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# Business Results Announcement for the First Quarter of Fiscal Year Ending March 2007

Toray Industries, Inc.



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# I. Business Results for the 1Q of Fiscal Year Ending March 2007 (Consolidated Basis)



### **Summary** (Profits)

	1Q FY Mar/06	1Q FY Mar/07	Changes		
Net Sales	324.1	358.1	+33.9	(+10.5%)	
Cost of Sales	256.9	286.0	+29.1	(+11.3%)	
Gross Profit	67.2	72.0	+4.8	(+7.2%)	
(Gross Profit to Net Sales)	20.7%	20.1%	- 0.6	points	
Operating Income	15.9	18.6	+2.6	(+16.5%)	
(Operating Income to Net Sales)	4.9%	5.2%	+0.3	points	
Non-operating Income and Expenses, net	▲ 0.9	▲ 0.0	+0.9	(-)	
Ordinary Income	15.0	18.5	+3.5	(+23.5%)	
Special Credits and Charges, net	▲ 2.1	1.0	+3.1	(-)	
Income before Income Taxes	12.9	19.5	+6.6	(+51.0%)	
Net Income	6.4	11.7	+5.3	(+83.0%)	

### Billion ¥

Percentage of Achievement in Midterm Operating Income to Forecast

	1Q FY Mar/06	1Q FY Mar/07
First Quarter Operating Income	15.9	18.6
Midterm Operating Income FY Mar/06 : Actual FY Mar/07 : Forecast	38.8	43.0
Percentage of Achievement	41.1%	43.2%

\* FY Mar/07 midterm forecast is that announced in May 2006.

\*Consolidated business results are the sums of Apr – Jun business results in companies whose FY ends on March 31 and Jan – Mar business results in companies whose FY ends on December 31.



### **Non-operating Income and Expenses**

Billion ¥

		1Q FY Mar/06	1Q FY Mar/07	Changes	Comments
Non-operating I	ncome	2.8	5.2	+2.4	
	rest and Dividend	0.9	1.0	+0.1	
	iity in Earnings of iates	0.5	1.8	+1.3	
Oth	ers	1.4	2.4	+1.0	Increase of gain on foreign exchange, etc.
Non-operating E	Expenses	▲ 3.7	▲ 5.2	-1.5	
Inte	rest Expenses	<b>▲</b> 1.9	▲ 2.1	-0.2	
Oth	ers	<b>▲</b> 1.8	▲ 3.2	-1.3	Increase of expenses generated by commencement of new operations, etc.
Non-operating Income and Expenses, net		▲ 0.9	▲ 0.0	+0.9	
Interest and Dividend Income, Interest Expenses, net		<b>▲</b> 1.0	▲ 1.1	-0.1	
Other Income and Expenses, net		▲ 0.4	▲ 0.7	-0.4	

\* Positive numbers : Income , Negative Numbers (▲) : Expenses



### **Special Credits and Charges**

Billion ¥

	1Q FY Mar/06	1Q FY Mar/07	Changes	Comments
Special Credits	0.0	1.8	+1.7	
Gain on Sales of Property, Plant and Equipment	0.0	0.2	+0.2	
Gain on Sales of Investments in Securities	0.0	1.5	+1.5	Selling of insignificant stocks
Special Charges	▲ 2.1	▲ 0.8	+1.3	
Loss on Sales or Disposal of Property, Plant and Equipment	▲ 0.2	<b>▲</b> 0.5	-0.3	
Loss on Impairment of Fixed Assets	▲ 1.7	-	+1.7	
Loss on Write-down of Investments in Securities	▲ 0.0	▲ 0.0	+0.0	
Special Severance Payments and Other Restructuring Expenses	▲ 0.1	▲ 0.3	-0.1	
Others	▲ 0.0	-	+0.0	
Special Credits and Charges, net	▲ 2.1	1.0	+3.1	

\* Positive numbers : Income , Negative Numbers ( $\blacktriangle$ ) : Expenses

#### Billion ¥

		End of Mar/06	End of Jun/06	Changes	Comments
Tota	I Assets	1,537.4	1,521.9	-15.5	
	Current Assets	662.3	650.5	-11.8	Decrease of cash and time deposits, etc.
	Tangible Assets	586.2	596.6	+10.4	Increase of capital expenditures, etc.
	Intangible Assets	11.5	11.8	+0.3	
	Investments and Other Assets	277.4	262.9	-14.5	Decrease of investments in securities, etc.

		End of Mar/06	End of Jun/06	Changes	Comments
Total Liabilities		946.7	932.7	-14.0	
	Current Liabilities	537.9	520.4	-17.5	
	Other Liabilities	408.8	412.3	+3.5	
	rity Interests in solidated Subsidiaries	53.7	-	-	
Tota	Stockholders' Equity	537.0	-	-	
Net Assets		-	589.2	-	
Interest-bearing Debts		484.4	496.5	+12.1	
D/E ratio		0.90	0.93	+0.03	



Billion ¥

	1Q FY Mar/06	1Q FY Mar/07	Changes	Comments
Capital Expenditures	12.5	19.4	+7.0	Toray : 5.2, Japan : 1.9, Overseas : 12.4
Depreciation -)	14.8	15.8	+1.0	Toray : 6.2, Japan : 2.3, Overseas : 7.3
Transfer, Disposal, etc.	1.3	6.8	+5.5	
Changes in Tangible Fixed Assets	<b>▲</b> 1.0	10.4		

Major Capital Expenditures :

<Japan>

Toray : Carbon fiber / prepregs production facilities

#### <Overseas>

CFA : Carbon fiber production facilities (US)

TSI : Film processing facilities (Korea)

TJQ : Polyester/cotton blended textiles production facilities (China)

Operation will start in Jan/07

Operation started in Jan/06 Operation started in Mar/06 Operation started in Apr/06



### **Results by Business Segment**

#### Billion ¥

		Net Sales	3		Operating Inc	come
	1Q FY Mar/06	1Q FY Mar/07	Changes	1Q FY Mar/06	1Q FY Mar/07	Changes
Fibers & Textiles	140.4	146.0	+5.6 (+4.0%)	4.9	3.8	-1.1 (-22.8%)
Plastics & Chemicals	78.0	90.8	+12.8 (+16.4%)	3.9	3.6	-0.4 (-9.1%)
IT-related Products	51.7	64.6	+12.9 (+25.0%)	5.0	6.8	+1.8 (+34.9%)
Carbon Fiber Composite Materials	11.9	14.6	+2.6 (+22.1%)	2.6	4.4	+1.8 (+67.1%)
Environment & Engineering	24.7	27.3	+2.6 (+10.4%)	▲ 0.9	▲ 0.6	+0.3 (-)
Life Science & Other Businesses	17.4	14.9	-2.5 (-14.4%)	0.3	0.6	+0.3 (+107.0%)
(Pharmaceuticals & Medical Products Included)	9.3	9.2	-0.1 (-1.2%)	▲ 0.1	▲ 0.0	+0.1 (-)
Total	324.1	358.1	+33.9 (+10.5%)	15.9	18.5	+2.6 (+16.5%)
Elimination & Corporate				0.1	0.1	+0.0
Consolidated	324.1	358.1	+33.9 (+10.5%)	15.9	18.6	+2.6 (+16.5%)

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## **Results by Business Segment** (Fibers and Textiles)



Billion ¥

[		Net Sa	ales			Operating Income			
	1Q FY Mar/06	1Q FY Mar/07	Chai	nges	1Q FY Mar/06	1Q FY Mar/07	Changes		Comments
Toray	30.1	31.2	+1.0	(+3.4%)	2.1	1.8	-0.3	(-14.5%)	High-functional fibers businesses for industrial applications were in good condition while apparel market was still tough due to dull in-store sales. Total sales increased but income decreased due to the steep rise in raw materials and fuel prices.
Japanese Subsidiaries	70.3	70.7	+0.4	(+0.6%)	1.8	2.0	+0.2	(+10.1%)	Sales and income increased through sales expansion at trading subsidiaries.
Overseas Subsidiaries	39.9	44.1	+4.2	(+10.5%)	0.9	0.3	-0.5	(-61.4%)	Despite of further improvement in Chinese businesses, Indonesian businesses were strongly affected by rise of fuel prices, which lead to increase in sales but decrease in income.
Adjustment					0.1	▲ 0.4	-0.5		
Total	140.4	146.0	+5.6	(+4.0%)	4.9	3.8	-1.1	(-22.8%)	

#### <Major Subsidiaries >

Japan : Toray International Inc., Ichimura Sangyo, Co., Ltd., Chori Co., Ltd., etc. Asia : PENFABRIC (Malaysia), LUCKYTEX (Thailand), ITS (Indonesia), TFNL (China), etc. Europe & US : ALCANTARA (Italy), etc.

## **Results by Business Segment** (Plastics and Chemicals)



### Billion ¥

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	Net Sales				Operating	Income			
	1Q FY Mar/06	1Q FY Mar/07	Changes		1Q FY Mar/06			inges	Comments
Toray	20.5	20.9	+0.4	(+1.8%)	0.9	0.5	-0.4	(-48.7%)	Sales increased through sales expansion of plastics businesses mainly for automobiles, and films businesses mainly for industrial applications. However, income decreased due to the steep rise in raw materials and fuel prices.
Japanese Subsidiaries	30.5	35.4	+4.9	(+15.9%)	1.8	2.1	+0.3	(+17.3%)	Sales and income increased by steady businesses at plastics, films, chemicals, and trading subsidiaries.
Overseas Subsidiaries	27.0	34.6	+7.6	(+28.2%)	1.5	0.8	-0.7	(-47.3%)	Sales increased through sales expansion of Chinese plastics subsidiary and US film subsidiary. However, income decreased by strategic shift to IT-related applications at Korean film subsidiary and by sluggish European film subsidiary due to decline in the European market.
Adjustment					▲ 0.2	0.2	+0.5		
Total	78.0	90.8	+12.8	(+16.4%)	3.9	3.6	-0.4	(-9.1%)	

#### <Major Subsidiaries>

Japan : Toray Advanced Film Co., Ltd., Toray Fine Chemicals Co., Ltd., Soda Aromatic Co., Ltd., Chori Co., Ltd., etc. Overseas : TPA (US), TPM (Malaysia), TPEu (France), TSI (Korea), etc.

## **Results by Business Segment** (IT-related Products)



Billion ¥

		Net Sa	les		Operating I	ncome			
	1Q FY Mar/06	1Q FY Mar/07	Changes	1Q FY Mar/06	1Q FY Mar/07	Cha	nges	Comments	
Toray	19.5	24.6	+5.1 (+26.4%)	3.2	2.7	-0.6	(-17.7%)	Sales increased through sales expansion of IT- related plastics / films and PDP-related materials, however, income decreased due to the steep rise in raw materials and fuel prices for PET film businesses, and price decline of color filters resulting from tough competition in the market.	
Japanese Subsidiaries	20.6	24.1	+3.5 (+16.9%)	1.7	3.0	+1.3	(+75.7%)	Sales and income increased through sales expansion of FPD-related films, two-layer COF films, and FPD and semiconductor-related equipments, etc.	
Overseas Subsidiaries	11.6	15.9	+4.3 (+37.0%)	▲ 0.1	1.0	+1.1	(-)	Sales and income increased by sales expansion of FPD-related films at Korean subsidiaries as well as steady businesses at circuit-related Korean subsidiary which were affected by customers' inventory adjustment in 1Q FY Mar/06.	
Adjustment				0.2	0.1	-0.1			
Total	51.7	64.6	+12.9 (+25.0%)	5.0	6.8	+1.8	(+34.9%)		

#### <Major Subsidiaries>

Japan : Toray Engineering Co., Ltd., Toray Advanced Film Co., Ltd., etc. Overseas : TPA (US), TPEu (France), TSI (Korea), STEMCO (Korea), etc.

# Results by Business Segment (Carbon Fiber Composite Materials)



Billion ¥

		Net Sa	les		Operating	Income			
	1Q FY Mar/06	1Q FY Mar/07	Changes	1Q FY Mar/06	1Q FY Mar/07	Cha	inges	Comments	
Toray	11.5	11.8	+0.4 (+3.19	6) 1.7	2.5	+0.8	(+45.4%)	Responding to the steadily expanding demand for aircrafts and industrial applications, sales and income increased due to sales expansion of carbon fibers, intermediate materials and molded products.	
Japanese Subsidiaries	6.5	8.4	<b>+1.9</b> (+28.8 <sup>4</sup>	6) 0.0	0.1	+0.0	(+29.8%)	Sales increased through steady sales expansion at trading subsidiary.	
Overseas Subsidiaries	9.3	11.9	+2.6 (+27.44	6) 1.0	1.9	+0.9	(+84.2%)	Sales and income increased due to expansion of demand for aircrafts and industrial applications as well as efficacy of capacity increase at US subsidiary in January.	
Adjustment	<b>▲</b> 15.4	<b>▲</b> 17.6		▲ 0.1	0.0	+0.1			
Total	11.9	14.6	+2.6 (+22.19	6) 2.6	4.4	+1.8	(+67.1%)		

As the segment highly conducts global operation with Japanese, Europe, and US facilities, internal sales figures are shown in adjustment line, to describe the true state of the business.

#### <Major Subsidiaries>

Japan : Toray International, Inc. Overseas : SOFICAR (France), CFA (US), TCA (US)

# Results by Business Segment (Environment & Engineering)



Billion ¥

	Net Sales					Operating I	ncome		
	1Q FY Mar/06	1Q FY Mar/07	Char	iges	1Q FY Mar/06	1Q FY Mar/07	Changes		Comments
Toray	1.6	1.6	+0.0	(+0.3%)	▲ 0.3	▲ 0.2	+0.1	(-)	
Japanese Subsidiaries	22.8	25.4	+2.6	(+11.4%)	▲ 0.3	▲ 0.3	+0.0	(-)	Sales increased through sales expansion at Suido Kiko and trading subsidiaries.
Overseas Subsidiaries	0.3	0.2	-0.0	(-15.2%)	▲ 0.0	▲ 0.0	+0.0	(-)	
Adjustment					▲ 0.2	▲ 0.1	+0.1		
Total	24.7	27.3	+2.6	(+10.4%)	▲ 0.9	▲ 0.6	+0.3	(-)	

#### <Major Subsidiaries>

Japan : Toray Construction Co., Ltd., Toray Engineering Co., Ltd., Toray ACE Co., Ltd., Suido Kiko Kaisha, Ltd., etc.

## Results by Business Segment (Life Science & Other Businesses)



### Billion ¥

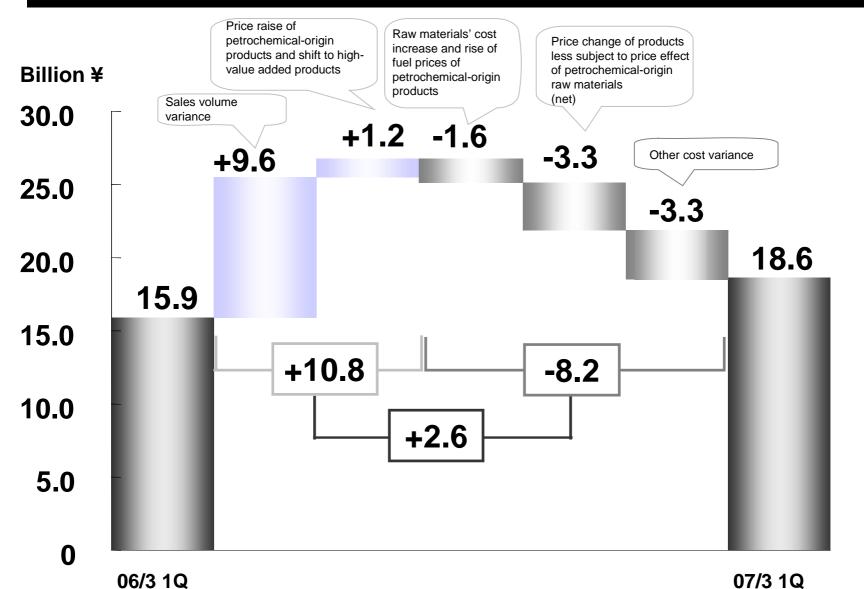
		Net Sa	les		Operating	Income			
	1Q FY Mar/06	1Q FY Mar/07	Changes	1Q FY Mar/06	1Q FY Mar/07	Changes	Comments		
Toray	2.1	1.8	-0.3 (-15	0%) ▲ 0.2	▲ 0.2	+0.1 (-)	Sales decreased due to price reduction of drugs in pharmaceuticals businesses, etc.		
Japanese Subsidiaries	14.3	12.5	-1.8 (-12	5%) 0.4	0.7	+0.3 (+72.2%)	Sales decreased due to decline of spot trading at trading subsidiary, etc. while income increased by sales expansion of artificial kidney, etc.		
Overseas Subsidiaries	1.1	0.7	-0.4 (-37	7%) 0.0	0.1	+0.0 (+460.0%)			
Adjustment				0.1	▲ 0.0	-0.1			
Total	17.4	14.9	-2.5 (-14	4%) 0.3	0.6	+0.3 (+107.0%)			
(Pharmaceuticals & Medical Products Included)	9.3	9.2	-0.1 (-1	2%) 🔺 0.1	▲ 0.0	+0.1 (-)			

#### <Major Subsidiaries>

Japan : Toray Medical Co., Ltd., Toray Research Center Inc., Toray Enterprise Corp., etc.



### **Income Variance Factor Analysis**





# II. Midterm Business Forecast for the Fiscal Year Ending March 2007 (Consolidated Basis)



### Billion ¥

	FY Mar/06 Midterm <actual></actual>	FY Mar/07 Midterm <new Forecast&gt;</new 	Changes			FY Mar/07 Midterm <initial Forecast&gt;</initial 	Cha	anges
Net Sales	678.8	725.0	+46.2	(+6.8%)		725.0	_	( – )
Operating Income	38.8	43.0	+4.2	(+10.7%)		43.0	_	( – )
Ordinary Income	36.8	41.0	+4.2	(+11.4%)		41.0	_	( – )
Net Income	16.8	24.0	+7.3	(+43.3%)		24.0	_	( – )

Expected exchange rate : 110 yen / US\$

Note ) FY Mar/07 midterm forecast unchanged from its previous announcement on May 10, 2006. FY Mar/07 forecast will be reviewed at the announcement of midterm business results.

## Midterm Forecast by Business Segment Innovation by Chemistry

### (1) Comparison with Initial Forecast

		Net	Sales			Operatir	ng Income			
	FY Mar/07 Midterm <initial Forecast&gt;</initial 	FY Mar/07 Midterm <new Forecast&gt;</new 	Changes		FY Mar/07 Midterm <initial Forecast&gt;</initial 	FY Mar/07 Midterm <new Forecast&gt;</new 	Cha	nges	Comments	
Fibers & Textiles	290.0	290.0	_	( – )	10.5	9.0	-1.5	(-14.3%)	Lower initial forecast of income due to the steep rise in raw materials and fuel prices.	
Plastics & Chemicals	175.0	175.0	_	( – )	7.5	7.5	_	( – )		
IT-related Products	135.0	135.0	_	( – )	15.5	15.5	Ι	( – )		
Carbon Fiber Composite Materials	30.0	30.0	_	( – )	8.0	9.5	+1.5	(+18.8%)	Raise initial forecast of income due to good business in all applications.	
Environment & Engineering	60.0	60.0	_	( – )	0.0	0.0	_	( – )		
Life Science & Other Businesses	35.0	35.0	_	( – )	1.5	1.5	_	( – )		
(Pharmaceuticals & Medical Products Included)	20.0	20.0	_	(-)	0.5	0.5	_	( – )		
Total	725.0	725.0	_	(-)	43.0	43.0	_	( – )		
Elimination & Corporate					0.0	0.0				
Consolidated	725.0	725.0	_	(-)	43.0	43.0	_	( – )	1	

**TORAY** 

Billion ¥

## **Midterm Forecast by Business Segment**

### (2) Midterm-on-midterm comparison

		Net		Operating	Income				
	FY Mar/06 Midterm <actual></actual>	FY Mar/07 Midterm <new Forecast&gt;</new 	Changes		FY Mar/06 Midterm <actual></actual>	FY Mar/07 Midterm <new Forecast&gt;</new 	Cł	nanges	Comments
Fibers & Textiles	288.7	290.0	+1.3	(+0.4%)	10.4	9.0	-1.4	(-13.0%)	Sales are estimated to stay flat and income to decrease due to increase of raw materials' cost and rise of fuel prices.
Plastics & Chemicals	158.8	175.0	+16.2	(+10.2%)	8.6	7.5	-1.1	(-13.0%)	Sales are estimated to increase by steady plastics businesses for automobiles and films businesses for industrial use, however, income is estimated to decrease due to increase of raw materials' cost and rise of fuel prices.
IT-related Products	111.1	135.0	+23.9	(+21.5%)	13.1	15.5	+2.4	(+18.3%)	Sales and income are estimated to increase by prospective expansion in IT-related films / plastics and PDP-related materials, etc.
Carbon Fiber Composite Materials	24.4	30.0	+5.6	(+22.9%)	5.9	9.5	+3.6	(+61.0%)	Sales and income are estimated to increase by good businesses in all applications and efficacy of capacity increase at US subsidiary.
Environment & Engineering	61.9	60.0	-1.9	(-3.1%)	▲ 1.2	0.0	+1.2	(-)	Sales are estimated to decrease while income is estimated to improve through reinforcement of corporate structure.
Life Science & Other Businesses	33.7	35.0	+1.3	(+3.7%)	2.0	1.5	-0.5	(-25.6%)	Sales and income are estimated to decrease due to price reduction of drugs in the pharmaceuticals and
(Pharmaceuticals & Medical Products Included)	20.3	20.0	-0.3	(-1.6%)	0.6	0.5	-0.1	(-22.8%)	medical products businesses.
Total	678.8	725.0	+46.2	(+6.8%)	38.8	43.0	+4.2	(+10.8%)	
Elimination & Corporate					0.0	0.0	-0.0		
Consolidated	678.8	725.0	+46.2	(+6.8%)	38.8	43.0	+4.2	(+10.7%)	

Billion ¥





Descriptions of forecasted business results, estimates, expectations, and business plans for the midterm of Fiscal Year ending March 2007 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.