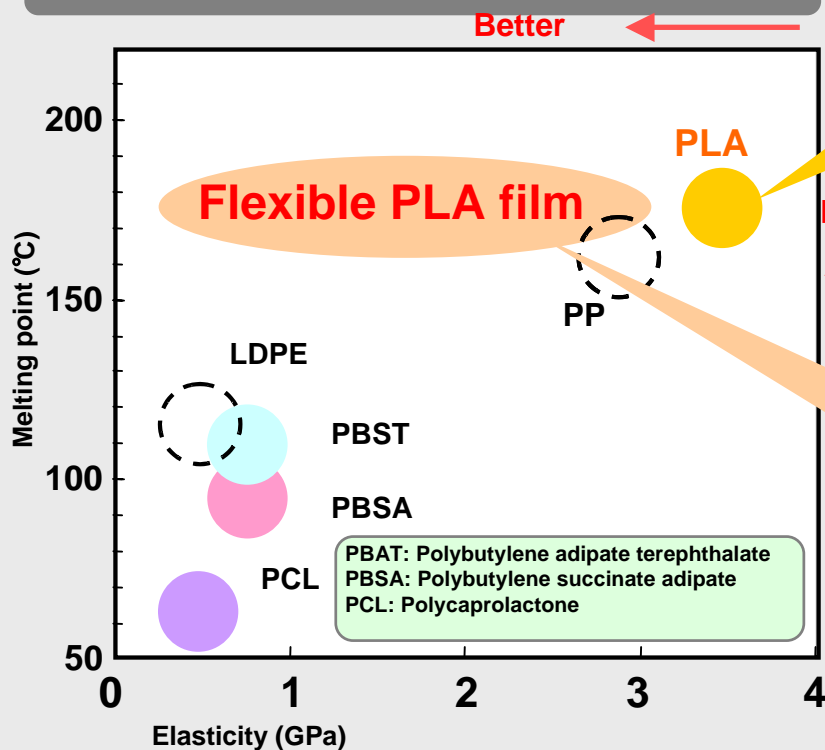
Thermoplastic Cellulose Fibers



Featured on front-page of Nikkei Shimbun (7/3/04)

First in World to succeed in developing **Fully Biodegradable Flexible Films** made of Environment-friendly Plant-based Polyactic Acid (PLA: Polyactic Acid)

Comparison of Film Properties



Toray will continue to create Advanced Materials in the area of Environmentally Friendly Materials

Non-halogen Flame-resistant Resin

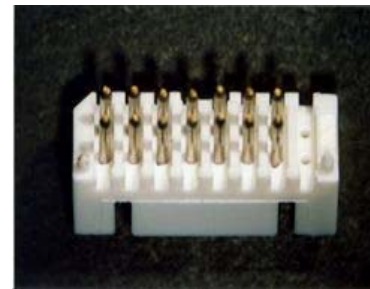
PBT

Nylon

ABS



Printer Fuser Cover



Electrical / Electronic Connectors

Non-halogen Flame-resistant Fiber

PET

New Flame-retardant
Technology
being developed

Industrial materials

Interior

Apparel uses

Non-halogen Flame-resistant Film

PET

Lumirror ZV* (Entered market in April 2004)

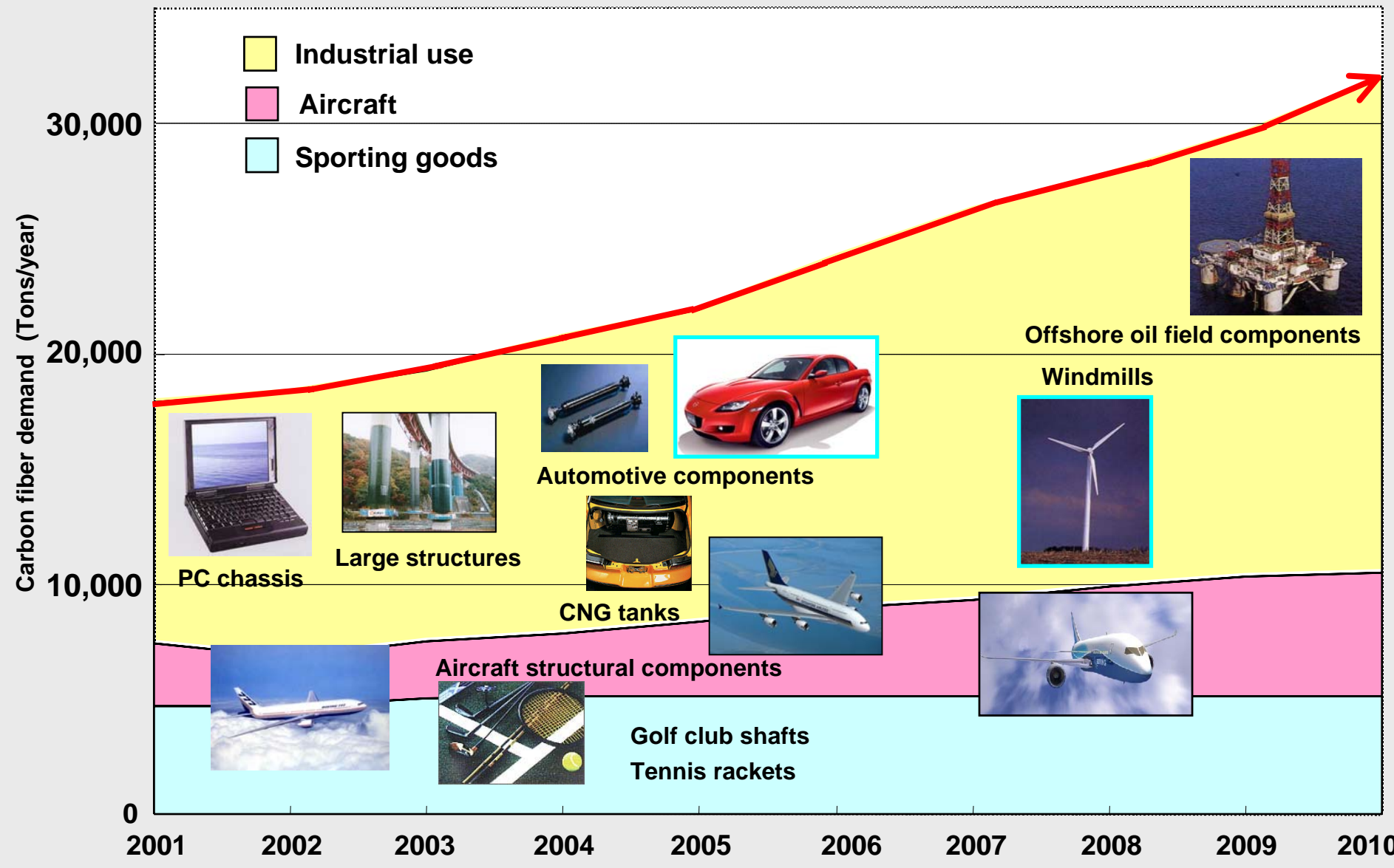
Flexible printed base panels

Adhesive Tapes

Motor Insulation

Flat Cables

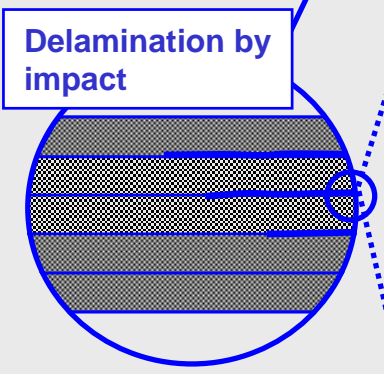
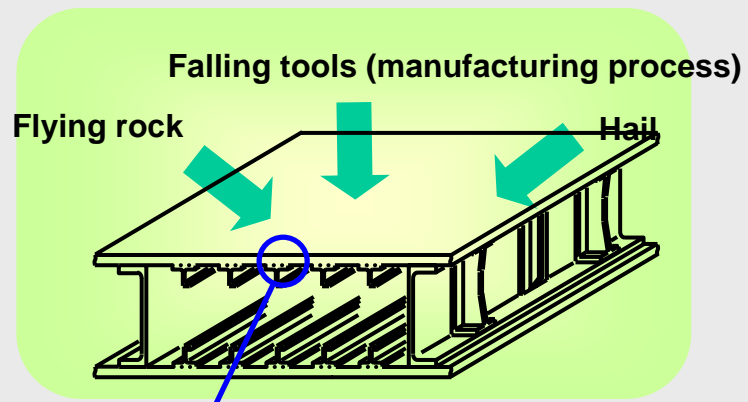
Forecast of the Carbon Fibers Market and the Expansion of its Applications



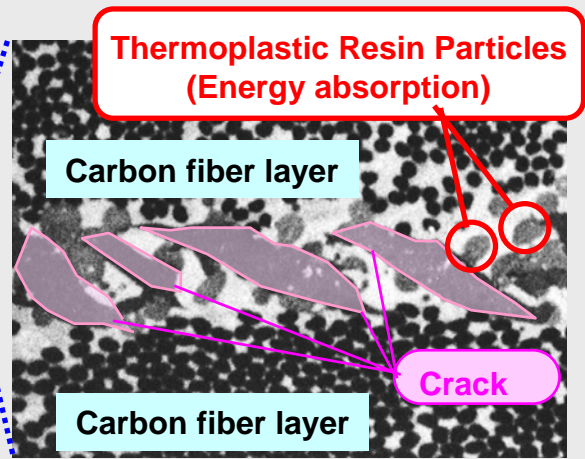
Improvement of Impact Resistance

Inter-particle Layer Reinforcement Technology

<External impact to the Aircraft Structure>



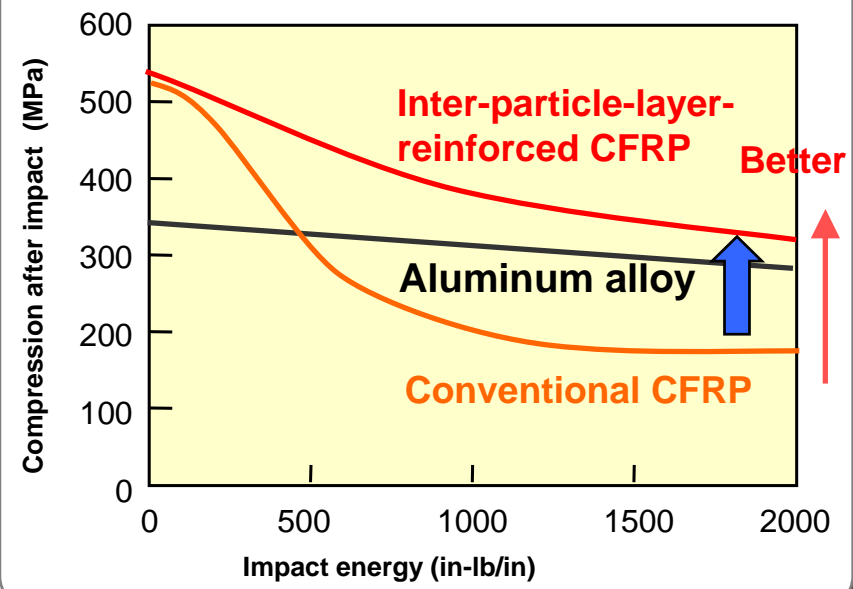
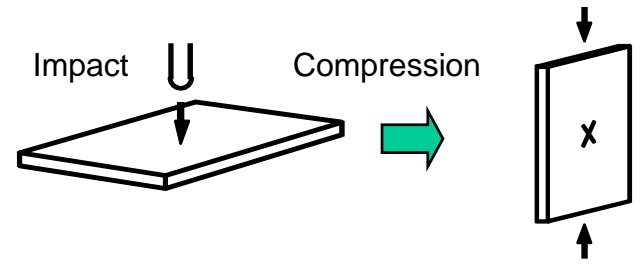
<Laminated CFRP panels>



<Inter-particle layer reinforcement >

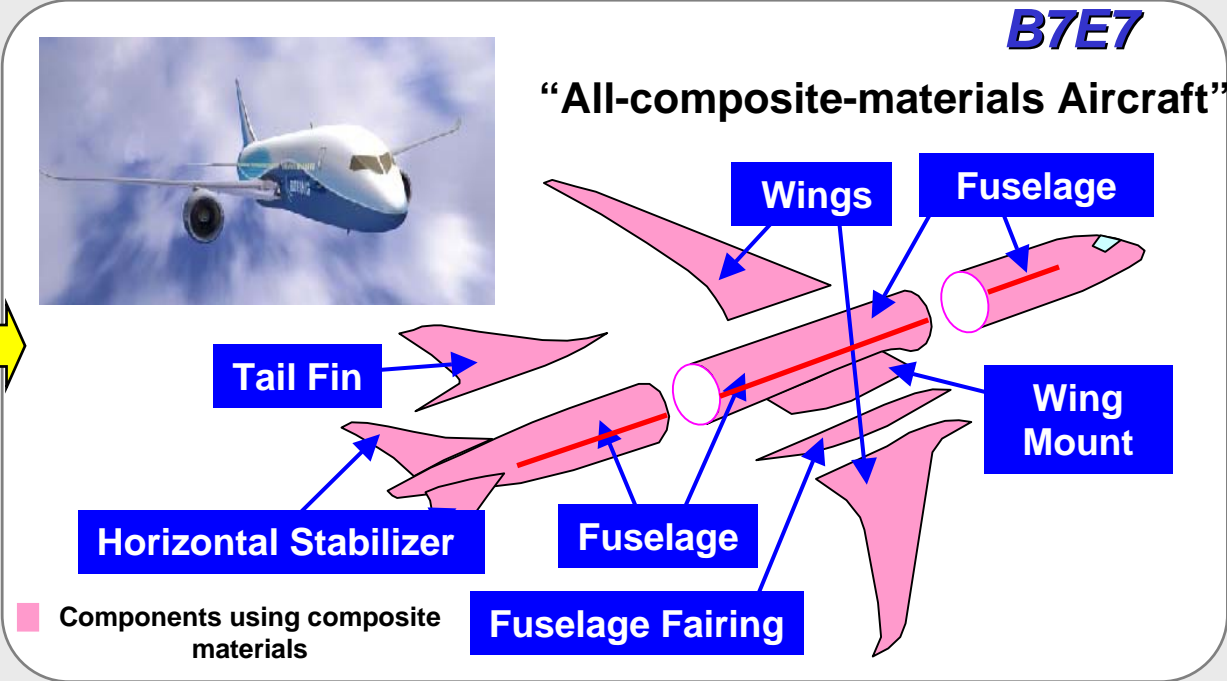
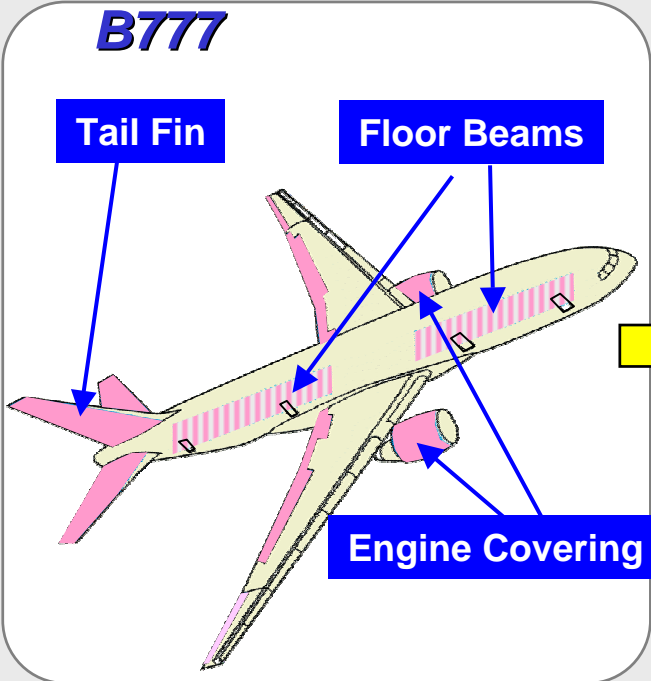
Improvement of Impact Resistance by Interlayer Reinforcement

Compression after Impact



* High impact resistance by inter-particle layer reinforcement technology
 Employed in B777 and B7E7 primary structural materials

Expansion of Aircraft Application



Introduction	1982	1995	2008
Model	B767	B777	B7E7
Section using CFRP	Secondary structures	Primary structures (tail assembly etc.) Secondary structures	Primary structures (Main wings, tail assembly, and fuselage etc.) Secondary structures
CFRP utilization (wt%)	3	12	Approx. 50

* Orders received from Boeing: About 330 billion yen in 18 years
 Further business expansion through the creation of advanced materials

CFRP Effectiveness

Weight Decrease
 Improved fuel efficiency →
 Global warming countermeasure

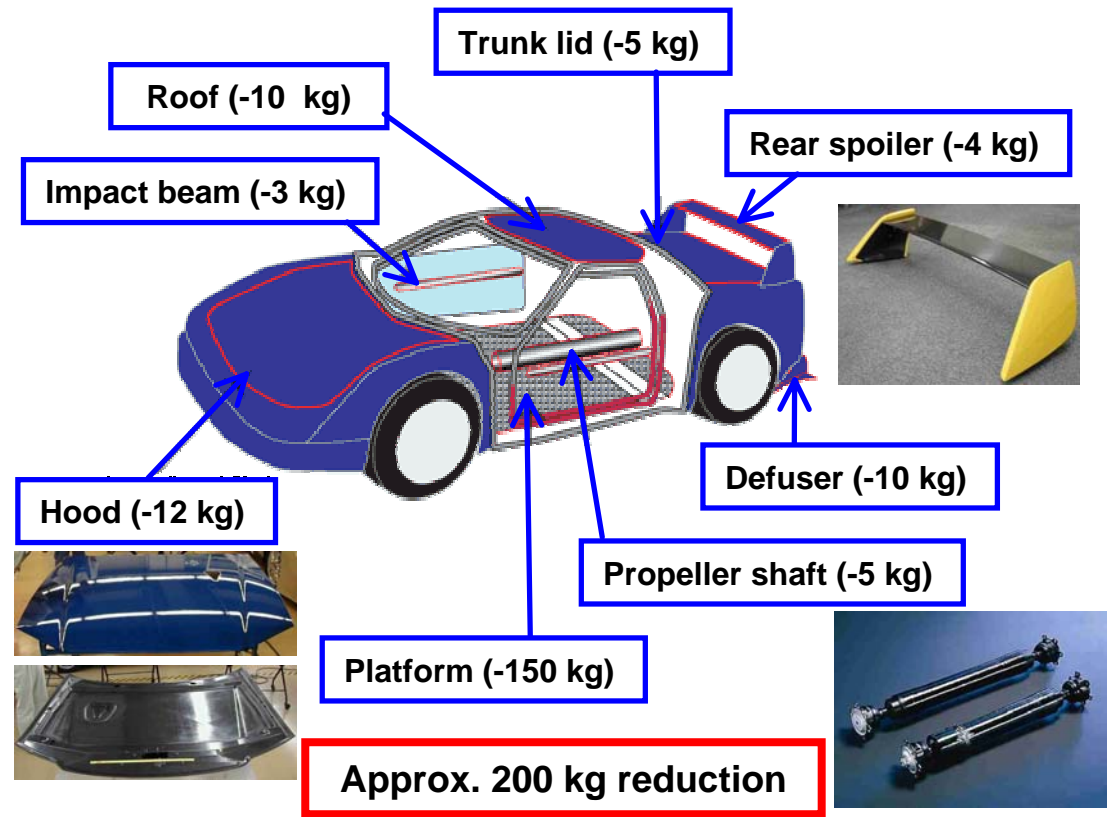
Improved impact safety
 (propeller shaft)
 Impact energy absorption

Reduced assembly processes/cost
 Modularization by integration

Improved running performance
 (propeller shaft)
 Improved oscillation-damping/
 increased eigenfrequency

Improved safety
 Improved materials' fatigue properties

Approx, 50% Weight Reduction expected by use of CFRP



CFRP Application Sections and Weight Reduction

Figures in parentheses are comparisons with steel components, except for rear spoiler, which is compared with ABS resin

Evolution of Membrane Separation Technology

Toray's Technology Strengths

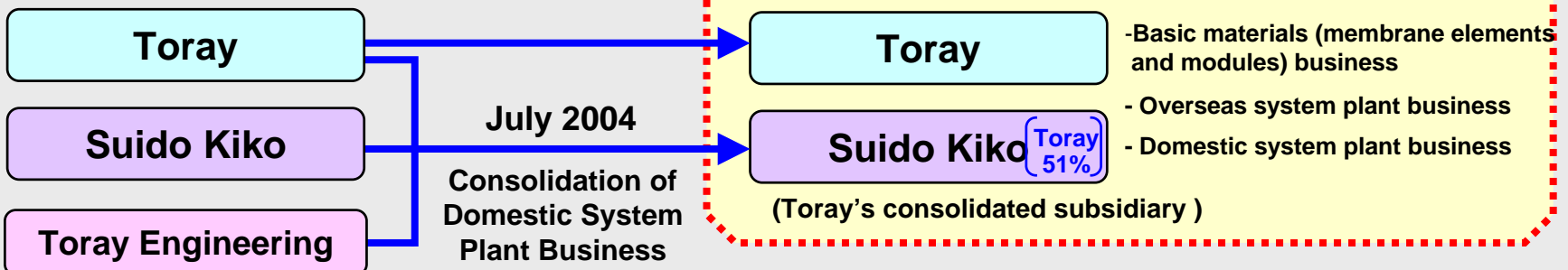
Membrane	Area	Market Demand	1990	2000
RO	Ultra Pure Water	Low-pressure Operation	1.0 MPa	0.5 MPa
	Seawater Desalination	High Recovery rate High boron removal rate	40%	60%
			Desalination Plants	90% → 95% → 99%
Wastewater Reclamation	Low Fouling		Innovative Low Fouling →	
UF & MF	Tap water	Improved Durability	UF (PAN)	MF (PVDF)
	Wastewater Reclamation	Low Fouling Zero Emission	Torayfil* -F Hollow fiber membrane module	Innovative Low Fouling → MBR → Zero emission MBR

Control of Nano-porous structure

Surface Modifications

High-Durability Polymers

Enhancement of Toray Group Water Treatment Business



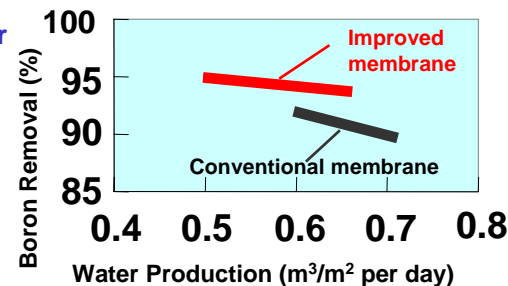
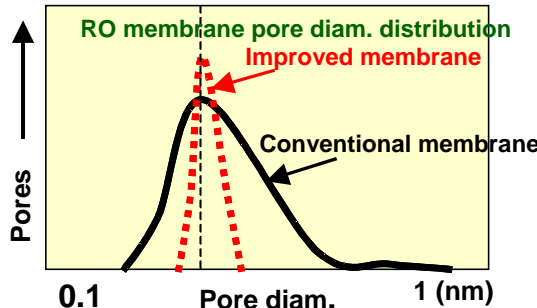
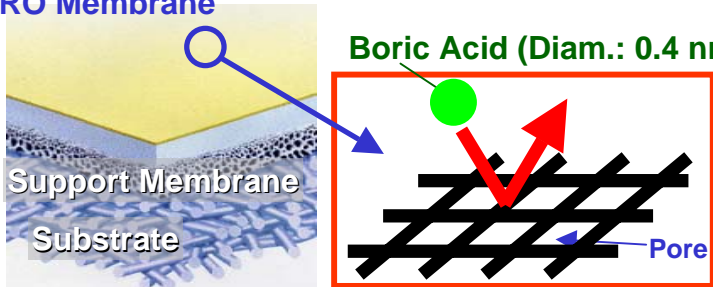
Strengthen Competitiveness by Development of High-performance RO Membrane

Efficient removal rate of boron (element known to kill citrus trees and cause infertility)

New technology points

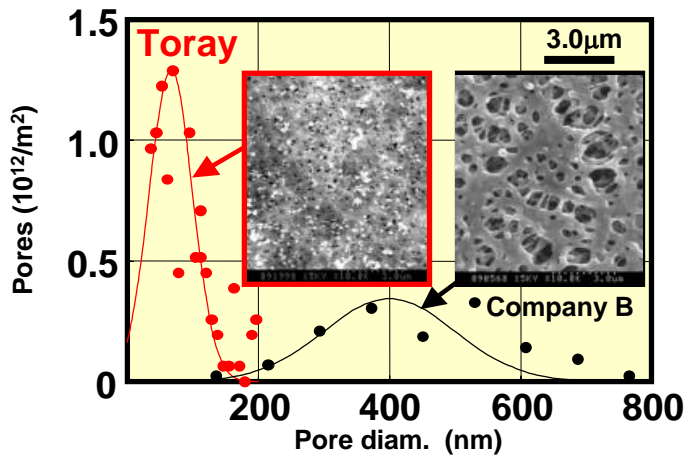
Increased membrane structure tightness by precise molecular design/ nanoprocessing technology

RO Membrane

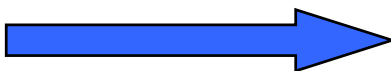


To be installed in a Large-scale Seawater Desalination Plant in Southeast Asia

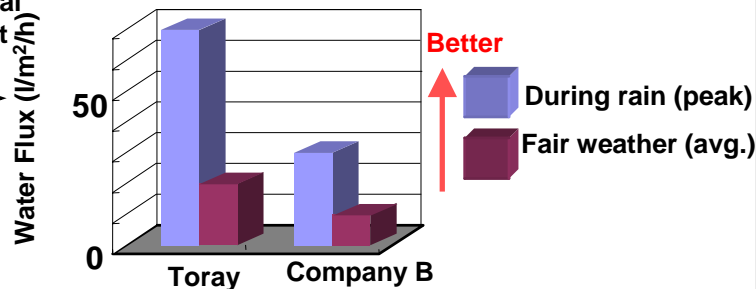
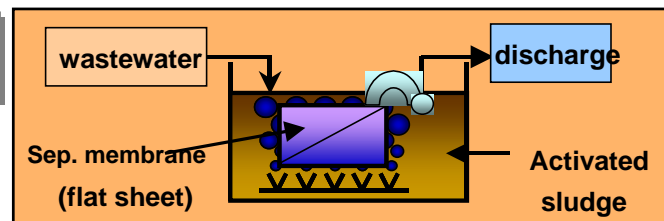
Membrane System for Wastewater Treatment (MBR: Membrane Bio Reactor)



Use of PVDF as Membrane Material For New membrane development



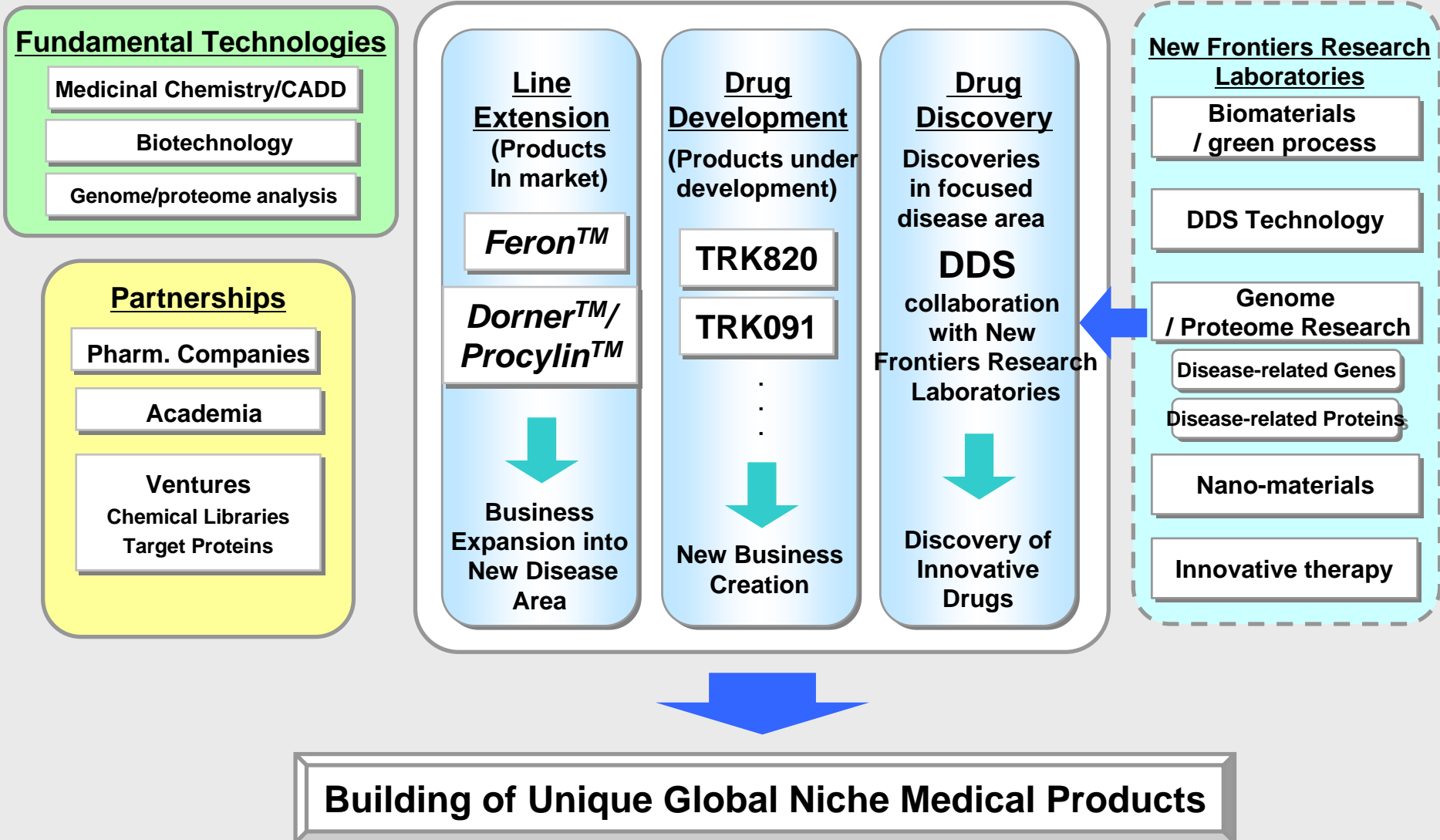
Nano-order control of membrane pore structure



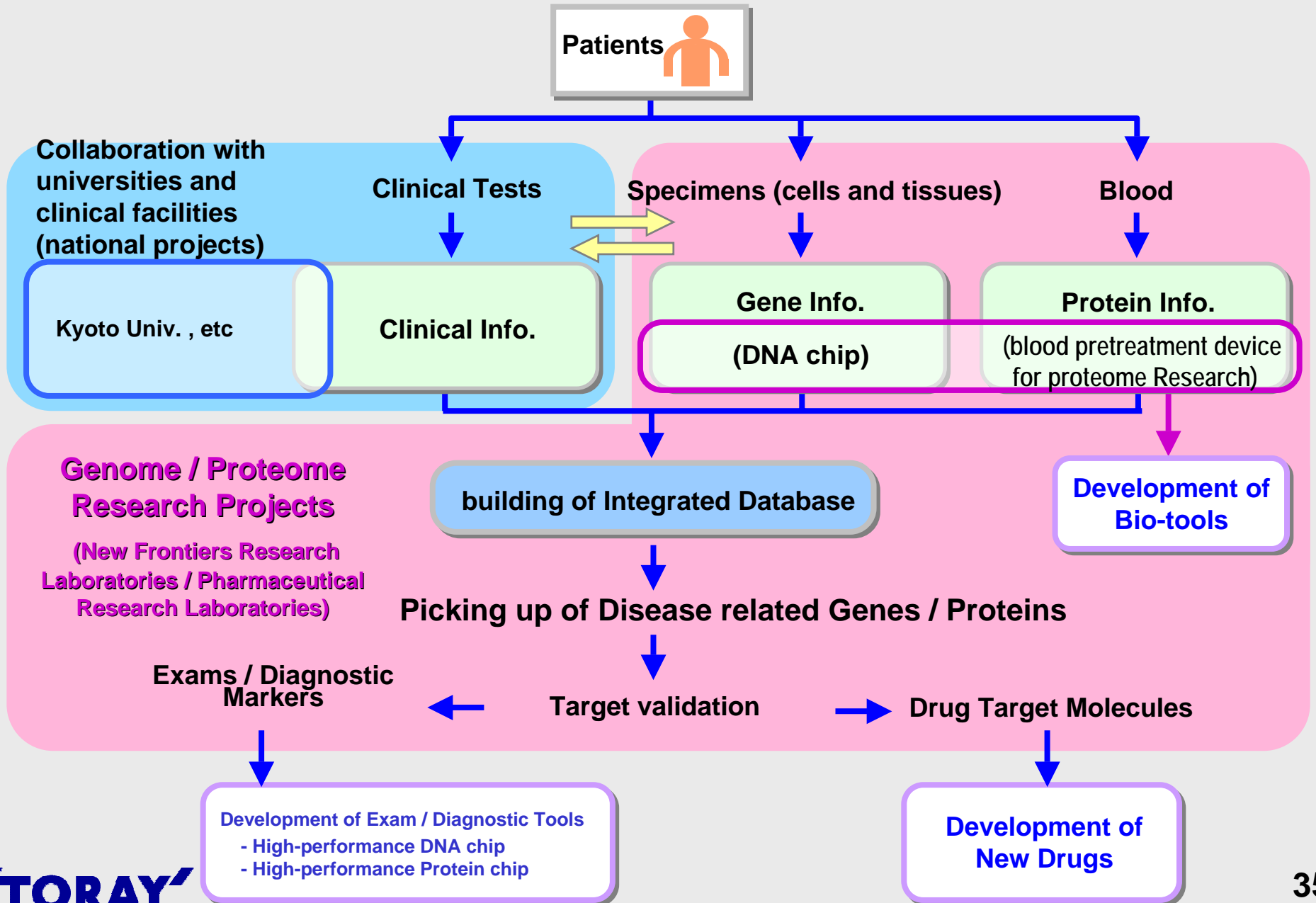
Highly appreciated by its excellent performance : water flux is two times larger than that of competitor's membrane in a pilot test in Europe

- ◆ R&D Strategy for Innovative Drugs
- ◆ Genome / Proteome Research Strategy
- ◆ Development of Next Generation DNA Chip

R&D Strategy for Innovative Drugs



Genome / Proteome Research Strategy

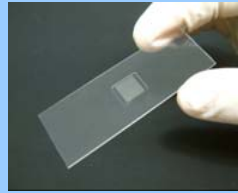


Featured on front-page of Nikkei Shimbun (9/17/2004)

Development of Next Generation DNA chip

High-performance DNA chip

Toray



Increased sensitivity
by 100 times
compared to
conventional chips

Gene diagnosis Chip

Contents conformation

Toray

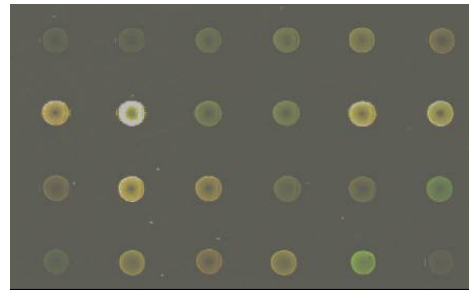
DNA chips

Kyoto Univ.

Disease-related gene
information

Prof. Tsujimoto and others

Gene Database for
drug discovery

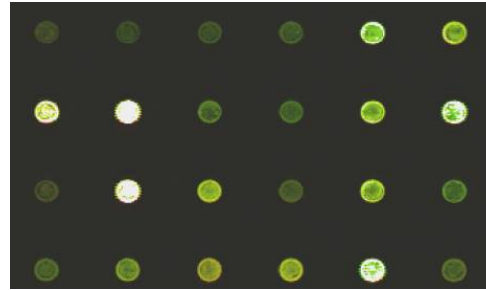


Conventional DNA Chip

High signal

+

Low noise



Next Generation DNA chip

High sensitivity
(Approx. 100-fold higher than
conventional type)

Short handling time
(Approx. one-tenth of
conventional type)

High quantitiveness

High reproducibility

* A part of this research is sponsored by NEDO "Bio-IT Integrated Device Development Project."

Step-up of R&D Innovation

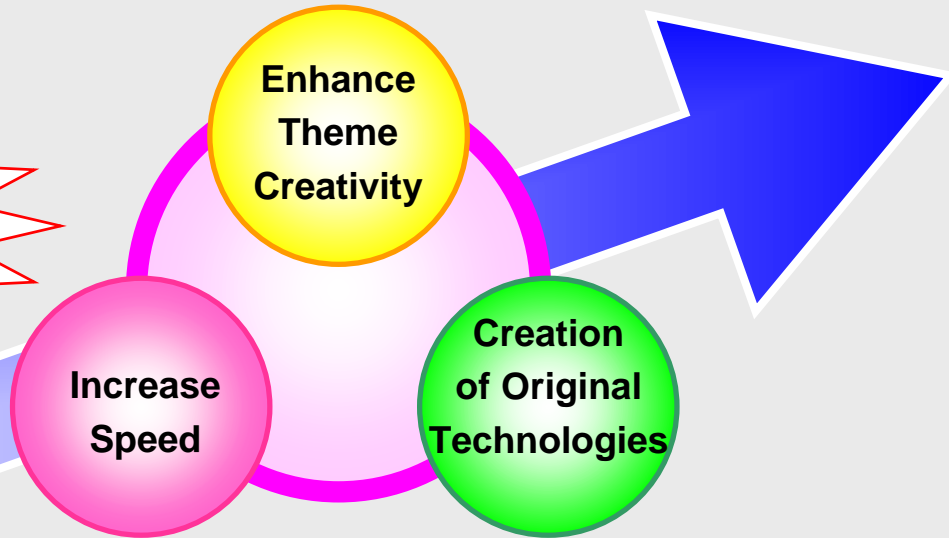
Project NT21
"Promoting R&D Innovation"

"Depart from Independent R&D"

Project NT-II
"Step-up of R&D Innovation"

"Strengthen R&D Collaboration / Integration
(different fields / internal, external organizations)"

Step-up
(enhance strategic thinking/action)



1. Enhance theme creativity

Ability to collect information (overseas offices), integration of different fields, and quality planning, etc.

2. Increase speed

Advanced Materials Projects, collaboration with leading companies, and TFRC, etc.

3. Creation of original technologies

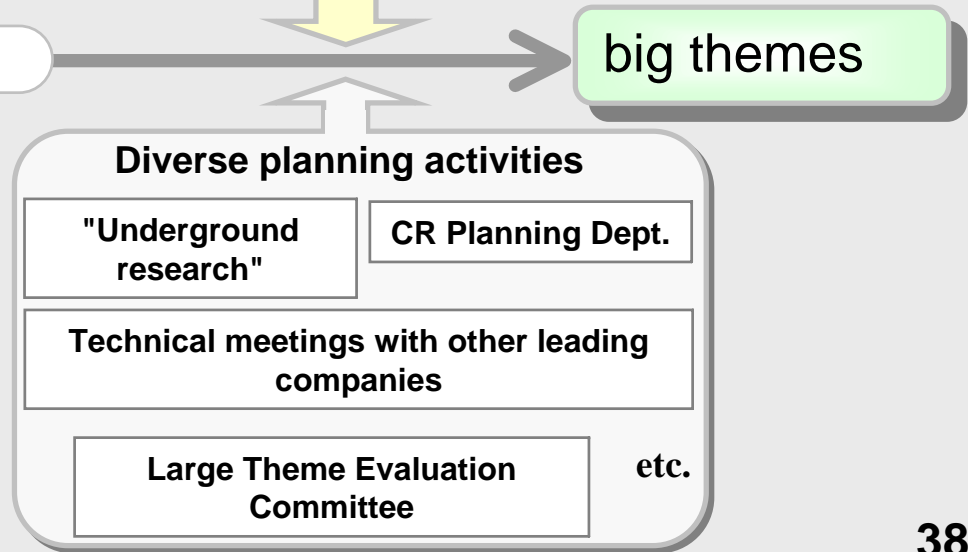
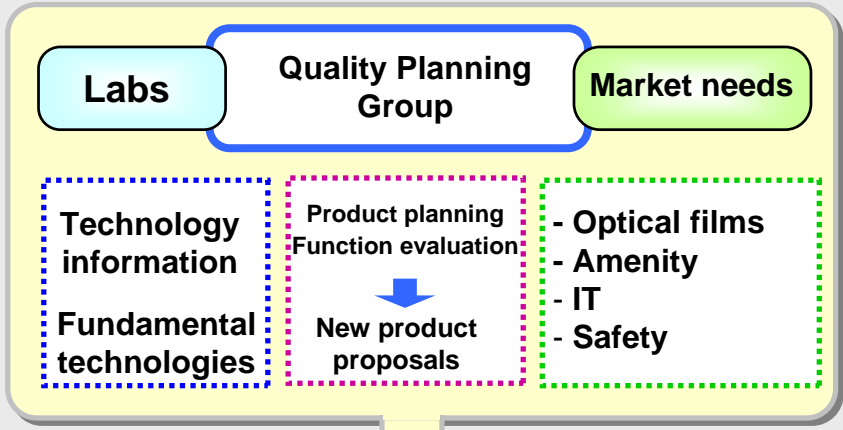
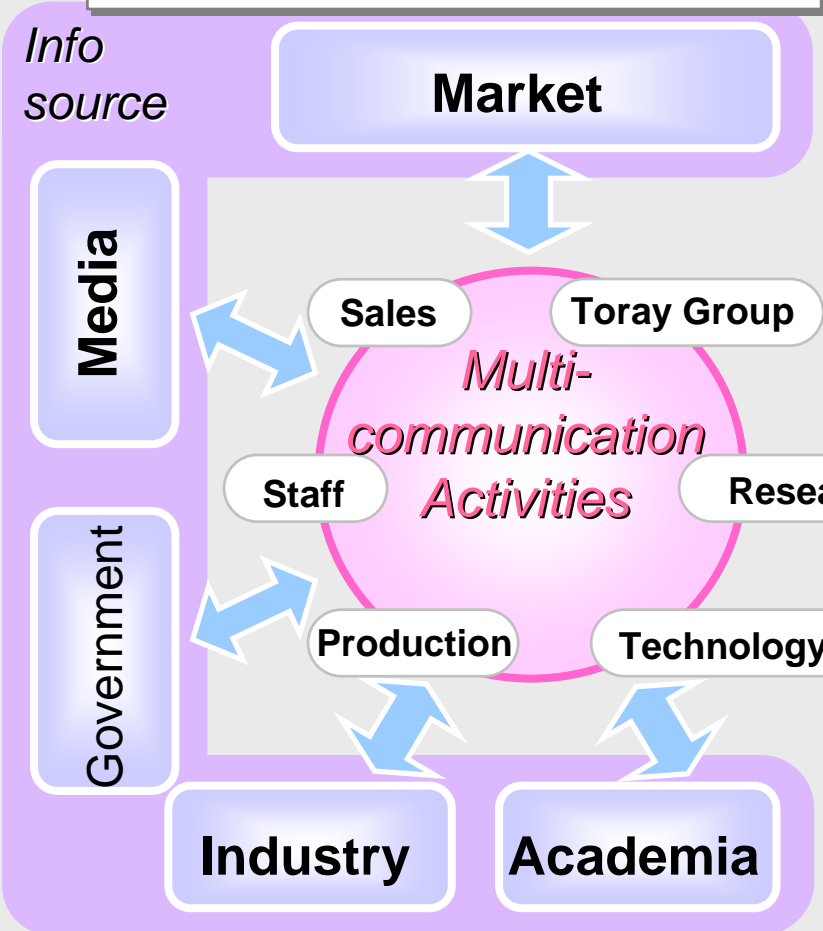
Venture companies and innovative combinations of fundamental technologies

Creation of Big Themes

Creation of big themes by strengthening market information gathering / sharing and R&D planning abilities

Strengthening market information-gathering /sharing abilities

Strengthening R&D planning ability



Creation of Original Technologies (Strengthening Technical Capabilities)

Constantly pursuing unique, new technologies and new sources for technology

Collaboration with Venture Companies

Collaboration with leading domestic / overseas venture companies in advanced materials businesses

Ventures	Area	Target Technology	Goal of Collaboration
Company A (Germany)	Pharmaceuticals	Computerized screening and drug evaluation of drug candidate compounds	Search for drug candidate compounds in genome drug discovery

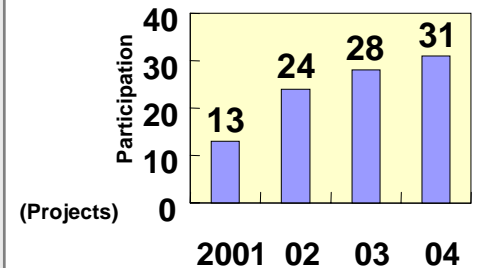
Strengthening collaboration with outside organizations

Collaboration with leading companies, public research organizations, and overseas influential universities and utilization of national projects

Example: RIKEN's Integrated Collaborative Research Program with Industry

- Team name: Integrated Materials Research Laboratory
- Research topic: Fundamental research on optical properties of composites containing nanoscale materials and Application for advanced textiles and films
- Research term: 4 to 5 years

Actively participate in national projects



Establishment of challenging themes

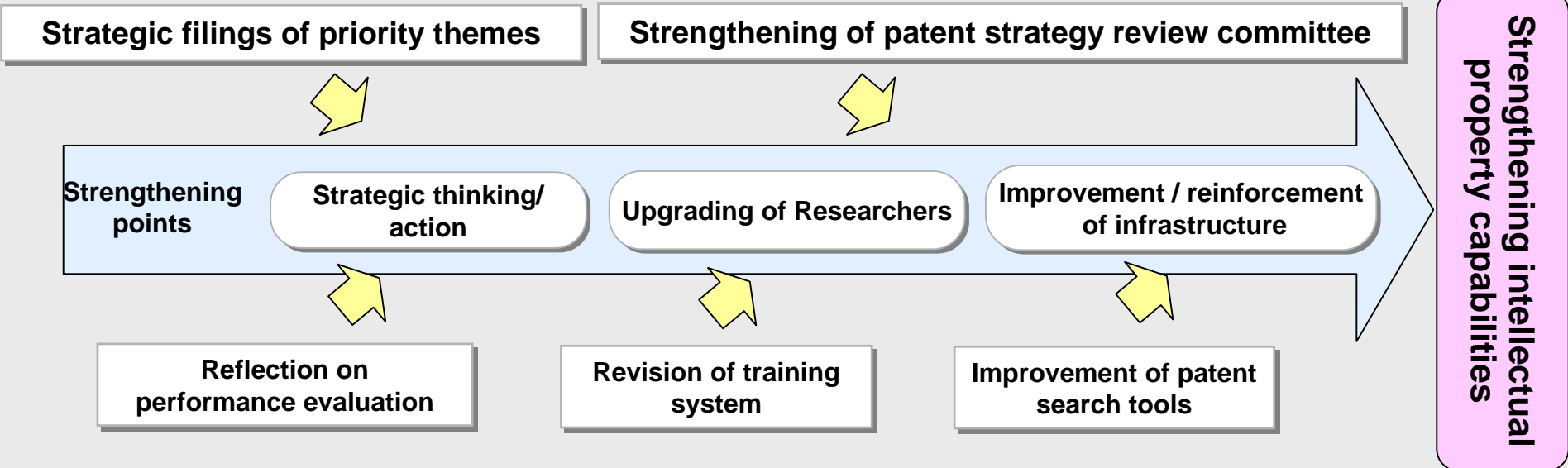
Challenge the subjects that will greatly contribute to our businesses and operations even if the technological hurdles are quite high.

Strengthen Intellectual Property Capabilities

Current status & issues

- Filings in past 5 years : 2,500 to 3,000
- Registrations in past 5 years : 650 to 900
- Focus on improving quality in the future

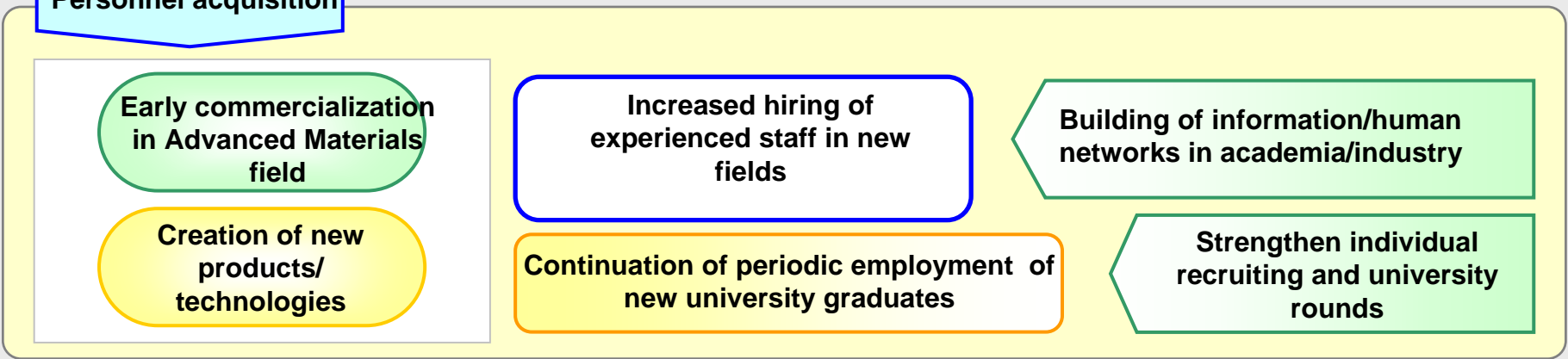
Efforts



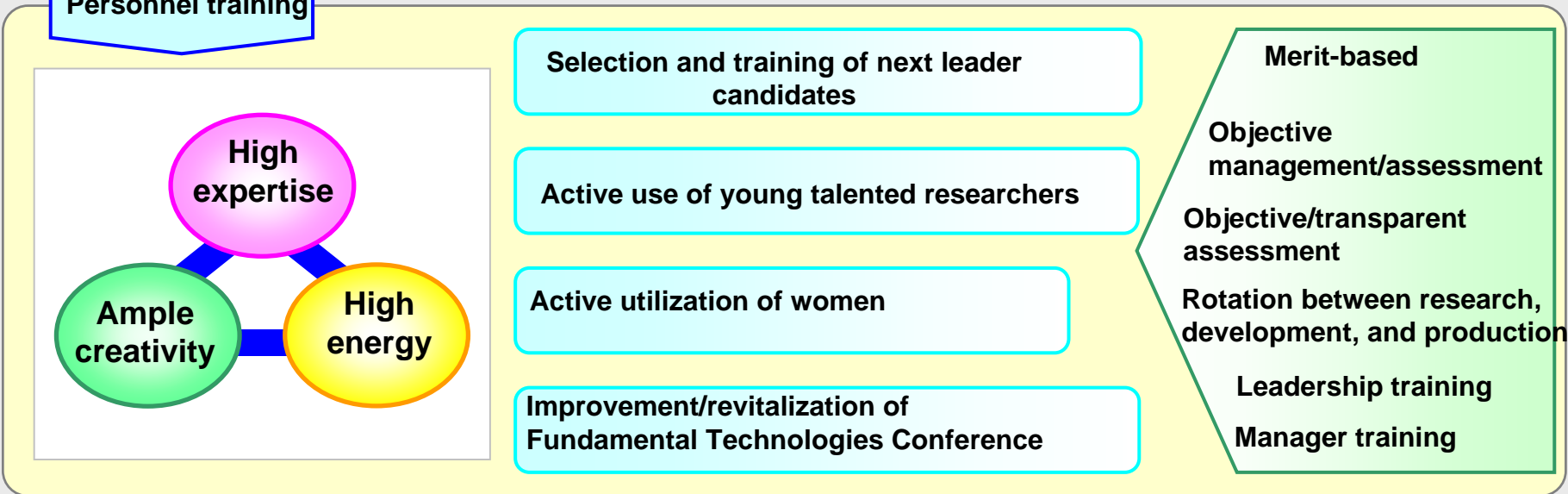
Personnel Acquisition and Training/Revitalization

- Personnel must be acquired and trained to strengthen development capabilities
- Increase employment of capable experienced staff in development units of new business areas

Personnel acquisition



Personnel training



Toray's Research/Technology Specialist System

(1) Research/Technology Specialist System

- Duty, qualification, and position system
- Promotion review for research specialists

(2) Research Fellow System

- Clear indication of researchers who are the model of specialists
- Creation of a culture devoted to research
- Creation of a culture where young researchers work hard to become specialists

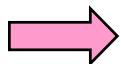
(3) Director for specialty field, Senior Director/ Senior Director for specialty field System

- Advanced specialists in their field
(Equal to divisional director or equivalent effects/contributions expected)

Currently certified research fellows*

Year Authorized	Specialty	Lab Affiliation
1999	Functional polymers	Functional Materials Research Laboratories
2002	Genome drug development	Pharmaceutical Research Laboratories
2003	Medicinal chemistry	Pharmaceutical Research Laboratories
2004	Polymeric structural design	Films & Films Products Research Laboratories
2004	Polymeric materials design	New Frontiers Research Laboratories
2004	Electronic materials properties	Electronic & Imaging Materials Research Laboratories

* Research specialists only (Certified by annual review)



Management culture that encourages employees to strive to become advanced specialists

Strengthening R&D Activities in China

<Basic Concept>

- Research, technological development and support for our businesses in China
- Basic polymer research by high-level Chinese researchers
- Promoting collaborations with Chinese universities and government research laboratories
 - Utilizing an open lab in Shanghai Branch Labs

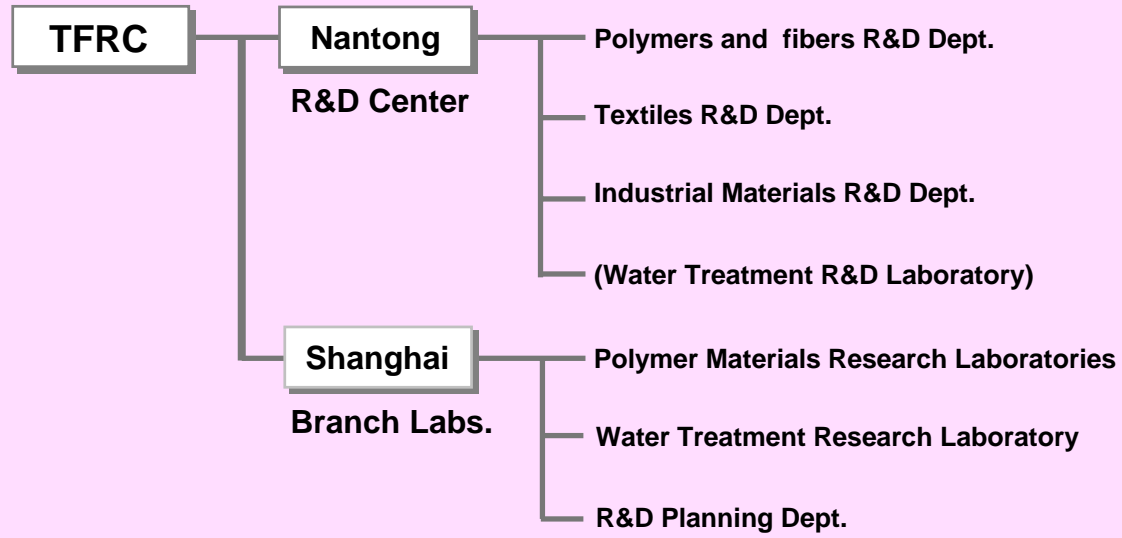


Nantong R&D Center



Shanghai Branch Labs.

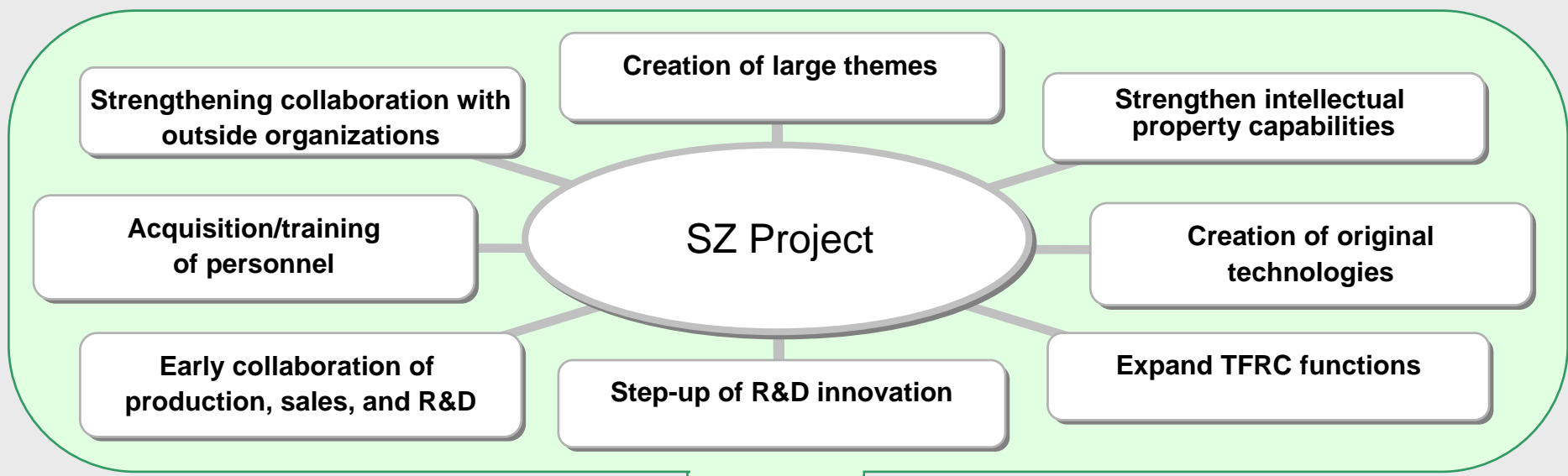
<Organization>



Personnel Plan (TFRC)

2003 FY	: ~ 50
2004 FY	: ~ 150
↓	
2008 FY	: ~ 350

Speed-up with SZ Project



Speed-up

