

**TORAY**

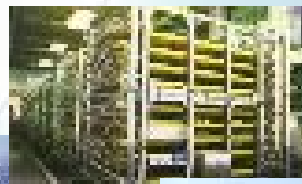
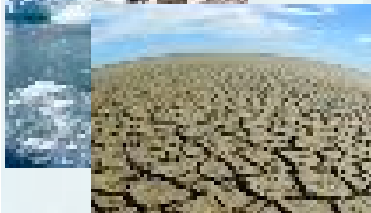
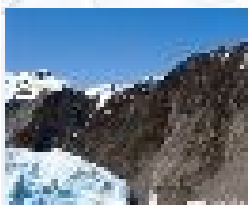
Innovation by Chemistry

March 25, 2009

<IT-2010 IR Seminar No. 6>

# “Toray New Business Strategies focused on the Global Environment”

– To build a Sustainable Low-Carbon Society –



**Chiaki Tanaka**

Executive Vice President and  
Representative Director

**Toray Industries, Inc.**

## **Global Environmental Issues and Business Climate**

## **Toray's Approach to Global Environmental Issues**

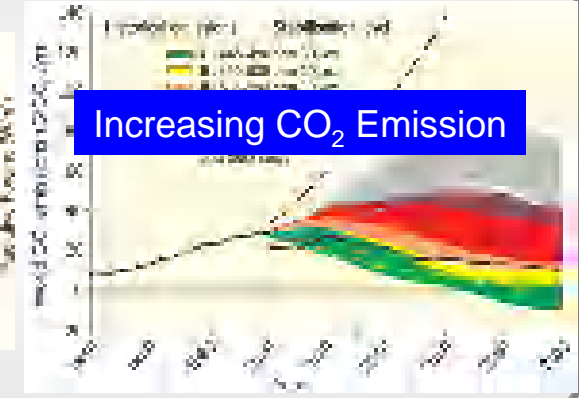
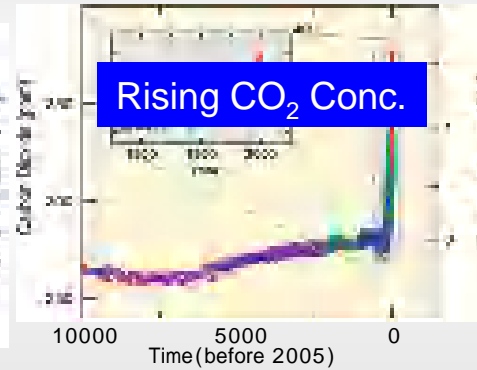
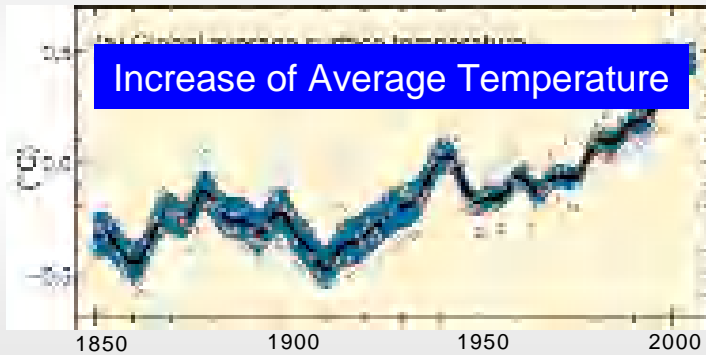
### **- Toray Project "EcoChallenge" -**

- **Environment Preservation**
- **Solutions to Global Environmental Issues**
  - **Energy Saving, New Energy Resources**
  - **Biomass**
  - **Water Treatment**

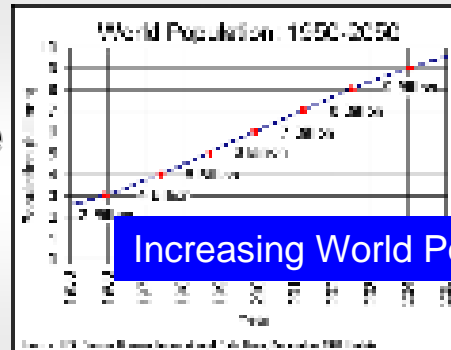
## **Conclusion**

## Global Warming and CO<sub>2</sub> Emission Increase

(Source: Climate Change 2007 Synthesis Report)



## Global Water Shortage

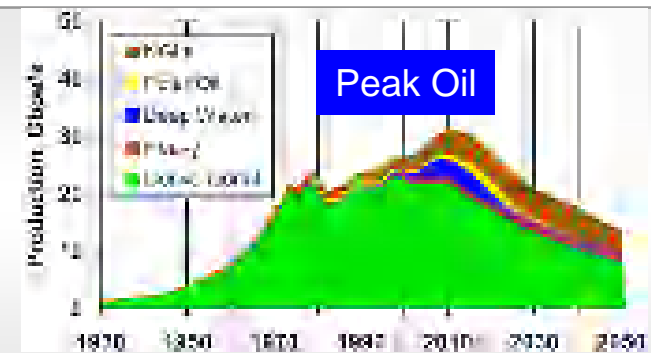


(source:WMI report(2006))

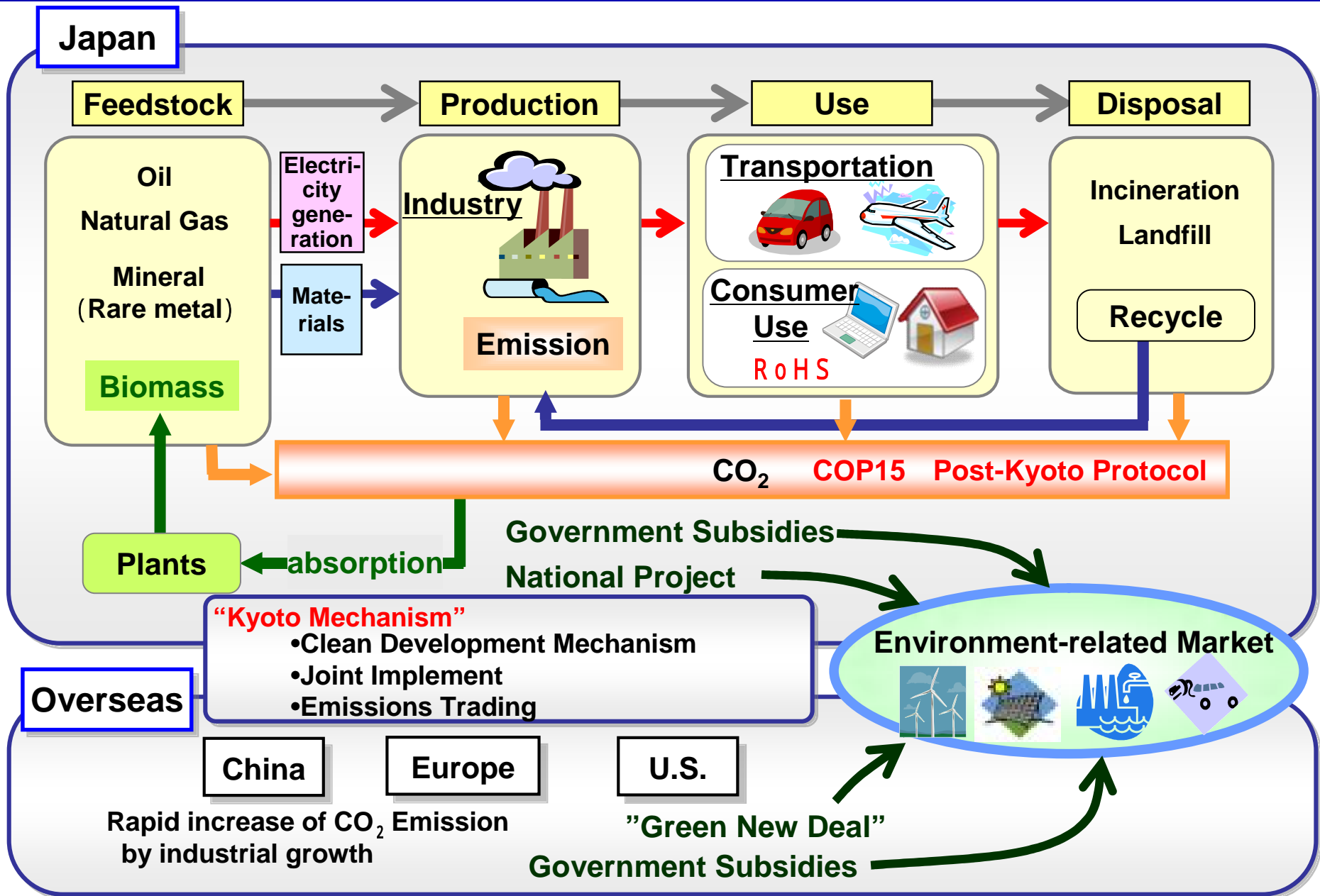
## Depletion of Resources

Resource	Proven Reserves	R/P Ratio
Oil	1,188.6Gbarrel (2004)	40.5
Coal	909.064Gt	164
Natural gas	179Tm <sup>3</sup> (2004)	66.7
Uranium	4.59Mt (2003)	85

Depletion of Natural Resource



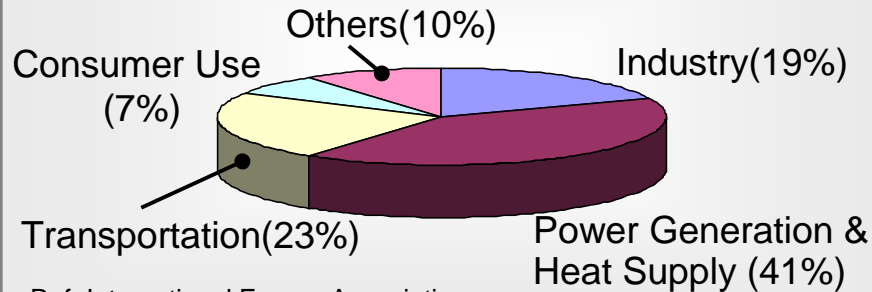
(Source: C.J.Campbell et al.ASPO(2004))



# Solutions to Environmental Issues

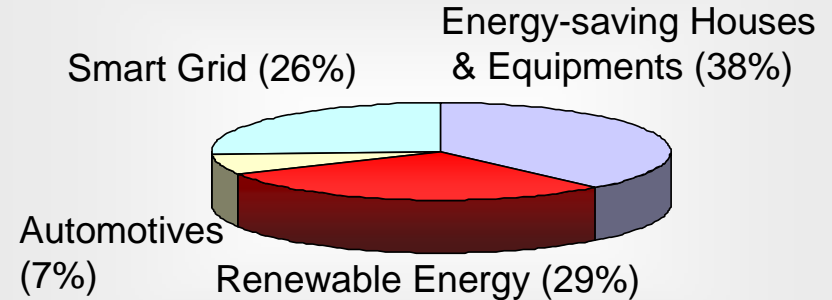
## CO<sub>2</sub> Emission (Global)

Total 28 Billion tons (2006)



Ref. International Energy Association

## U.S. Investment in Environment



Based on the White House data

## Map of Innovative Technologies

Category	Improvement of Efficiency	Low CO <sub>2</sub> Emission
<b>Power Generation</b>	<b>New energy</b> High Performance Energy Storage	Nuclear Energy      Wind Energy Photovoltaics      CO <sub>2</sub> Capture & Storage
<b>Transportation</b>	<b>Energy-saving</b> Light-weight Materials	Hybrid & Electric Vehicles      Fuel-cell Cars      Biomass Fuel
<b>Consumer Use</b>	Energy-saving Houses & Equipments      Energy Management Systems	Fuel-cell
<b>Industry</b>	<b>Water Treatment · Air Purification · Environmentally-friendly Products</b> Highly efficient Filtration Technology	<b>Biomass</b> Biomass-based Polymer Products

Global Environmental Issues and Business Climate

## **Toray's Approach to Global Environmental Issues**

### **- Toray Project "EcoChallenge" -**

- Environment Preservation
- Solutions to Global Environmental Issues
  - Energy Saving, New Energy Resources
  - Biomass
  - Water Treatment

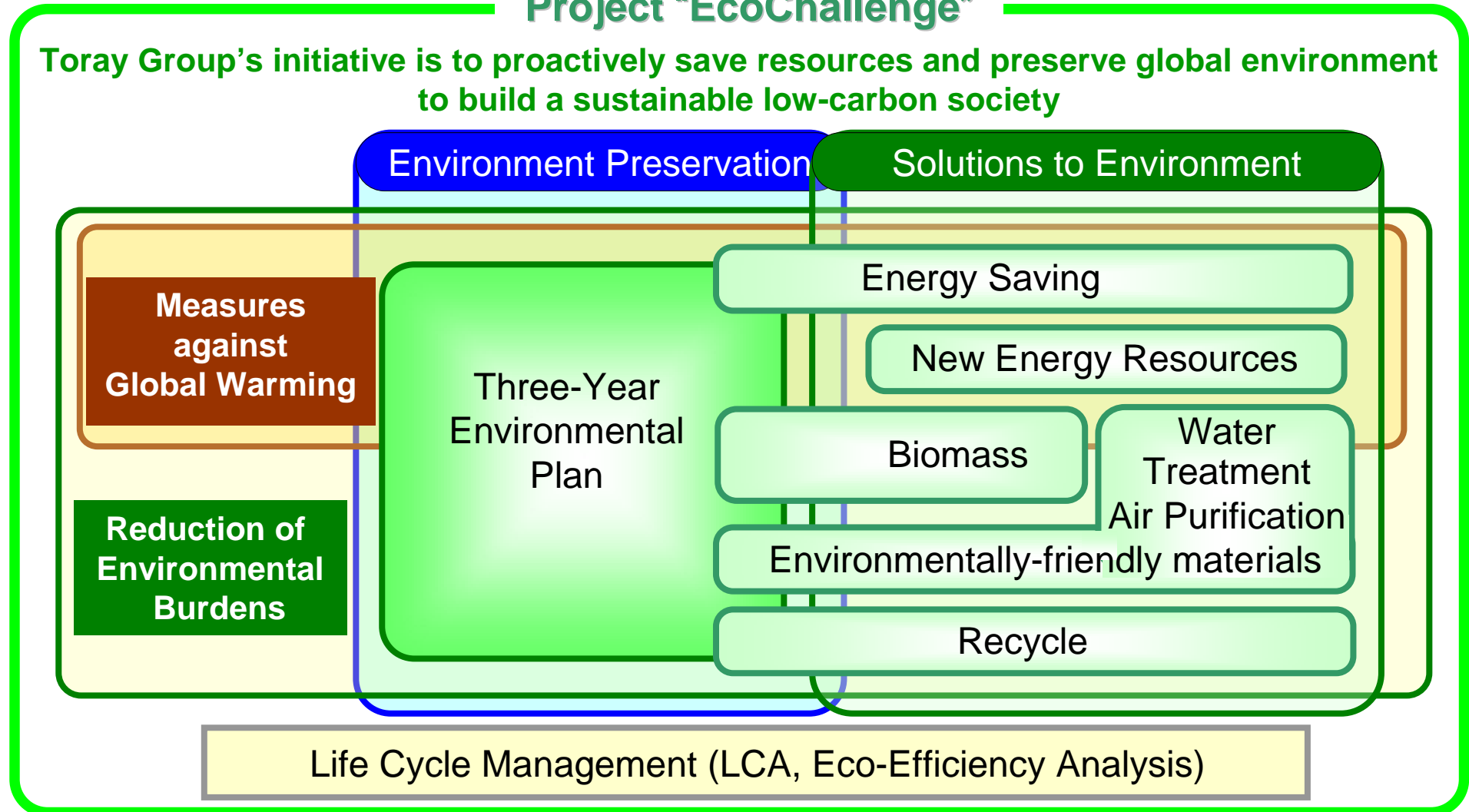
Conclusion

## Management Policy

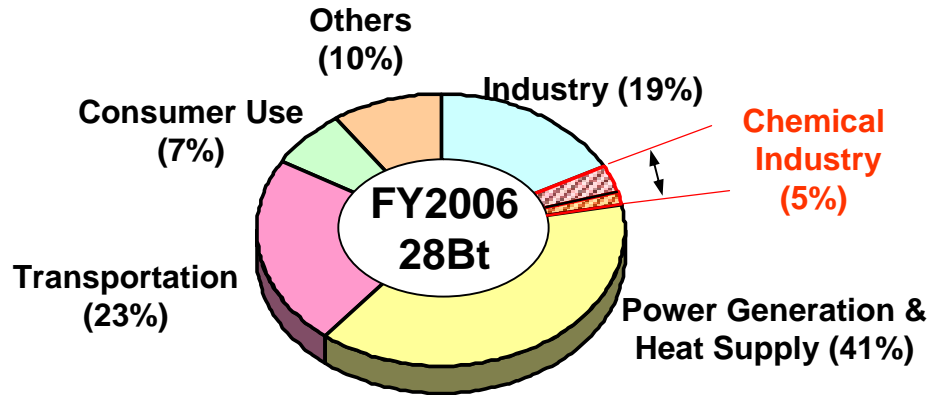
Toray Group consistently strives to make a contribution to society through the environment

## Project "EcoChallenge"

Toray Group's initiative is to proactively save resources and preserve global environment to build a sustainable low-carbon society



## Toray's Mission toward a Sustainable Society



- Global CO<sub>2</sub> emission is 28 billion tons.
- Global CO<sub>2</sub> emission needs to be halved by 2050.
- Chemical industry accounts for 5% of global CO<sub>2</sub> emission.
- Emission reduction in manufacturing has limited effect.

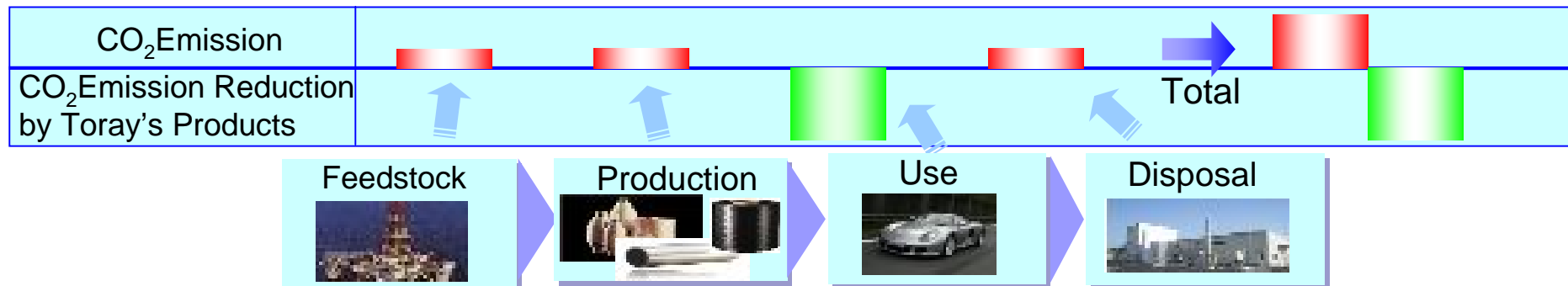


Chemical industry shall contribute to CO<sub>2</sub> emission reduction from the perspective of **Life Cycle Management**.

## Contribution to Global Environment by the Life Cycle Management

[Effects of CO<sub>2</sub> Emission Reduction in entire Life Cycle]

$$\text{Contribution Factor of CO}_2 \text{ Abatement} = \frac{\text{Effect of CO}_2 \text{ Emission Reduction in entire Life Cycle}}{\text{CO}_2 \text{ Emission in Feedstock, Production and Disposal}}$$



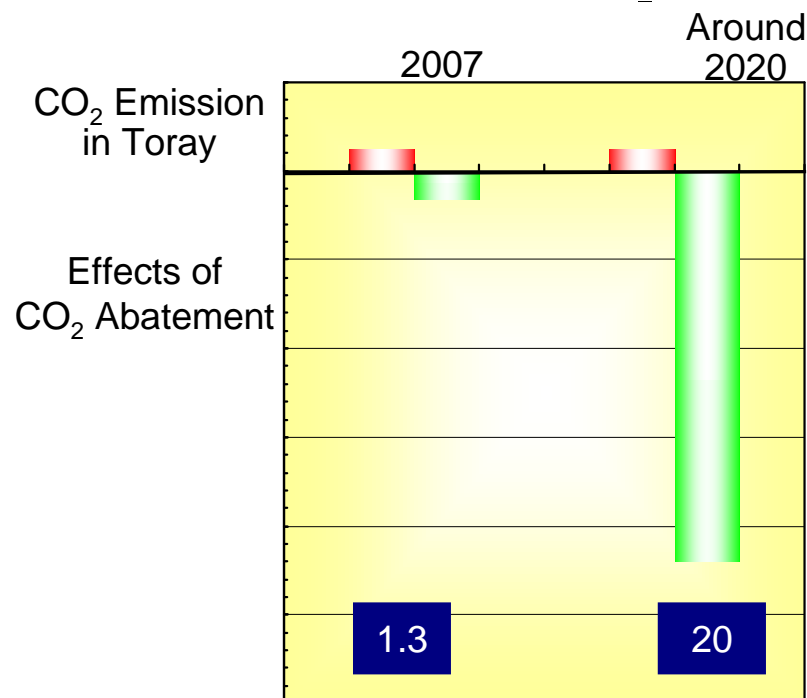
Toray shall continue to improve Global Environment by increasing its **“Contribution Factor”**



## Target of Project EcoChallenge

	2007	➡	Around 2020
<b>Contribution Factor of CO<sub>2</sub> Abatement</b>	1.3	➡	20
<b>Sales of Environmentally-friendly Businesses (in Billion Yen)</b>	214	➡	1,000

### Contribution Factor of CO<sub>2</sub> Abatement



### Environmentally-friendly Products Business

	Processes	Products
GHG Capture & Storage	Capture of CO <sub>2</sub> & CFC's substitute	
Energy Saving	Energy Saving Processes	Weight Reduction, Energy-saving House
New Energy Resources	Power Generation, Power Storage, Bio-fuel	
Biomass	Bio-chemicals	
Water Treatment	Waste Water Treatment	Water Treatment
Air Purification	Waste Gas Treatment	
Environmentally-friendly Products	Hazardous Substance-free	
Recycle	Recycle of Waste in mfg. processes	Easy-to-recycle

Global Environmental Issues and Business Climate

## **Toray's Approach to Global Environmental Issues**

### **- Toray Project "EcoChallenge" -**

#### **➤ Environment Preservation**

#### **➤ Solutions to Global Environmental Issues**

· Energy Saving, New Energy Resources

· Biomass

· Water Treatment

Conclusion

# Environment Preservation

## - Policy and Management System-

### (1) Management System



### “Uniform Management in Toray Group”

- 1993: Environmental Audit started (1995 : overseas)
- 2000: “Toray Group Environmental Management Standard “ established  
(The standard at the same level as Japan is applied to the developing countries.)

### (2) “10 Basic Environmental Rules” —established in January, 2000 -

1. Environmental preservation is the top priority
2. **Prevention of global warming**
3. Zero discharge of environmental pollutants
4. Use of safer chemicals
5. Promotion of recycling
6. Improvement of the level of environmental management
7. **Contributing to society through environmentally improved technologies and products**
8. Improvement of environment management in overseas business
9. Improvement of employees awareness of the environment
10. Sharing of environmental information with the society

Toray clarified the intention of management, and it announced the rules to society officially while disseminating it to employees.

We shall promote energy saving and work to reduce unit energy consumption & CO<sub>2</sub> emission.

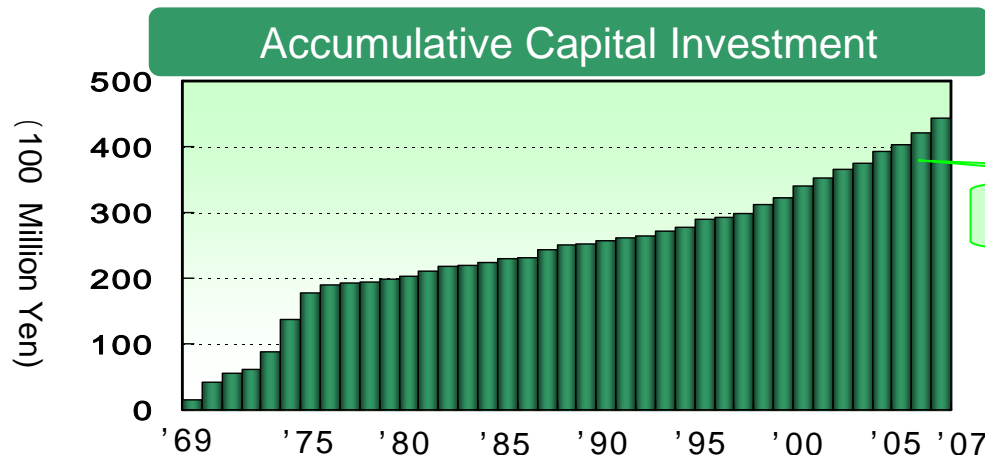
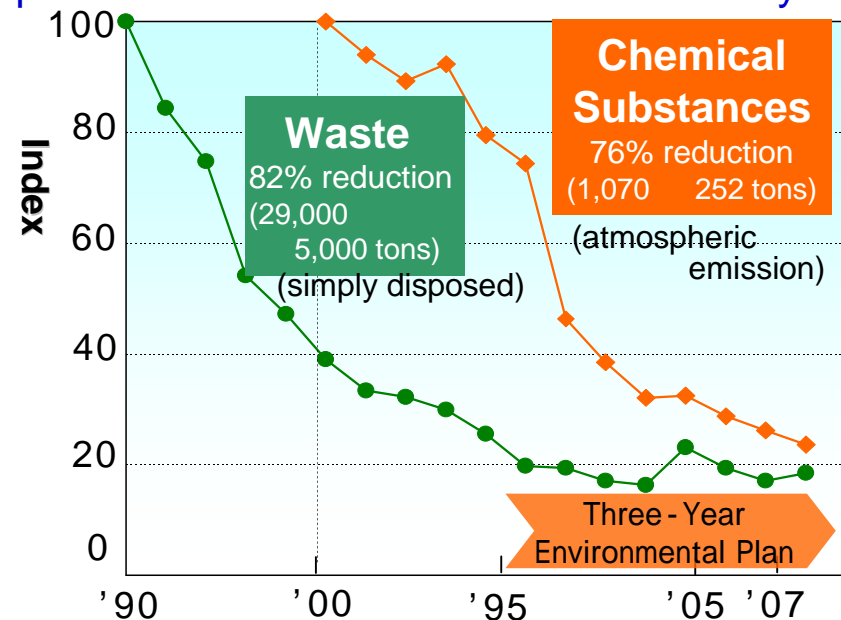
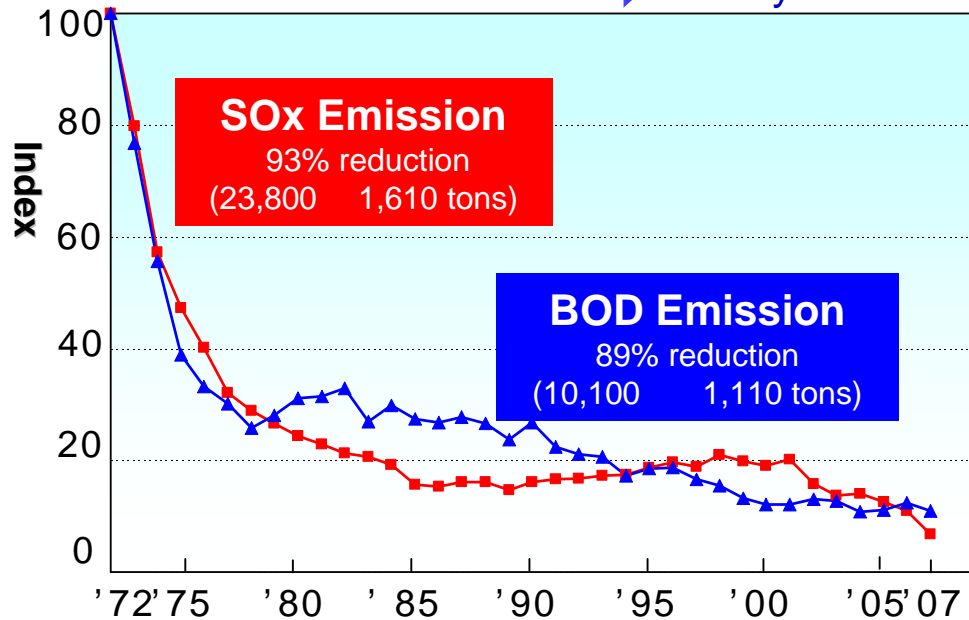
We shall meet the challenge of developing new technologies and shall contribute to society through environmental improvement technologies as well as products that place a low burden on the environment.

# Environment Preservation

## - Reduction of Environmental Burdens -

1. Toray tackled environmental burdens reduction from the 1970s, and achieved significant results
2. Toray started the "Three-Year Environmental Plan" in 2000, and attained further reduction

➡ Toray realized top-level reduction in the chemical industry.

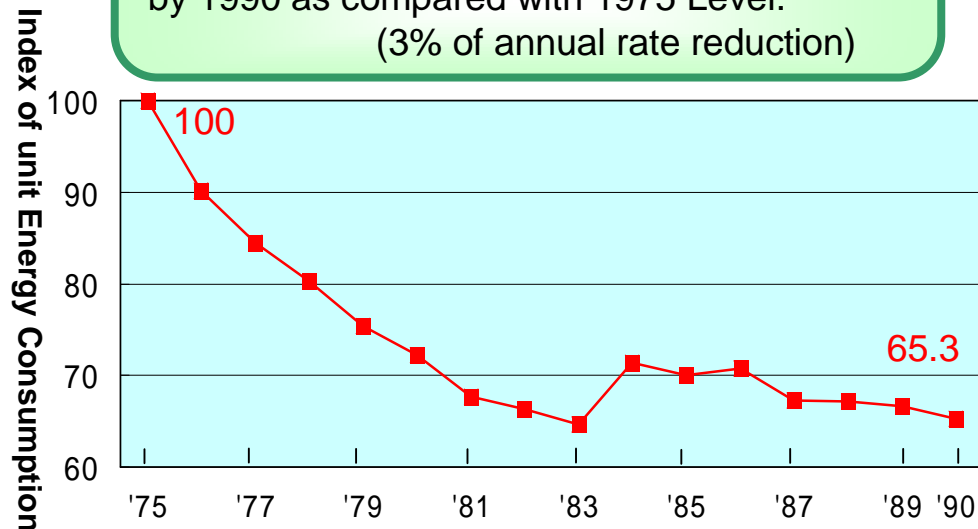


44.3 Billion Yen\* was invested from 1969

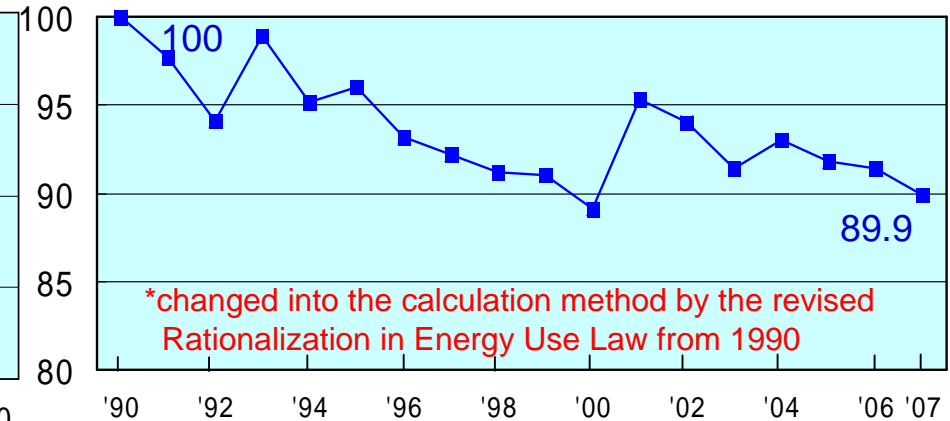
(\*: US\$450 Million)

### Promotion of Energy Saving

Unit energy consumption was reduced 35% by 1990 as compared with 1975 Level.  
(3% of annual rate reduction)



Unit energy consumption was reduced 10% by 2007 as compared with 1990 Level.  
(equivalent to 41% reduction as compared with 1975)



70s : -Full-scale energy-saving activities started  
-Grass-roots energy-saving  
-Energy-saving in the manufacturing process

80s : -Grass-roots energy-saving  
-Energy-saving in the manufacturing process  
-Energy-saving technologies meeting (1983)  
-Technical diagnostics for energy-saving(1988)

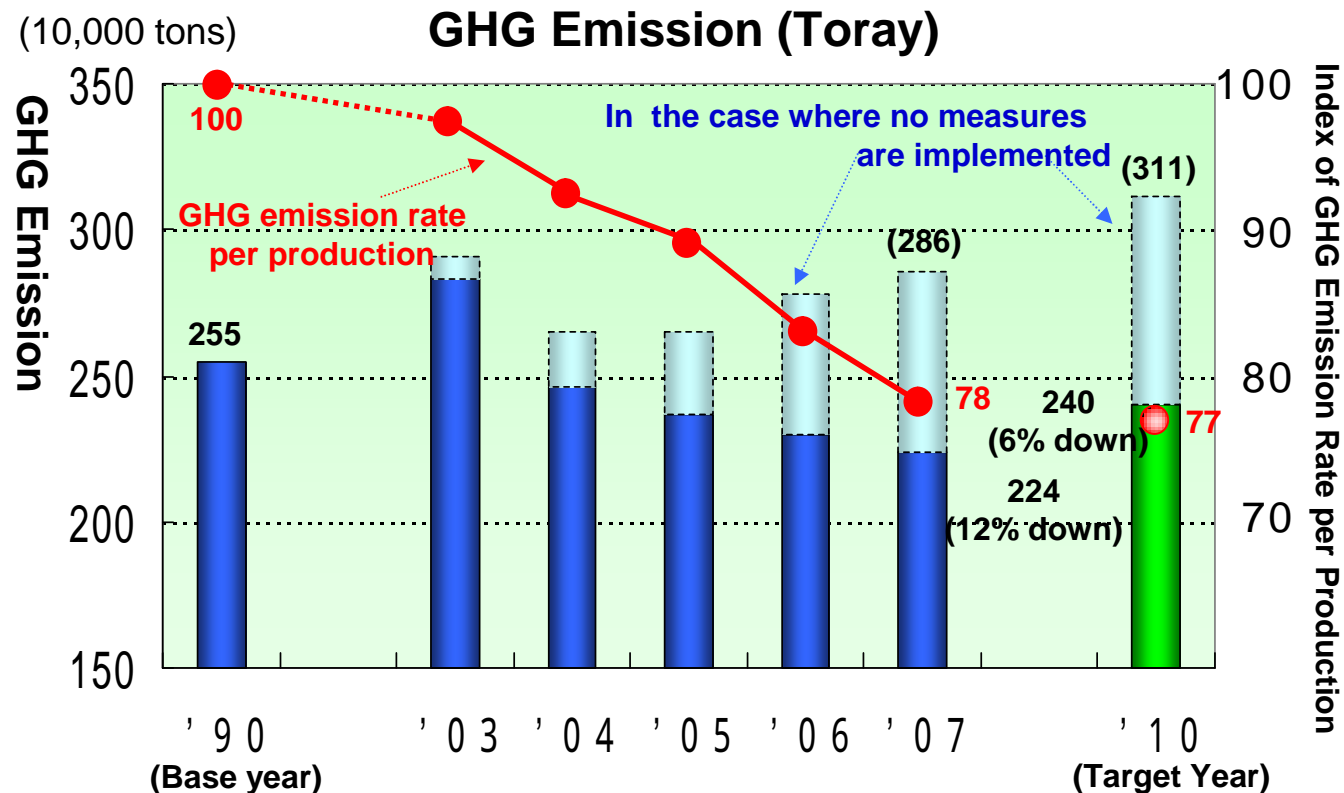
90s : -Cogeneration  
-Energy-saving in the manufacturing process  
-In-company incentive for CO<sub>2</sub> reduction  
(Investment effect: 1,000 yen/ton-CO<sub>2</sub>)

2000 : -Super-low pressure steam electric  
~2008 generation (exhaust heat recycling)  
- Natural-gas cogeneration  
-Expanding in-company incentive for CO<sub>2</sub> reduction  
(Investment effect: 2,000 yen/ton-CO<sub>2</sub>)

### Reduction of Green House Gas (GHG) Emission

#### Achievements in 2007

1. 12% reduction (vs. 1990 Level)
  2. 620,000 tons reduction (vs. the case where no measures are implemented)
- 22% of the emission rate per production reduced as compared with 1990 Level



Toray Group shall control the increase in the CO<sub>2</sub> emission accompanying the growth of environmentally-friendly products business, such as carbon fibers and water purification, and aim at further reduction.

## Global Environmental Issues and Business Climate

### **Toray's Approach to Global Environmental Issues**

#### **- Toray Project "EcoChallenge" -**

##### ➤ Environment Preservation

##### ➤ **Solutions to Global Environmental Issues**

- **Energy Saving, New Energy Resources**

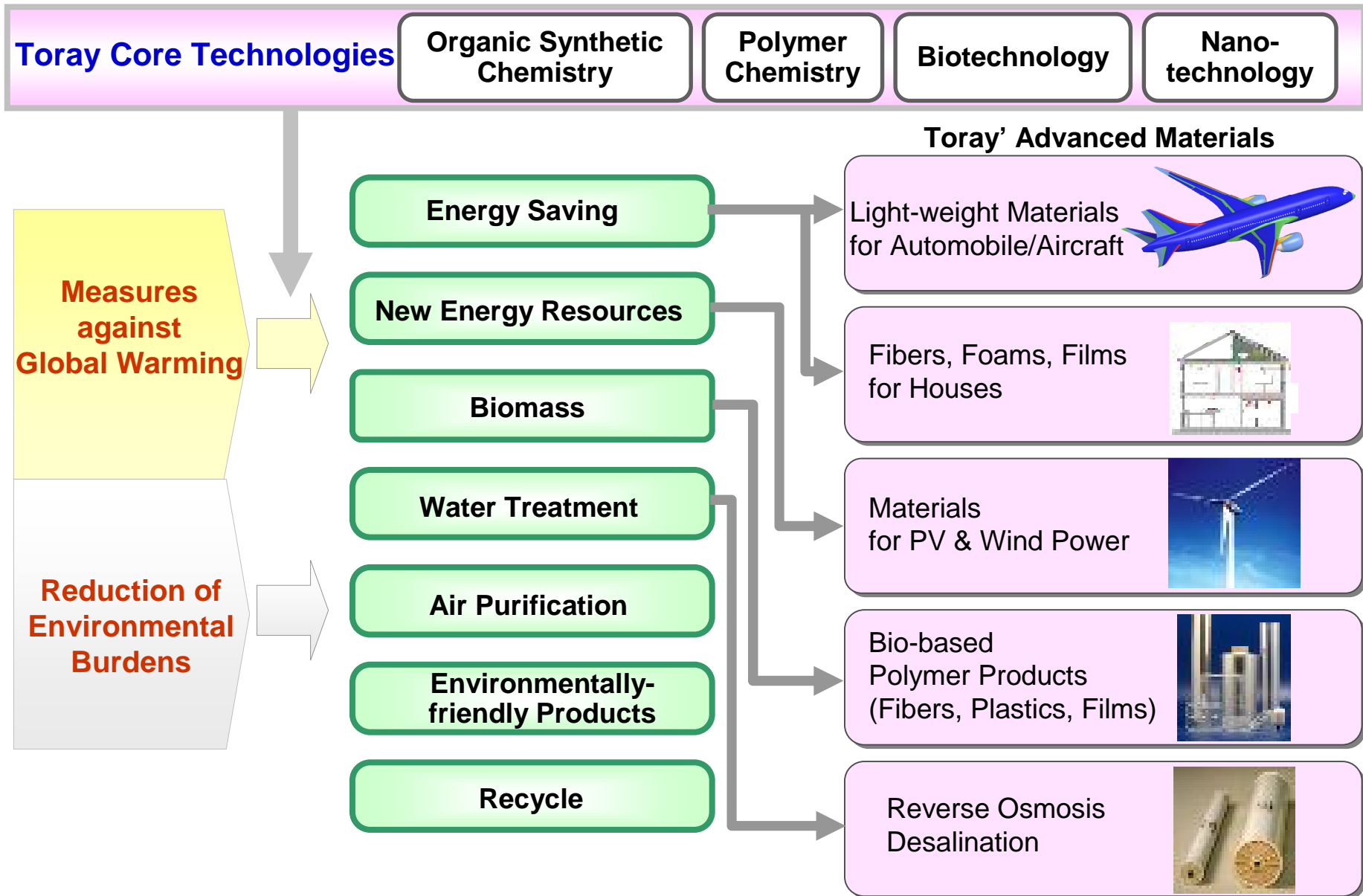
- Biomass

- Water Treatment

## Conclusion

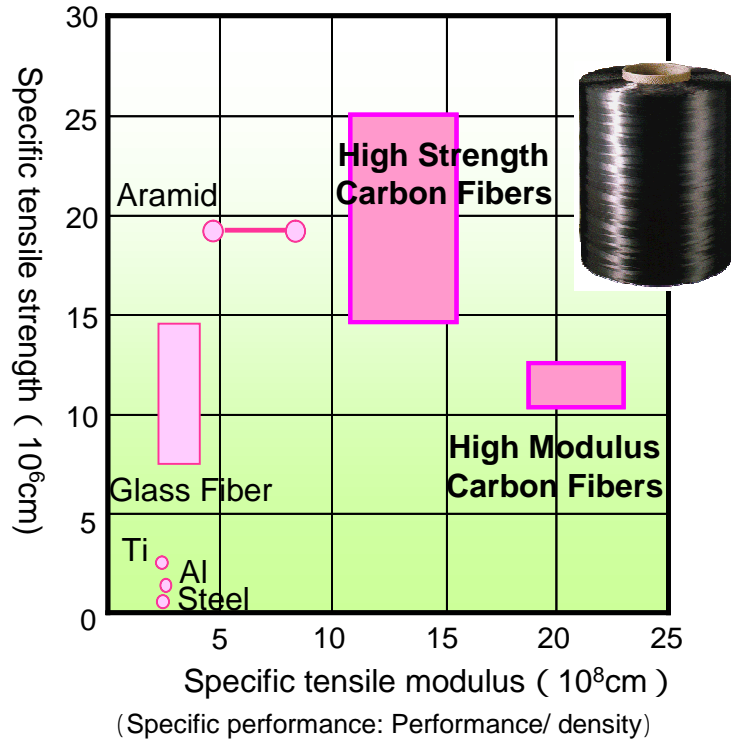
# Solution to Global Environmental Issues

## - Environmentally-friendly Products -





## Mechanical Performance



### 1. Light Weight

Specific Gravity: **One fourth** of Steel

### 2. Strength

Specific Tensile Strength : **10 times** of steel

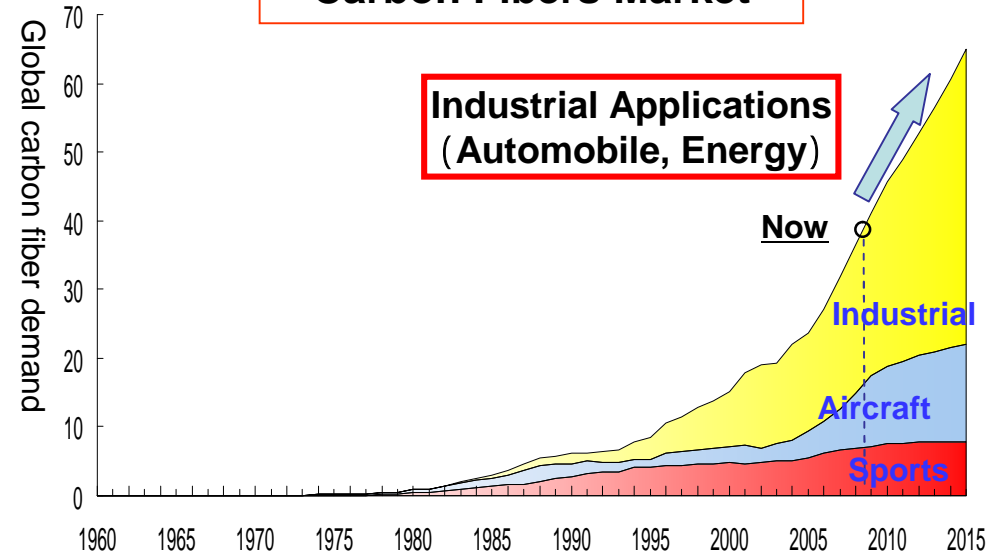
### 3. High Modulus

Specific Tensile Modulus: **7 times** of steel

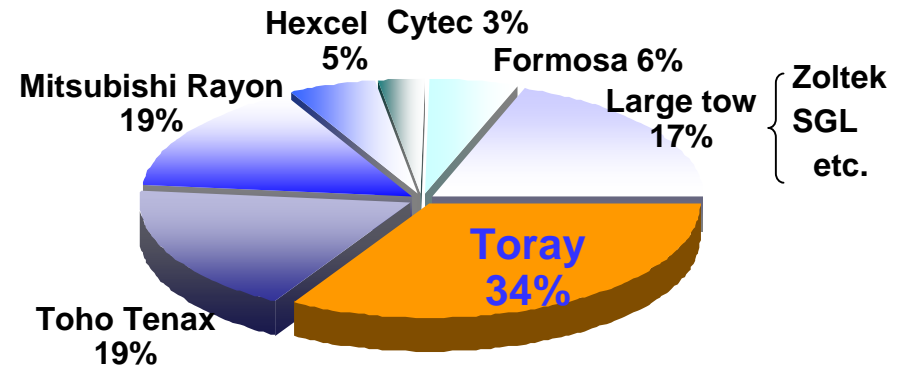
### 4. Rust-free

( $10^3 \text{ ton/yr}$ )

## Carbon Fibers Market



## Global Carbon Fibers Market Share

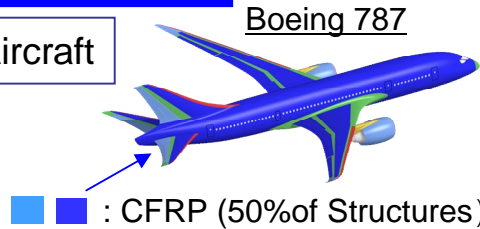


# Contribution of Carbon Fibers to Global Warming

## Reduction of CO<sub>2</sub> Emission

### Light Weight

Aircraft

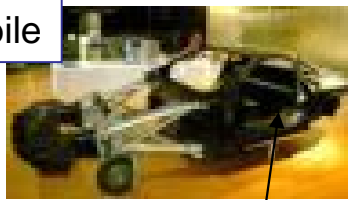


MRJ



Empennage: CFRP

Automobile



Structure: CFRP



Next Generation Car : CFRP

### Clean Fuel

CFRP CNG\* tank



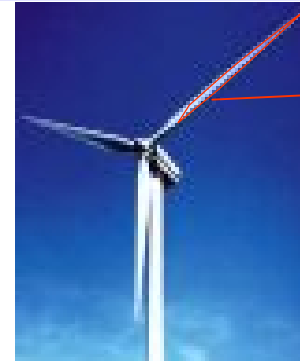
Light Weight CNG Tank with Carbon Fibers

(\*)CNG; Compressed Natural Gas

\* CFRP : Carbon Fiber Reinforced Plastics

## Generation of Clean Energies

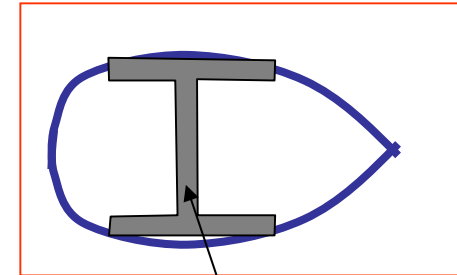
### Higher Efficiency



100m Blade in Diameter with Carbon Fibers

Large Scale Windmill

Cross section



CFRP

### Special Function



70 MPa Tank with CFRP

Hydrogen Tank



Electrode with C/C Composites

Fuel Cell

**Carbon Fibers contribute to reduce CO<sub>2</sub> Emission during usage and to generate Clean Energies**

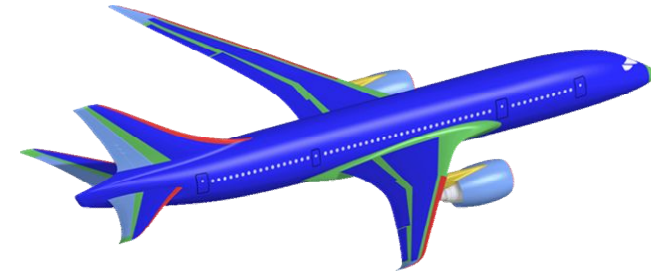
# LCA (Life Cycle Assessment) of Airplane:

## “JCMA Model”

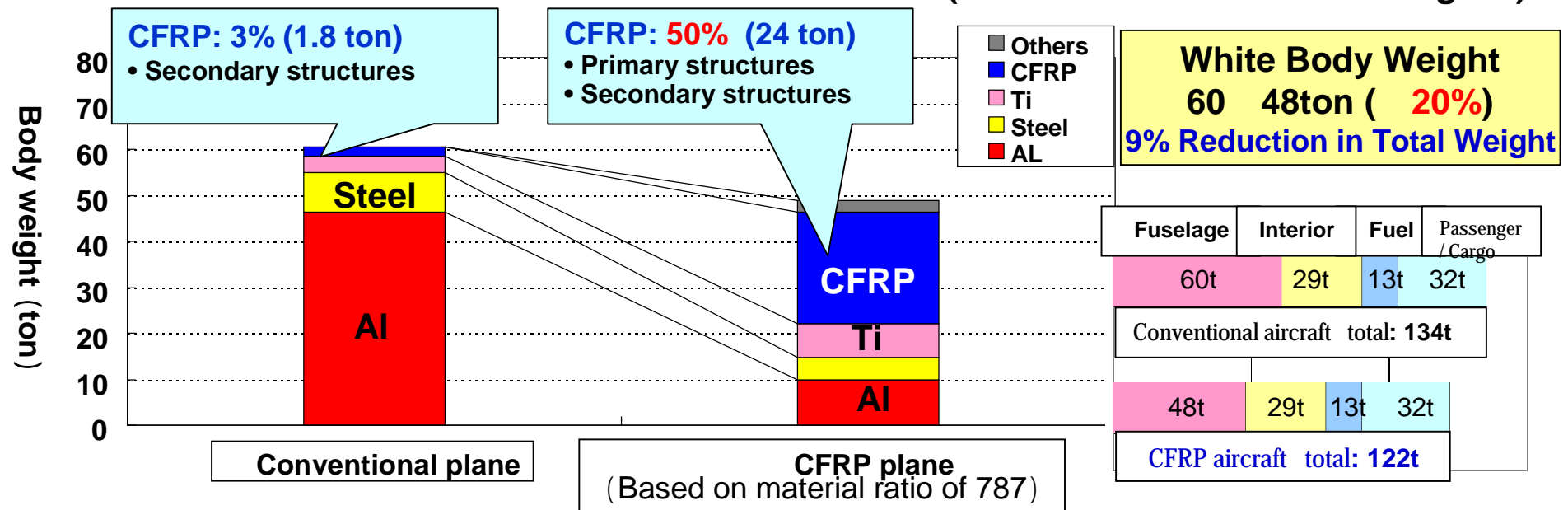
(JCMA: The Japan Carbon Fiber Manufacturers Association)

### Conventional and CFRP Aircraft

Boeing 767-300



**CFRP aircraft model**  
(same material ratio as Boeing 787)

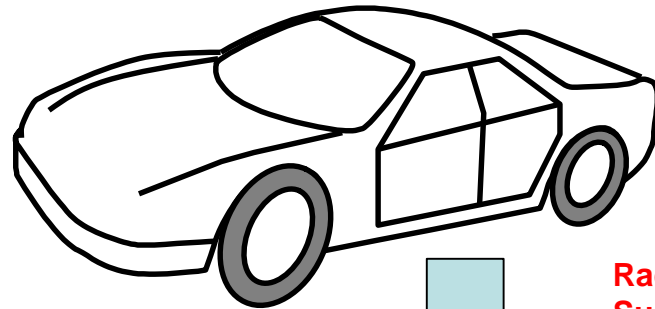


**50% of Structures: CFRP → Structure Weight: 20% Reduction**

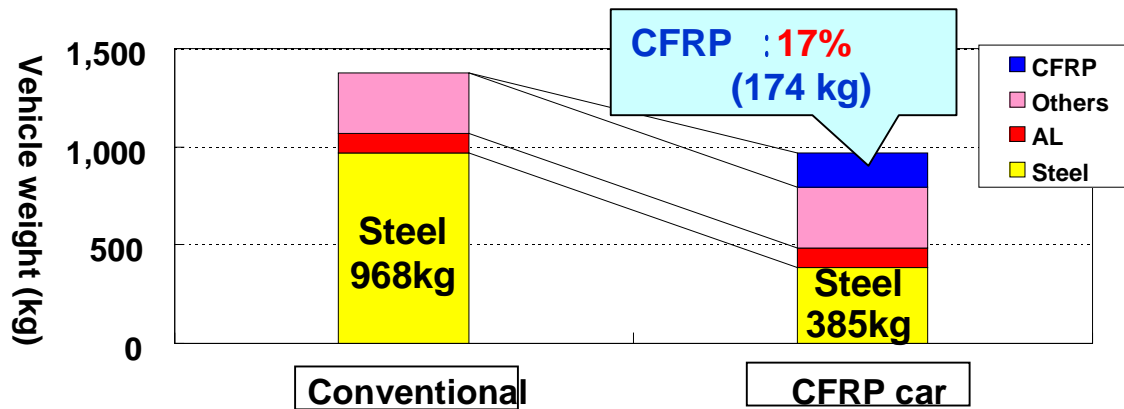
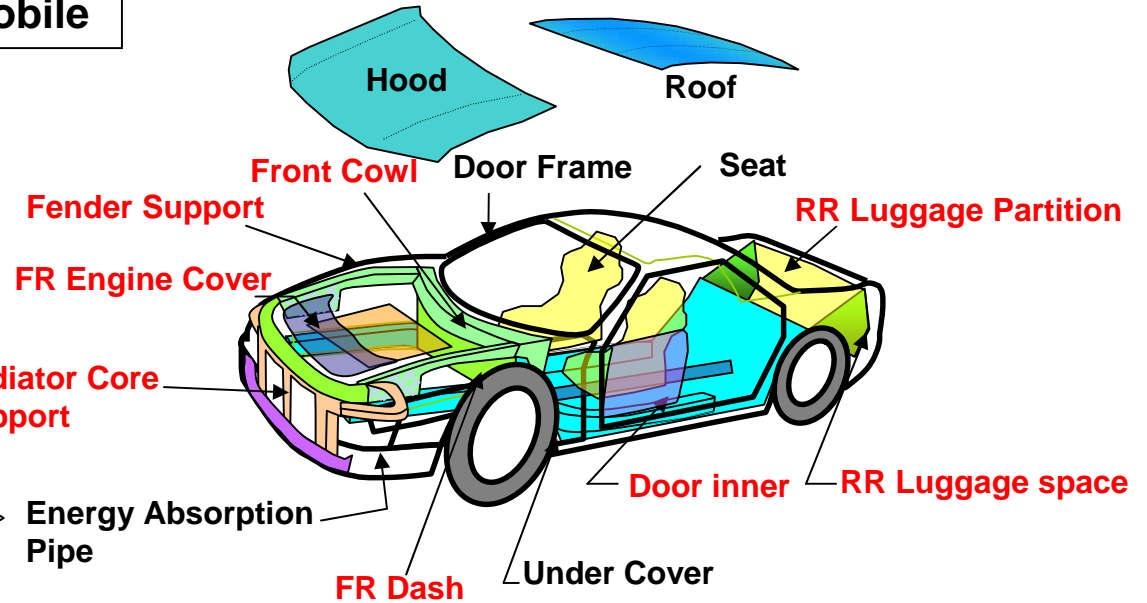
# LCA of Automobile: "JCMA Model"

(JCMA: The Japan Carbon Fiber Manufacturers Association)

## Conventional and CFRP Automobile



Standard sedan



**Thermoset CFRP; Panels, Structures**  
(Weight: 30% of Steel)  
**Thermoplastic CFRP; Other Parts**  
(Weight: 50% of Steel)

**White Body Weight**  
1380 970kg ( **30%** )

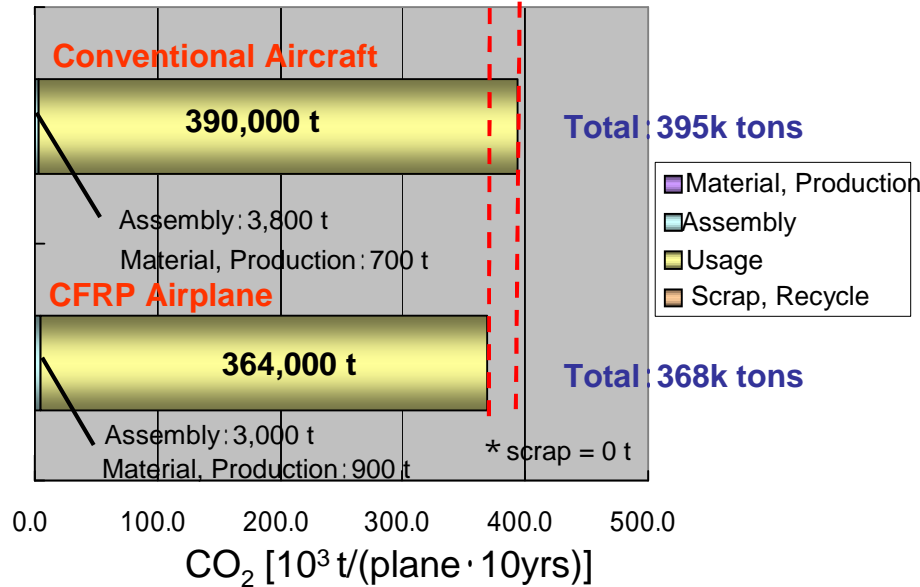
**17% of Body: CFRP → Body Weight: 30% Reduction**

# Summary of "JCMA Model"

## CO<sub>2</sub> Reduction by applying CFRP

### Aircraft

Reduction: 27,000 tons (7%)



**2,700 tons CO<sub>2</sub> Reduction / (plane · yr)**

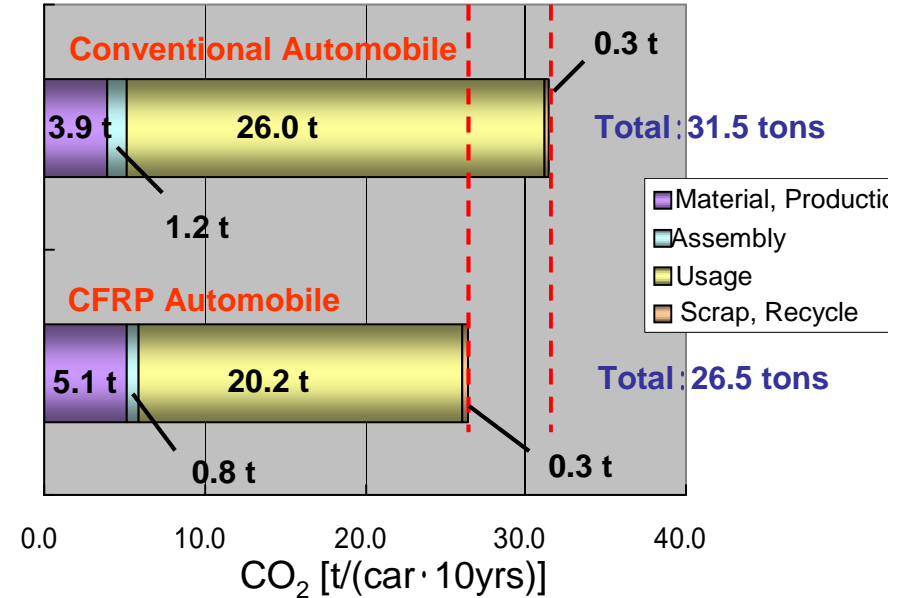
Global Passenger Jet Planes: 15,000  
(100 seats or more/plane)

**Total CO<sub>2</sub> Reduction 41 Million tons / year**

Secondary effects are not included  
(ex. Design, Aerodynamics, etc.)

### Automobile

Reduction: 5 tons (16%)

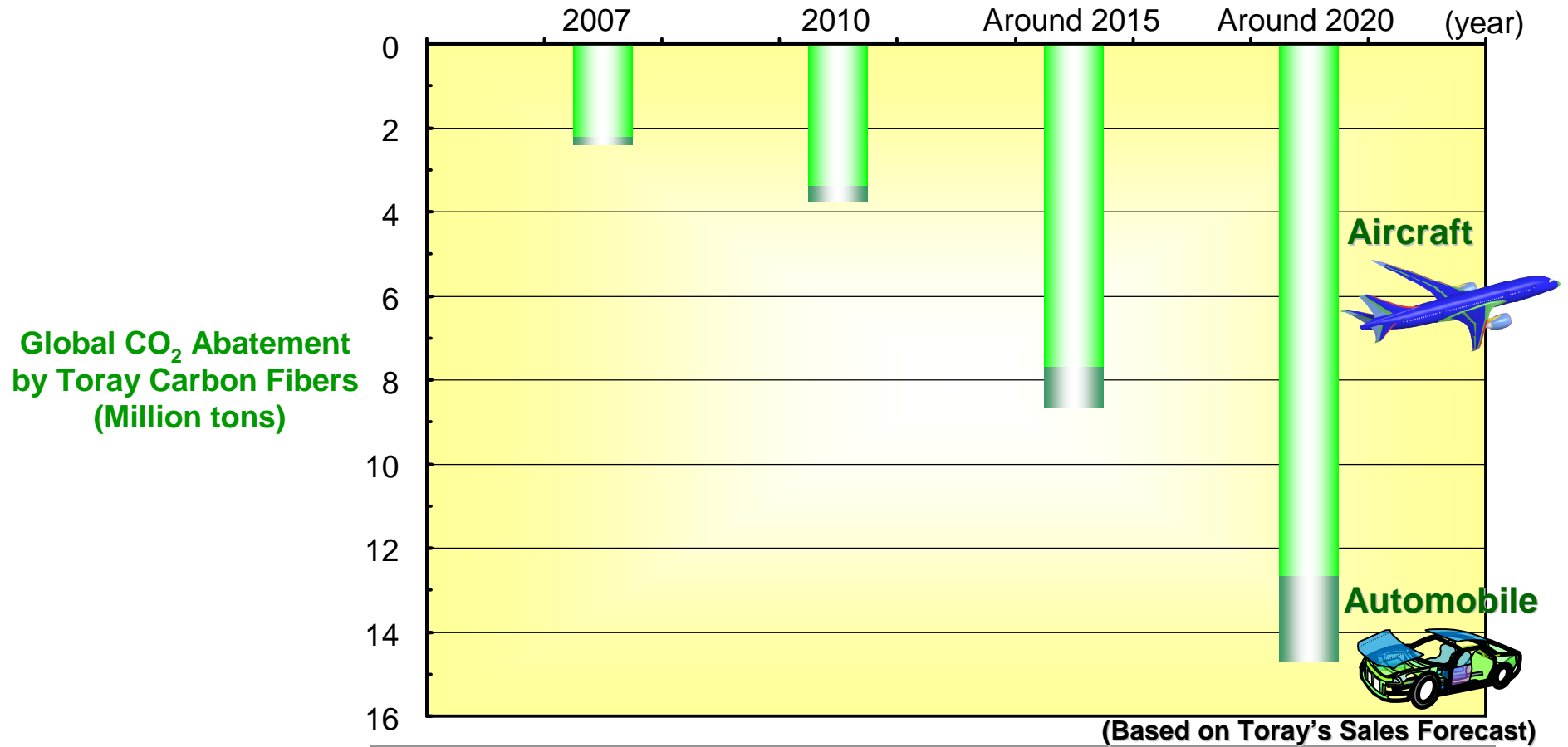


**0.5 tons CO<sub>2</sub> Reduction / (car · yr)**

Global Passenger Cars: 37 Million  
(\$50K or higher/car)

**Total CO<sub>2</sub> Reduction 19 Million tons / year**

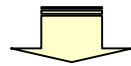
# Toray's Contribution to CO<sub>2</sub> Abatement



< Airplane Application >  
 2007: 2.2 Million tons / year, 2020: 12 Million tons / year

< Automobile Application (including CNG Tank) >  
 2007; 0.2 Million tons / year, 2020: 2 Million tons / year

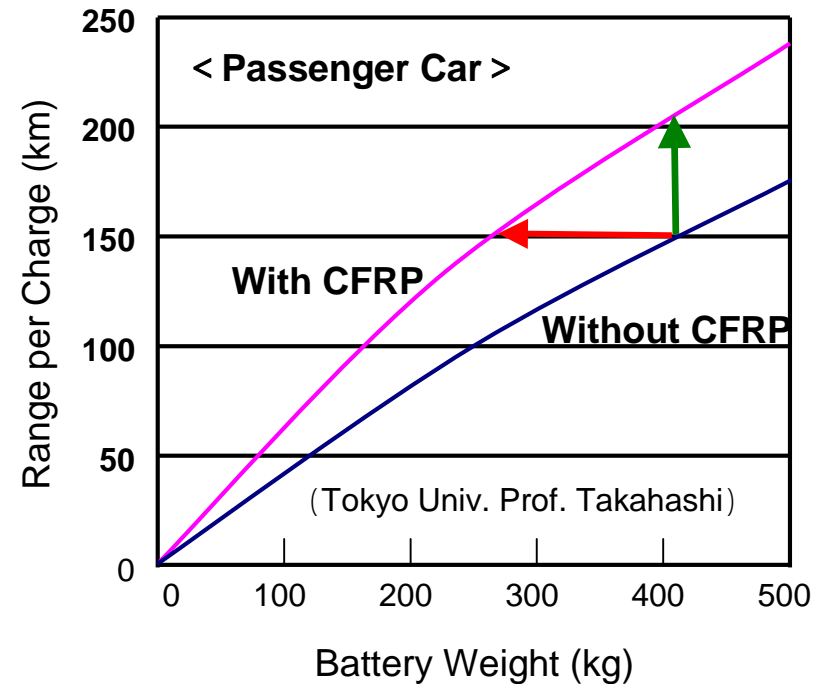
**Body Weight:  
30% Reduction with CFRP**



**Effect of CFRP**

(Assumption; Battery Weight 400kg)

- **Light Weight EV**  
Range per Charge: 150km    200km (+33%)
- **Light Weight EV**  
Battery Weight: 400kg    250kg ( 35%)



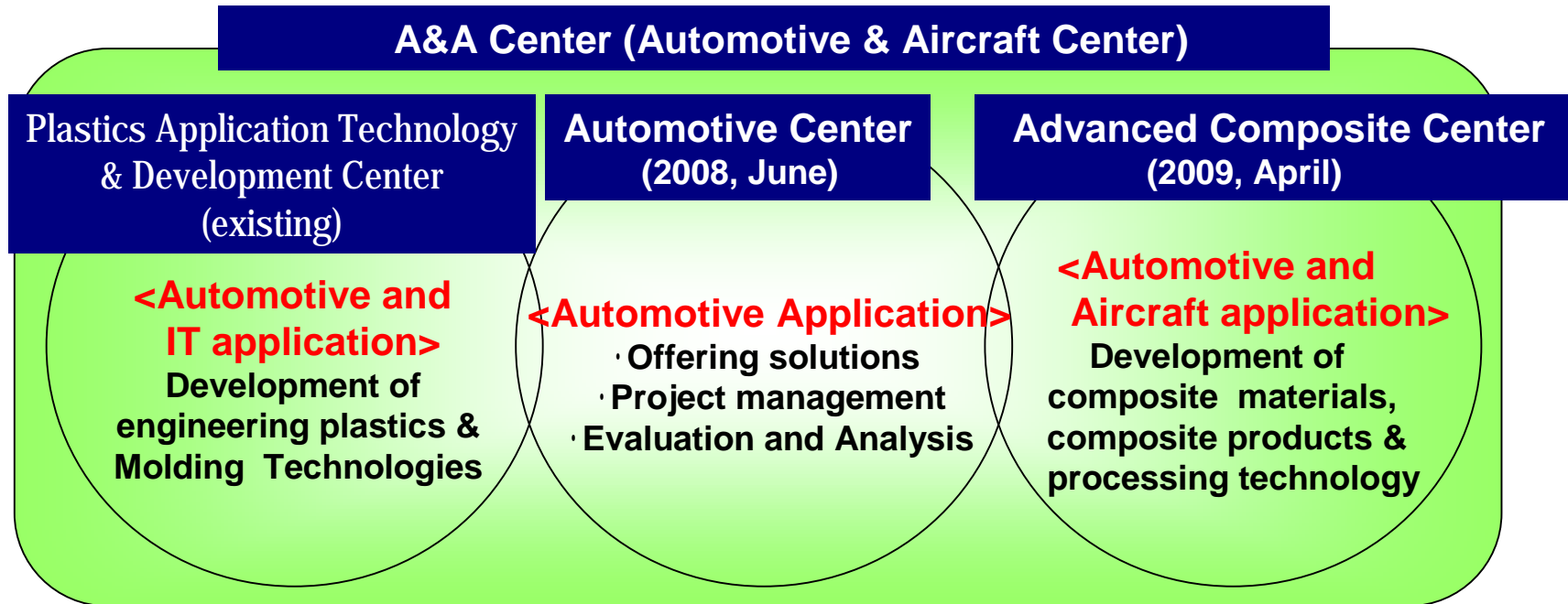
**Light weight CFRP car accelerates electric vehicle spread**  
**Range: +33%      Battery Weight : 35%**

**Convenience (Long Range)      Popularize Next Generation EV**  
**Battery Weight Reduction (Lithium etc.)      Prevent Resource Exhaustion**

**Light weight CFRP is very important in next generation cars**

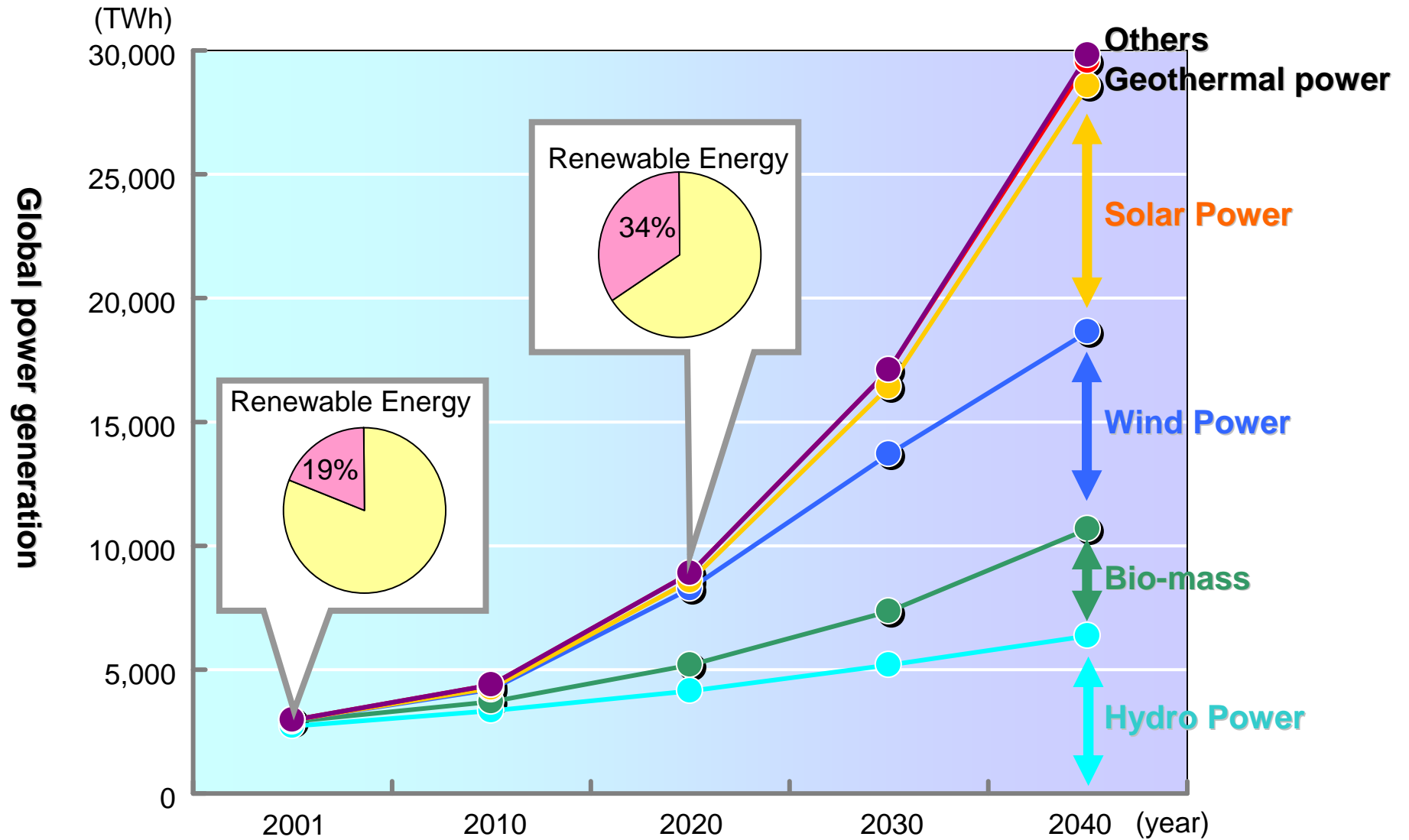
# Automotive & Aircraft Center

New Center started in Nagoya to develop plastics and composite technologies



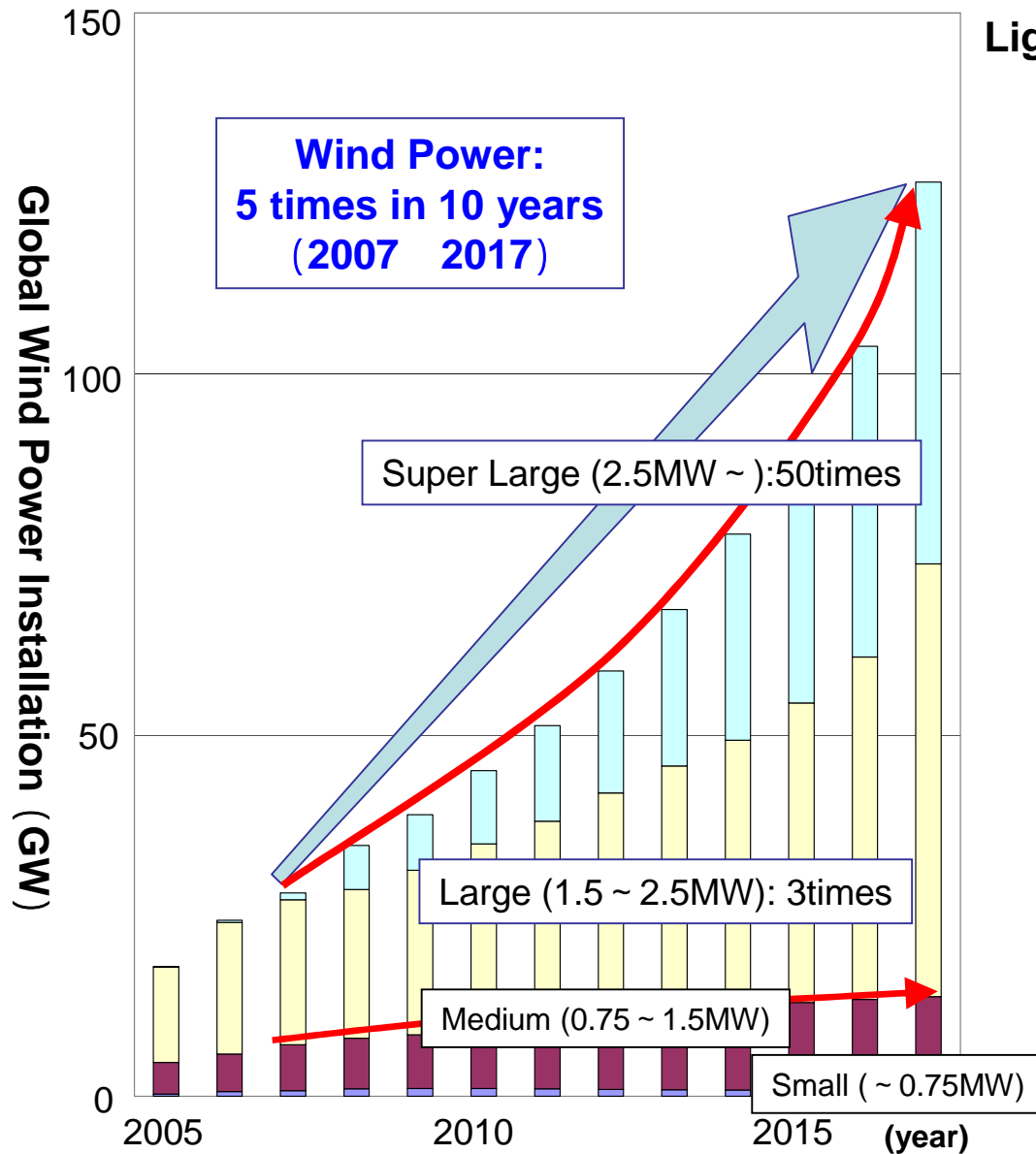


# Trend of Renewable Energy



(source) European Renewable Energy Council "Renewable Energy Scenario to 2040"

# Large Scale Windmill



(Ref.) Composites Industry Monthly (March 2008)

## Light Weight & Large Scale Blade with CFRP

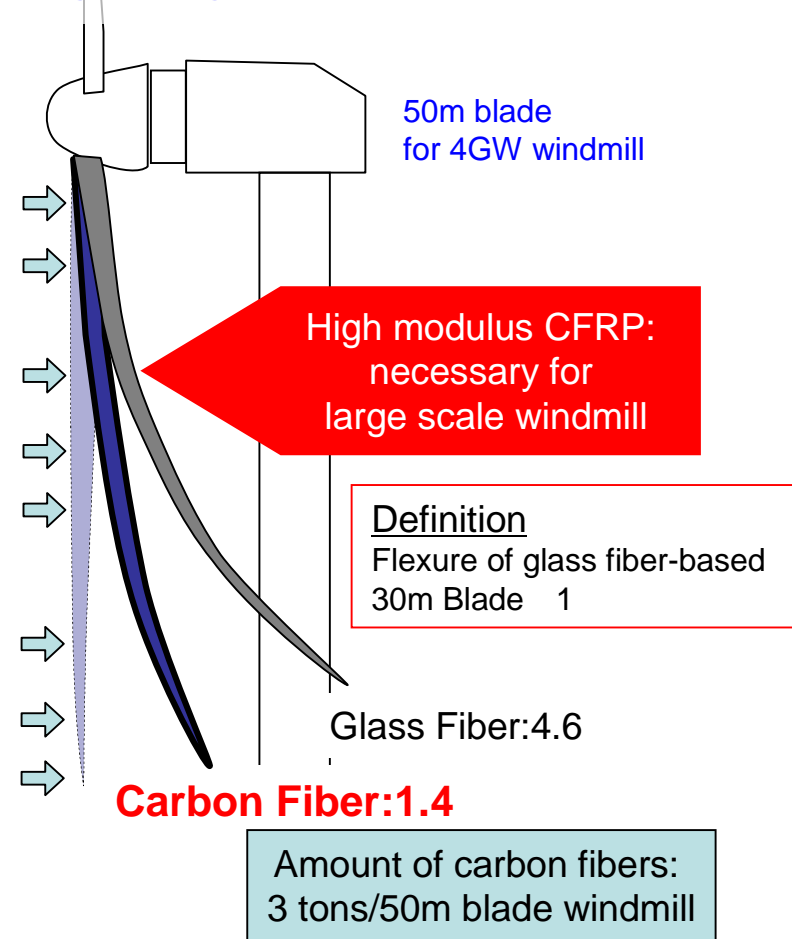
**Power Generation:**

Proportional to (Blade Length)<sup>2</sup>

**High Modulus CFRP:**

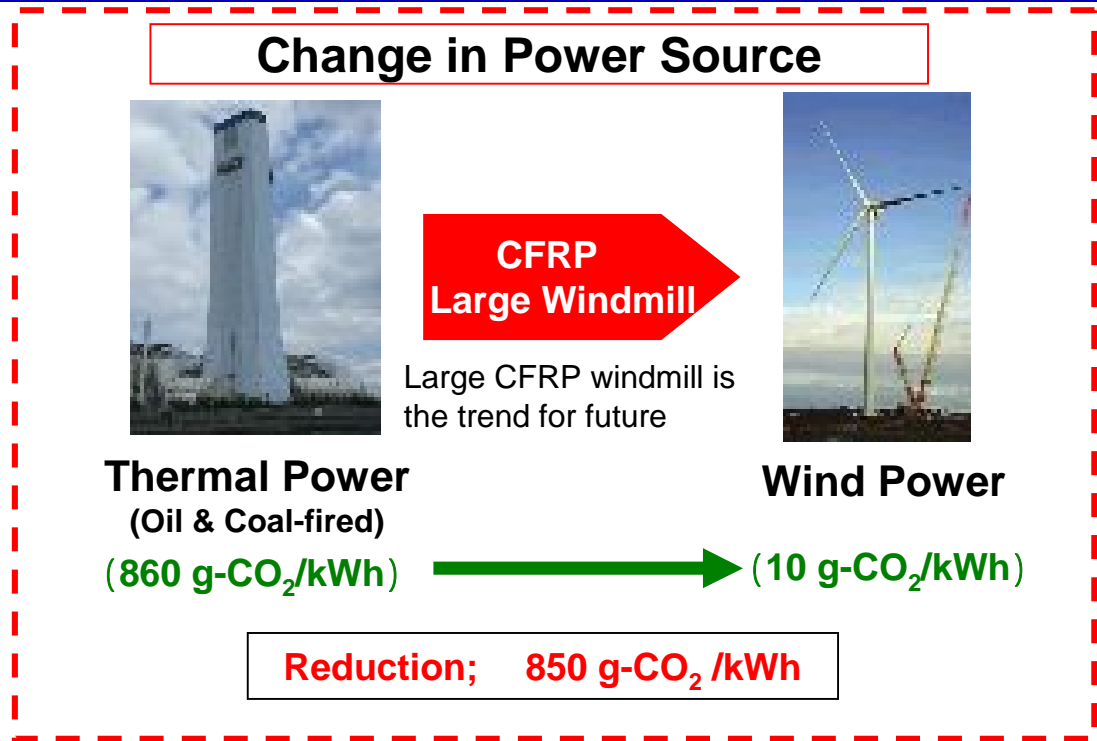
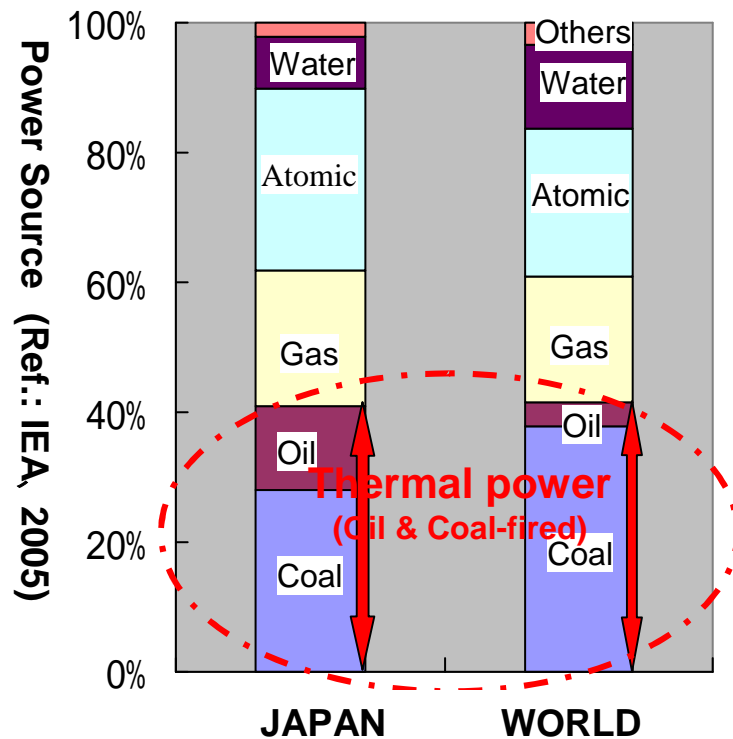
To prevent collision to windmill tower

**Light Weight Blade:** Total cost down



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# CO<sub>2</sub> Reduction Effect with CFRP Windmill



## Electricity Production

2007	2020 (year)
116TWh	3,090 TWh (All Windmill) 2,570 TWh (Large Windmill)

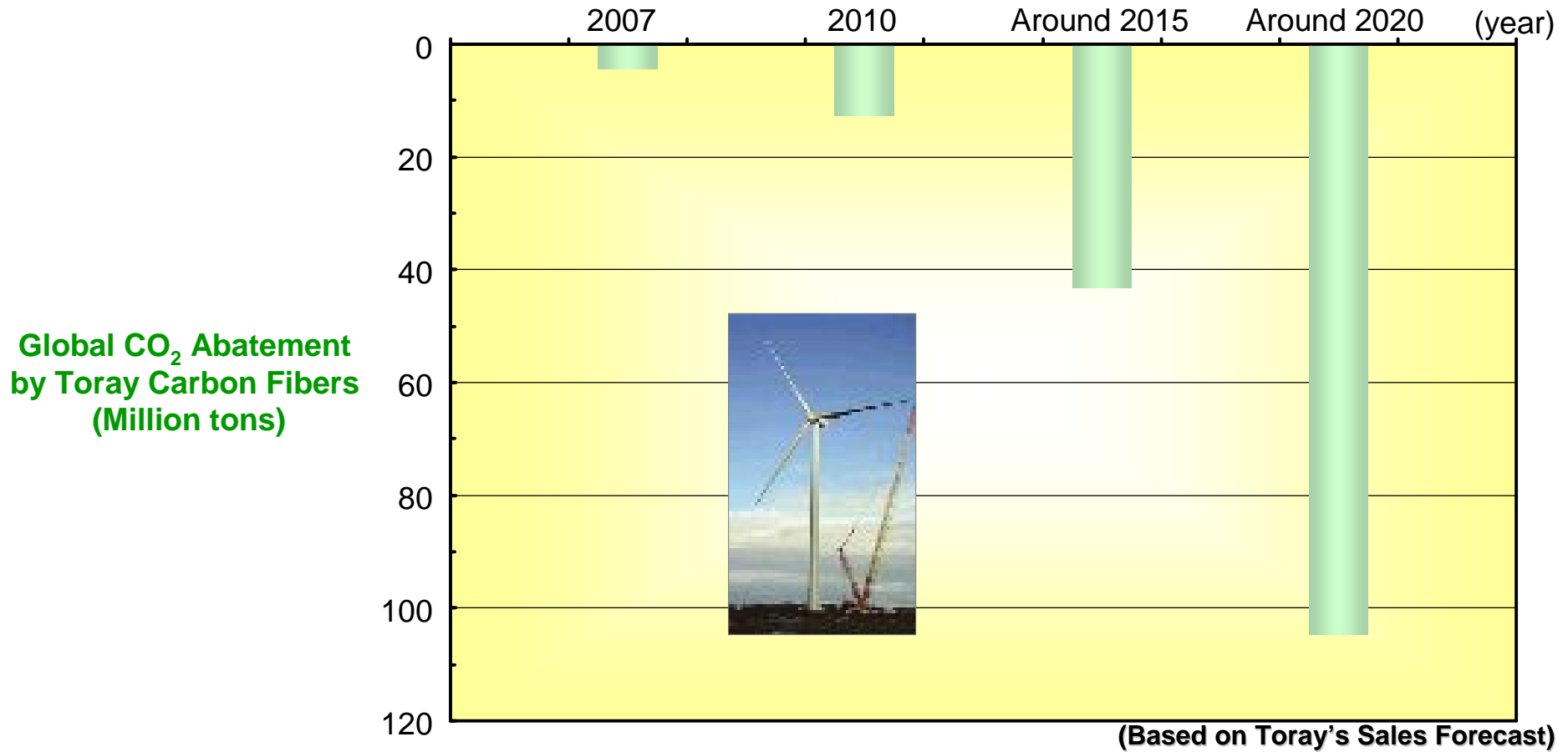
## Annual Reduction of CO<sub>2</sub> Emission

2007	2020 (year)
0.1 Bt	2.6Bt (All Windmill) 2.2Bt (Large Windmill) <CFRP Windmill : around 1/4 >

(Bt; Billion tons)

**CO<sub>2</sub> reduction with CFRP windmill : a few billion tons in 2020**

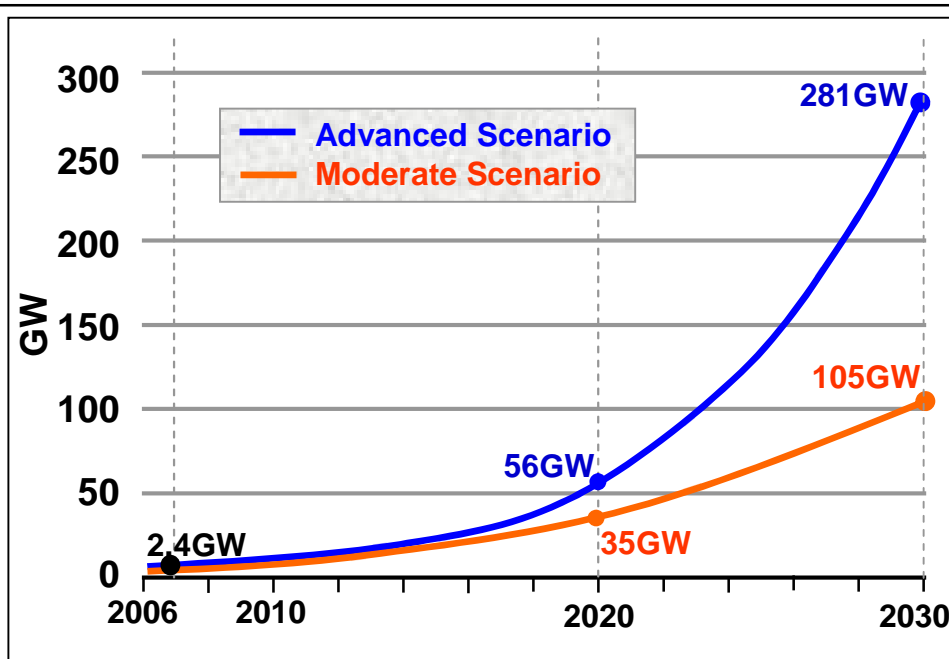
# Toray's Contribution to CO<sub>2</sub> Abatement



**< Windmill Application >**

**2007: 4.4 Million tons / year, 2020: 100 Million tons / year**

## Global PV Market up to 2030

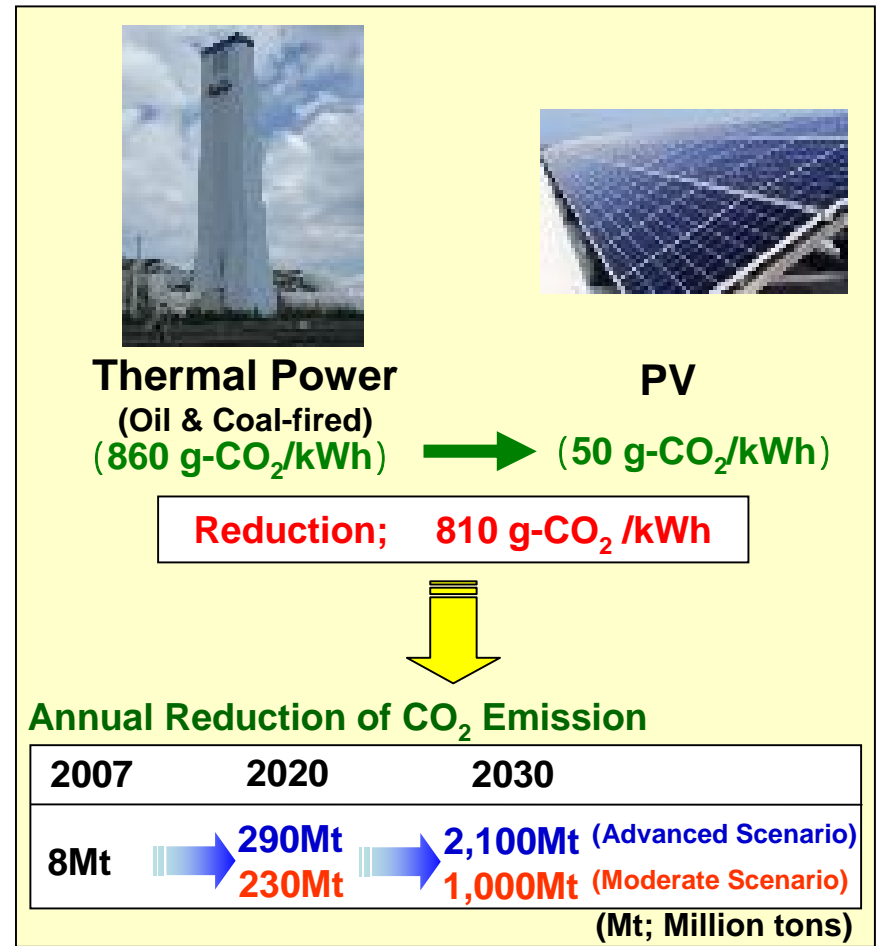


### Electricity Production

2007	2020	2030
10TWh	362TWh	2,646TWh (Advanced Scenario)
	283TWh	1,291TWh (Moderate Scenario)

(Source) EPIA & Greenpeace "Solar Generation V" (2008)

## CO<sub>2</sub> Emission Reduction



**PV market is expected to keep growing tremendously**

# Toray's Approach toward PV Industry

## Technology Roadmap

	2010	2020	2030
Cell	Crystalline Silicon		
	Thin Film (Silicon, CIGS, CdTe)		
	Organic, Dye-sensitized		
Solar Materials	Back Sheet	Durability	
	Adhesive	Cost Reduction	
	Potting Compounds	Fine Pitch	
	Metallization	Light Weight, Higher Efficiency	
	Front Sheet/ Substrates		

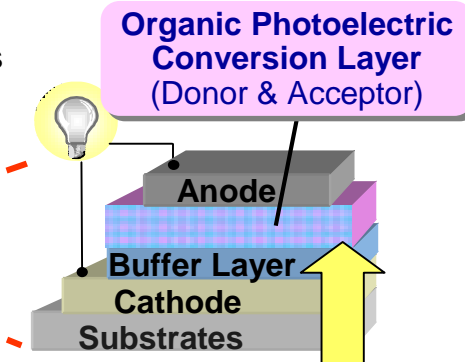
## Toray's Approach

	Keyword	Toray's Technology
Cell	Cost Light Weight Flexibility	<ul style="list-style-type: none"> <li>Film Manufacturing &amp; Film Converting</li> <li>Organic Photoelectric Conversion Layer</li> </ul>
Solar Materials	Durability Efficiency Cost	<ul style="list-style-type: none"> <li>Thin Film Fabrication in Nano-meter order</li> </ul>
Equipment	Turn-key	<ul style="list-style-type: none"> <li>Equipment for Electronics</li> </ul>

## Organic Solar Cells

### Advantages

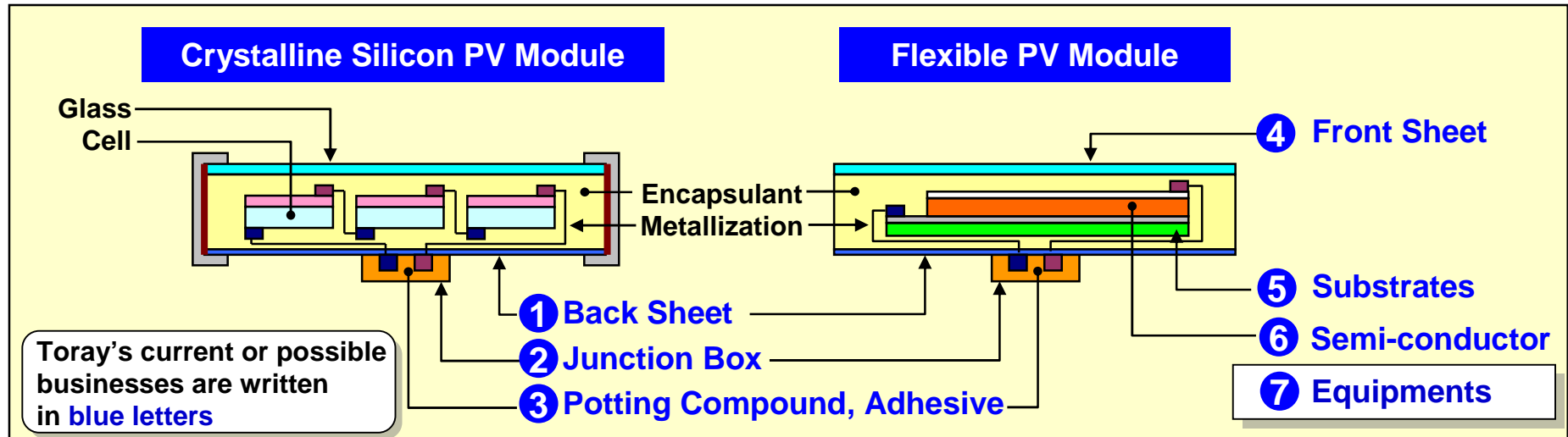
- Cost competitiveness
- Light weight
- Flexibility



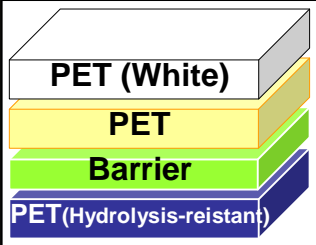
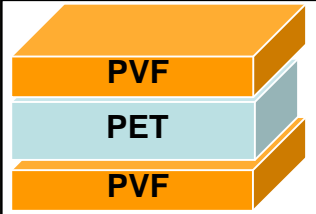
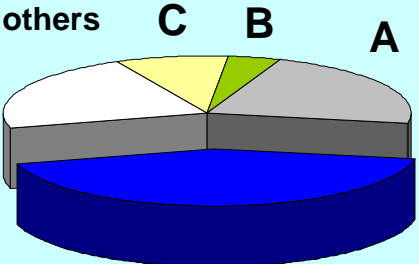
Toray has achieved the world record efficiency at 5.5%\* by incorporating newly-developed donor material

Based on the public data reported in academic conference (Former World Record:5.15%)

## Toray's Business Opportunities in PV Industry



Solar Materials	Toray's Products
① Back Sheet	"Lumirror" (PET Films) <b>Global Share #1</b>
② Junction Box	Engineering Plastics
③ Potting Compound, Adhesive	Silicone Resins (Dow Corning Toray)
④ Front Sheet	"Toyoflon" (ETFE Films) (Toray Advanced Film)
⑤ Substrates	"Kapton" (Polyimide Films) (DuPont-Toray)
⑥ Semi-conductor	Organic Semi-conductor
⑦ Equipments	Coater, Titrer, Bonder, Inspection Device (Toray Engineering)

<p><b>Back Sheet</b></p> <p><b>Function</b></p> <p>Protection of Solar Cell</p> <p><b>Required Properties</b></p> <ul style="list-style-type: none"> <li>•Weather resistance (Hydrolysis &amp; UV Resistance)</li> <li>•Safety (Insulation, FR)</li> <li>•Barrier property</li> <li>•Mechanical strength</li> </ul>	<p><b>Examples of Back Sheet Design</b></p> <div data-bbox="741 347 1055 592">  </div> <ul style="list-style-type: none"> <li>•Well-balanced in cost and performance</li> <li>•Used in almost all Japanese PV manufacturers and some of EU&amp;US PV manufacturers</li> </ul> <div data-bbox="741 612 1055 826">  </div> <ul style="list-style-type: none"> <li>•Weather-resistant PVF Films used</li> <li>•Typical design in EU&amp;US PV manufacturers</li> </ul>	<p><b>Global PET Films Share (2008) (Toray's estimation)</b></p>  <p><b>Toray 43%</b></p> <p><b>Global Share #1</b></p>
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## Toray's Strength

### 1. PET Films with superior hydrolysis-resistant properties

➔ De facto standard films in PET-based back sheet

[Topics] Capacity expansion of hydrolysis-resistant PET films to 12k tons (end of 2009), 24k tons (2010 or later)

### 2. Global Operations

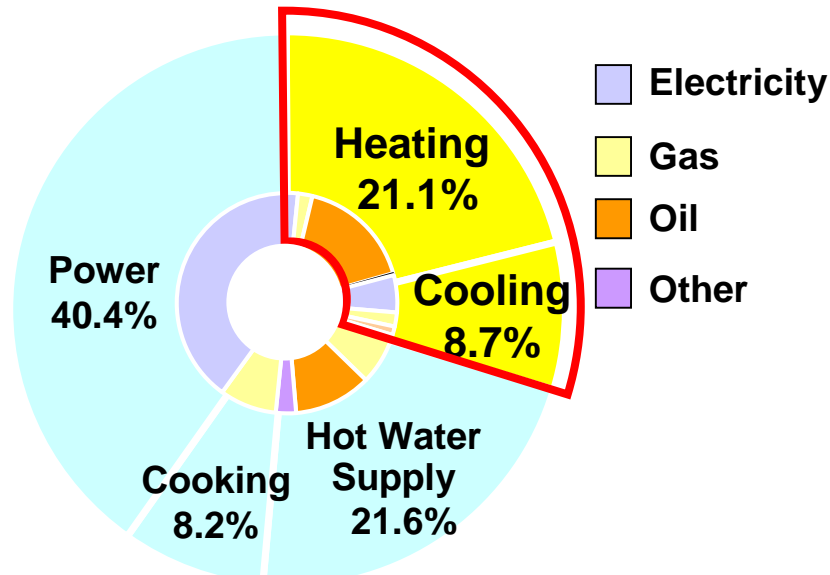
Production in 4 countries (Japan, France, Korea & China), Quick response

**Toray is to maintain #1 share in global PET films market for back sheet application**

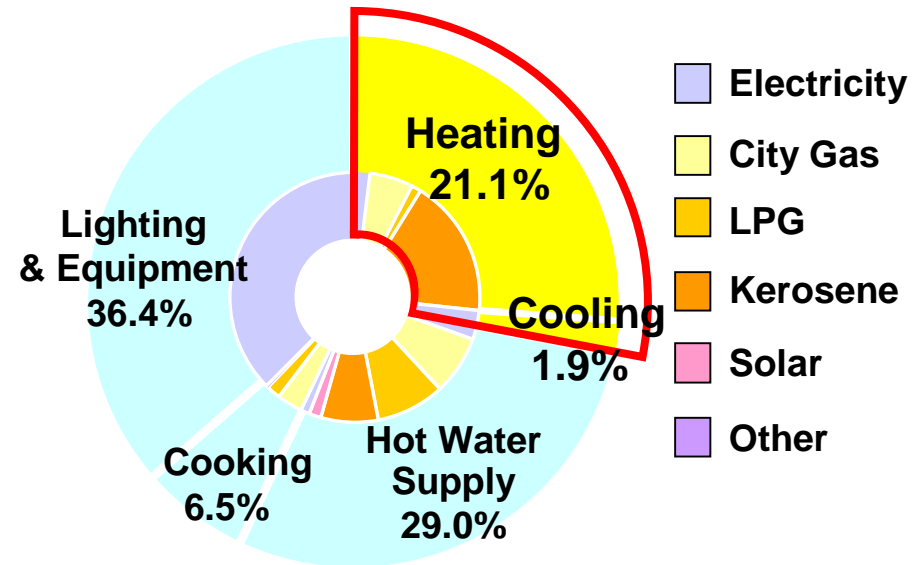


# Energy Consumption in Commercial / Residential Sector

## Energy Consumption in Commercial Sector



## Energy Consumption in Residential Sector



Source : Ministry of Environment, 2004, Material of the 1st technical study meeting of global warming countermeasures

The energy consumed in air conditioning is larger in the commercial & residential sector

## Energy-saving Effect by Insulation

		Hokkaido		Kanto region Kyusyu region	
Insulation			×		×
Heat Loss	Kcal/m <sup>2</sup> ·h·	2.01	4.49	2.32	4.52
Energy-saving Effect	%	55	-	49	-

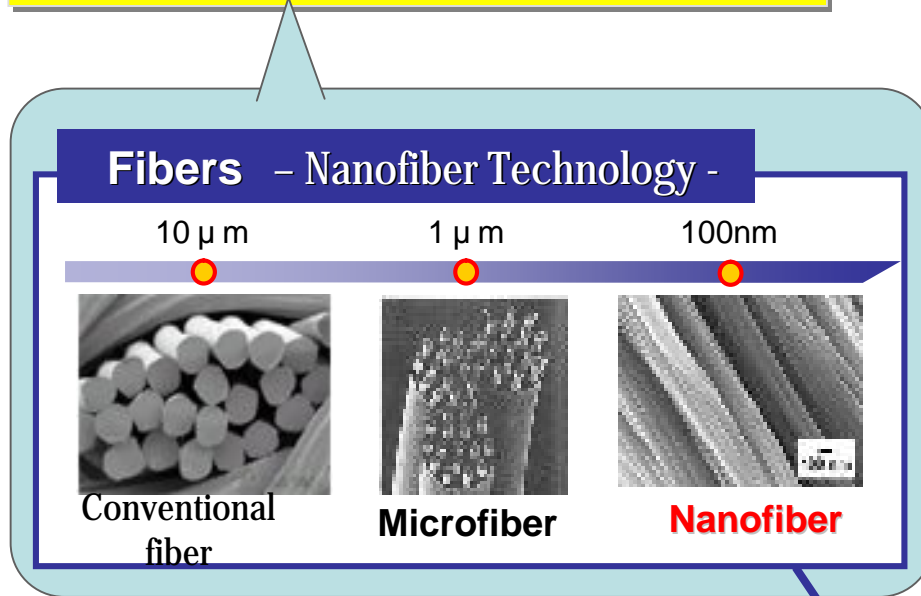
**Key Point**  
Insulation of  
House & Building

Source : Cabinet Office, 1981, Material of the 8th Social Policy Council

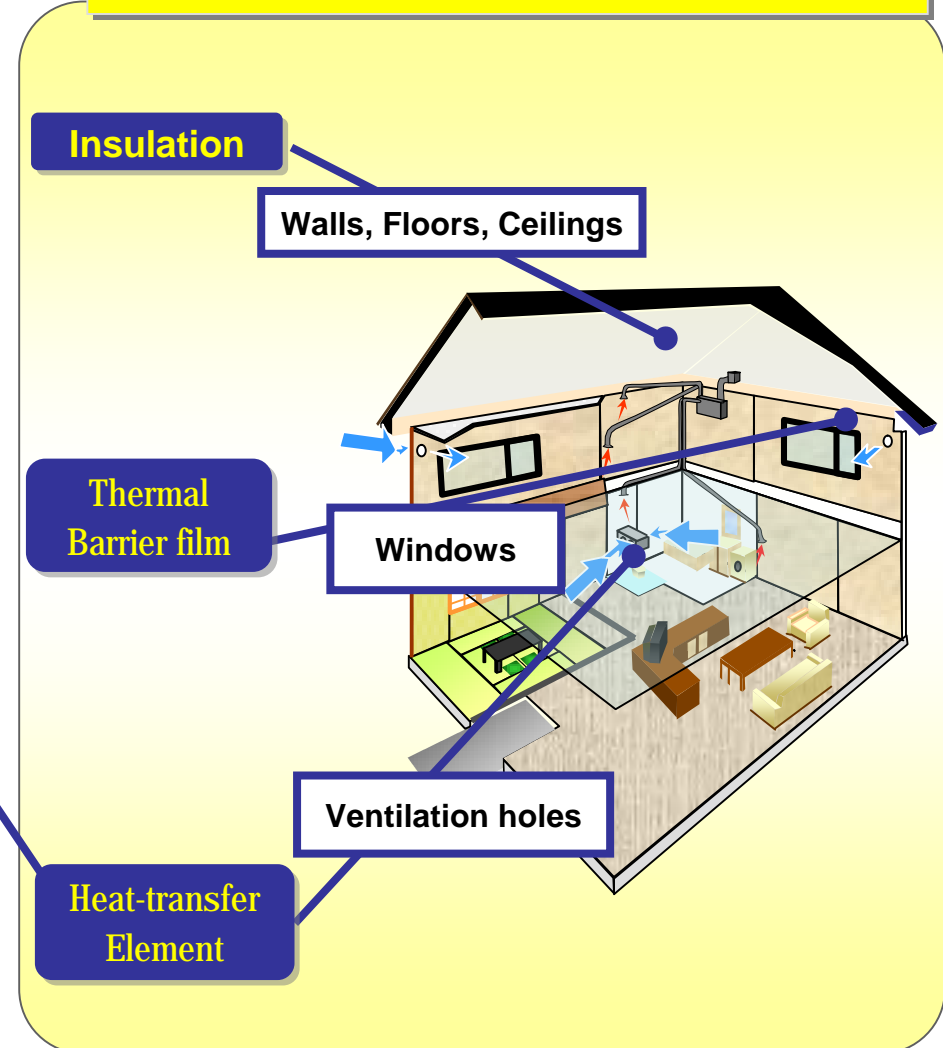
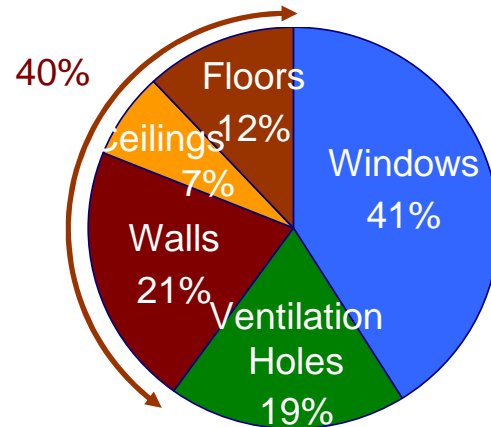
# Creation of Low Heat Loss Materials using Nano-technology

Utilize Toray's Ultimate technologies  
(fibers, resins, films)

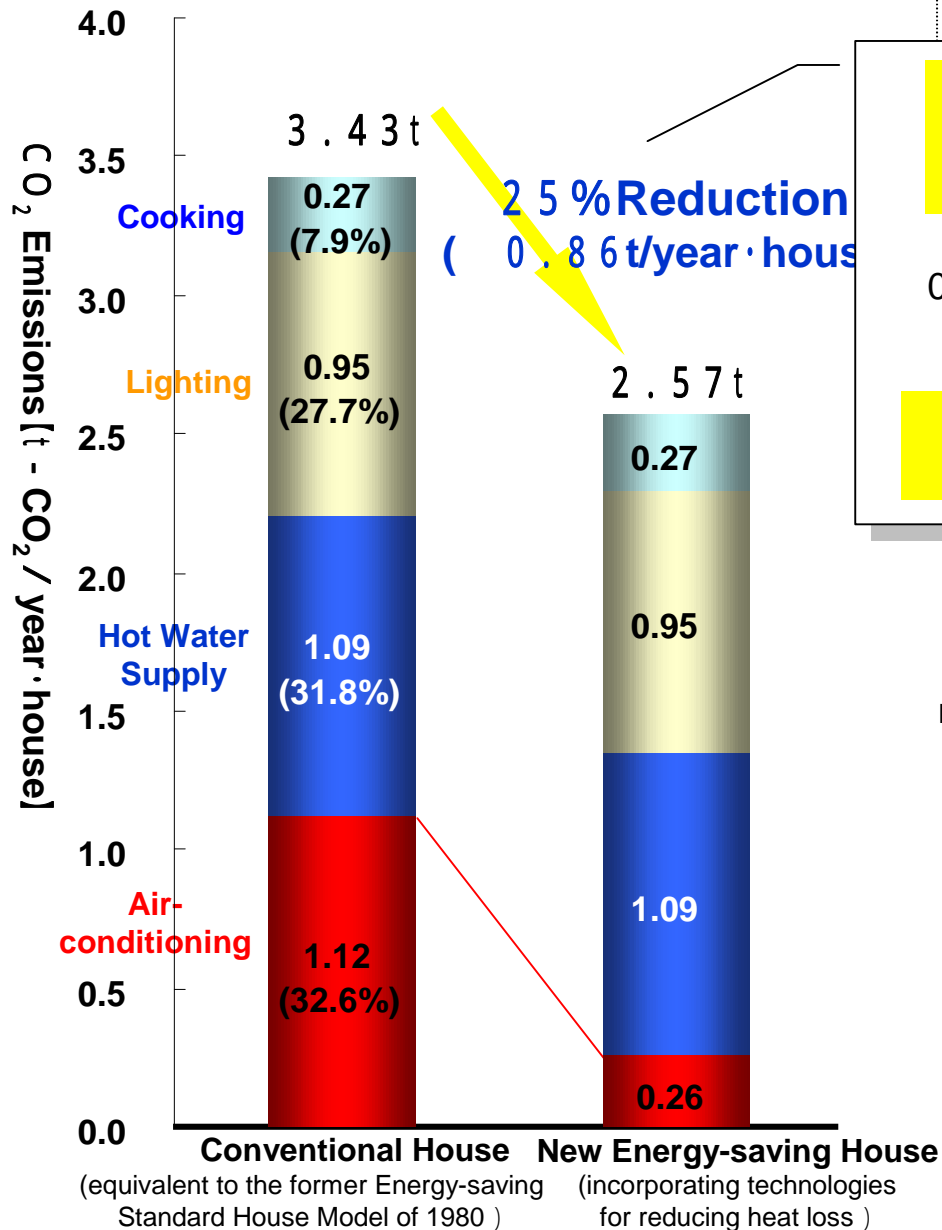
High-performance Low Heat Loss Materials



[Heat Loss Rate in House]



# Expected Reduction of CO<sub>2</sub> Emission



Air-conditioning Loads and CO<sub>2</sub> emissions were calculated by Thermal Load Analysis System for Housing, proposed by

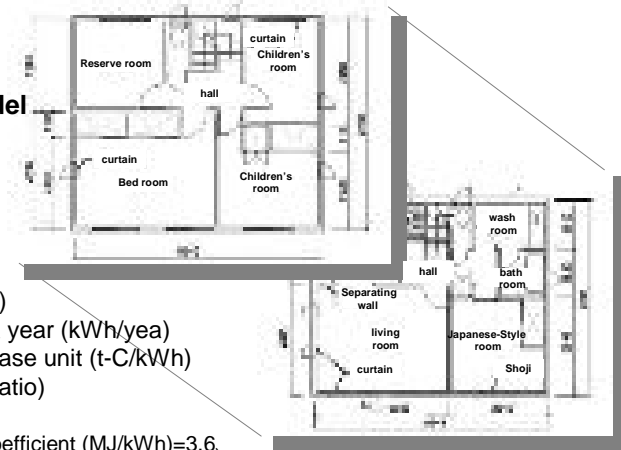
**[Assumption]**  
Applied in 30% of domestic houses\*  
(\*; 50.38 Million houses)

$$0.86\text{t/year} \cdot \text{house} \times (50.38\text{million houses} \times 0.3)$$

**The Reduction of CO<sub>2</sub> Emission**  
**: 13 Million tons / year**

Heating set up : Temperatur22 , Humidity no control

Fig 1 . Calculation Model (for a House)



$$\text{CO}_2 \text{ emissions (t/year)} = \text{electric power use a year (kWh/yea)} \times \text{CO}_2 \text{ emission base unit (t-C/kWh)} \times \text{(CO}_2\text{/C mol ratio)}$$

Calculation Coefficient

electric power transfer coefficient (MJ/kWh)=3.6,  
coefficient of performance (COP)=heating2.5,  
air-conditioning 3.0(All operating energy is supplied as electric power)  
CO<sub>2</sub>emission base unit (t-C/kWh)=0.00011(air-conditioning and heating)  
CO<sub>2</sub>/C mol ratio=3.664

Global Environmental Issues and Business Climate

## **Toray's Approach to Global Environmental Issues**

### **- Toray Project "EcoChallenge" -**

➤ Environment Preservation

➤ **Solutions to Global Environmental Issues**

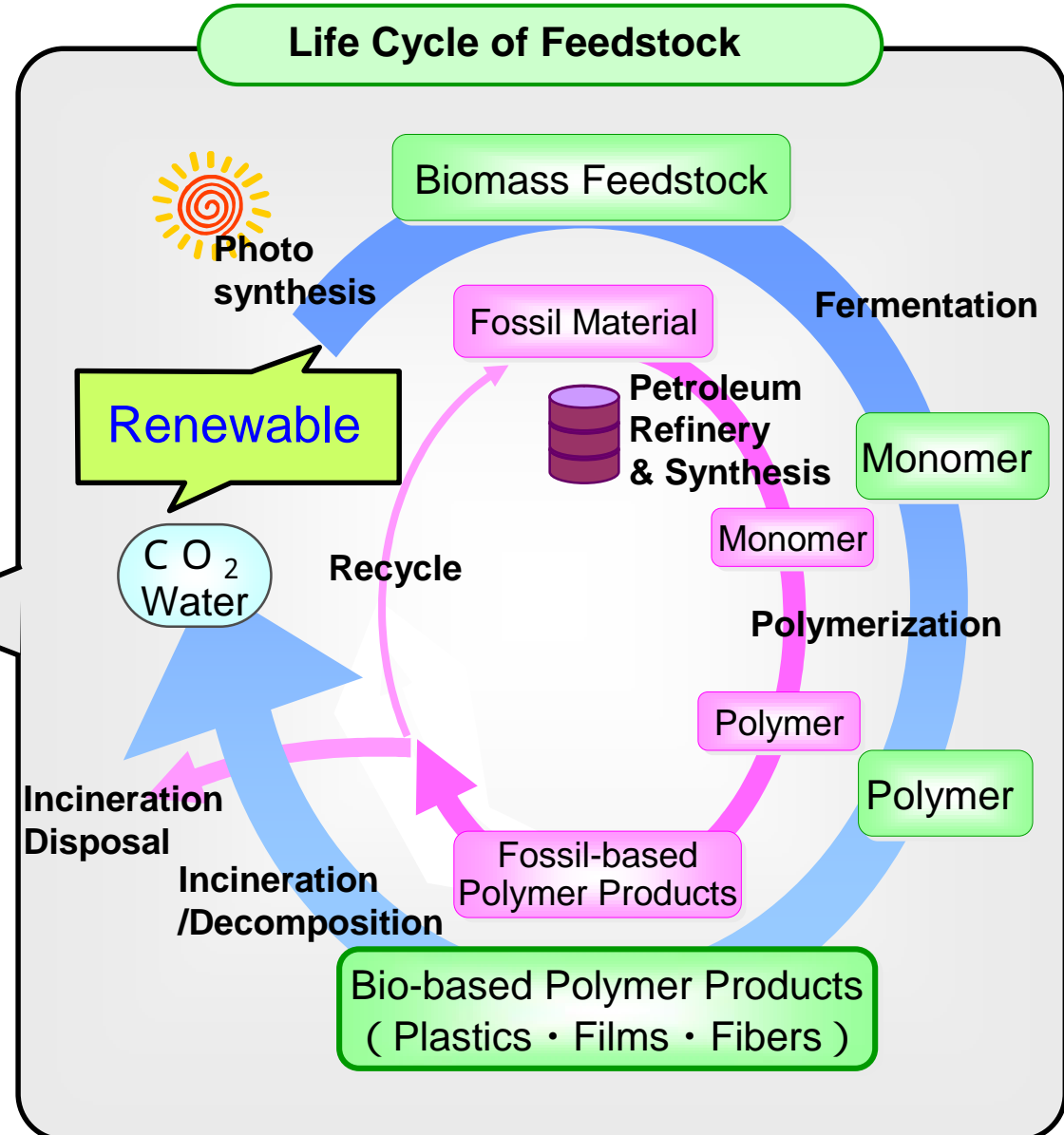
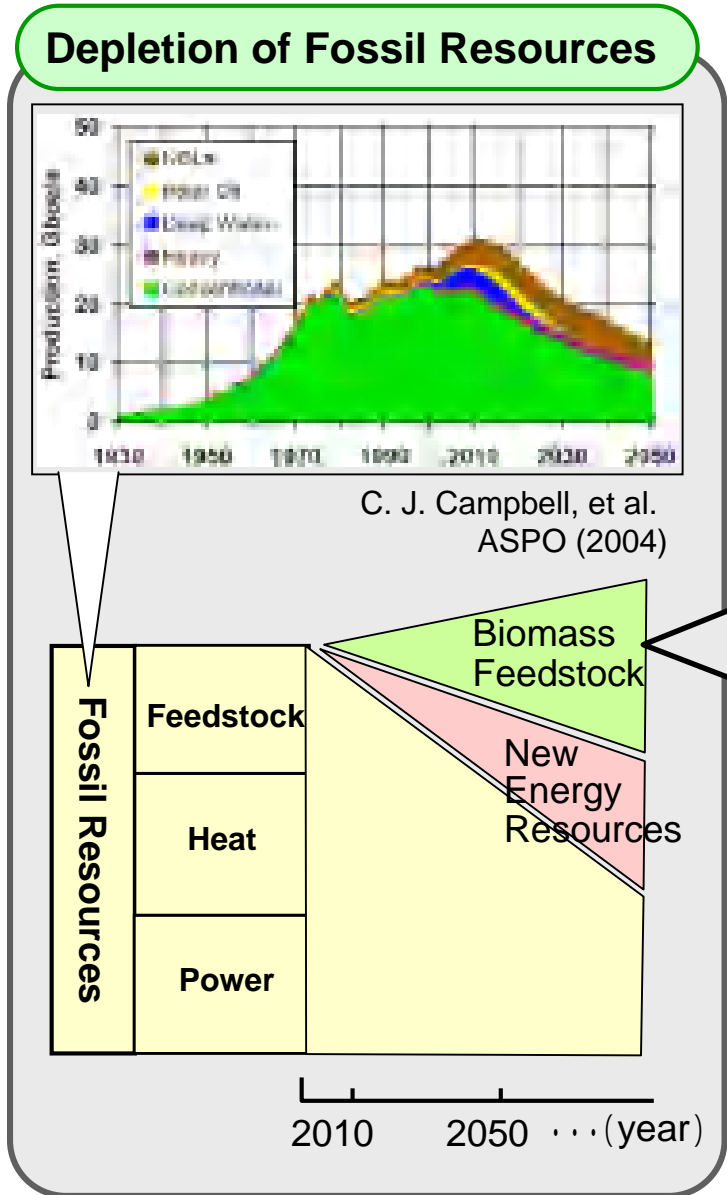
· Energy Saving, New Energy Resources

· **Biomass**

· Water Treatment

Conclusion

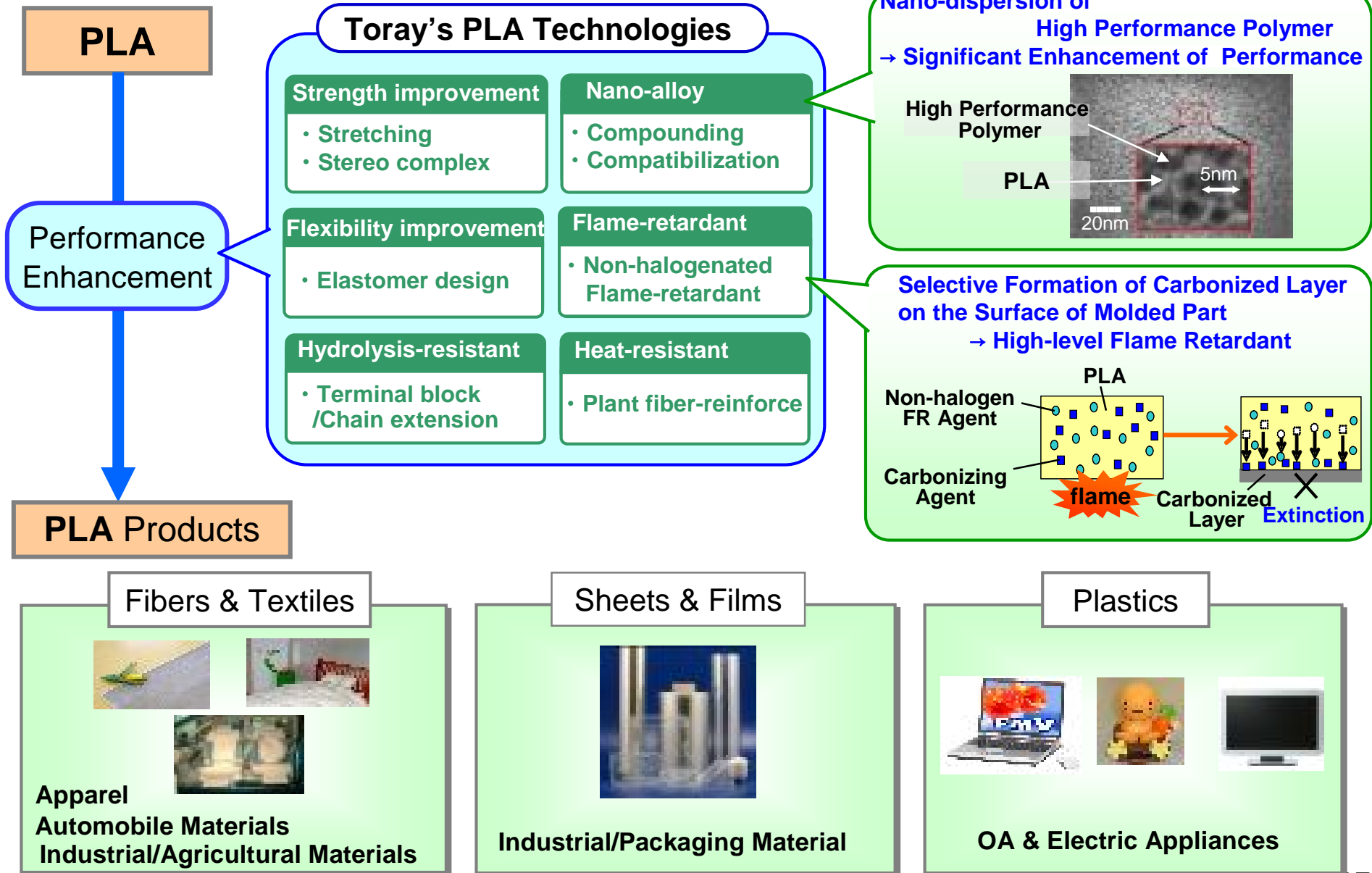
# Advent of Biomass Feedstock Era



# Polylactic Acid (PLA)



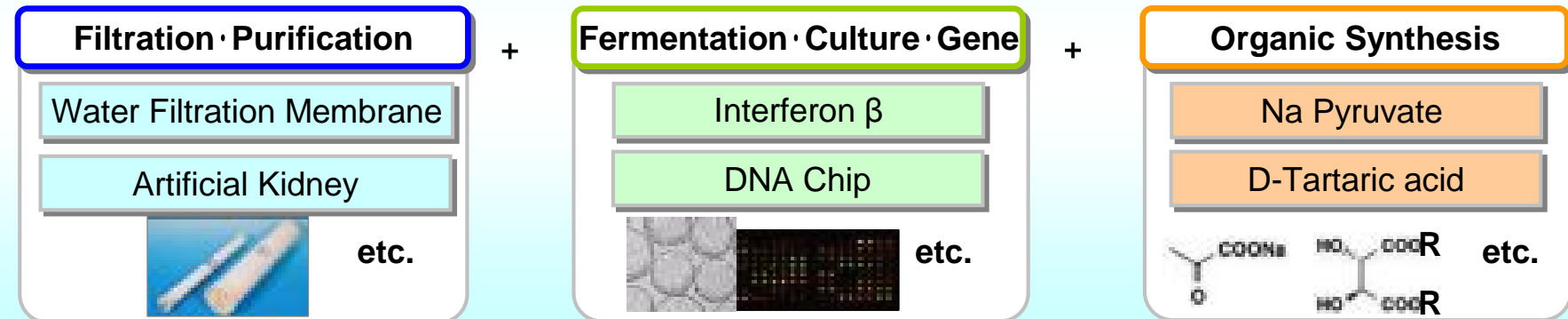
**TORAY** Innovation by Chemistry



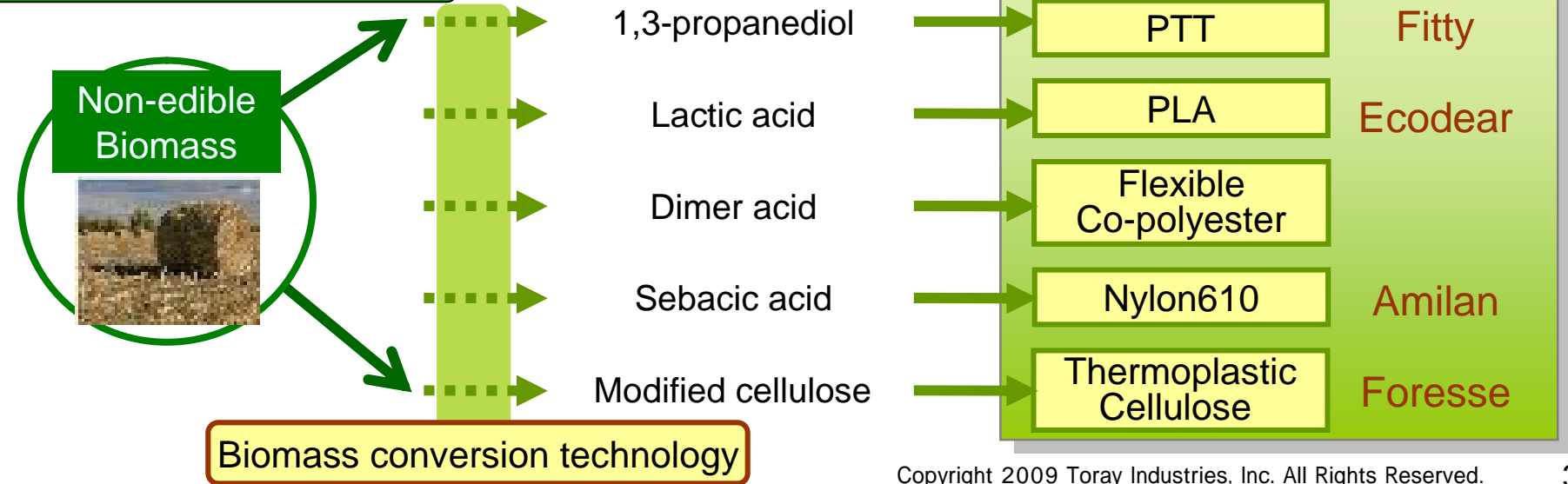
# Membrane-integrated Bio-process

## Membrane-integrated Fermentation Process: Highly Efficient Bio-process

- Highly efficient synthesis of polymer ingredient from non-edible biomass
- Developed by integrating Toray's original technologies



## Toray's Bio-based Polymer



Global Environmental Issues and Business Climate

## **Toray's Approach to Global Environmental Issues**

### **- Toray Project "EcoChallenge" -**

➤ Environment Preservation

➤ **Solutions to Global Environmental Issues**

· Energy Saving, New Energy Resources

· Biomass

· **Water Treatment**

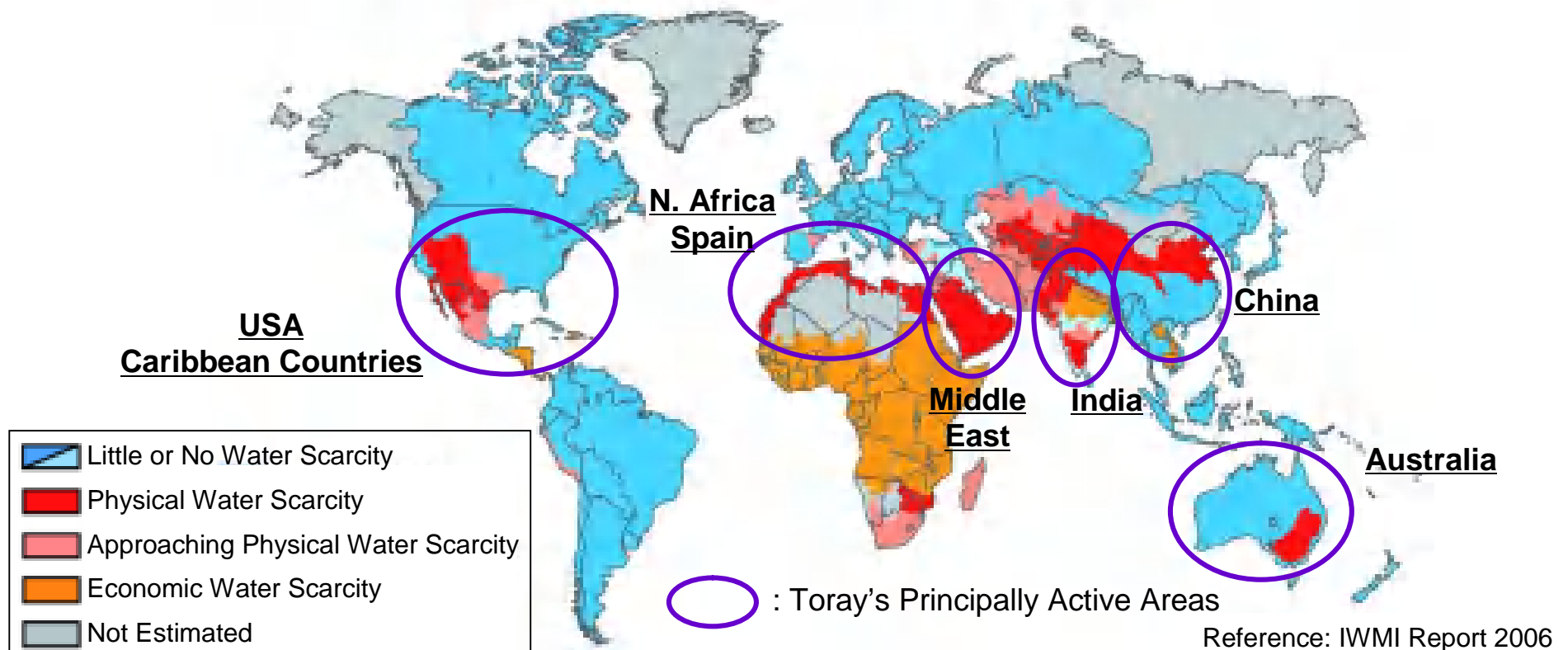
Conclusion



# Current Situation of Water Stress

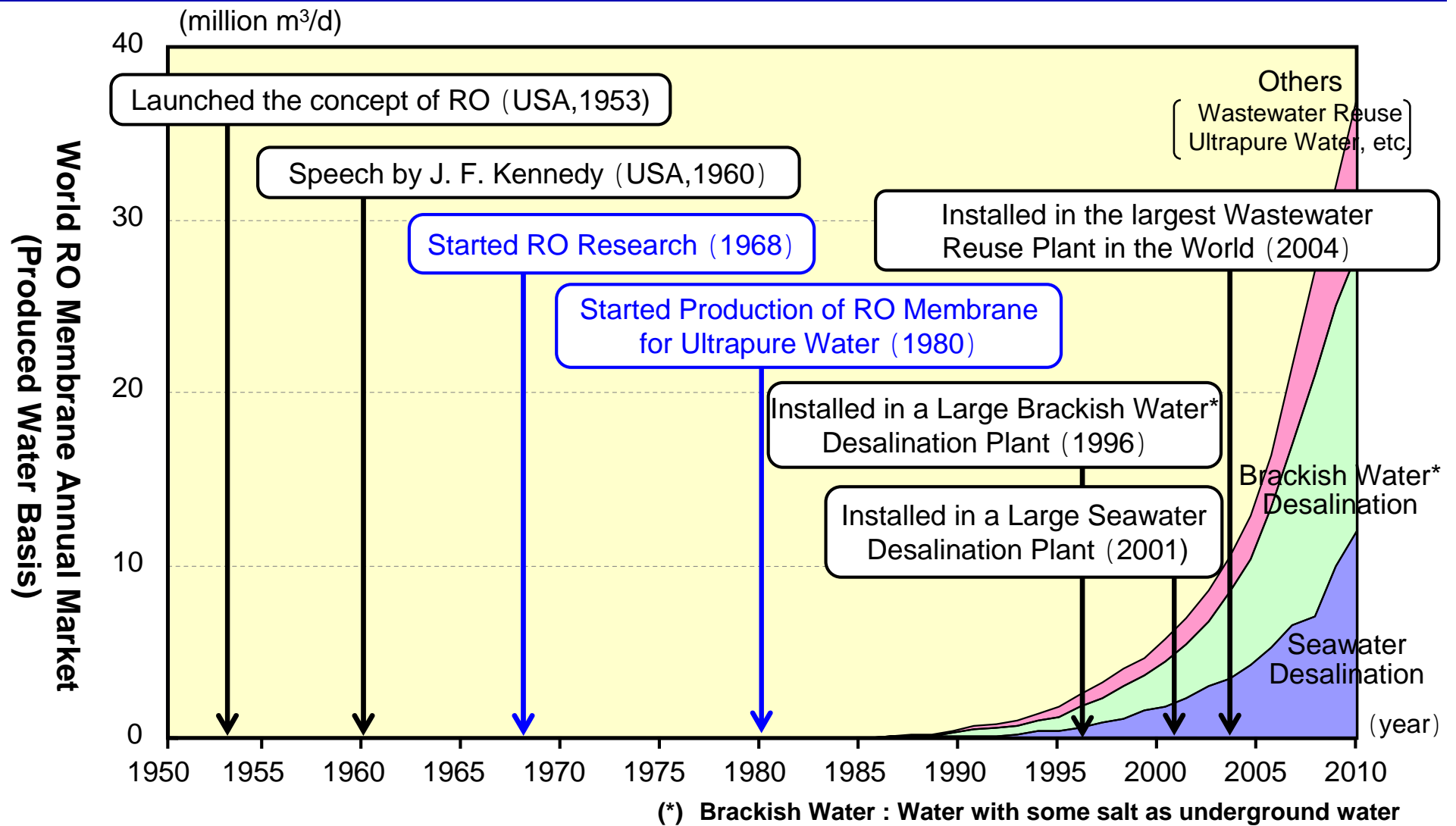
## ◆ World population ; 6.5 billion

- 1.1 billion people cannot access safe drinking water (including daily life water)
- 2.4 billion people do not have sanitary accommodations (wastewater and human waste treatment)






**Global “Water Shortage” is the keenest issue, and it is expected to be even more serious**

# History of Toray's RO Membrane Business



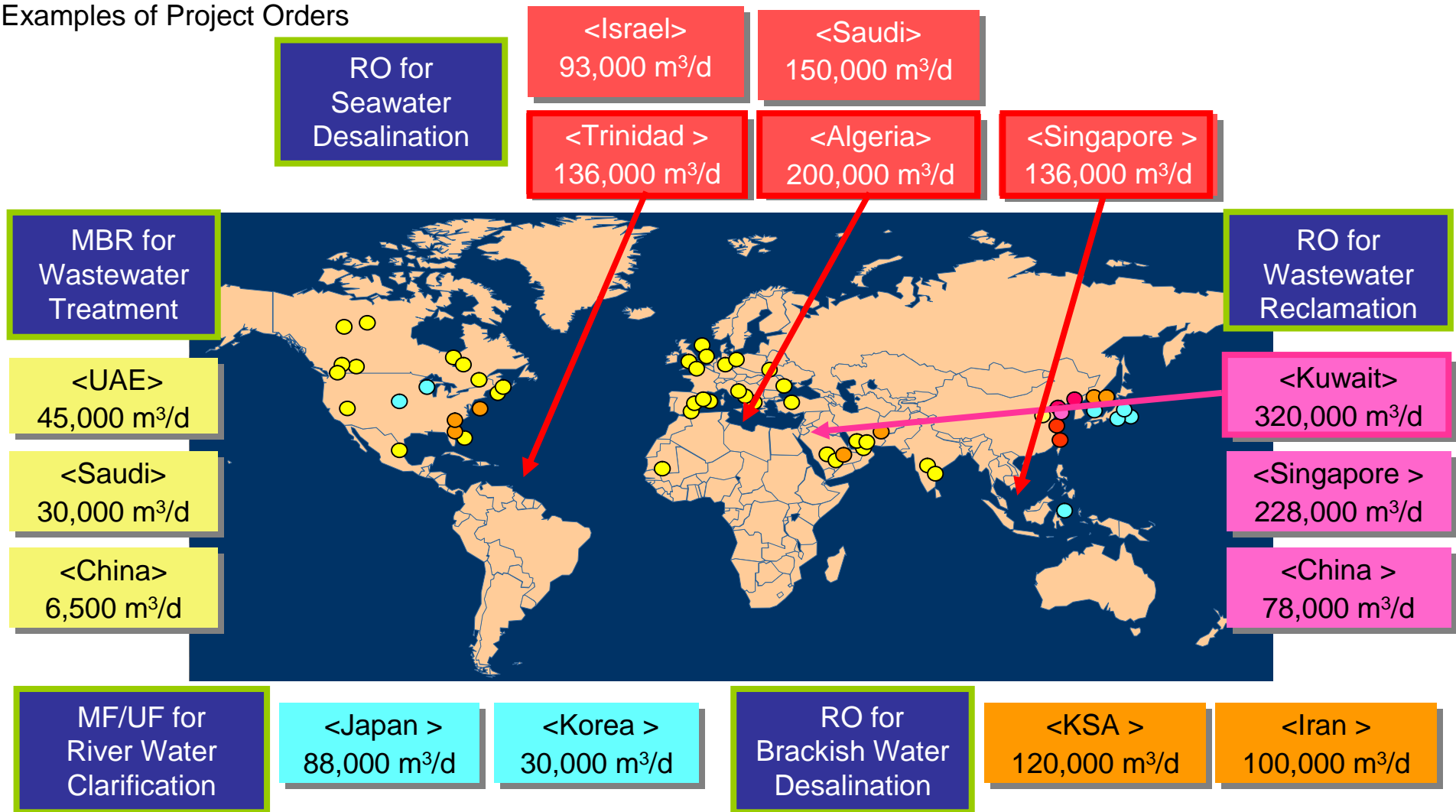
**Toray started R & D for RO membranes 40 years ago, and has developed various types of Membranes, MF, UF, NF as well as RO.**

# Separation Targets and Membrane Types

Size	0.001 $\mu$ m	0.01 $\mu$ m	0.1 $\mu$ m	1 $\mu$ m	10 $\mu$ m
Separation Targets	Ions, Small Molecules		Large Polymers	Colloids	Clays
	Trihalomethane Monovalent Ions	Agricultural & Organic Materials Multivalent Ions		Bacteria	Coliform Cryptosporidium
Types	Semi-permeable Membrane		Low Pressure Membrane		
	Reverse Osmosis (RO)	Nano-filtration (NF)	Ultra-filtration (UF)	Micro-filtration (MF)	
Toray' Membrane Products	Ultrapure Water Seawater Desalination Wastewater Reclamation		Softening Removal of Toxic Matter		Municipal Drinking Water Reuse of Wastewater Pre-treatment for Seawater Desalination
					
	RO membrane	NF membrane	UF membrane	MF membrane	MBR

# Globalization of Toray's Water Treatment Business **TORAY** Innovation by Chemistry

## Examples of Project Orders



◆ Total shipment of RO: 18 million m³/d  
(equivalent to daily life water for 76 million people)

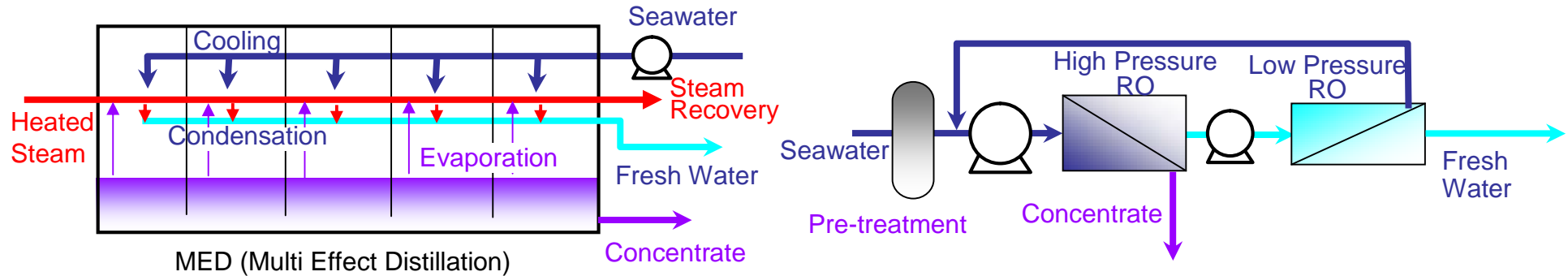
# Advantage of RO Membrane Desalination Process **TORAY** Innovation by Chemistry

## Thermal Process

- Heated steam and/or evaporated seawater is condensed.
- Popular process in the Middle East

## RO Process

- Pressurized water permeates across RO membranes.
- Multi-staging is applicable as required.



## Advantage of RO Desalination Process

1. Low Capital Cost
2. Less Seawater (Higher Recovery Ratio)
3. Less Energy Consumption

0.5 - 0.9 times of thermal process  
 Less than 1/4 of thermal process  
 Less than 1/5 of thermal process

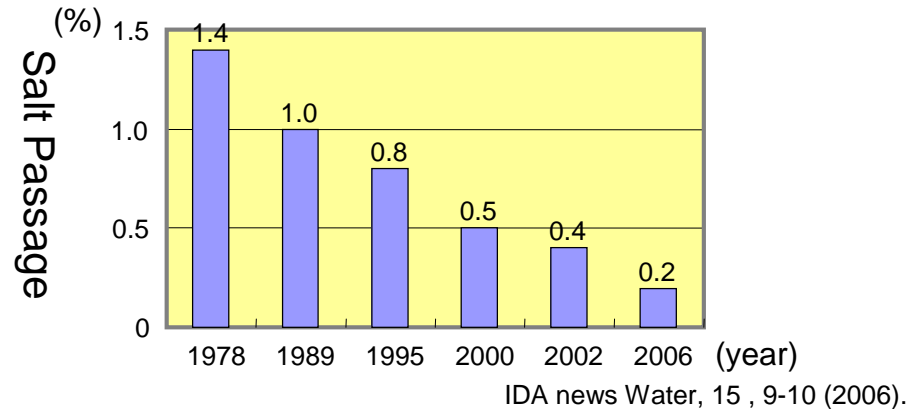
## Energy Consumptions and CO<sub>2</sub> Emission [Estimated by TORAY]

	Thermal Process	RO Process
Energy Consumption [kWh/m <sup>3</sup> ]	52 - 64	4 - 6
CO <sub>2</sub> Emission [kg/m <sup>3</sup> ]	12 - 15	2.2 - 3.3

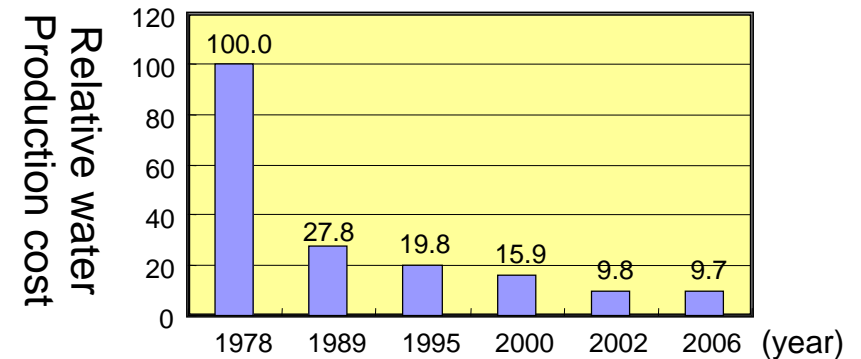
**Approx. 80 %  
reduction of  
CO<sub>2</sub> emission**

# Advancement of RO Membrane Technology and Cost Reduction

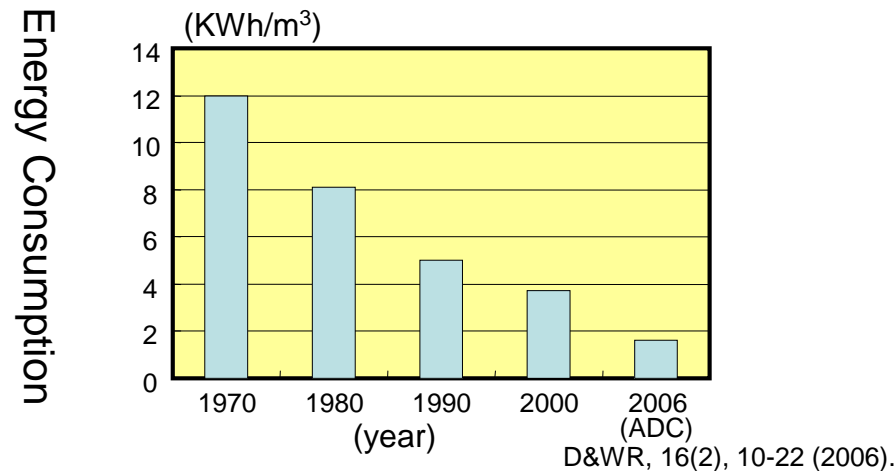
## 1. Performance Improvement of RO Membranes - Salt Passage -



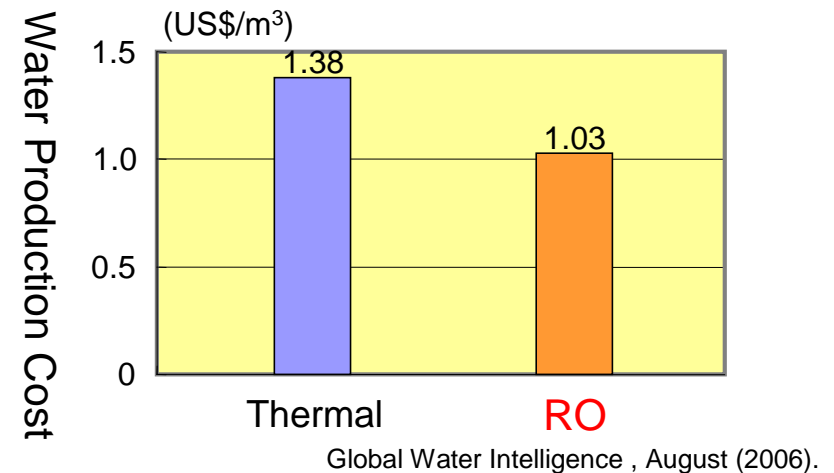
## 2. Trend of Water Production Cost



## 3. Energy Consumption for RO Desalination



## 4. Comparison of Water Production Cost - Thermal Process v.s. RO Process -



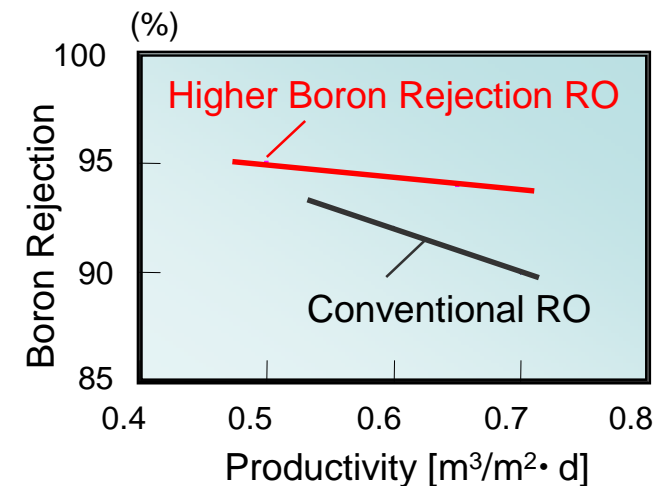
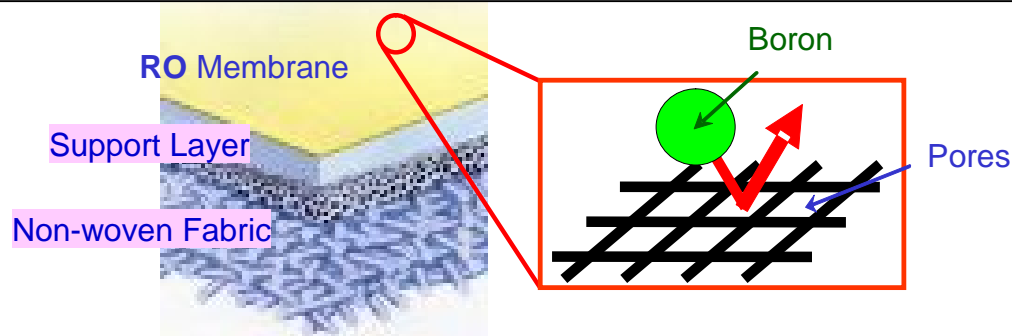
**RO systems has been widely used as key technology of desalination in water stress area with the advancement of technology and cost reduction**

# Reduction of Energy Consumption by RO Membrane Technology

## 1. High Performance RO Membrane with Higher Boron Rejection and Energy Saving

Sub-nanometer(1/10 nanometer) pore sizes of RO membranes for seawater desalination was highly controlled utilizing Toray's original polymer design technology.

Polymer design for optimized pore size  
**High Productivity** and **Higher Boron Rejection** are achieved.



## 2. [New Product] 16-inch RO Membrane Element

Innovative auto-winding production realized

“Stable Element Quality” and “Large Membrane Area”

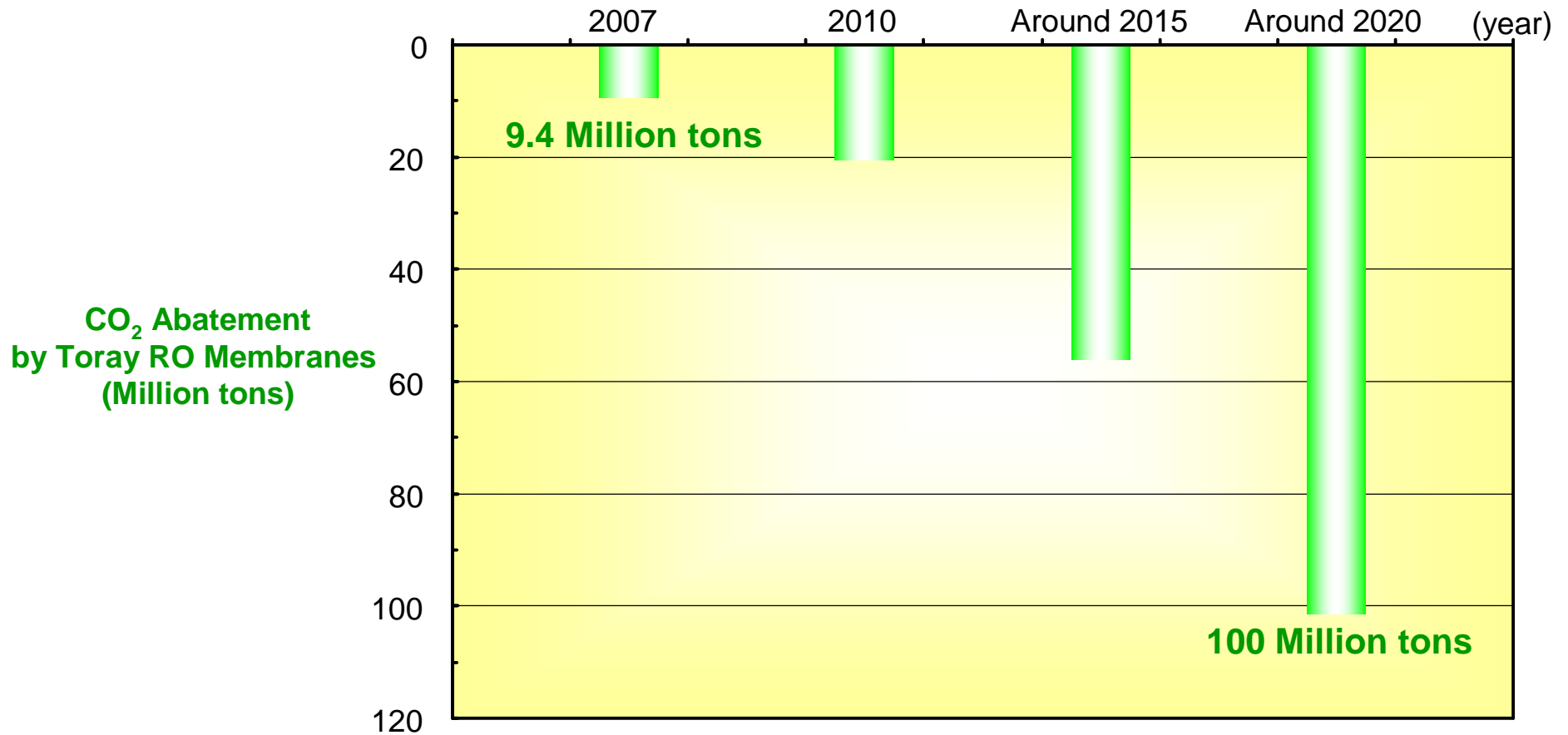
- Unit Cost ( $\$/\text{m}^2$ ) Reduction of Elements
- Reduction of CAPEX and OPEX (Approx. 15-20% Reduction)
- Smaller Footprint (Approx. 15% Reduction)

Left: 16-inch (New)  
Right: 8-inch (Conventional)



Energy consumption and  $\text{CO}_2$  Emission can be reduced  
by Toray's “High Performance RO Membrane Technology” and “Element Production Technology”.

# Toray's Contribution to CO<sub>2</sub> Abatement



**Premise**

- Reduction of CO<sub>2</sub> Emission can be achieved, by changing from “Thermal Process” to “RO Process” for Seawater Desalination and Ultrapure Water Production.
- RO membranes under operations are added on the condition of 5-year RO Element Life.
- Assumed the same increase rate between 2015 to 2020 with that between 2010 to 2015.



## Global Environmental Issues and Business Climate

## Toray's Approach to Global Environmental Issues

### - Toray Project "EcoChallenge" -

- Environment Preservation
- Solutions to Global Environmental Issues
  - Energy Saving, New Energy Resources
  - Biomass
  - Water Treatment

## Conclusion

# Project “EcoChallenge”

Toray Group’s initiatives are to proactively save resources and preserve global environment towards the realization of a sustainable low-carbon society.

	Fiber & Textiles	Films	Plastics Chemicals	Carbon Fiber Composite Materials	IT-related Products	Water Treatment /Environment
Energy Saving	Light Weight Materials for Automobiles / Airplane			Advanced EL Materials	Water Treatment by Membrane Technology	
	Energy-Saving Building Materials (Insulation/Heat Shield/Heat Exchange Materials)					
	High-efficient Manufacturing Process, Energy-Saving Fabrication Technology, Modernizing of in-house Power Generation					
New Energy Resources	Battery Materials	Wind Power Generation		Materials for PV		
	Materials for Lithium-Ion Battery / Fuel Cell					
Biomass (Bio-Chemicals)	Nonfood Biomass-origin Polymer Products					Membrane Bioreactor
	Cellulose Fiber (Solvent-Free)	Chemical Process With Membranes				
Water Treatment/ Air Purification/ Environmentally-friendly Products	Heat Resistant Bag Filter	CNG/H <sub>2</sub> Tank			Waterless Printing Plate	Water Treatment/ Modules/ Systems
	Eco-Process of artificial Suede	Film for Coating Alternative	BM Resin			
	Halogen-free Flame Retardant Agents					Air Filter
Recycle	PET, N6, PBT, ABS, PPS		DMSO	CFRP		
Life Cycle Management (LCA, Eco-Efficiency Analysis)						

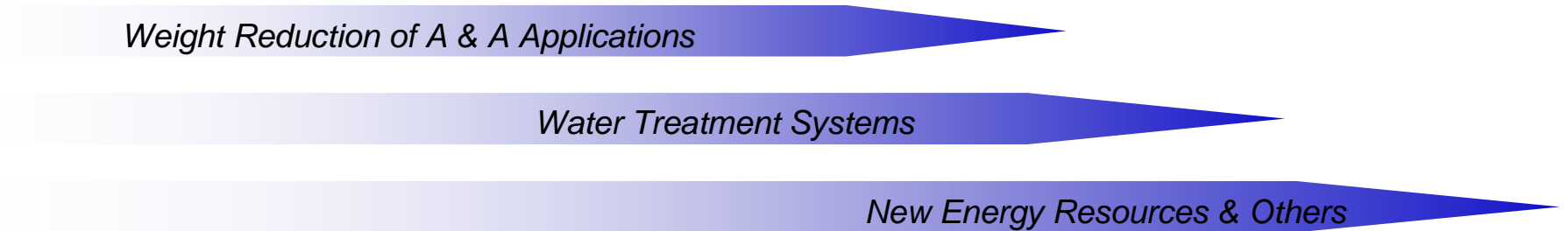
# Roadmap of Project "EcoChallenge"



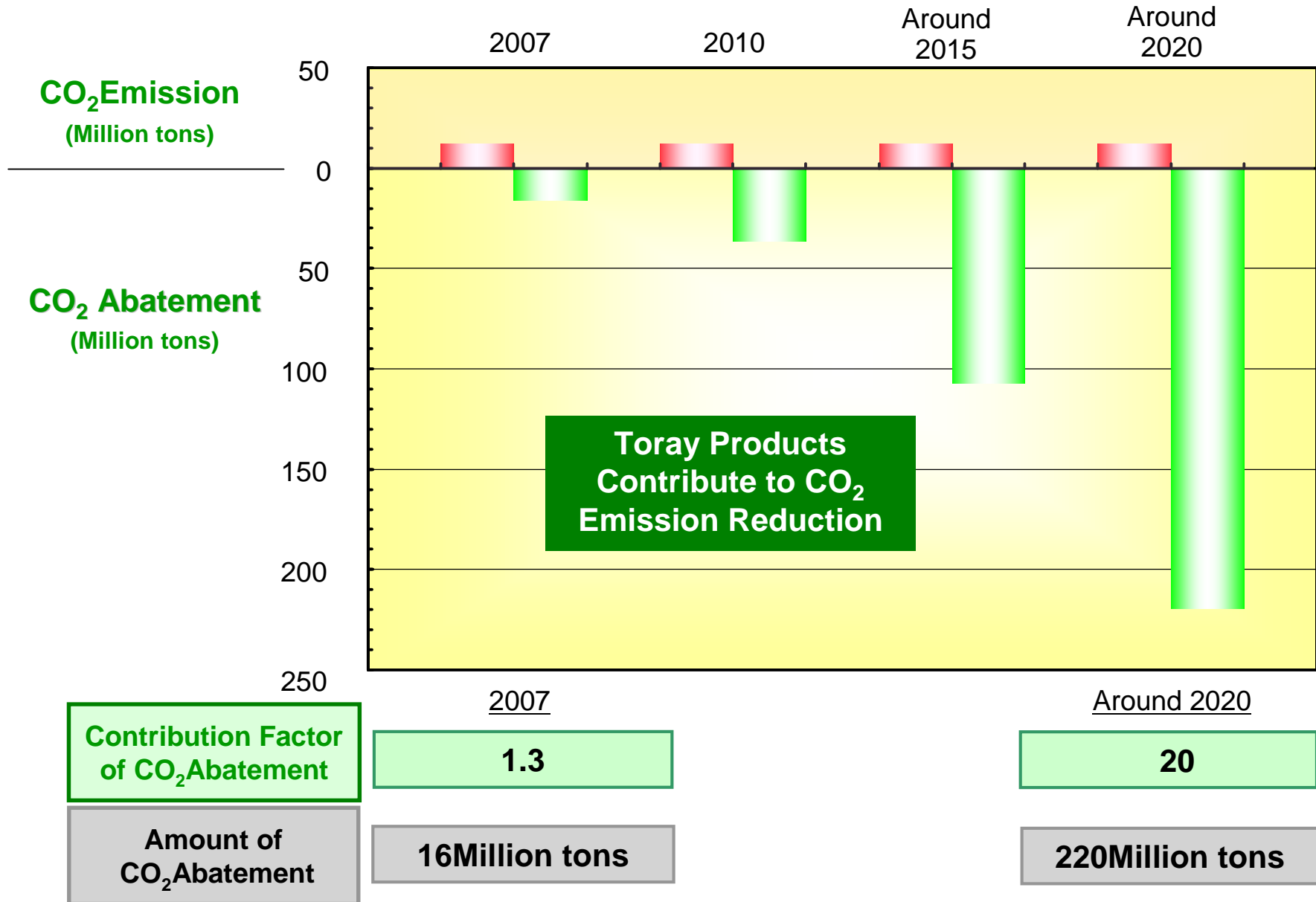
## A: Reduction of CO<sub>2</sub> Emission



## B: Contribution to CO<sub>2</sub> Emission Reduction by Our Products



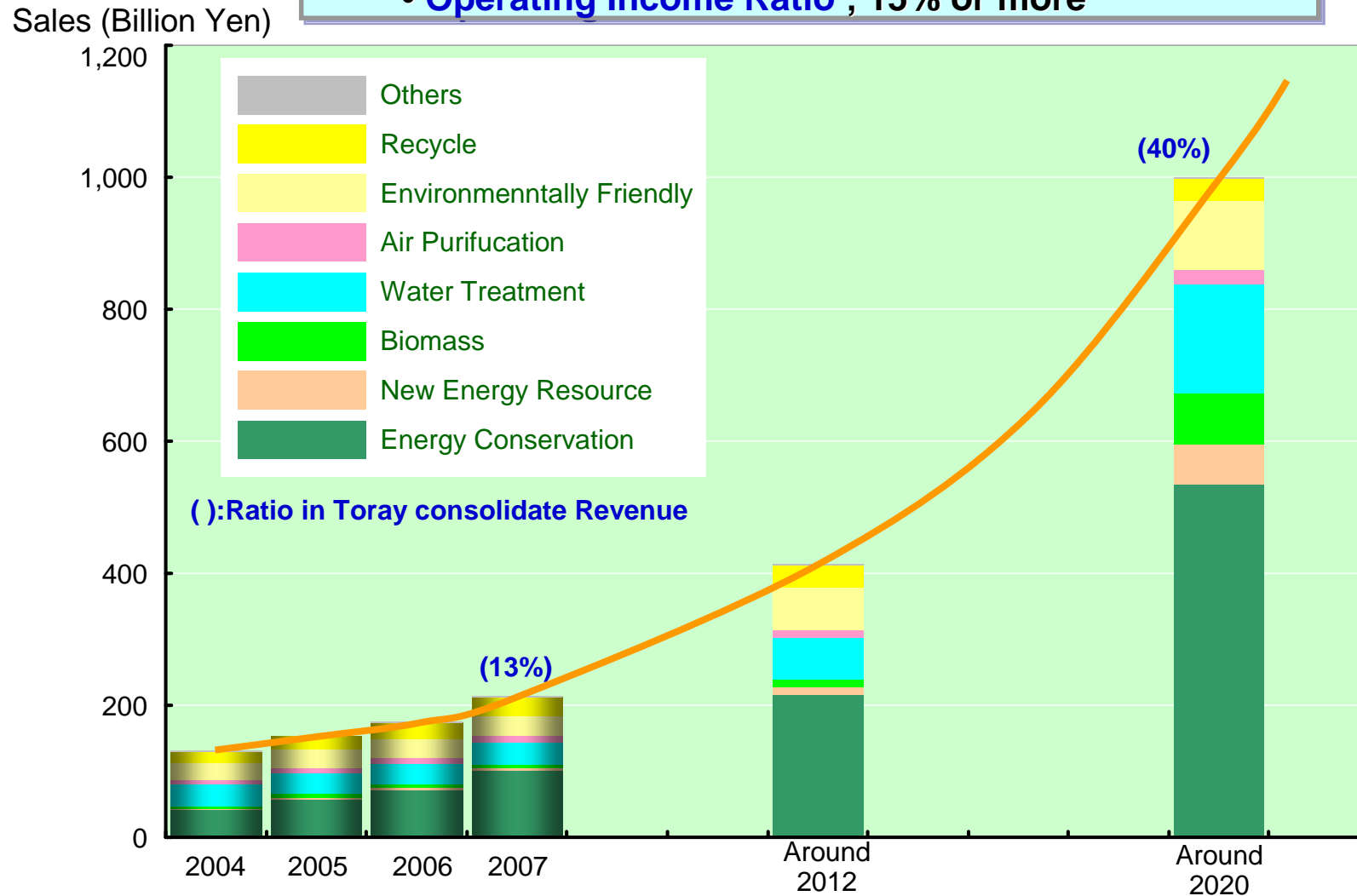
# Toray's Contribution to CO<sub>2</sub> Abatement



# Expansion Plan of Environmentally-friendly Business

## Goal of Environmental Business

- **Sales**; 1 Trillion Yen (US\$10 Billion) (Around 2020)
- **Operating Income Ratio** ; 15% or more



# Toray New Business Strategies

## focused on Global Environment

### Management Policy

Toray Group consistently strives to make a contribution to society through the environment.

### - To build a sustainable low-carbon society -

- Reduction of CO<sub>2</sub> emission in production
- Reduction of CO<sub>2</sub> emission by our products

### Target (around 2020)

- **Reduction of CO<sub>2</sub> Emission**  
Contribution Factor of CO<sub>2</sub> Abatement; 20times  
CO<sub>2</sub> Emission Reduction; 220 Million tons a year
- **Sales of Environmentally-friendly Products Business**  
1 Trillion Yen (US\$10 Billion) (40% of Toray's consolidated Revenue )

- **Global Environment Strategic Planning Dept.** to be established soon.
- Toray shifts corporate resources to global environment issues and promotes Toray New Business Strategy.

## Dow Jones Sustainability World Index (DJSI World)

A leading global SRI (Socially Responsible Investment) index. The index is reviewed in September every year (among 2,500 companies around the world on economic, environment, and social criteria of which the top 10% of superior companies are selected). DJSI world 2008/2009, which took effect on September 22, 2008, includes 320 companies all over the world, of which 36 companies are Japanese including Toray. In Chemicals sector, in which Toray is allocated, 9 companies have been selected as index components of DJSI world 2008/2009. Toray is the only Japanese company selected from Chemicals sector for the second consecutive year.

## KLD Global Climate 100 Index (GC100)

A world-leading SRI research institute, KLD Research & Analytics, Inc., selects 100 companies worldwide that are leaders in providing solutions to global warming and offsetting the long-term effects of climate change, which is the world's first global index. The index allocates to development corporations and large users of renewable energy, clean technology and alternative fuels and provides investment strategies to investors on investments to companies in the area of new energy development and users. GC100 was launched on July 1, 2005, and currently includes 16 Japanese companies (including Toray), 54 companies in North America, 26 in Europe, and 4 corporations in Asia.

## Morningstar Socially Responsible Investment Index

Almost 3,600 listed companies are reviewed on ①governance / accountability, market (customers / suppliers), employment, social responsibility, and environment criteria. While existing SRI criteria is mainly based on companies' commitments to ethical or responsibility issues, this index emphasizes more on active posture of companies, that is, "creativity" is the key criteria to be selected as index components (150 companies).

# Toray Receives 2008 Humanitarian Award from the United Nations Association of New York

Toray receives the 2008 Humanitarian Award from the United Nations Association of New York (UNA-NY) in recognition of its Environmentally Friendly Business activities as well as its CSR activities targeting sustainable social growth.

## Humanitarian Award from the United Nations Association of New York

UNA-NY has been selecting one Millennium Development Goal (of the eight 21st Century goals) each year as the theme for the award and the scope of the award was also expanded to include businesses, individuals and organizations in the given field. Past recipients include UNICEF and GE Foundation.

The 2008 Humanitarian Award was themed around Climate Change. The scope of the award covered overall efforts combating environmental issues and the other recipients this year were Mr. Ban Ki-moon, Secretary-General of the United Nations, and Mr. Olafur Ragnar Grimsson, President of Iceland.

## Background for winning the Award

Environmentally friendly business activities including its involvement in such areas as, seawater desalination, water treatment and carbon fiber composite materials businesses as well as for its CSR activities targeting climate change prevention and sustainable social growth.



President Sakakibara is shown with United Nations Secretary-General Mr. Ban Ki-moon, who was also an award recipient.



**Descriptions of predicted business results, projections, and business plans contained in this material are based on predictive forecasts of the future business environment made at the present time.**

**The material in this presentation is not a guarantee of the Company's future business performance.**

**TORAY**

**Innovation by Chemistry**