**TORAY** Innovation by Chemistry

**November 8, 2006** 

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# Midterm Business Results for the Fiscal Year Ending March 2007 Sadayuki Sakakibara, President Toray Industries, Inc.

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# I. Summary of Midterm Business Results for the FY Ending March 2007

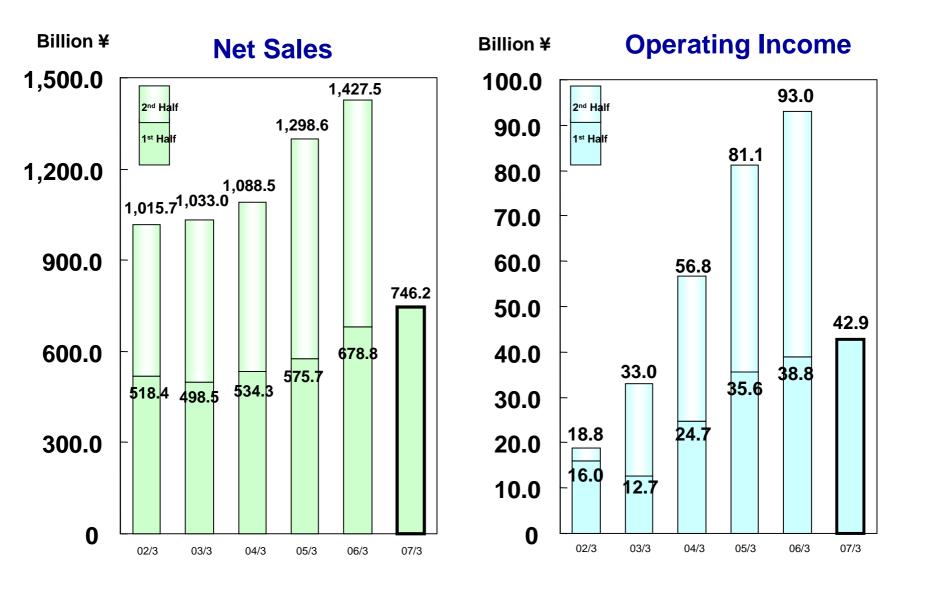
# Summary (Profits)

Billion ¥

	FY Mar/06 Midterm	FY Mar/07 Midterm	Cha	anges		End of Mar/06	End of Sep/06	Changes
Net Sales	678.8	746.2	+67.4	(+9.9%)	Total Assets	1,537.4	1,561.8	+24.4
Cost of Sales	536.7	594.1	+57.3	(+10.7%)	Total Liabilities	946.7	957.1	+10.4
Gross Profit	142.1	152.1	+10.1	(+7.1%)	Minority Interests in Consolidated Subsidiaries	53.7	-	-
(Gross Profit to Net Sales)	20.9%	20.4%	- 0.5	points	Total Stockholders' Equity	537.0		
Operating Income	38.8	42.9	+4.1	(+10.5%)	Total Net Assets		604.7	-
(Operating Income to Net Sales)	5.7%	5.7%	+0.0	point	Interest-bearing Debts	484.4	507.4	+23.0
Non-operating Income and Expenses, net	<b>▲</b> 2.0	▲ 2.4	- 0.4	(-)				
Ordinary Income	36.8	40.5	+3.7	(+10.1%)	Exchange Rate			
Special Credits and Charges, net	<b>▲</b> 6.0	▲ 11.1	- 5.1	(-)				
Income before Income Taxes	30.9	29.4	- 1.4	(-4.6%)	+	100 5		m 07/3 ₄
Midterm Net Income	16.8	28.0	+11.3	(+67.5%)	Midterm average: End of the term:	109.5 113.2	$\rightarrow$ 115.4 $\rightarrow$ 117.9	
Net Income per Share (Midterm)	11.96yen	20.03yen			< Yen/Euro> N	/lidterm 06/3	→ Midter	rm 07/3
Dividend per Share (Midterm)	4.0yen	5.0yen			Midterm average: End of the term:	135.6 136.1	$\rightarrow$ 146. $\rightarrow$ 149	-
						100.1	/ 1 <del>1</del> 5	

\*Consolidated business results are the sums of Apr–Sep business results in companies whose FY ends on March 31, and Jan–Jun business results in companies whose FY ends on December 31.

### Trends in Net Sales and Operating Income



# Non-operating Income and Expenses

Billion ¥

		FY Mar/06 Midterm	FY Mar/07 Midterm	Changes	Comments	
Non-operat	ing Income	6.2	8.8	+2.6		
	Interest and Dividend Income	1.4	1.5	+0.2		
	Equity in Earnings of Affiliates	2.1	4.0	+1.9	Increase in profit of Japanese affiliated companies, etc.	
	Others	2.8	3.3	+0.5		
Non-operat	ing Expenses	▲ 8.3	<b>▲</b> 11.2	-2.9		
	Interest Expenses	▲ 3.9	<b>▲</b> 4.5	-0.6		
	Others	<b>▲</b> 4.4	<b>▲</b> 6.7	-2.4	Increase in expenses generated by trial operation of new facilities, etc.	
Non-operat Expenses,	ing Income and net	▲ 2.0	▲ 2.4	-0.4		
	d Dividend Income, benses, net	▲ 2.5	▲ 2.9	-0.4		
Other Incor	ne and Expenses, net	▲ 1.6	▲ 3.5	-1.9		

\* Positive numbers : Income , Negative Numbers (▲) : Expenses

# **Special Credits and Charges**

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Billion ¥

	FY Mar/06 Midterm	FY Mar/07 Midterm	Changes	Comments
Special Credits	2.1	6.4	+4.3	
Gain on Sales of Property, Plant, and Equipment	0.5	0.6	+0.1	
Gain on Sales of Investments in Securities	1.6	5.8	+4.3	Selling of insignificant stocks, etc.
Special Charges	▲ 8.0	▲ 17.5	-9.4	
Loss on Sales or Disposal of Property, Plant and Equipment	▲ 1.4	<b>▲</b> 1.6	-0.3	
Loss on Impairment of Fixed Assets	<b>▲</b> 1.7	<b>▲</b> 12.8	-11.1	Loss on impairment of fixed assets of subsidiaries
Loss on Write-down of Investments in Securities	<b>▲</b> 0.1	<b>▲ 0.1</b>	-0.0	
Loss on Liquidation and Devaluation of Affiliates	▲ 0.9	▲ 1.4	-0.5	
Special Severance Payments and Other Restructuring Expenses	▲ 0.5	▲ 0.9	-0.3	
Loss on Transition to Defined Contribution Pension Plan	▲ 1.4	-	+1.4	
Amortization of Net Transition Obligation due to the Change in Accounting for Retirement Benefits in the UK	▲ 1.9	▲ 0.6	+1.3	
Others	▲ 0.1	▲ 0.0	+0.1	
Special Credits and Charges, net	▲ 6.0	▲ 11.1	-5.1	

\* Positive numbers : Income , Negative Numbers (▲) : Expenses

# Assets, Liabilities, Net Assets

#### Billion ¥

		End of Mar/06	End of Sep/06	Changes	Commnets
Tota	I Assets	1,537.4	1,561.8	+24.4	
	Current Assets	662.3	686.6	+24.3	Increase of inventories, etc.
	Tangible Assets	586.2	594.9	+8.7	
	Intangible Assets	11.5	12.3	+0.8	
	Investments and Other Assets	277.4	268.1	-9.3	

		End of Mar/06	End of Sep/06	Changes	Comments
Tota	l Liabilities	946.7	957.1	+10.4	
	Current Liabilities	537.9	589.3	+51.4	Increase of debts, etc.
	Other Liabilities	408.8	367.8	-41.1	Decrease of long-term debt and deferred tax liabilities, etc.
	rity Interests in olidated Subsidiaries	53.7	-	-	
Total	Stockholders' Equity	537.0	-	-	
Net /	Assets	-	604.7	-	
Inter	est-bearing Debts	484.4	507.4	+23.0	Increase of capital expenditures, etc.
D/E	ratio *	0.90	0.92	+0.02	

\* End Mar/06 : Interest-bearing Debts / Total Stockholders' Equity

End Sep/06 : Interest-bearing Debts / Shareholders' Equity (Shareholders' Equity = Net Assets – Minority Interests in Consolidated Subsidiaries)

# **Capital Expenditures, Depreciation**

Billion ¥

	FY Mar/06 Midterm	FY Mar/07 Midterm	Changes	Comments
Capital Expenditures	31.8	51.4	+19.5	Toray : 22.1, Japan : 4.6, Overseas : 24.7
Depreciation -)	30.4	33.4	+3.0	Toray : 13.0, Japan : 4.9, Overseas : 15.6
Transfer, Disposal, etc.	2.4	<b>▲</b> 9.3	-11.7	
Changes in Tangible Fixed Assets	3.8	8.7		

Major Capital Expenditures : <japan></japan>	
Toray : Carbon fiber/prepregs production facilities	Operation will start in Jan/07
<overseas></overseas>	Operation will start in Aug/07
SOFICAR : Carbon fiber production facilities (France) TSI : Film processing facilities (Korea)	Operation will start in Aug/07 Operation started in Mar/06
TJQ : Polyester/cotton blended textiles production facilities (China)	Operation started in Apr/06

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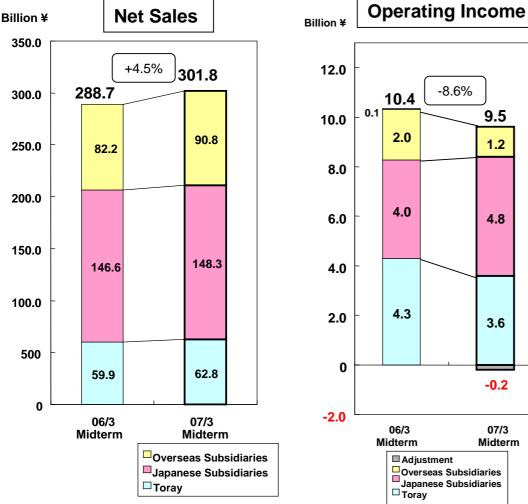
# **Results by Business Segment**

Billion ¥

		Net Sale	es	(	Operating Inc	ome
	FY Mar/06 Midterm	FY Mar/07 Midterm	Changes	FY Mar/06 Midterm	FY Mar/07 Midterm	Changes
Fibers & Textiles	288.7	301.8	+13.1 (+4.5%)	10.4	9.5	-0.9 (-8.6%)
Plastics & Chemicals	158.8	184.6	+25.8 (+16.2%)	8.6	8.7	+0.0 (+0.5%)
IT-related Products	111.1	127.8	+16.6 (+15.0%)	13.1	14.5	+1.4 (+10.9%)
Carbon Fiber Composite Materials	24.4	31.9	+7.5 (+30.7%)	5.9	8.8	+2.9 (+49.8%)
Environment & Engineering	61.9	67.8	+5.9 (+9.5%)	▲ 1.2	0.1	+1.3 (-)
Life Science & Other Businesses	33.7	32.3	-1.4 (-4.3%)	2.0	2.0	-0.1 (-2.6%)
(Pharmaceuticals & Medical Products Included)	20.3	20.0	-0.3 (-1.6%)	0.6	0.6	-0.0 (-6.3%)
Total	678.8	746.2	+67.4 (+9.9%)	38.8	43.6	+4.7 (+12.2%)
Elimination & Corporate				0.0	▲ 0.7	-0.7
Consolidated	678.8	746.2	+67.4 (+9.9%)	38.8	42.9	+4.1 (+10.5%)

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#### **Results by Business Segment** (Fibers & Textiles)



#### Comments

#### Toray

-8.6%

9.5

1.2

4.8

3.6

-0.2

07/3

Midterm

Textiles businesses were good mainly in exports, however, total income decreased due to the steep rise in raw materials and fuel prices in spite of price raise and shift to high value-added products.

#### **Japanese Subsidiaries**

Sales and income increased through sales expansion at trading subsidiaries.

#### **Overseas Subsidiaries**

Despite of further improvement in Chinese businesses, sales increased but income decreased due to businesses in Indonesia strongly affected by the steep rise of fuel prices as well as sluggish UK subsidiary, etc.

#### <Major Subsidiaries >

Japan : Toray International Inc., Ichimura Sangyo, Co., Ltd., Chori Co., Ltd., etc. Asia : PENFABRIC (Malaysia), LUCKYTEX (Thailand), ITS (Indonesia), TFNL (China), etc. Europe & US: ALCANTARA (Italy), etc.

#### **Results by Business Segment** (Plastics & Chemicals)

#### **Comments**

#### Toray

Sales increased through sales expansion of plastics mainly for automobiles and films mainly for industrial applications. However income decreased due to the steep rise in raw materials and fuel prices.

#### **Japanese Subsidiaries**

Sales and income increased by steady businesses at plastics, films, chemicals, and trading subsidiaries.

#### **Overseas Subsidiaries**

Sales increased through sales expansion of Chinese plastics subsidiary and US film subsidiary while income decreased due to sluggish European film subsidiary and strategic shift of films businesses to IT-related applications at Korean film subsidiary.

#### <Major Subsidiaries>

**Billion ¥** 

200.0

180.0

160.0

140.0

120.0

100.0

80.0

60.0

40.0

20.0

0

158.8

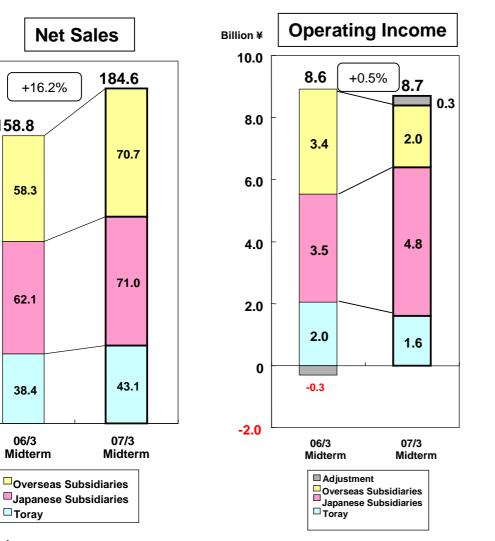
58.3

62.1

38.4

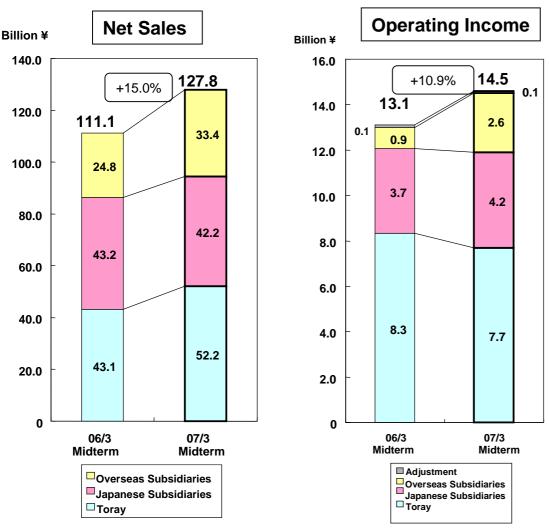
06/3

Japan : Toray Advanced Film Co., Ltd., Toray Fine Chemicals Co., Ltd., Soda Aromatic Co., Ltd., Chori Co., Ltd., etc. Overseas : TPA (US), TPM (Malaysia), TPEu (France), TSI (Korea), etc.



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#### Results by Business Segment (IT-related Products)



#### Comments

#### Toray

Sales increased through sales expansion of IT-related plastics/films, PDP-related materials, and semiconductor-related materials. However income decreased due to price decline of color filters resulted from tough market competition as well as the steep rise in raw materials and fuel prices for PET films businesses

#### **Japanese Subsidiaries**

Sales and income increased at film processing subsidiary through sales expansion however sales as a total decreased due to weak businesses at trading subsidiaries.

#### **Overseas Subsidiaries**

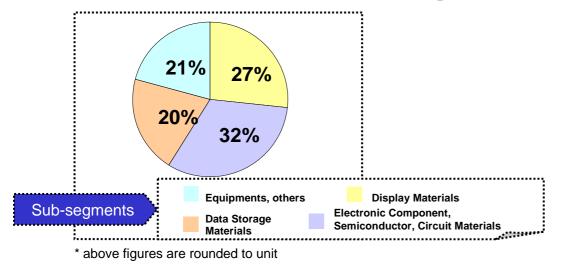
Sales and income increased through sales expansion of FPD/electronic component-related films at Korean subsidiary.

#### <Major Subsidiaries>

Japan : Toray Engineering Co., Ltd., Toray Advanced Film Co., Ltd., etc. Overseas : TPA (US), TPEu (France), TSI (Korea), STEMCO (Korea), etc.

#### **Details of the Sales of IT-related Products Segment**

#### [Sales ratio by sub-segment in 1<sup>st</sup> Half FY Mar/07]



#### [Sales trends by sub-segment]

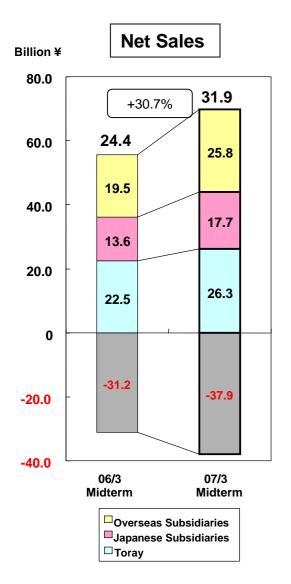
#### **Billion ¥**

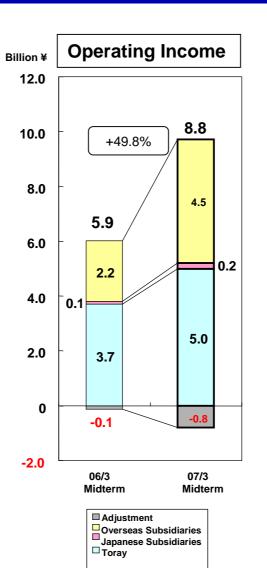
Sub-segment	FY Mar/06 Midterm	FY Mar/07 Midterm	Changes
Display Materials	23.7	34.1	+44%
Electronic Component, Semiconductor, Circuit Materials	33.4	41.1	+23%
Data Storage Materials	26.3	26.0	-1%
Equipments, others	27.8	26.6	-4%
Total of IT-related Products Segment	111.1	127.8	+15%

Sub-segments	Products
Display Materials	Optical films, processed optical films, PDP paste materials, color filters, paste materials for color filters, chemicals materials, OLED materials, etc.
Electronic Component, Semiconductor, Circuit Materials	Films for electronic components / circuit materials, FPC copper clad laminated films, adhesive tapes for TAB, adhesive sheets for semiconductors / electronic components, semiconductor coating materials, CMP pads, two-layer copper clad laminated films, TAB tapes, COF tapes, plastics, plastics products, etc.
Data Storage Materials	Magnetic materials, TTR (Thermal Transfer Ribbon), films for graphic art base, printing plates, etc.
Equipments, others	Slit coaters for LCD, die bonding equipment, inspection equipment, equipment / components for PDP, trading companies, IT support services, services, others

# Results by Business Segment

#### (Carbon Fiber Composite Materials)





#### Comments

#### Toray

Sales and income increased through sales expansion of carbon fibers, intermediate materials, and molded products in response to the steadily expanding demand for aircrafts and industrial applications.

#### **Japanese Subsidiaries**

Sales and income increased through steady sales expansion at trading subsidiary.

#### **Overseas Subsidiaries**

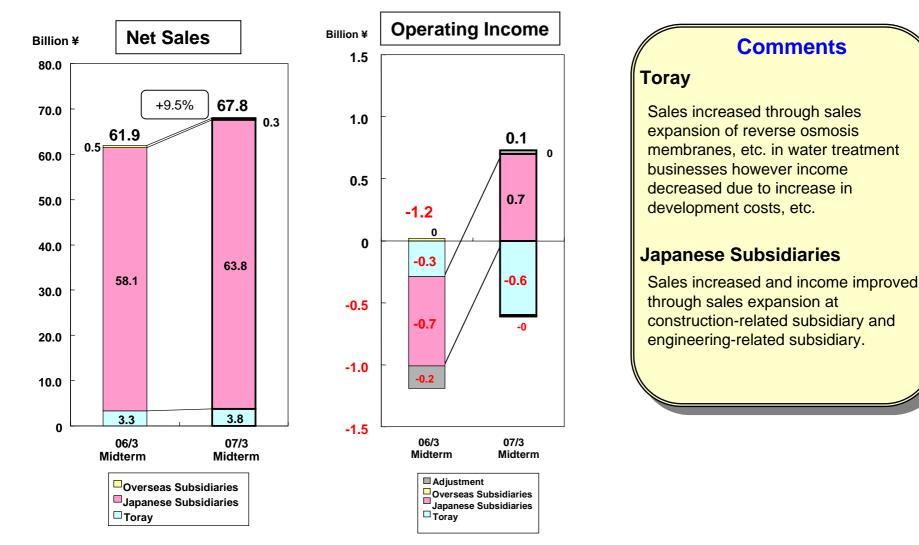
Sales and income increased through steady demand expansion of aircraft and industrial applications as well as capacity increase effect at US subsidiaries which started operation in this January.

As the segment highly conducts global operation with Japanese, Europe, and US facilities, Internal sales figures are shown in adjustment line, to describe the true state of the business.

<Major Subsidiaries>

Japan : Toray International, Inc. Overseas : SOFICAR (France), CFA (US), TCA (US)

#### Results by Business Segment (Environment & Engineering)

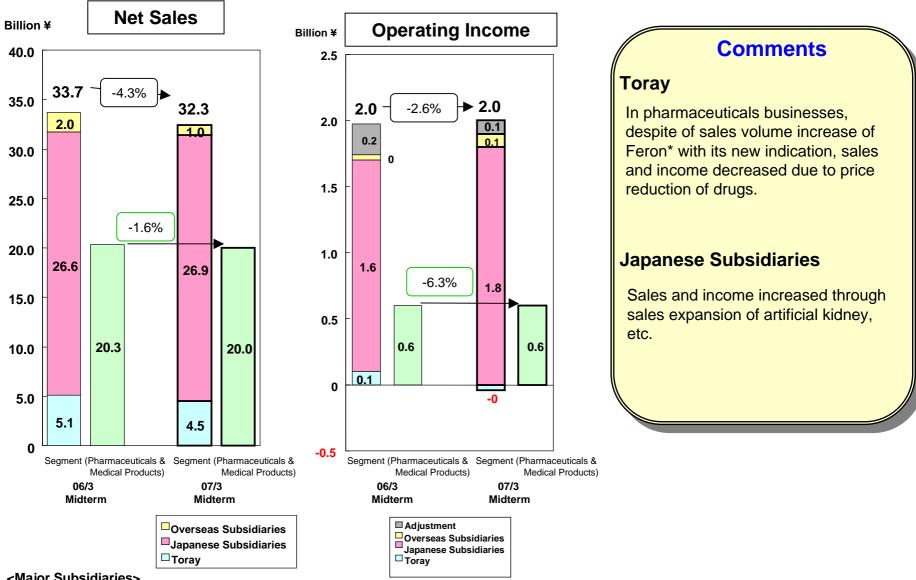


#### <Major Subsidiaries>

Japan : Toray Construction Co., Ltd., Toray Engineering Co., Ltd., Toray ACE Co., Ltd., Suido Kiko Kaisha, Ltd., etc.

## **Results by Business Segment**

#### (Life Science & Other Businesses)



#### <Major Subsidiaries>

Japan : Toray Medical Co., Ltd., Toray Research Center Inc., Toray Enterprise Corp., etc.

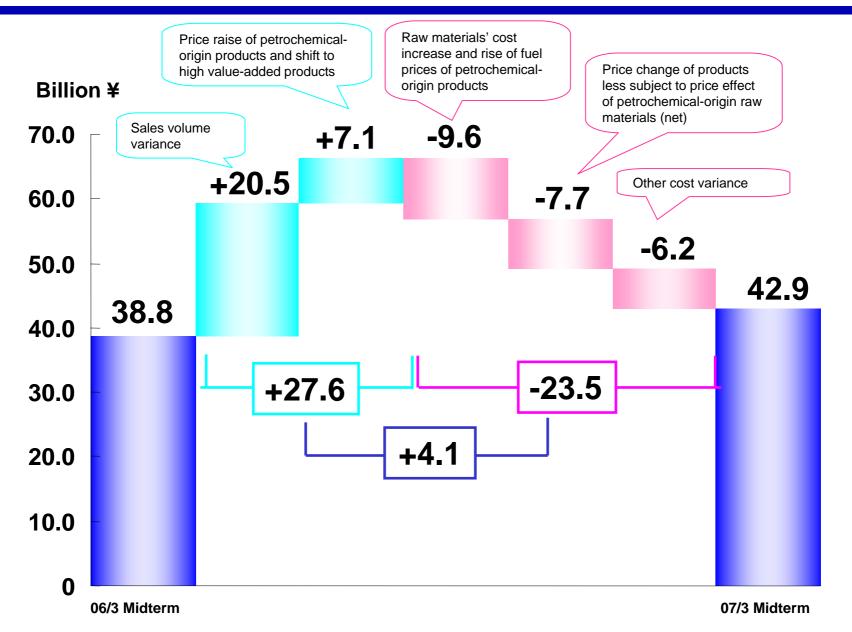
#### Comparison of Results with 1Q Forecast by 'TORAY' Innovation by Chemistry Business Segment

Billion ¥

Business Segment	Midterm Net Sales 1Q Forecast → Actual () variance	Midterm Operating Income 1Q Forecast → Actual ()variance	Variance Factors
Fibers & Textiles	290.0 → 301.8 (+11.8)	9.0 → 9.5 (+0.5)	<ul> <li>Export of textiles was good at Toray and trading subsidiaries</li> <li>Focused on price raise to offset the steep rise of raw materials and fuel prices and shift to high value-added products</li> </ul>
Plastics & Chemicals	175.0 → 184.6 (+9.6)	7.5 → 8.7 (+1.2)	<ul> <li>Expanded sales at Japanese trading subsidiaries, Asian plastics and films subsidiaries</li> <li>Focused on price raise to offset the steep rise of raw materials and fuel prices, and shift to high value-added products</li> </ul>
IT-related Products	135.0 → 127.8 (-7.2)	15.5 → 14.5 (-1.0)	<ul> <li>Circuit materials slowed down at film processing subsidiaries due to inventory adjustment by customers</li> <li>Partial sales of IT-related components delay in 2<sup>nd</sup> half</li> </ul>
Carbon Fiber Composite Materials	30.0 → 31.9 (+1.9)	9.5 → 8.8 (-0.7)	<ul> <li>Sales were good in all applications including aircraft, industrial and sports</li> <li>Elimination of unrealized profits increased through enlargement of global operations, etc.</li> </ul>
Environment & Engineering	60.0 → 67.8 (+7.8)	0.0 → 0.1 (+0.1)	- Sales of condominiums were good at construction subsidiary
Life Science & Other Businesses	35.0 → 32.3 (-2.7)	1.5 → 2.0 (+0.5)	- Pharmaceuticals and Medical Products Businesses were steady
Elimination & Corporate		0.0 → ▲ 0.7 (-0.7)	
Consolidated	725.0 → 746.2 (+21.2)	43.0 → 42.9 (-0.1)	

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# **Income Variance Factor Analysis**



# II. Business Forecast for the FY Ending March 2007 (Consolidated Basis)

# **Forecast Summary**

Billion ¥

		FY Mar/06	FY Mar/07	Char	and		
		Actual	Forecast	Char	iges		
	1st Half	678.8	746.2	+67.4	(+9.9%)		
Net Sales	2nd Half	748.7	803.8	+55.1	(+7.4%)		
	Total	1,427.5	1,550.0	+122.5	(+8.6%)		
Operating	1st Half	38.8	42.9	+4.1	(+10.5%)		
Operating	2nd Half	54.2	61.1	+6.9	(+12.7%)		
Income	Total	93.0	104.0	+11.0	(+11.8%)		
Ordinory	1st Half	36.8	40.5	+3.7	(+10.1%)		
Ordinary	2nd Half	50.8	60.5	+9.6	(+19.0%)		
Income	Total	87.7	101.0	+13.4	(+15.2%)		
	1st Half	16.8	28.0	+11.3	(+67.5%)		
Net Income	2nd Half	30.7	31.0	+0.3	(+1.0%)		
	Total	47.4	59.0	+11.6	(+24.4%)		
	1st Half	11.96yen	20.03yen	Percenta	ge of Achievement i	in Midterm Opera	ating Income to Fo
Net Income	2nd Half	21.76yen	22.11yen			FY Mar/06	FY Mar/07
per Share	Total	33.72yen	42.14yen			Midterm	Midterm
Dividend per	1st Half	4.0yen	5.0yen		perating Income	38.8	42.9
•	2nd Half	4.0yen	5.0yen	Results			
Share	Total	8.0yen	10.0yen	Operating FY Mar/06		93.0	104.0
Dividend	1st Half	33.4%	25.0%	FY Mar/07		00.0	104.0
Payout Ratio	2nd Half	18.4%	22.6%	Percentag	e of Achievement	41.7%	41.3%
	Total	23.7%	23.7%	g		11.770	-11070

Expected exchange rate (Oct/06 ~ Mar/07) : 115yen / US\$, 145yen / Euro

Expected oil price (Oct/06 ~ Dec/06): 62 US\$ / B (Dubai FOB)

(Jan/07 ~ Mar/07): 65 US\$ / B (Dubai FOB)

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# **Forecast by Business Segment**

Billion ¥

		Net Sales				Operating Income				
		FY Mar/06	FY Mar/07	Chang	ges (%)	FY Mar/06	FY Mar/07	Chan	iges (%)	Comments
	1st Half	288.7	301.8	+13.1	(+4.5%)	10.4	9.5	-0.9	(-8.6%)	In spite of efforts such as raising price and shift to high value-added products in severe business environment,
Fibers & Textiles	2nd Half	291.8	303.2	+11.4	(+3.9%)	10.3	10.5	+0.2	(+2.0%)	especially the continuing high prices of raw materials and fuels, the decline in operating income in the 1st half is not
	Total	580.5	605.0	+24.5	(+4.2%)	20.7	20.0	-0.7	(-3.3%)	covered and sales are expected to increase while income is expected to decrease.
Plastics & Chemicals	1st Half	158.8	184.6	+25.8	(+16.2%)	8.6	8.7	+0.0	(+0.5%)	Despite of continuing high prices of raw materials and fuels, sales and income are expected to increase by expanding
	2nd Half	179.1	190.4	+11.3	(+6.3%)	9.9	10.8	+1.0	(+9.9%)	plastics for automobiles and films for packaging and industrial applications and processing film products, as well
	Total	338.0	375.0	+37.0	(+11.0%)	18.5	19.5	+1.0	(+5.5%)	as raising price to offset the steep rise of raw materials and fuel prices.
	1st Half	111.1	127.8	+16.6	(+15.0%)	13.1	14.5	+1.4	(+10.9%)	Despite of inventory adjustment of LCD panels in the 1st half, sales and income are expected to increase by
IT-related Products	2nd Half	123.9	147.2	+23.4	(+18.9%)	18.2	20.5	+2.3	(+12.7%)	recovering LCD businesses and sales expansion of steadily enlarging PDP-related component businesses, as well as production/sales increase effects of thick optical PET films
	Total	235.0	275.0	+40.0	(+17.0%)	31.3	35.0	+3.7	(+11.9%)	which are made by the converted line that started operation from the 2nd half.
	1st Half	24.4	31.9	+7.5	(+30.7%)	5.9	8.8	+2.9	(+49.8%)	Sales and income are expected to increase through active demand in all applications including aircraft, industrial, and
Carbon Fiber Composite Materials	2nd Half	28.3	38.1	+9.8	(+34.6%)	5.9	8.7	+2.7	(+46.3%)	sports, as well as production/sales increase effects at US subsidiaries.
materiale	Total	52.7	70.0	+17.3	(+32.8%)	11.8	17.5	+5.7	(+48.1%)	SUUSIUMIES.
	1st Half	61.9	67.8	+5.9	(+9.5%)	▲ 1.2	0.1	+1.3	(-)	Sales and income are expected to increase through sales expansion of reverse osmosis membranes and good
Environment & Engineering	2nd Half	92.2	92.2	-0.0	(-0.0%)	6.1	4.9	-1.2	(-19.8%)	businesses at construction-related subsidiary and engineering-related subsidiary.
g	Total	154.1	160.0	+5.9	(+3.8%)	4.9	5.0	+0.1	(+1.6%)	engineering-related subsidiary.
life Caianae 8 Other	1st Half	33.7	32.3	-1.4	(-4.3%)	2.0	2.0	-0.1	(-2.6%)	
Life Science & Other Businesses	2nd Half	33.4	32.7	-0.7	(-2.0%)	4.4	5.0	+0.6	(+13.5%)	
	Total	67.1	65.0	-2.1	(-3.2%)	6.5	7.0	+0.5	(+8.5%)	
	1st Half	20.3	20.0	-0.3	(-1.6%)	0.6	0.6	-0.0	(-6.3%)	Sales and income are expected to increase through sales expansion of medical devices, mainly artificial kidneys.
(Pharmaceuticals & Medical Products Included)	2nd Half	23.2	25.0	+1.8	(+7.8%)	2.6	3.4	+0.8	(+32.5%)	
	Total	43.5	45.0	+1.5	(+3.4%)	3.2	4.0	+0.8	(+24.7%)	
	1st Half	678.8	746.2	+67.4	(+9.9%)	38.8	43.6	+4.7	(+12.2%)	
Total	2nd Half	748.7	803.8	+55.1	(+7.4%)	54.8	60.4	+5.6	(+10.3%)	
	Total	1,427.5	1,550.0	+122.5	(+8.6%)	93.6	104.0	+10.4	(+11.1%)	
	1st Half					0.0	▲ 0.7	-0.7		
Elimination & Corporate	2nd Half					▲ 0.6	0.7	+1.3		
	Total					▲ 0.6	0.0	+0.6		
	1st Half	678.8	746.2	+67.4	(+9.9%)	38.8	42.9	+4.1	(+10.5%)	
Consolidated	2nd Half	748.7	803.8	+55.1	(+7.4%)	54.2	61.1	+6.9	(+12.7%)	
	Total	1,427.5	1,550.0	+122.5	(+8.6%)	93.0	104.0	+11.0	(+11.8%)	

# Interim Comparison of Operating Income by Business Segment

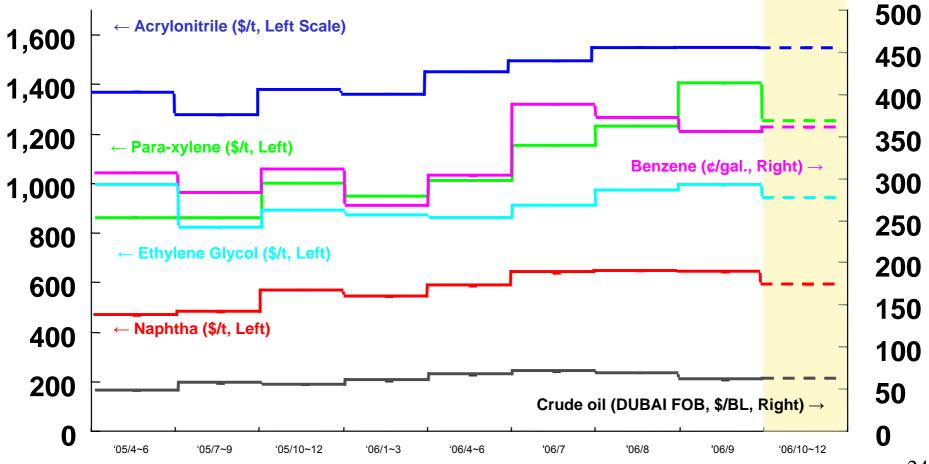
**'TORAY'** Innovation by Chemistry

#### Billion ¥

Business Segment	Operating Income 1 <sup>st</sup> Half → 2 <sup>nd</sup> Half () variance	Business Environment	Action Plans for FY Mar/07
Fibers & Textiles	9.5→10.5 (+1.0)	- Concerns about further price rise of raw materials and fuels	<ul> <li>Additional promotion of price raise to offset the steep rise of raw materials and fuel prices and sales expansion of high value-added products</li> </ul>
Plastics & Chemicals	8.7→10.8 (+2.1)	<ul> <li>Concerns about further price rise of raw materials and fuels</li> <li>Concerns about price decrease of thin regular films due to capacity expansion in Asia</li> <li>Stable demand for plastics mainly in automobiles and electric appliances</li> </ul>	<ul> <li>Additional promotion of price raise to offset the steep rise of raw materials and fuel prices and sales expansion of high value-added products</li> <li>Sales expansion of PET films which are made by a new line started from 1<sup>st</sup> half in Malaysia</li> </ul>
IT-related Products	14.5→20.5 (+6.0)	<ul> <li>Production adjustment of LCD panel is improving</li> <li>Continuous strong pressure for price reduction</li> <li>Stable semiconductor market</li> </ul>	<ul> <li>Sales expansion of optical films whose machine conversion and production capacity increase finished in the 1<sup>st</sup> half</li> <li>Sales expansion of PDP-related and semiconductor-related materials</li> </ul>
Carbon Fiber Composite Materials	8.8→8.7 (-0.1)	<ul> <li>Active demand continues in all applications</li> <li>Expenses will increase for Ehime Plant new line planned to start operation in January 2007</li> </ul>	- Steady start-up of new line in Ehime Plant
Environment & Engineering	0.1→4.9 (+4.8)	<ul> <li>Large orders for condominiums and constructions are received in the 2<sup>nd</sup> half</li> <li>Business of Suido Kiko is 2<sup>nd</sup> half-centric business type</li> </ul>	<ul> <li>Thorough management of ordered businesses</li> <li>Continuous efforts in cost reduction and business expenses reduction</li> </ul>
Life Science & Other Businesses	2.0→5.0 (+3.0)	- Pharmaceuticals and Medical Products Businesses are 2 <sup>nd</sup> Half- centric	<ul> <li>Steady sales expansion of existing pharmaceuticals</li> <li>Expand sales of new type artificial kidney</li> </ul>
Elimination & Corporate	▲ 0.7 → 0.7 (+1.4)		
Consolidated	42.9 → 61.1 (+18.2)		2

# **Trends in Raw Materials Prices**

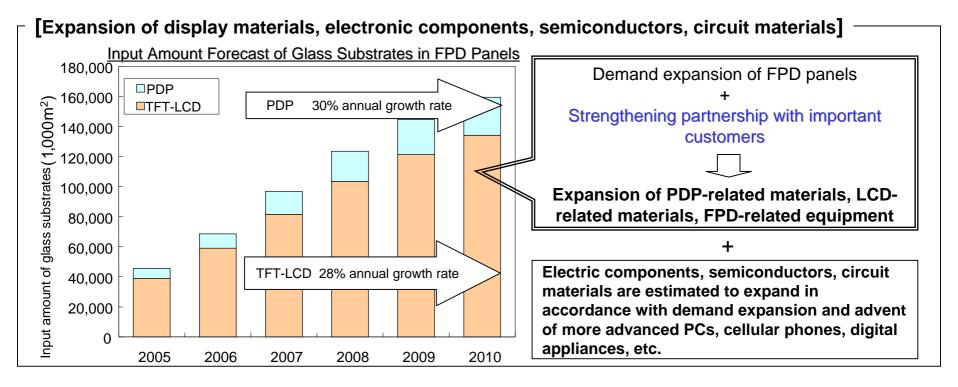
The trend of oil price is declining since August, though prices of major raw materials kept rising until September. While showing a slight down trend since October, the prices are estimated to remain at high levels.



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### **Outlook for IT-related Products Businesses**

Despite production adjustment of LCD panels in the 1<sup>st</sup> half of the current fiscal year, business expansion is expected in the full business year where display materials and electronic component, semiconductor, circuit materials will be growth drivers. Also over the mid-term, we plan to expand existing businesses through demand expansion of electronics devices including FDP panels, electronic components, semiconductors, and electronic circuits, as well as strengthening partnership with customers.

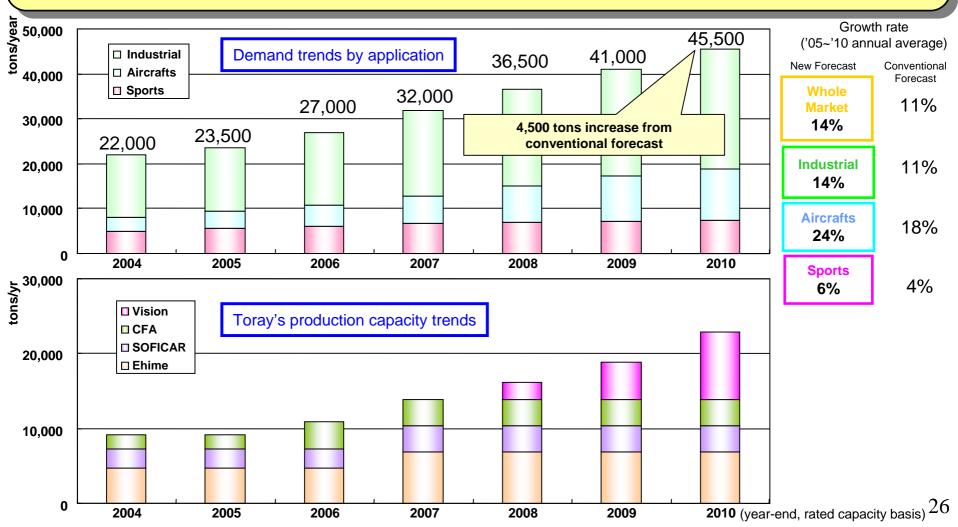


[Expansion of new Advanced Materials Businesses (example of new advanced materials)]

CMP polishing pads (superior in planarity and dramatic reduction of micro scratches of the wafer surface) High-density flexible circuit board (wiring density is 12 µm pitch which is the world top-level) Function-integrated film for LCD backlight unit (integrates functions of diffusers and beads sheets), others

# Trends in Demand for Carbon Fibers **TORAY** Innovation by Chemistry by Application and Toray's Production Capacity

Demand for carbon fibers is expanding through further demand expansion in aircraft applications mainly for order increase of B787, alternative energy to oil-related applications (CNG tanks, windmill blades, etc.), demand increase in automobile applications, and drastic increase in bicycle applications, etc., and the annual growth rate of carbon fibers is expected to exceed conventional forecast. Toray will aggresively continue capital investment in response to the demand expansion and promote profit increase.



## Forecast of Capital Expenditures, Depreciation, R&D Expenses

Capital Expenditures Billion ¥					R&D Expense	Billion ¥		
	FY Mar/06 Actual	FY Mar/07 Forecast	Changes			FY Mar/06 Actual	FY Mar/07 Forecast	Changes
Toray	42.8	53.0	+10.2		Toray	32.6	34.0	+1.4
Consolidated Subsidiaries	60.1	67.0	+6.9		Consolidated Subsidiaries	7.1	8.0	+0.9
Consolidated Basis	102.9	120.0	+17.1		Consolidated Basis	39.7	42.0	+2.3

#### Depreciation

Billion ¥

	FY Mar/06 Actual	FY Mar/07 Forecast	Changes
Toray	26.1	32.0	+5.9
Consolidated Subsidiaries	36.7	42.0	+5.3
Consolidated Basis	62.9	74.0	+11.1

# **III. Recent Topics**

# **Recent Topics (06/8~06/9)**

			NT-II I	ssues	
	Topics	Expanding Advanced Materials Businesses	Expanding Global No.1 Businesses	Expanding Businesses Outside Japan	Business Structure Reform, NVC
Aug	Establish new company for high-functional polypropylene spunbond in China Decided to establish production and sales company of high-functional polypropylene spunbond and its processed products. Establish in the Nantong Economic & Technological Development Zone, Nantong Jiangsu in October 2006, the new company whose tentative name is Toray Polytech (Nantong) Co., Ltd. (TPN) is planned to start operation in February 2008 with production capacity of annual 18,000 tons.			0	
Sep	Concluded an agreement of co-development and commercialization of [TRK- 820], antipruritus drug in hemodialysis patients Toray with Japan Tobacco, Torii Pharmaceuticals agreed with co-development and commercialization of [TRK-820] in Japan, an antipruritus drug in hemodialysis patients which is under co-development in Japan at Toray Pharmaceutical Research Laboratories.	0			
Sep	Developed function-integrated film for LCD backlight unit Developed first in the world an innovative optical PET film for liquid crystal display (LCD) backlight unit, combining multiple optical functions. This development integrates functions of multiple films including diffuser that diffuses the light from backlight unit over the entire display as well as light-collimating beads sheet and prism sheet into one film. Toray plans to commercialize this film starting from the end of this fiscal year as an advanced film material that contributes to reduce the weight and the number of parts of LCDs mainly for backlight units in large-size LCD televisions.	0	0		
Sep	Developed metal-free metallic film with easy moldability Developed first in the world a metal-free metallic film with easy moldability by utilizing Toray's unique nano-multilayer technologies and polymeric design technologies. This metallic film with easy moldability was realized through high-accuracy laminating of 800 or more layers of heterogeneous polymers. With its superior properties of heat resistance, chemical resistance, good printing capabilities, and surface nature, this new film has potential in development of wide range of various industrial applications especially for automobiles, home appliances, and building materials.	0	0		

# Recent Topics (06/10)

			NT-II I	ssues	
	Topics	Expanding Advanced Materials Businesses	Expanding Global No.1 Businesses	Expanding Businesses Outside Japan	Business Structure Reform, NVC
Oct	Developed an environmental-conscious textile using Toray Foresse*, a cellulose fiber developed first in the world by utilizing melt spinning method Succeeded in the development of a textile with texture beyond existing cellulose fibers using Foresse*, a new cellulose-type fiber developed first in the world by utilizing melt spinning method. Foresse* is environmentally friendly as it is made of non-petrochemical origin, plant-based cellulose material and produced by melt spinning method which does not require organic solvents.	0			
Oct	Decided to start production of two-layer copper clad laminates film for high-density flexible printed circuit boards in Korea Decided to start production of substrate material for high-density flexible printed circuit boards in Korea. Toray Saehan Inc., one of our Korean subsidiaries, will build a new facility for manufacturing Metaloyal*, two-layer copper clad laminates film for high-density flexible printed circuit boards with total investment of 3 billion yen. The new facility with annual production capacity of 700,000m2 in standard COF's equipment is scheduled to start operation from October, 2007. Toray plans to triple the Group's sales of Metaloyal* to 18 billion yen by fiscal year 2011.	0		0	
Oct	Increase production facility of photosensitive paste materials for plasma display panels Decided to increase production facility of photosensitive paste materials for plasma display panels (PDP). In order to respond to the world's largest PDP production plant (presently under construction at Amagasaki, Hyogo Prefecture) of Matsushita PDP Company Ltd., a joint venture with Toray and Matsushita Electric Industrial Co., Toray will add a 205 tons/month production facility at its Shiga Plant (Otsu, Shiga Prefecture) and increase capacity from the current 2,700 tons/year (225 tons/month) to 5,160 tons/year (430 tons/month). First stage of operation is planned to start from July 2007 and full production in February 2008.	0			
Oct	Developed world's highest level of proteomics technology and discovered new cancer markers Resolved the unknown relevance of trace quantity of proteins in the blood with cancer through technological integration of Toray's proteomics technology which is world's highest level in detecting proteins in the blood and the advanced medical / analysis technologies developed by Kyoto University, Graduate School of Medicine. Furthermore, discovered a "urinary bladder cancer marker protein" first in the world from patient's urine which will be effective in early diagnosis for this cancer.	0			

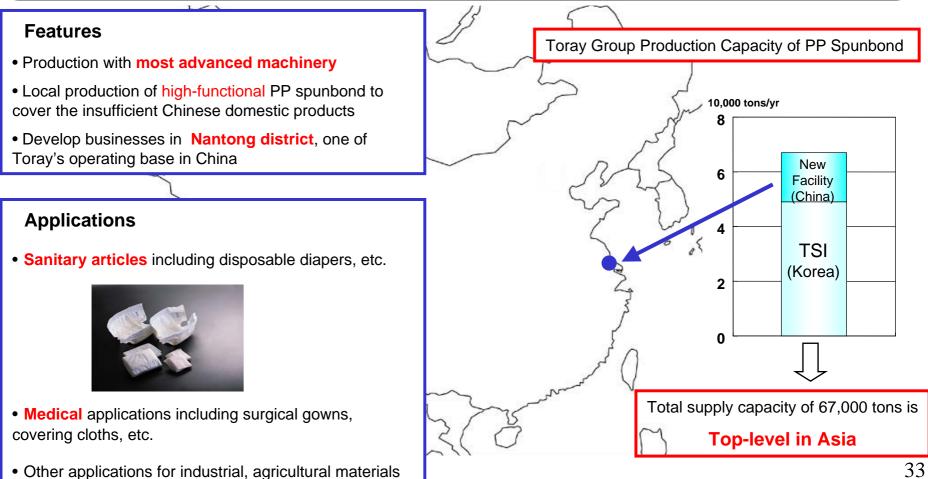
# Recent Topics (06/10)

			NT-II Is	sues	
	Topics	Expanding Advanced Materials Businesses	Expanding Global No.1 Businesses	Expanding Businesses Outside Japan	Business Structure Reform, NVC
Oct	Increase production capacity of high-performance plastics PPS resin and LCP resin Decided to increase production capacity of high-performance plastics Torelina*, polyphenylene sulfide (PPS) resin, and Siveras*, liquid crystal polyester (LCP) resin and started construction of facilities. Toray will increase a 2,500t/yr PPS resin polymerization facility at Tokai Plant (Tokai City, Aichi Prefecture) and a 1,000t/yr LCP resin polymerization facility at Ehime Plant (Masaki-cho, Ehime Prefecture). Total capital investment will be about 4 billion yen and the operation is planned to start from December 2007. With the capacity increase, total capacity of Toray PPS resin will expand to annual 11,500 tons and that of LCP resin will double to annual 2,000 tons.	0			

# Reference

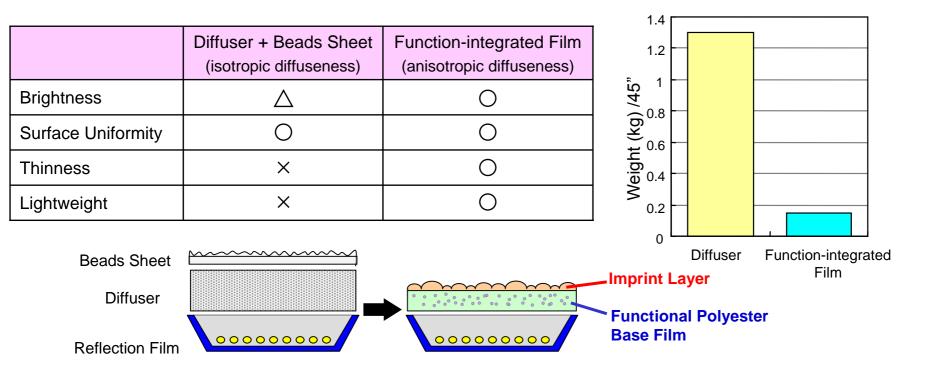
#### **Establish New Company for High-functional Polypropylene Spunbond in China**

Decided to establish production and sales company of high-functional polypropylene (PP) spunbond and its processed products. Establish in the Nantong Economic & Technological Development Zone, Nantong Jiangsu in December 2006, the new company whose tentative name is Toray Polytech (Nantong) Co., Ltd. (TPN), is planned to start operation in February 2008 with production capacity of annual 18,000 tons.



#### Developed Function-integrated Film for LCD 'TORAY' Innovation by Chemistry Backlight Unit

Developed first in the world an innovative optical PET film for liquid crystal display (LCD) backlight unit, combining multiple optical functions. This development integrates functions of multiple films including diffuser that diffuses the light from backlight unit over the entire display as well as light-collimating beads sheet and prism sheet into one film. Toray plans to commercialize this film starting from the end of this fiscal year as an advanced film material that contributes to reduce the weight and the number of parts of LCDs mainly for backlight units in large-size LCD televisions.



Main target is backlight unit application for large-size LCD televisions.

#### **'TORAY'** Innovation by Chemistry

#### **Developed Metal-free Metallic Film with Easy Moldability**

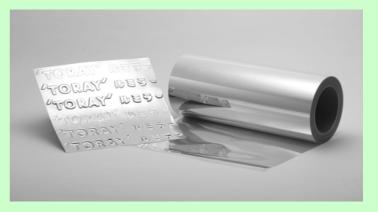
Developed first in the world a metal-free metallic film with easy moldability by utilizing Toray's unique nano-multilayer technologies and polymeric design technologies. This metallic film with easy moldability was realized through high-accuracy laminating of 800 or more layers of heterogeneous polymers. With its superior properties of heat resistance, chemical resistance, good printing capabilities, and surface nature, this new film has potential in development of wide range of various industrial applications especially for automobiles, home appliances, and building materials.

#### Issues of conventional metallic luster materials

- As conventional materials contain metal elements, they can hardly transmit electromagnetic waves
- Moldability is unsatisfactory
- Heavy metals are sometimes used in plating which is a typical decorating method

#### Characteristics of newly developed "metal-free metallic film with easy moldability"

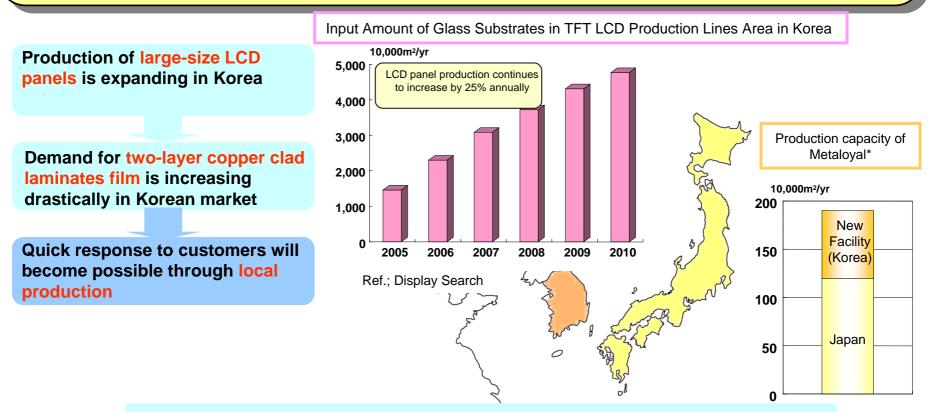
- High-accuracy laminating of several hundreds to several thousands layers utilizing Toray's unique nano-multilayer technologies
- Interlayer-adhesiveness and moldability with the new polymer
- Low environmental burden metallic materials



Application to cellular phones, home appliances, and automobiles will become possible with its electromagnetic-wave transmissive, moldable, and low environmental burden properties.

# Decided to Start Production of Two-layer Copper Clad **TORAY** Laminates Film for High-density Flexible Printed Circuit Boards in Korea

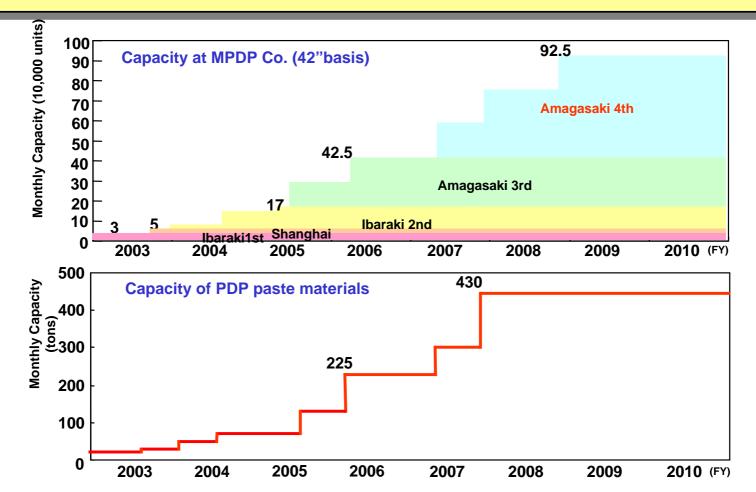
Decided to start production of substrate material for high-density flexible printed circuit boards in Korea. Toray Saehan Inc., one of our Korean subsidiaries, will build a new facility for manufacturing Metaloyal\*, two-layer copper clad laminates film for high-density flexible printed circuit boards with total investment of 3 billion yen. The new facility with annual production capacity of 700,000m<sup>2</sup> in standard COF's equipment is scheduled to start operation from October, 2007. Toray plans to triple the Group's sales of Metaloyal\* to 18 billion yen by fiscal year 2011.



World market share of Metaloyal\* Aim for over 50% in FY 2011 from that of about 15% in FY 2005

#### Increase Production Facility of Photosensitive Paste Materials for Plasma Display Panels

Decided to increase production facility of photosensitive paste materials for plasma display panels (PDP). In order to respond to the world's largest PDP production plant (presently under construction at Amagasaki, Hyogo Prefecture) of Matsushita PDP Company Ltd., a joint venture with Toray and Matsushita Electric Industrial Co., Toray will add a 205 tons/month production facility at its Shiga Plant (Otsu, Shiga Prefecture) and increase capacity from the current 2,700 tons/year (225 tons/month) to 5,160 tons/year (430 tons/month). First stage of operation is planned to start from July 2007 and full production in February 2008.



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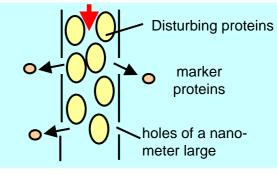
#### Developed World's Highest Level of Proteomics Technology and Discovered New Cancer Markers

Resolved the unknown relevance of trace quantity of proteins in the blood with cancer through technological integration of Toray's proteomics technology which is world's highest level in detecting proteins in the blood and the advanced medical / analysis technologies developed by Kyoto University, Graduate School of Medicine. Furthermore, discovered a "urinary bladder cancer marker protein" first in the world from patient's urine which will be effective in early diagnosis for this cancer.

Only 1% of protein in the blood could be marker protein which is the cause of disease or disease indicator Separates disturbing proteins in short time and selectively collect marker proteins by using Toray's protein separation device utilizing hollow-fiber membranes with holes of a few nano-meters large

Remaining 99% are disturbing elements in proteomic analysis, and thus, development of the disturbing protein depletion technology from blood is a critical issue





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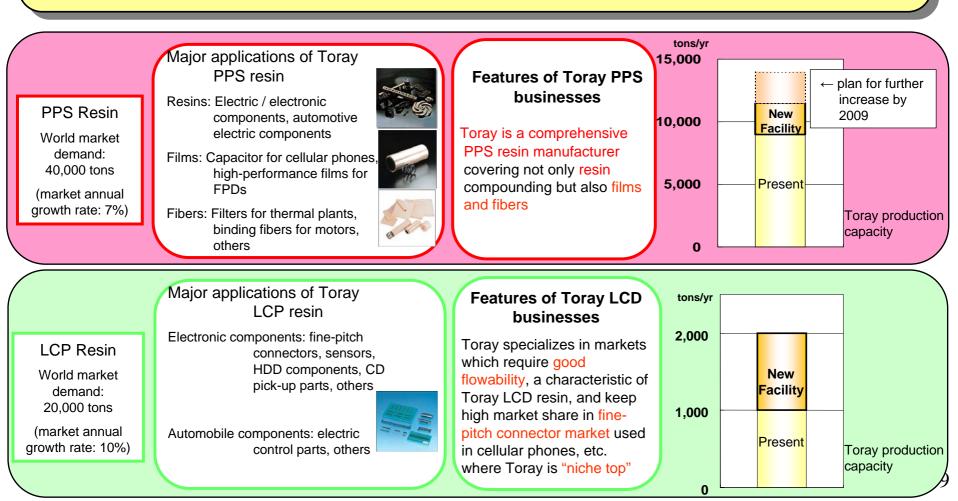
• Discovered that more than 70 protein species are detected specifically to cancer which the relationship with cancer were unknown up to now.

• Discovered first in the world the early state of urinary bladder cancer could be distinguishable with more than 60% of probability by examining proteins existing in the urine of urinary bladder cancer patients.

The highly sensitive, highly accurate bio-tool to measure these marker proteins is under development with which examination / diagnosis of cancer will become possible. (research and development use planned to be completed in 2 years, and clinical practice in 5 years)

#### Increase Production Capacity of High-performance'TORAY' Innovation by Chemistry Plastics PPS Resin and LCP Resin

Decided to increase production capacity of high-performance plastics Torelina\*, polyphenylene sulfide (PPS) resin, and Siveras\*, liquid crystal polyester (LCP) resin and started construction of facilities. Toray will increase a 2,500t/yr PPS resin polymerization facility at Tokai Plant (Tokai City, Aichi Prefecture) and a 1,000t/yr LCP resin polymerization facility at Ehime Plant (Masaki-cho, Ehime Prefecture). Total capital investment will be about 4 billion yen and the operation is planned to start from December 2007. With the capacity increase, total capacity of Toray PPS resin will expand to annual 11,500 tons and that of LCP resin will double to annual 2,000 tons.



Descriptions of predicted business results, projections, and business plans for the Fiscal Year ending March 2007 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.