## Midterm Business Results Announcement

<For the Six Months ended Sep. 30, 2007>

Toray Industries, Inc.

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# I. Midterm Business Results for the Fiscal Year Ending March 2008 <br> (Consolidated Basis) 

## Summary (Profits)

## 'TORAY'

Innovation by Chemistry

|  | FY Mar/07 Midterm | FY Mar/08 Midterm | Changes | FYI: Before Revision of Depreciation Rules |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | FY Mar/08 Midterm | Cha | nges |
| Net Sales | 746.2 | 802.3 | +56.1 (+7.5\%) | 802.3 | +56.1 | (+7.5\%) |
| Cost of Sales | 594.1 | 642.7 | +48.7 (+8.2\%) | 640.1 | +46.0 | (+7.7\%) |
| Gross Profit | 152.1 | 159.6 | +7.5 (+4.9\%) | 162.2 | +10.1 | (+6.6\%) |
| (Gross Profit to Net Sales) | 20.4\% | 19.9\% | -0.5 points | 20.2\% | -0.2 | points |
| Operating Income | 42.9 | 44.0 | +1.1 (+2.6\%) | 46.7 | +3.8 | (+8.8\%) |
| (Operating Income to Net Sales) | 5.7\% | 5.5\% | -0.3 points | 5.8\% | +0.1 | points |
| Non-operating Income and Expenses, net | - 2.4 | - 2.2 | +0.2 | A 2.0 | +0.4 |  |
| Ordinary Income | 40.5 | 41.9 | +1.4 (+3.4\%) | 44.6 | +4.1 | (+10.2\%) |
| Special Credits and Charges, net | A 11.1 | - 3.0 | +8.1 | - 3.0 | +8.1 |  |
| Income before Income Taxes | 29.4 | 38.9 | +9.4 (+32.1\%) | 41.6 | +12.2 | (+41.5\%) |
| Midterm Net Income | 28.0 | 23.0 | -5.1 (-18.0\%) | 24.8 | -3.2 | (-11.6\%) |

Exchange Rate
Midterm 07/3 $\rightarrow$ Midterm 08/3
Midterm average: $115.4 \rightarrow 119.3$
End of the term: $117.9 \rightarrow 115.4$
< Yen/Euro>
Midterm 07/3 $\rightarrow$ Midterm 08/3

| Net Income per Share <br> (Midterm) | $20.03 y e n$ | 16.43 yen |
| :--- | ---: | ---: |
| Dividend per Share <br> (Midterm) | $5.0 y e n$ | 5.0 yen |

*Consolidated business results are the sums of Apr-Sep business results in companies whose FY ends on March 31, and Jan-Jun business results in companies whose FY ends on December 31.

## Non-operating Income and Expenses

Billion $¥$

|  | $\begin{gathered} \text { FY Mar/07 } \\ \text { Midterm } \\ \hline \end{gathered}$ | FY Mar/08 Midterm | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Non-operating Income | 8.8 | 9.6 | +0.8 |  |
| Interest and Dividend Income | 1.5 | 2.2 | +0.6 |  |
| Equity in Earnings of Affiliates | 4.0 | 3.2 | -0.8 |  |
| Others | 3.3 | 4.3 | +1.0 |  |
| Non-operating Expenses | - 11.2 | - 11.8 | -0.6 |  |
| Interest Expenses | - 4.5 | A 5.4 | -1.0 | Increase in Japanese and overseas interest rates, etc. |
| Others | - 6.7 | - 6.3 | +0.4 |  |
| Non-operating Income and Expenses, net | - 2.4 | - 2.2 | +0.2 |  |
| Interest and Dividend Income, Interest Expenses, net | - 2.9 | A 3.3 | -0.4 |  |
| Other Income and Expenses, net | - 3.5 | - 2.0 | +1.4 |  |

* Positive numbers: Income , Negative numbers ( $\Delta$ ) : Expenses


## Special Credits and Charges

'TORAY'
Innovation by Chemistry
Billion $¥$

|  | FY Mar/07 Midterm | $\begin{array}{\|c\|} \hline \text { FY Mar/08 } \\ \text { Midterm } \end{array}$ | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Special Credits | 6.4 | 4.5 | -1.9 |  |
| Gain on Sales of Property, Plant and Equipment | 0.6 | 0.3 | -0.2 |  |
| Gain on Sales of Investment Securities | 5.8 | 1.8 | -4.1 |  |
| Others | - | 2.4 | +2.4 | Reversal of loss on adjustment of employees' retirement benefits of an overseas subsidiary, etc. |
| Special Charges | - 17.5 | - 7.5 | +9.9 |  |
| Loss on Sales and Disposal of Property, Plant and Equipment | - 1.6 | - 1.8 | -0.2 |  |
| Loss on Impairment of Fixed Assets | - 12.8 | - 4.7 | +8.1 | Loss on impairment of fixed assets of manufacturing facilities of LCD color filters, etc. |
| Loss on Write-down of Investment Securities | ( 0.1 | $\triangle 0.0$ | +0.1 |  |
| Loss on Liquidation and Devaluation of Subsidiaries and Affiliates | - 1.4 | A 0.0 | +1.4 |  |
| Restructuring Costs | - 0.9 | - 0.7 | +0.2 |  |
| Loss on Adjustment of Employees' Retirement Benefits of the U.K. Subsidiary | A 0.6 | - | +0.6 |  |
| Others | A 0.0 | $\triangle 0.3$ | -0.3 |  |
| Special Credits and Charges, net | - 11.1 | - 3.0 | +8.1 |  |

* Positive numbers : Income , Negative numbers ( $\Delta$ ) : Expenses


## Summary (Financial Position)

Innovation by Chemistry
Billion $¥$

|  | End of <br> Mar/07 | End of <br> Sep/07 | Changes | Comments |
| :--- | ---: | ---: | ---: | :--- |
| Total Assets | $1,674.4$ | $\mathbf{1 , 7 1 1 . 4}$ | +37.0 |  |
| Current Assets | 727.5 | $\mathbf{7 2 5 . 4}$ | -2.1 |  |
| Tangible Assets | 643.4 | $\mathbf{6 7 0 . 1}$ | +26.7 | Increase of capital expenditures, etc. |
| Intangible Assets | 13.5 | 15.5 | +2.0 |  |
| Investments and <br> Other Assets | 290.1 | $\mathbf{3 0 0 . 4}$ | +10.3 |  |


|  | End of <br> Mar/07 | End of <br> Sep/07 | Changes | Comments |
| :--- | ---: | ---: | ---: | :--- |
| Total Liabilities | $1,024.8$ | $\mathbf{1 , 0 4 3 . 1}$ | +18.4 |  |
| Current Liabilities | 541.0 | $\mathbf{5 4 7 . 4}$ | +6.4 |  |
| Other Liabilities | 483.8 | $\mathbf{4 9 5 . 8}$ | +12.0 | Increase of long-term debt, etc. |
| Total Net Assets | 649.7 | $\mathbf{6 6 8 . 2}$ | +18.6 |  |


| Interest-bearing Debts | 536.9 | $\mathbf{5 9 3 . 9}$ | +57.0 | Increase of capital expenditures, etc. |
| :--- | ---: | ---: | ---: | :--- |
| D/E ratio* | 0.91 | $\mathbf{0 . 9 7}$ | +0.06 |  |

* Interest-bearing Debts / Shareholders' Equity
(Shareholders' Equity = Total Net Assets - Minority Interests in Consolidated Subsidiaries)


## Summary (Financial Position)

Billion $¥$

|  | FY Mar/07 <br> Midterm | FY Mar/08 <br> Midterm | Changes |
| :---: | ---: | ---: | :---: |
| $\mathrm{ROE}^{* 1}$ | $10.3 \%$ | $\mathbf{7 . 6 \%}$ | -2.7 points |
| $\mathrm{ROA}^{* 2}$ | $5.5 \%$ | $\mathbf{5 . 2 \%}$ | -0.3 points |
| Free Cash Flows | $\mathbf{\Delta} 40.6$ | $\mathbf{\Delta 5 4 . 2}$ | -13.6 |

*1 ROE = Midterm Net Income / Shareholders' Equity *2 ROA = Operating Income / Total Assets ROE and ROA are converted to annual based exchange ratios.
<Details of Free Cash Flows>

|  | FY Mar/07 <br> Midterm | FY Mar/08 <br> Midterm | Changes |
| :--- | ---: | ---: | :--- |
| Cash Flows from <br> Operating Activities | 17.0 | $\mathbf{2 8 . 9}$ | $+11.9(+70.3 \%)$ |
| Cash Flows from <br> Investment Activities | $\mathbf{\Delta 5 7 . 6}$ | $\mathbf{\Delta 8 3 . 1}$ | -25.6 |
| Free Cash Flows | $\mathbf{\Delta 4 0 . 6}$ | $\mathbf{\Delta 5 4 . 2}$ | $\mathbf{- 1 3 . 6}$ |

## Capital Expenditures, Depreciation

|  | FY Mar/07 <br> Midterm | FY Mar/08 <br> Midterm | Changes | Comments |
| :--- | ---: | ---: | ---: | :---: |
| Capital Expenditures | 51.4 | $\mathbf{6 1 . 8}$ | $\mathbf{+ 1 0 . 4}$ | Toray : 19.5, J apan : 5.7, Overseas : 36.6 |
| Depreciation -) | 33.4 | $\mathbf{4 2 . 4}$ | +9.0 | Toray : 19.3, J apan : 5.4, Overseas : 17.7 |
| Transfer, Disposal, etc. | $\mathbf{\Delta} 9.3$ | $\mathbf{7 . 3}$ | $\mathbf{+ 1 6 . 6}$ |  |
| Changes in Tangible <br> Assets | 8.7 | $\mathbf{2 6 . 7}$ |  |  |

Major Capital Expenditures :
<Japan>
Toray : Carbon fiber production facilities
<Overseas>
TSI : Film processing facilities (Korea)
SOFICAR: Carbon fiber production facilities (France)
CFA : Carbon fiber production facilities (US)
TPM : ABS resin production facilities (Malaysia)

Operation will start in Jan/08
Operation will start in Nov/07
Operation started in Aug/07
Operation will start in Dec/08
Operation will start in Mar/08

## Results by Business Segment



| FYI : Before Revision of Depreciation Rules Operating Income |  |  |  |
| :---: | :---: | :---: | :---: |
| FY Mar/07 Midterm | FY Mar/08 Midterm | Changes |  |
| 9.5 | 11.0 | +1.6 | (+16.6\%) |
| 8.7 | 9.6 | +1.0 | (+11.3\%) |
| 14.5 | 13.3 | -1.2 | (-8.3\%) |
| 8.8 | 8.4 | -0.5 | (-5.4\%) |
| 0.1 | 2.5 | +2.4 (+2,062.6\%) |  |
| 2.0 | 2.6 | +0.6 | (+32.2\%) |
| 0.6 | 1.0 | +0.3 | (+56.7\%) |
| 43.6 | 47.4 | +3.9 | (+8.9\%) |
| - 0.7 | 00.8 | -0.1 |  |
| 42.9 | 46.7 | +3.8 | (+8.8\%) |

Billion ¥

| FY: Effect of <br> Revision of <br> Depreciation Rules |
| :---: |
| FY Mar/08 <br> Midterm |
| -1.0 |
| -0.7 |
| -0.5 |
| -0.2 |
| -0.0 |
| -0.2 |
| -0.1 |
| -2.6 |

## Results by Business Segment (Fibers and Textiles)

Billion $¥$

|  | Net Sales |  |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar/07 <br> Midterm | FY Mar/08 Midterm | Changes |  | FY Mar/07 <br> Midterm | FY Mar/08 Midterm |  | ges |  |
| Toray | 62.8 | 62.5 | -0.3 | (-0.5\%) | 3.6 | 3.0 | -0.6 | (-17.5\%) | Though nylon fiber performed strongly in particular for ground fabric of air bags, total sales were almost the same level year-on-year due to partial transfer of commercial right of industrial use to a subsidiary. Income decreased due to the increase of fixed costs stemming from the effect of revision of depreciation rules, etc. |
| Japanese Subsidiaries | 148.3 | 152.3 | +4.0 | (+2.7\%) | 4.8 | 4.5 | -0.3 | (-5.8\%) | Sales increased through robust exports of fiber and textiles at trading subsidiaries, however, income decreased due to increase in costs at a trading subsidiary. |
| Overseas Subsidiaries | 90.8 | 106.2 | +15.4 | (+17.0\%) | 1.2 | 3.0 | +1.7 | (+139.4\%) | Sales and income increased through improvement of income at subsidiaries in China, Korea, Italy, and Indonesia. |
| Adjustment |  |  |  |  | - 0.2 | - 0.5 | -0.3 |  |  |
| Total | 301.8 | 320.9 | +19.1 | (+6.3\%) | 9.5 | 10.0 | +0.5 | (+5.7\%) |  |

## <Major Subsidiaries >

Japan : Toray International Inc., Ichimura Sangyo, Co., Ltd., Chori Co., Ltd., etc.
Asia : PENFABRIC (Malaysia), LUCKYTEX (Thailand), ITS (Indonesia), TFNL (China), etc.
Europe \& US : ALCANTARA (Italy), etc.

## Results by Business Segment (Plastics and Chemicals)

Billion ¥

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY Mar/07 } \\ \text { Midterm } \end{gathered}$ | FY Mar/08 Midterm | Changes | FY Mar/07 Midterm | FY Mar/08 Midterm |  | ges |  |
| Toray | 43.1 | 43.4 | +0.3 (+0.7\%) | 1.6 | 1.2 | -0.4 | (-22.9\%) | Plastic resins business mainly in automobiles and home appliances were steady. While in films business, conventional-type films were transferred to an overseas subsidiary. In total, sales were almost the same level year-on-year. Income decreased due to the effect of revision of depreciation rules, etc. |
| Japanese Subsidiaries | 71.0 | 69.3 | -1.7 (-2.3\%) | 4.8 | 4.9 | +0.1 | (+2.1\%) | Sales decreased at a trading subsidiary. However, income increased due to steady business at chemical-related subsidiaries. |
| Overseas Subsidiaries | 70.7 | 86.8 | +16.2 (+22.9\%) | 2.0 | 2.9 | +1.0 | (+48.5\%) | Sales and income increased through sales expansion at plastic resins subsidiaries in China and Malaysia, and sales increase of high value-added products at films subsidiary in US. |
| Adjustment |  |  |  | 0.3 | $\triangle 0.1$ | -0.4 |  |  |
| Total | 184.6 | 199.4 | +14.8 (+8.0\%) | 8.7 | 9.0 | +0.3 | (+3.4\%) |  |

## <Major Subsidiaries>

Japan : Toray Advanced Film Co., Ltd., Toray Fine Chemicals Co., Ltd., Soda Aromatic Co., Ltd., Chori Co., Ltd., etc. Overseas : TPA (US), TPM (Malaysia), TPEu (France), TSI (Korea), etc.

## Results by Business Segment (IT-related Products)

Billion $¥$

<Major Subsidiaries>
Japan : Toray Engineering Co., Ltd., Toray Advanced Film Co., Ltd., etc.
Overseas : TPA (US), TPEu (France), TSI (Korea), STEMCO (Korea), etc.

|  | Net Sales |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar/07 Midterm | FY Mar/08 Midterm | Changes | FY Mar/07 Midterm | FY Mar/08 Midterm | Cha |  |  |
| Toray | 26.3 | 37.8 | +11.4 (+43.4\%) | 5.0 | 3.8 | -1.2 | (-24.1\%) | Sales increased through strong businesses in aircraft, sports, and industrial applications. However, income decreased due to the increase of depreciation cost accompanying the facility at Ehime Plant which started operation in January 2007, etc. |
| Japanese Subsidiaries | 17.7 | 23.9 | +6.2 (+34.9\%) | 0.2 | 0.3 | +0.1 | (+77.5\%) | Sales and income increased through steady sales expansion at trading subsidiary. |
| Overseas Subsidiaries | 25.8 | 33.2 | +7.4 (+28.7\%) | 4.5 | 4.6 | +0.1 | (+2.5\%) | Despite the increase in start-up cost at US subsidiary accompanying full-size shipment of materials for B787, total sales and income increased through steady businesses in aircraft and industrial applications in both Europe and US. |
| Adjustment | - 37.9 | - 55.0 | -17.0 | - 0.8 | - 0.5 | +0.3 |  |  |
| Total | 31.9 | 39.9 | +8.0 (+25.0\%) | 8.8 | 8.2 | -0.7 | (-7.6\%) |  |

As the segment highly conducts global operation with Japanese, Europe, and US facilities, internal sales figures are shown in adjustment line, to describe the true state of the business.

## <Major Subsidiaries>

Japan : Toray International, Inc.
Overseas : SOFICAR (France), CFA (US), TCA (US)

## Results by Business Segment (Environment \& Engineering)



## <Major Subsidiaries>

Japan : Toray Construction Co., Ltd., Toray Engineering Co., Ltd., Toray ACE Co., Ltd., Suido Kiko Kaisha, Ltd., etc.

Results by Business Segment (Life Science \& Other Businesses)

Innovation by Chemistry
Billion ¥

|  | Net Sales |  |  |  | Operating Income |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar/07 Midterm | $\begin{array}{\|l\|} \hline \text { FY Mar/08 } \\ \text { Midterm } \end{array}$ | Chang |  | FY Mar/07 Midterm | FY Mar/08 Midterm | Chang |  |  |
| Toray | 4.5 | 4.8 | +0.4 | (+8.3\%) | ¢ 0.0 | 0.2 | +0.2 | $(-)$ | In pharmaceuticals and medical products, sales and income increased through sales expansion of Interferon preparation through new indications as well as sales increase of new artificial kidney product. |
| Japanese <br> Subsidiaries | 26.9 | 26.8 | -0.1 | (-0.4\%) | 1.8 | 2.0 | +0.2 | (+13.2\%) |  |
| Overseas <br> Subsidiaries | 1.0 | 0.7 | -0.3 | (-30.2\%) | 0.1 | 0.1 | +0.0 | (+10.1\%) |  |
| Adjustment |  |  |  |  | 0.1 | 0.2 | +0.0 |  |  |
| Total | 32.3 | 32.3 | -0.0 | (-0.1\%) | 2.0 | 2.4 | +0.5 | (+24.6\%) |  |
| (Pharmaceuticals 8 Medical Products Included) | 20.0 | 22.4 | +2.4 | (+11.8\%) | 0.6 | 0.8 | +0.2 | (+37.9\%) |  |

<Major Subsidiaries>
Japan : Toray Medical Co., Ltd., Toray Research Center Inc., Toray Enterprise Corp., etc.

| Business Segment | Midterm Net Sales Initial Forecast $\rightarrow$ Actual <br> () variance | Midterm Operating Income Initial Forecast $\rightarrow$ Actual <br> ( ) variance | Variance Factors |
| :---: | :---: | :---: | :---: |
| Fibers \& Textiles | $\begin{gathered} 300.0 \rightarrow 320.9 \\ (+20.9) \end{gathered}$ | $\begin{gathered} 9.0 \rightarrow 10.0 \\ (+1.0) \end{gathered}$ | - Focus on price pass-through to offset the steep rise in raw materials and fuel prices, and shift to high value-added products <br> - Improvement of income at overseas subsidiaries |
| Plastics \& Chemicals | $\begin{gathered} 190.0 \rightarrow 199.4 \\ (+9.4) \end{gathered}$ | $\begin{gathered} 9.5 \rightarrow 9.0 \\ (-0.5) \end{gathered}$ | - Delay in price pass-through to offset the steep rise in raw materials and fuel prices, and shift to high value-added products |
| IT-related Products | $\begin{gathered} 140.0 \rightarrow 138.7 \\ (-1.3) \end{gathered}$ | $\begin{gathered} 13.5 \rightarrow 12.8 \\ (-0.7) \end{gathered}$ | - Weak market and sharp price down caused by tough competition of LCD color filters <br> - Weak market and sharp price down caused by tough competition of circuit materials |
| Carbon Fiber Composite Materials | $\begin{gathered} 40.0 \rightarrow 39.9 \\ (-0.1) \end{gathered}$ | $\begin{gathered} 9.0 \rightarrow 8.2 \\ (-0.8) \end{gathered}$ | - Increase in start-up cost of new production facilities |
| Environment \& Engineering | $\begin{gathered} 70.0 \rightarrow 71.1 \\ (+1.1) \end{gathered}$ | $\begin{gathered} 2.0 \rightarrow 2.5 \\ (+0.5) \end{gathered}$ | - Steady business at engineering subsidiary |
| Life Science \& Other Businesses | $\begin{gathered} 30.0 \rightarrow 32.3 \\ (+2.3) \end{gathered}$ | $\begin{gathered} 2.0 \rightarrow 2.4 \\ (+0.4) \end{gathered}$ | - Steady businesses of pharmaceuticals and medical products |
| Elimination \& Corporate |  | $\begin{gathered} \Delta 1.0 \rightarrow \Delta 0.8 \\ (+0.2) \end{gathered}$ |  |
| Consolidated | $\begin{gathered} 770.0 \rightarrow 802.3 \\ (+32.3) \end{gathered}$ | $\begin{gathered} 44.0 \rightarrow 44.0 \\ ( \pm 0.0) \end{gathered}$ |  |

## Income Variance Factor Analysis



|  |  | Net Sales |  |  | Operating Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY Mar/07 Midterm | FY Mar/08 Midterm | Changes | FY Mar/07 Midterm | FY Mar/08 Midterm | Changes |
| Toray International Inc. |  | 182.9 | 204.6 | +21.7 | 2.2 | 2.9 | +0.7 |
| Toray Engineering Co., Ltd. |  | 47.7 | 54.6 | +6.9 | 2.7 | 4.7 | +2.0 |
| Toray Construction Co., Ltd. |  | 24.3 | 20.3 | -4.0 | 1.0 | 0.6 | -0.4 |
| Toray Advanced Film Co., Ltd. |  | 21.5 | 22.4 | +1.0 | 2.5 | 1.9 | -0.6 |
| Toray Medical Co., Ltd. |  | 15.9 | 17.3 | +1.4 | 0.5 | 0.5 | -0.0 |
| TSI (Korea) |  | 39.3 | 44.5 | +5.2 | 1.9 | 2.7 | +0.7 |
| TPM (Malaysia) |  | 23.1 | 29.3 | +6.2 | 1.0 | 0.8 | -0.2 |
|  |  |  |  |  |  |  |  |
| Subsidiaries in Southeast Asia *1 | Fibers \& Textiles | 52.3 | 59.3 | +7.0 | 0.9 | 0.9 | +0.0 |
|  | Plastics \& Chemicals | 27.4 | 33.8 | +6.5 | 1.3 | 0.9 | -0.4 |
|  | Others | 2.8 | 4.0 | +1.2 | 0.1 | $\triangle 0.0$ | -0.1 |
|  | Total | 82.4 | 97.2 | +14.8 | 2.2 | 1.8 | -0.4 |
| Subsidiaries in China *2 | Fibers \& Textiles | 31.6 | 41.1 | +9.5 | ¢0.2 | 0.5 | +0.7 |
|  | Plastics \& Chemicals | 16.4 | 23.2 | +6.7 | 0.2 | 0.4 | +0.1 |
|  | Others | 6.0 | 7.6 | +1.6 | 0.4 | 0.5 | +0.1 |
|  | Total | 54.1 | 71.9 | +17.8 | 0.5 | 1.4 | +0.9 |
| Film Subsidiaries (Overseas) *3 | Plastics \& Chemicals | 41.9 | 44.4 | +2.5 | 0.2 | 1.0 | +0.8 |
|  | IT-related Products | 19.3 | 21.9 | +2.6 | 2.1 | 1.9 | -0.2 |
|  | Total | 61.2 | 66.3 | +5.1 | 2.3 | 2.9 | +0.6 |

*1 : ITS, ETX, ISTEM, ACTEM, CENTEX, Penfibre, PAB-G, TTS, LTX, TTTM, TPM sum total
*2 : TFNL, TSD, TAK/TAZ, TJQ, TCH, TSL, THK-G, TPHK/TPSZ, RKH/RKZ, TFH/TFZ sum total
*3: TSI (films/electronic materials), Penfibre (films), TPA, TPEu, TFH/TFZ sum total

R\&D Expenses

|  | FY Mar/07 <br> Miderm | FY Mar/08 <br> Midterm | Changes |
| :--- | ---: | ---: | ---: |
| Toray | 17.1 | $\mathbf{1 7 . 7}$ | +0.6 |
| Consolidated Subsidiaries | 4.1 | $\mathbf{4 . 9}$ | +0.8 |
| Consolidated Basis | 21.2 | $\mathbf{2 2 . 6}$ | +1.4 |

Number of Employees
Number of people

|  | End of <br> Sep/06 | End of <br> Mar/07 | End of <br> Sep/07 | Changes |
| :--- | ---: | ---: | ---: | ---: |
| Toray | 6,915 | 6,830 | $\mathbf{7 , 2 6 2}$ | +432 |
| Japanese Consolidated <br> Subsidiaries | 9,637 | 9,589 | $\mathbf{9 , 8 2 8}$ | +239 |
| Overseas Consolidated <br> Subsidiaries | 19,680 | $\mathbf{2 0 , 1 3 4}$ | $\mathbf{2 0 , 9 4 9}$ | +815 |
| Total | 36,232 | 36,553 | $\mathbf{3 8 , 0 3 9}$ | $\mathbf{+ 1 , 4 8 6}$ |


|  |  | End of Mar/07 | End of Sep/07 | Changes |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Subsidiaries <br> (a) | Japan | 67 | 68 | +1 |
|  | Overseas | 77 | 77 | $\pm 0$ |
|  | Total | 144 | 145 | +1 |
| Subsidiaries accounted for by Equity Method | Japan | 35 | 33 | -2 |
|  | Overseas | 22 | 22 | $\pm 0$ |
| (b) | Total | 57 | 55 | -2 |
| Total Subsidiaries$(\mathrm{a})+(\mathrm{b})$ | Japan | 102 | 101 | -1 |
|  | Overseas | 99 | 99 | $\pm 0$ |
|  | Total | 201 | 200 | -1 |
| Affiliates accounted for by Equity Method | Japan | 16 | 14 | -2 |
|  | Overseas | 25 | 25 | $\pm 0$ |
| (c) | Total | 41 | 39 | -2 |
| Companies subject to Consolidation | Japan | 118 | 115 | -3 |
|  | Overseas | 124 | 124 | $\pm 0$ |
| (a) $+(\mathrm{b})+(\mathrm{c})$ | Total | 242 | 239 | -3 |

# II. Business Forecast for the Fiscal Year Ending March 2008 (Consolidated Basis) 



Expected exchange rate (Oct/07~Mar/08)
115yen / US\$, 155yen / Euro

## Forecast by Business Segment

Billion $¥$


| Initial Forecast and Variance |  |  |  |
| :---: | :---: | :---: | :---: |
| Net Sales |  | Operating Income |  |
| Initial Forecast | Variance | Initial Forecast | Variance |
| 300.0 | +20.9 | 9.0 | +1.0 |
| 320.0 | -10.9 | 10.0 | -0.5 |
| 620.0 | +10.0 | 19.0 | +0.5 |
| 190.0 | +9.4 | 9.5 | -0.5 |
| 210.0 | -9.4 | 10.0 | +0.5 |
| 400.0 | - | 19.5 |  |
| 140.0 | -1.3 | 13.5 | -0.7 |
| 160.0 | -8.7 | 20.5 | -1.3 |
| 300.0 | -10.0 | 34.0 | -2.0 |
| 40.0 | -0.1 | 9.0 | -0.8 |
| 50.0 | +0.1 | 11.5 | +0.3 |
| 90.0 | - | 20.5 | -0.5 |
| 70.0 | +1.1 | 2.0 | +0.5 |
| 110.0 | -1.1 | 7.0 | +0.5 |
| 180.0 | - | 9.0 | +1.0 |
| 30.0 | +2.3 | 2.0 | +0.4 |
| 40.0 | -2.3 | 6.0 | +0.6 |
| 70.0 | - | 8.0 | +1.0 |
| 20.0 | +2.4 | 0.5 | +0.3 |
| 30.0 | -2.4 | 4.0 | +0.7 |
| 50.0 | - | 4.5 | +1.0 |
|  |  | - 1.0 | +0.2 |
|  |  | ( 1.0 | -0.2 |
|  |  | - 2.0 | - |
| 770.0 | +32.3 | 44.0 | - |
| 890.0 | -32.3 | 64.0 | - |
| 1,660.0 |  | 108.0 | - |

## Comparison of Results with 2H Forecast

| Business Segment | $\begin{aligned} & \text { Operating } \\ & \text { Income } \\ & \text { 1st }^{\text {st }} \text { Half } \rightarrow 2^{\text {nd }} \text { Half } \\ & \text { () variance } \end{aligned}$ | Business Environment | Action Plans for $\mathbf{2}^{\text {nd }}$ Half |
| :---: | :---: | :---: | :---: |
| Fibers \& Textiles | $\begin{gathered} 10.0 \rightarrow 9.5 \\ (-0.5) \end{gathered}$ | - Continous high level prices of raw materials and fuels <br> - Weak market conditions in Japan due to weak Japanese retailers business, etc. | - Further price pass-through and shift to high value-added products |
| Plastics \& Chemicals | $\begin{gathered} 9.0 \rightarrow 10.5 \\ (+1.6) \end{gathered}$ | - Continous high level prices of raw materials and fuels <br> - Stable demand in plastic resins for automobiles and electric applications | Further price pass-through and shift to high value-added products <br> Expansion of sales of high value-added products at overseas films subsidiaries |
| IT-related Products | $\begin{gathered} 12.8 \rightarrow 19.2 \\ (+6.4) \end{gathered}$ | - Upward momentum of LCD / PDP panel market <br> - Continuous strong pressure for price reduction <br> - Stable semiconductor market | - Expansion of sales of optical films and processed films <br> - Expansion of sales of PDP-related and semiconductor-related materials <br> - Improvement of income in LCD color filters and circuit materials businesses |
| Carbon Fiber Composite Materials | $\begin{gathered} 8.2 \rightarrow 11.8 \\ (+3.7) \end{gathered}$ | - Ongoing strong demand in all applications <br> - Continuous expansion in aircraft applications | - Expansion of sales of aircraft applications <br> - Smooth start-up of new facilities (France, Ehime) |
| Environment \& Engineering | $\begin{gathered} 2.5 \rightarrow 7.5 \\ (+5.1) \end{gathered}$ | - Demand expansion of RO membranes and other water treatment membranes <br> - Stable demand in industrial equipment | - Expansion of sales of RO membranes and other water treatment membranes <br> - Continuous efforts in cost reduction and expenses reduction |
| Life Science \& Other Businesses | $\begin{gathered} 2.4 \rightarrow 6.6 \\ (+4.1) \end{gathered}$ | - Ongoing tough competition in pharmaceuticals and medical products | - Steady sales expansion of existing pharmacueticals <br> - Expansion of sales of new type artificial kidney |
| Elimination \& Corporate | $\begin{gathered} \Delta 0.8 \rightarrow \Delta 1.2 \\ (-0.5) \end{gathered}$ |  |  |
| Consolidated | $\begin{gathered} 44.0 \rightarrow 64.0 \\ (+20.0) \end{gathered}$ |  | 25 |

## Forecast of Capital Expenditures, Depreciation, R\&D Expenses

Capital Expenditures

|  | FY Mar/07 <br> Actual | FY Mar/08 <br> Forecast | Changes |
| :--- | ---: | ---: | ---: |
| Toray | 49.8 | $\mathbf{6 0 . 0}$ | +10.2 |
| Consolidated <br> Subsidiaries | 70.6 | $\mathbf{9 0 . 0}$ | +19.4 |
| Consolidated <br> Basis | 120.4 | $\mathbf{1 5 0 . 0}$ | $\mathbf{+ 2 9 . 6}$ |

R\&D Expenses
Billion $¥$

|  | FY Mar/07 <br> Actual | FY Mar/08 <br> Forecast | Changes |
| :--- | ---: | ---: | ---: |
| Toray | 33.8 | $\mathbf{3 7 . 0}$ | +3.2 |
| Consolidated <br> Subsidiaries | 8.4 | $\mathbf{1 0 . 0}$ | $\mathbf{+ 1 . 6}$ |
| Consolidated <br> Basis | 42.3 | $\mathbf{4 7 . 0}$ | $\mathbf{+ 4 . 7}$ |

Depreciation

|  | FY Mar/07 <br> Actual | FY Mar/08 <br> Forecast | Changes |
| :--- | ---: | ---: | ---: |
| Toray | 29.5 | $\mathbf{4 1 . 0}$ | +11.5 |
| Consolidated <br> Subsidiaries | 41.4 | $\mathbf{4 7 . 0}$ | +5.6 |
| Consolidated <br> Basis | 70.8 | $\mathbf{8 8 . 0}$ | +17.2 |

Billion $¥$

| <FY\|> |
| :---: |
| FY Maros <br> $\begin{array}{c}\text { Forecast } \\ \text { Before } \\ \text { Revis) }\end{array}$ |
| 37.0 |
| 46.0 |
| 83.0 |

# III. Midterm Business Results and <br> Business Forecast for the <br> Fiscal Year Ending March 2008 (Non-consolidated Basis) 

Summary (Profits)

Billion $¥$

|  | FY Mar/07 <br> Midterm | FY Mar/08 Midterm | Changes |
| :---: | :---: | :---: | :---: |
| Net Sales | 264.6 | 290.5 | +25.9 (+9.8\%) |
| Gross Profit | 62.9 | 62.0 | -0.9 (-1.4\%) |
| (Gross Profit to Net Sales) | 23.8\% | 21.3\% | -2.4 points |
| Operating Income | 17.3 | 14.8 | -2.5 (-14.7\%) |
| (Operating Income to Net Sales) | 6.5\% | 5.1\% | -1.5 points |
| Non-operating Income and Expenses, net | 2.3 | 1.4 | -0.9 |
| Ordinary Income | 19.6 | 16.1 | -3.5 (-17.7\%) |
| Special Credits and Charges, net | - 18.9 | - 3.8 | +15.1 |
| Income before Income Taxes | 0.7 | 12.3 | +11.6 (+1,715.7\%) |
| Midterm Net Income | -1.8 | 9.2 | +11.0 (-) |

## Summary (Financial Position) (Non-consolidated Basis)

Billion $¥$

|  | End of Mar/07 | End of Sep/07 | Changes |  |
| :--- | ---: | ---: | ---: | ---: |
| Total Assets | $1,044.1$ | $\mathbf{1 , 0 4 9 . 8}$ | +5.7 | $(+0.5 \%)$ |
| Net Assets | 477.9 | 477.1 | -0.8 | $(-0.2 \%)$ |
| Interest-bearing Debts | 345.4 | 378.9 | +33.5 | $(+9.7 \%)$ |


|  | FY Mar/07 <br> Midterm | FY Mar/08 <br> Midterm | Changes |  |
| :--- | ---: | ---: | ---: | :--- |
| ROE $^{* 1}$ | $-0.8 \%$ | $3.9 \%$ | +4.6 | points |
| ROA $^{* 2}$ | $3.5 \%$ | $\mathbf{2 . 8 \%}$ | -0.7 | points |


| Net Income per Share (Midterm) | $\Delta 1.30$ yen | 6.57 yen |
| :--- | ---: | ---: |
| Dividend per Share (Midterm) | 5.0 yen | 5.0 yen |
| Dividend Payout Ratio | - | $76.2 \%$ |

*1 ROE = Midterm Net Income / Shareholders' Equity *2 ROA = Operating Income / Total Assets ROE and ROA are converted to annual based exchange ratios.

## Forecast for the Fiscal Year Ending March 2008 (Non-consolidated Basis)

|  |  |  |  |  | Billion $¥$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | After Revision of Depreciation Rules |  | FYI : Before Revision of Depreciation Rules |  |
|  |  | FY Mar/07 | FY Mar/08 | Changes | FY Mar/08 | Changes |
| Net Sales | 1st Half | 264.6 | 290.5 | +25.9 (+9.8\%) | 290.5 | +25.9 (+9.8\%) |
|  | 2nd Half | 283.6 | 309.5 | +25.9 (+9.1\%) | 309.5 | +25.9 (+9.1\%) |
|  | Total | 548.2 | 600.0 | +51.8 (+9.4\%) | 600.0 | +51.8 (+9.4\%) |
| Operating Income | 1st Half | 17.3 | 14.8 | -2.5 (-14.7\%) | 17.1 | -0.3 (-1.5\%) |
|  | 2nd Half | 25.5 | 25.2 | -0.3 (-1.2\%) | 26.9 | +1.4 (+5.6\%) |
|  | Total | 42.8 | 40.0 | -2.8 (-6.6\%) | 44.0 | +1.2 (+2.7\%) |
| Ordinary Income | 1st Half | 19.6 | 16.1 | -3.5 (-17.7\%) | 18.4 | -1.2 (-6.0\%) |
|  | 2nd Half | 32.5 | 29.9 | -2.7 (-8.2\%) | 31.6 | -1.0 (-2.9\%) |
|  | Total | 52.1 | 46.0 | -6.1 (-11.8\%) | 50.0 | -2.1 (-4.1\%) |
| Net Income | 1st Half | ( 1.8 | 9.2 | +11.0 (-) | 10.7 | +12.5 (-) |
|  | 2nd Half | 19.3 | 16.8 | -2.5 (-13.1\%) | 18.3 | -1.0 (-5.3\%) |
|  | Total | 17.5 | 26.0 | +8.5 (+48.5\%) | 29.0 | +11.5 (+65.6\%) |
| Net Income per Share | 1st Half | 41.30 yen | 6.57 yen |  |  |  |
|  | 2nd Half | 13.80 yen | 12.00 yen |  |  |  |
|  | Total | 12.50 yen | 18.56 yen |  |  |  |
| Dividend per Share | 1st Half | 5.0 yen | 5.0 yen |  |  |  |
|  | 2nd Half | 5.0 yen | 5.0 yen |  |  |  |
|  | Total | 10.0 yen | 10.0 yen |  |  |  |
| Dividend Payout Ratio | 1st Half |  | 76.2\% |  |  |  |
|  | 2nd Half | 36.2\% | 41.7\% |  |  |  |
|  | Total | 80.0\% | 53.9\% |  |  |  |

Descriptions of predicted business results, projections, and business plans for the Fiscal Year ending March 2008 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.

