# Business Results Announcement First Quarter of Fiscal Year Ending March 2006 

Toray Industries, Inc.

## 'TORAY'

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## 'TORAY'

## I. Business Results for the 1 Q of the Fiscal Year Ending March 2006

## 'TORAY'

## Summary (Profits)

Billion $¥$

|  | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | $\begin{aligned} & \hline \text { 1Q FY } \\ & \text { Mar/06 } \end{aligned}$ | Changes |
| :---: | :---: | :---: | :---: |
| Net Sales | 272.1 | 324.1 | +52.0 (+19.1\%) |
| Cost of Sales | 210.5 | 256.9 | +46.4 (+22.0\%) |
| Gross Profits | 61.6 | 67.2 | +5.6 (+9.1\%) |
| (Gross Profit to Net Sales) | 22.6\% | 20.7\% | -1.9 points |
| Operating Income | 16.1 | 15.9 | -0.2 (-1.2\%) |
| (Operating Income to Net Sales) | 5.9\% | 4.9\% | -1.0 points |
| Non-operating Income and Expenses, net | 0.4 | A 0.9 | -1.3 (-) |
| Ordinary Income | 16.5 | 15.0 | -1.5 (-9.3\%) |
| Special Credits and Charges, net | © 1.1 | - 2.1 | -1.0 ( - ) |
| Net Income | 8.8 | 6.4 | -2.4 (-27.2\%) |

*First quarter business results are the sums of Apr - Jun business results in companies whose FY ends on March 31 and Jan - Mar business results in companies whose FY ends on December 31.

| 1Q FY <br> Mar/05 | $\begin{aligned} & \hline \text { 1Q FY } \\ & \text { Mar/06 } \end{aligned}$ | Changes |  |
| :---: | :---: | :---: | :---: |
| 272.1 | 276.3 | +4.1 | (+1.5\%) |
| 210.5 | 213.9 | +3.3 | (+1.6\%) |
| 61.6 | 62.4 | +0.8 | (+1.3\%) |
| 22.6\% | 22.6\% | -0.0 | points |
| 16.1 | 15.8 | -0.4 | (-2.3\%) |
| 5.9\% | 5.7\% | -0.2 | points |
| Percentage of Achievement of Midterm Operating Income Forecast |  |  |  |
|  |  | FY Mar/05 | FY Mar/06 |
| First Quarter Operating Income |  | 16.1 | 15.9 |
| Midterm Operating Income FY Mar/05 is Actual <br> FY Mar/06 is Forecast |  | 35.6 | 34.0 |
| Percentage of Achievement |  | 45.3\% | 46.9\% |

## Summary (Financial Position)

## 'TORAY'

Billion $¥$

|  | End of <br> Mar/05 | End of <br> June/05 | Changes |  |
| :--- | ---: | ---: | ---: | :--- |
| Total Assets | $1,402.3$ | $\mathbf{1 , 4 1 2 . 5}$ | $+10.2 \quad(+0.7 \%)$ |  |
| Stockholders' <br> Equity | 452.5 | 458.5 | $+6.0 \quad(+1.3 \%)$ |  |
| Interest-bearing <br> Debts | 466.8 | 502.3 | $+35.5 \quad(+7.6 \%)$ |  |

# Non-operating Income and Expenses, <br> 'TORAY' Ordinary Income 

Billion $¥$

|  | 1Q FY <br> Mar/05 | 1Q FY <br> Mar/06 | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Non-operating Income | 3.5 | 2.8 | -0.7 |  |
| Interest and Dividend Income | 0.6 | 0.9 | +0.3 |  |
| Equity in Earnings of Affiliates | 1.7 | 0.5 | -1.3 | Loss on impairment and decline in profit of domestic affiliated companies |
| Others | 1.2 | 1.4 | +0.3 |  |
| Non-operating Expenses | - 3.1 | - 3.7 | -0.6 |  |
| Interest Expenses | -1.5 | - 1.9 | -0.4 |  |
| Others | A 1.6 | A 1.8 | -0.2 |  |
| Non-operating Income and Expenses, net | 0.4 | - 0.9 | -1.3 |  |
| Ordinary Income | 16.5 | 15.0 | -1.5 |  |
| Interest and Dividend Income, Interest Expenses, net | - 0.9 | - 1.0 | -0.1 |  |
| Other Income and Expenses, net | - 0.4 | - 0.4 | +0.0 |  |

Positive numbers: Income, Negative numbers( $\mathbf{A}$ ) : Expenses

## Special Credits and Charges, Income Before Income Taxes

|  | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | $\begin{aligned} & \hline \text { 1Q FY } \\ & \text { Mar/06 } \end{aligned}$ | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Special Credits | 0.0 | 0.0 | +0.0 |  |
| Gain on Sales of Property, Plant and Equinment | 0.0 | 0.0 | +0.0 |  |
| Gain on Sales of Investments in Securities | 0.0 | 0.0 | -0.0 |  |
| Special Charges | - 1.1 | - 2.1 | -1.0 |  |
| Loss on Sales or Disposal of Property, Plant, and Equipment | - 0.6 | - 0.2 | +0.4 |  |
| Loss on Impairment | - | A 1.7 | -1.7 | Loss on impairment of unused land |
| Loss on Write-down of Investments in Securities | - 0.0 | $\triangle 0.0$ | -0.0 |  |
| Restructuring Expenses | - 0.6 | - 0.1 | +0.4 |  |
| Others | - 0.0 | A 0.0 | +0.0 |  |
| Special Credits and Charges, net | - 1.1 | $\triangle 2.1$ | -1.0 |  |
| Income Before Income Taxes | 15.4 | 12.9 | -2.5 |  |

Positive numbers: Income, Negative numbers( $\mathbf{A}$ ) : Expenses

## 'TORAY'

## Assets, Capital Expenditures, Depreciation

Billion $¥$

|  | End of Mar/05 | End of June/05 | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Total Assets | 1,402.3 | 1,412.5 | +10.2 |  |
| Total Current Assets | 644.4 | 641.9 | -2.5 |  |
| Tangible Fixed Assets | 532.0 | 530.9 | -1.0 |  |
| Intangible Assets | 10.8 | 11.4 | +0.6 |  |
| Investements and Other Assets | 215.1 | 228.3 | +13.2 | Increase of investments in securities, etc. |


|  | 1Q FY <br> Mar/06 | Comments |  |  |
| :--- | ---: | :--- | :--- | :--- |
| Capital Expenditures | $\mathbf{1 2 . 5}$ | Toray : 3.9 | Japan : 1.5 | Overseas : 7.1 |
| Depreciation | $\mathbf{1 4 . 8}$ | Toray : 6.0 | Japan : 2.3 | Overseas : 6.5 |
| Transfer, Disposal, etc. | $\mathbf{1 . 3}$ |  |  |  |
| Changes in Tangible <br> Fixed Assets | $\mathbf{\Delta 1 . 0}$ |  |  |  |

```
Major Capital Expenditures <Japan>
Toray : Artificial kidney production facility (Okazaki Plant), etc.
<Overseas>
CFA (US), etc.
```


## Liabilities, Stockholders' Equity

Billion $¥$

|  | End of <br> Mar/05 | End of <br> June/05 | Changes | Comments |
| :--- | ---: | ---: | ---: | :--- |
| Total Liabilities <br> Current Liabilities | 896.4 | $\mathbf{9 0 5 . 8}$ | +9.4 |  |
| Other Liabilities | 372.7 | $\mathbf{3 8 0 . 8}$ | +8.1 | Increase of long-term debts, etc. |
| Minority Interests in <br> Consolidated Subsidiaries | 53.3 | $\mathbf{4 8 . 2}$ | -5.2 |  |
| Total Stockholders' Equity | 452.5 | $\mathbf{4 5 8 . 5}$ | +6.0 | Increase of retained earnings, etc. |

## Changes in Business Segments

## 'TORAY'

|  | Changes | Reasons for the Changes |
| :--- | :---: | :---: |
| Revision of <br> Business <br> Segments | Make "Carbon Fiber Composite <br> Materials" an independent sector | Operating income is expected to grow up to around <br> $10 \%$ of consolidated operating income in this fiscal <br> year according to business expansion |
|  | Merge pharmaceuticals and medical <br> products in "Life Science \& Other <br> Businesses" | The current business scale has got relatively small, <br> while still aiming for business expansion in the <br> medium and long-term |
|  | Rename "Housing \& Engineering" to <br> "Environment \& Engineering" | Clarify Toray's business strategies to expand <br> environmental businesses including water treatment |
|  | Rename "New Products \& Other <br> Businesses" to "Life Science \& Other <br> Businesses" | Merge "Pharmaceuticals \& Medical Products" and <br> "New Products \& Other Businesses" excluding <br> carbon fiber composite materials |


| Former Segments |
| :---: |
| Fibers \& Textiles |
| Plastics \& Chemicals |
| IT-related Products |
| Housing \& Engineering |
| Pharmaceuticals \& Medical Products |
| New Products \& Other Businesses |
| (carbon fiber composite materials included) |


| New Segments |
| :--- |
| Fibers \& Textiles |
| Plastics \& Chemicals |
| IT-related Products |
| Carbon Fiber Composite Materials |
| Environment \& Engineering |
| Life Science \& Other Businesses <br> (pharmaceuticals \& medical products <br> included) $\mathbf{l}$ |

## 'TORAY'

## Results by Business Segment

Billion $¥$

|  | Net Sales |  |  | Operating Income |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY <br> Mar/05 | 1Q FY <br> Mar/06 | Changes | 1Q FY <br> Mar/05 | 1Q FY <br> Mar/06 | Changes |  |
| Fibers \& Textiles | 110.8 | 140.4 | +29.6 (+26.7\%) | 5.6 | 4.9 | -0.7 (-12.4\%) | Sales increased by consolidation of Chori however income decreased due to high price of raw materials and fuels mainly in Asian subsidiaries. |
| Plastics \& Chemicals | 65.3 | 78.0 | +12.7 (+19.4\%) | 3.0 | 3.9 | +1.0 (+32.8\%) | Sales increased by consolidation of Chori. Overseas sales and income increased through efforts of passing raw materials and fuel prices on to customers and shift to high-value added products in Asia, Europe, and US. |
| IT-related Products | 51.8 | 51.7 | -0.1 (-0.2\%) | 6.7 | 5.0 | -1.6 (-24.7\%) | Income decreased due to demand adjustment in the IT-related business which was healthy in the previous year. Sales was flat effected by Chori consolidation. |
| Carbon Fiber Composite Materials | 10.6 | 11.9 | +1.4 (+12.8\%) | 1.5 | 2.6 | +1.1 (+71.4\%) | Sales and income increased through sales expansion in all applications together with capacity increase effect at European subsidiary. |
| Environment \& Engineering | 16.0 | 24.7 | +8.7 (+54.4\%) | - 1.0 | - 0.9 | +0.1 (-) | Sales increased through sales expansion of construction-related and engineering-related subsidiaries and by consolidation effect of Suido Kiko. |
| Life Science \& Other Businesses | 17.7 | 17.4 | -0.2 (-1.2\%) | 0.3 | 0.3 | -0.0 (-3.2\%) | Sales decreased due to tough competition in pharmaceuticals and medical products market, though income improved through promotion of corporate structure reinforcement. |
| (Pharmaceuticals \& Medical Products included) | 9.9 | 9.3 | -0.6 (-5.6\%) | © 0.4 | $\triangle 0.1$ | +0.3 (-) |  |
| Consolidated | 272.1 | 324.1 | +52.0 (+19.1\%) | 16.1 | 15.9 | -0.2 (-1.2\%) |  |

## Results by Business Segment (Fibers and Textiles)

Billion ¥


## <Major Subsidiaries >

Domestic : Toray International Inc., Ichimura Sangyo, Co., Ltd., Chori Co., Ltd., etc.
Asia : PENFABRIC (Malaysia), LUCKYTEX (Thailand), ITS (Indonesia), TFNL (China), etc.
Europe \& U.S. : ALCANTARA (Italy), etc.

## Results by Business Segment (Plastics and Chemicals)

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | 1Q FY <br> Mar/06 | Changes | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | 1Q FY <br> Mar/06 | Changes |  |  |
| Toray | 21.3 | 20.5 | -0.8 (-3.6\%) | 0.7 | 0.9 | +0.1 | (+18.0\%) | Film buinsess was partially transferred to a subsidiary and sales of chemicals dropped due to holding to sell caprolactum out of Toray Group, however, excluding these effects, resins, films, and chemical businesses were good and substantial sales increased. |
| Japanese Subsidiaries | 20.0 | 30.5 | +10.5 (+52.8\%) | 1.1 | 1.8 | +0.7 | (+68.3\%) | Sales and income increased through consolidation of Chori and transfer of packaging film business from Toray to a film-processing subsidiary. |
| Overseas Subsidiaries | 24.0 | 27.0 | +2.9 (+12.2\%) | 1.0 | 1.5 | +0.5 | (+51.0\%) | Sales and income increased through passing raw materials and fuel prices on to customers and promotion of business structure reform. |
| Adjustment | 0.0 | 0.0 |  | 0.2 | A 0.2 | -0.4 |  |  |
| Total | 65.3 | 78.0 | +12.7 (+19.4\%) | 3.0 | 3.9 | +1.0 | (+32.8\%) |  |

## <Major Subsidiaries>

Domestic : Toray Advanced Film Co., Ltd., Toray Fine Chemicals Co., Ltd., Soda Aromatic Co., Ltd., Chori Co., Ltd., etc.
Overseas : TPA (U.S.), TPM (Malaysia), TPEu (France), TSI (Korea), etc.

## Results by Business Segment (IT-related Products)

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY <br> Mar/05 | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/06 } \end{aligned}$ | Changes | 1Q FY <br> Mar/05 | 1Q FY Mar/06 |  | ges |  |
| Toray | 19.9 | 19.5 | -0.4 (-2.2\%) | 3.8 | 3.2 | -0.6 | (-14.7\%) | Digital-related products have entered the demand adjustment phase since the latter half of the previous fiscal year so total sales and income decreased due to sales drop of circuit materials, etc. |
| Japanese Subsidiaries | 20.1 | 20.6 | +0.5 (+2.4\%) | 2.2 | 1.7 | -0.5 | (-20.9\%) | Sales increased through consolidation of Chori, however, income decreased due to shipment decline of LCD-related equipment resulted from the adjustment in LCD panel investments which were in good form in 1Q FY Mar/05. |
| Overseas Subsidiaries | 11.7 | 11.6 | -0.1 (-1.2\%) | 0.7 | - 0.1 | -0.8 | ( - ) | Sales and income decreased by demand decline of magnetic tapes in Korean subsidiary together with inventory adjustment by circuit materials' customers. |
| Adjustment | 0.0 | 0.0 |  | - 0.1 | 0.2 | +0.2 |  |  |
| Total | 51.8 | 51.7 | -0.1 (-0.2\%) | 6.7 | 5.0 | -1.6 | (-24.7\%) |  |

## <Major Subsidiaries>

Domestic : Toray Engineering Co., Ltd., Toray Advanced Film Co., Ltd., etc.
Overseas : TPA (U.S.), TPEu (France), TSI (Korea), etc.

# Result by Business Segment (Carbon Fiber Composite Materials) 

|  | Net Sales |  |  | Operating Income |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | 1Q FY <br> Mar/06 | Changes | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | 1Q FY <br> Mar/06 | Changes |  |
| Toray | 2.6 | 2.9 | +0.3 (+10.1\%) | 0.8 | 1.7 | +0.9 (+106.5\%) | Sales and income increased through good businesses in all applications mainly in aircrafts, industrials including machine parts, sports, especially golf shafts and others as well as progress in shift to high-profitable products. |
| Japanese Subsidiaries | 2.0 | 2.6 | +0.7 (+34.3\%) | 0.0 | 0.0 | +0.0 (+56.7\%) | Results are sales of Toray International, Inc. (a trading subsidiary). |
| Overseas Subsidiaries | 6.0 | 6.4 | +0.4 (+6.8\%) | 0.6 | 1.0 | +0.4 (+77.5\%) | Sales and income increased through sales expansion of aircrafts and industrials together with capacity increase effect at European subsidiary. |
| Adjustment | 0.0 | 0.0 |  | 0.1 | $\triangle 0.1$ | -0.2 |  |
| Total | 10.6 | 11.9 | +1.4 (+12.8\%) | 1.5 | 2.6 | +1.1 (+71.4\%) |  |

## <Major Subsidiaries>

Domestic : Toray International, Inc.
Overseas : SOFICAR (France), etc.

## Results by Business Segment (Environment \& Engineering)

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/06 } \end{aligned}$ | Changes | $\begin{aligned} & \text { 1Q FY } \\ & \text { Mar/05 } \end{aligned}$ | 1Q FY <br> Mar/06 | Cha |  |  |
| Toray | 1.5 | 1.6 | +0.1 (+8.2\%) | வ 0.3 | - 0.3 | -0.0 | (-) |  |
| Japanese Subsidiaries | 14.3 | 22.8 | +8.5 (+59.5\%) | - 0.6 | - 0.3 | +0.3 | (-) | Although Suido Kiko was in red, profit improved through each subsidiary's sales expansion and promotion of corporate structure reinforcement efforts. |
| Overseas Subsidiaries | 0.2 | 0.3 | +0.1 (+35.8\%) | 0.0 | - 0.0 | -0.0 | (-) |  |
| Adjustment | 0.0 | 0.0 |  | A 0.1 | A 0.2 | -0.1 |  |  |
| Total | 16.0 | 24.7 | +8.7 (+54.4\%) | A 1.0 | - 0.9 | +0.1 | (-) |  |

<Major Subsidiaries>
Domestic : Toray Construction Co., Ltd., Toray Engineering Co., Ltd., Toray ACE Co., Ltd., Suido Kiko Kaisha, Ltd., etc.

## Results by Business Segment (Life Science \& Other Businesses)

Billion $¥$

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY <br> Mar/05 | 1Q FY <br> Mar/06 | Changes | 1Q FY Mar/05 | 1Q FY <br> Mar/06 | Changes |  |  |
| Toray | 2.4 | 2.1 | -0.4 (-15.0\%) | - 0.4 | - 0.2 | +0.2 | ( - ) | Sales decreased due to tough competition in pharmaceuticals and medical products market while income improved through corporate structure reinforcement efforts. |
| Japanese Subsidiaries | 14.4 | 14.3 | -0.1 (-0.5\%) | 0.6 | 0.4 | -0.2 | (-36.3\%) |  |
| Overseas Subsidiaries | 0.9 | 1.1 | +0.2 (+26.9\%) | 0.0 | 0.0 | -0.0 | (-64.3\%) |  |
| Adjustment | 0.0 | 0.0 |  | 0.0 | 0.1 | +0.1 |  |  |
| Total | 17.7 | 17.4 | -0.2 (-1.2\%) | 0.3 | 0.3 | -0.0 | (-3.2\%) |  |
| Pharmaceuticals \& Medical Products; included above) | 9.9 | 9.3 | -0.6 (-5.6\%) | - 0.4 | A 0.1 | +0.3 | (-) |  |

## <Major Subsidiaries>

Domestic : Toray Medical Co., Ltd., Toray Research Center Inc., Toray Enterprise Corp., etc.

## 'TORAY'

## Income Variance Factor Analysis



## 'toray'

## II. Midterm Business Forecast for the Fiscal Year Ending March 2006

## Midterm Forecast Summary

## 'TORAY'

Billion $¥$

|  | FY Mar/05 <br> Midterm <br> <Actual> | FY Mar/06 <br> Midterm <br> <New Forecast> | Changes |  |
| :--- | ---: | ---: | ---: | ---: |
| Net Sales | 575.7 | $\mathbf{7 0 0 . 0}$ | +124.3 | $(+21.6 \%)$ |
| Operating Income | 35.6 | 34.0 | -1.6 | $(-4.5 \%)$ |
| Ordinary Income | 34.8 | 31.0 | -3.8 | $(-10.9 \%)$ |
| Net Income | 19.8 | $\mathbf{1 3 . 0}$ | -6.8 | $(-34.3 \%)$ |


| FY Mar/06 <br> Midterm <br> <Initial Forecast> | Changes |  |
| ---: | ---: | ---: |
| 700.0 | - | $(-)$ |
| 34.0 | - | $(-)$ |
| 31.0 | - | $(-)$ |
| 13.0 | - | $(-)$ |

* Expected exchange rate : 105 yen / US\$

Note) FY Mar/06 midterm forecast unchanged from its previous announcement on May 11, 2005. FY Mar/06 forecast will be reviewed at the announcement of midterm business results.

## Forecast by Business Segment

(1) Midterm-on-midterm comparison

Billion $¥$
FY Mar/06 Midterm

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar/05 Midterm (Actual) | FY Mar/06 Midterm <New Forecast> | Changes | FY Mar/05 Midterm (Actual) | FY Mar/06 Midterm <New Forecast |  | nges |  |
| Fibers \& Textiles | 224.2 | 295.0 | +70.8 (+31.6\%) | 10.1 | 9.0 | -1.1 | (-10.5\%) | Sales are expected to increase through consolidation of Chori, etc., while income is estimated to drop due to high price of raw materials and fuels and slump of European subsidiaries, etc. |
| Plastics \& Chemicals | 134.8 | 173.0 | +38.2 (+28.3\%) | 6.0 | 8.5 | +2.5 | (+40.7\%) | Sales are expected to increase through consolidation of Chori, etc. Although the prices of raw materials and fuels are high, income is still expected to increase through price raise to cover raw materials' cost increase and sales expansion of high-value added products. |
| IT-related Products | 108.5 | 105.0 | -3.5 (-3.2\%) | 15.0 | 11.0 | -4.0 | (-26.5\%) | Sales and income are estimated to fall due to demand adjustment of digital-related products and temporary slowdown of LCD panel investments. |
| Carbon Fiber <br> Composite Materials | 21.5 | 26.0 | +4.5 (+21.0\%) | 2.8 | 5.0 | +2.2 | (+77.7\%) | Sales and income are expected to increase through good business conditions in all applications and price increase. |
| Environment \& Engineering | 52.0 | 65.0 | +13.0 (+24.9\%) | 0.3 | © 1.0 | -1.3 | (-) | Sales are expected to increase while income is estimated to decrease as most of the income from Suido Kiko is accounted for the latter half of the fiscal year. |
| Life Science \& Other Businesses | 34.7 | 36.0 | +1.3 (+3.8\%) | 1.3 | 1.5 | +0.2 | (+16.2\%) | Sales are estimated to fall due to tough competition in the pharmaceuticals and medical products market, however, income is expected to increase through corporate structure |
| (Pharmaceuticals \& Medical Products included above) | 20.2 | 20.0 | -0.2 (-1.1\%) | 4 0.3 | 0.3 | +0.6 | (-) | reinforcement efforts. |
| Consolidated | 575.7 | 700.0 | +124.3 (+21.6\%) | 35.6 | 34.0 | -1.6 | (-4.5\%) |  |

## 'TORAY'

## Forecast by Business Segment

(2) Comparison with Initial Forecast

Billion $¥$
FY Mar/06 Midterm

|  | Net Sales |  |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\left\lvert\, \begin{gathered} \text { FY Mar/06 } \\ \text { Midterm } \\ \text { <Initial } \\ \text { Forecast> } \end{gathered}\right.$ | FY Mar/06 Midterm <New Forecast> | Changes |  | FY Mar/06 <br> Midterm <Initial Forecast> | FY Mar/06 Midterm <New Forecast> | Changes |  |  |
| Fibers \& Textiles | 305.0 | 295.0 | -10.0 | (-3.3\%) | 11.0 | 9.0 | -2.0 | (-18.2\%) | Lower our sales and income forecast due to slumping overseas subsidiaries. |
| Plastics \& Chemicals | 165.0 | 173.0 | +8.0 | (+4.8\%) | 7.0 | 8.5 | +1.5 | (+21.4\%) | Raise sales and income forecast through sales expansion of resins for automotive applications and good film business conditions in Asian subsidiaries. |
| IT-related Products | 105.0 | 105.0 | - | (-) | 12.0 | 11.0 | -1.0 | (-8.3\%) | Japan: Lower our forecast due to prolonged inventory adjustment of digital-related products. Overseas: Keep the same as initial forecast. |
| Carbon Fiber Composite Materials | 24.0 | 26.0 | +2.0 | (+8.3\%) | 4.0 | 5.0 | +1.0 | (+25.0\%) | Raise sales and income forecast through good business in all applications. |
| Environment \& Engineering | 65.0 | 65.0 | - | (-) | - 1.0 | - 1.0 | - | ( - ) | Keep the same as initial forecast expected through good results in construction-related and engineering-related subsidiaries covering water treatment subsidiary. |
| Life Science \& Other Businesses | 36.0 | 36.0 | - | ( - ) | 1.0 | 1.5 | +0.5 | (+50.0\%) | Raise income forecast through promotion of corporate structure reinforcement in pharmaceuticals and medical products business area. |
| (Pharmaceuticals \& Medical Products included above) | 20.0 | 20.0 | - | (-) | 0.0 | 0.3 | +0.3 | (-) |  |
| Consolidated | 700.0 | 700.0 | - | (-) | 34.0 | 34.0 | - | ( - ) |  |

## 'toray'

Descriptions of forecasted business results, estimates, expectations, and business plans for the midterm of Fiscal Year ending March 2006 contained in this material are based on predictive forecasts of the future business environment made at the present time.
The material in this presentation is not a guarantee of the Company's future business performance.

