November 4, 2010

## Announcement of Business Results For the Second Quarter of Fiscal Year Ending March 2011


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# I. Business Results for the 2Q of Fiscal Year Ending March 2011 (Consolidated Basis) 

## Summary of Consolidated Business Results For the 2Q of FY Ending March 2011

Billion yen

|  | $\begin{gathered} \hline \text { FY Mar/10 } \\ 2 \mathrm{Q} \\ \text { (Jul.-Sept.) } \end{gathered}$ | $\begin{gathered} \hline \text { FY Mar/ } 11 \\ 2 \mathbf{2 Q} \\ \text { (Jul.-Sept) } \end{gathered}$ | Changes |
| :---: | :---: | :---: | :---: |
| Net Sales | 339.3 | 383.0 | +43.8 (+12.9\%) |
| Cost of Sales | 280.3 | 304.0 | +23.6 (+8.4\%) |
| Gross Profit | 58.9 | 79.1 | +20.1 (+34.1\%) |
| (Gross Profit to Net Sales) | 17.4\% | 20.6\% | +3.3 points |
| Operating Income | 7.9 | 26.3 | +18.4 (+233.9\%) |
| (Operating Income to Net Sales) | 2.3\% | 6.9\% | +4.5 points |
| Non-operating Income and Expenses, net | - 3.0 | $\triangle 0.4$ | +2.6 |
| Ordinary Income (Loss) | 4.9 | 25.9 | +21.0 (+427.5\%) |
| Special Credits a nd Charges, net | - 2.4 | -1.2 | +1.1 |
| Income (Loss) before Income Taxes | 2.5 | 24.7 | +22.2 (+871.6\%) |
| Net Income (Loss) | 1.1 | 16.3 | +15.2 ( ) |


| FY Mar/ 10 Six-months (Apr.-Sept.) | FY Mar/ 11 Six-months (Apr.-Sept) | Changes |
| :---: | :---: | :---: |
| 617.9 | 733.4 | +115.4 (+18.7\%) |
| 511.6 | 586.9 | +75.3 (+14.7\%) |
| 106.3 | 146.5 | +40.2 (+37.8\%) |
| 17.2\% | 20.0\% | +2.8 points |
| 5.5 | 42.5 | +37.0 (+674.1\%) |
| 0.9\% | 5.8\% | +4.9 points |
| - 8.2 | - 2.1 | +6.1 |
| - 2.7 | 40.5 | +43.1 (-) |
| - 5.0 | - 4.5 | +0.5 |
| - 7.7 | 35.9 | +43.6 (-) |
| - 6.3 | 24.9 | +31.2 (-) |

(FY Mar/10 2Q) $\rightarrow($ FY Mar/11 2Q) $\quad($ FY Mar/10 1H) $\rightarrow(F Y$ Mar/ 11 1H)

*Consolidated business results are the sums of Jul. - Sept. business results in companies whose FY ends on March 31 a nd Apr. - J un. business results in companies whose FY ends on December 31.

## Non-operating Income and Expenses

* Positive numbers: Income, Negative numbers ( $\Delta$ ) : Expenses


## Soeciai creciriand charges

|  | $\begin{gathered} \hline \text { FY Mar/ } 10 \\ 2 \mathrm{Q} \\ \text { (Jul.-Sept.) } \end{gathered}$ | $\begin{gathered} \hline \text { FY Mar/ } 11 \\ 2 \mathrm{Q} \\ \text { ( ul.-Sept) } \end{gathered}$ | Changes | FY Mar/ 10 Six-months (Apr.-Sept.) | FY Mar/ 11 Six-months (Apr.-Sept) | Changes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Special Credits | 0.1 | 0.3 | +0.1 | 0.2 | 1.9 | +1.7 |
| Gain on Sales of Property, Plant and Equipment | 0.1 | 0.3 | +0.2 | 0.2 | 0.3 | +0.2 |
| G ain on Sales of Investment Sec unties | 0.0 | - | -0.0 | 0.0 | 1.6 | +1.5 |
| Special Charges | - 2.5 | A 1.5 | +1.0 | - 5.2 | - 6.4 | -1.2 |
| Loss on Sales and Disposal of Property, Plant and Equipment | A 1.1 | A 1.1 | -0.0 | A 1.6 | A 1.7 | -0.1 |
| Loss on Impaiment of fixed Assets | A 0.8 | - | +0.8 | $\triangle 0.8$ | - | +0.8 |
| Loss on Write-down of Investment Sec unities | - 0.1 | - 0.2 | -0.1 | - 2.1 | - 3.0 | -0.9 |
| Loss on Adjustment for Changes of Accounting Standards for Asset Retirement Obligations | - | - | - | - | $\triangle 1.4$ | -1.4 |
| Others | A 0.6 | - 0.2 | +0.4 | - 0.7 | A 0.2 | +0.5 |
| Special Credits and Charges, net | A 2.4 | $\pm 1.2$ | +1.1 | A 5.0 | A 4.5 | +0.5 |

* Positive numbers: Income, Negative numbers ( $\Delta$ ) : Expenses


## Assets, Liabilities, Net Assets and Free Cash Hows

Billion yen

|  | End of Mar/ 10 | End of Sept/ 10 | Changes |
| :---: | :---: | :---: | :---: |
| Total Assets | 1,556.8 | 1,552.9 | -3.9 |
| Current Assets | 640.5 | 684.6 | +44.2 |
| Tangible Assets | 580.3 | 543.1 | -37.3 |
| Intangible Assets | 10.4 | 9.8 | -0.6 |
| Investment and Other Assets | 325.6 | 315.4 | -10.2 |


|  | End of <br> Mar/10 | End of <br> Sept/ 10 | Changes |
| :--- | ---: | ---: | ---: |
| Total Lia bilities   <br> Current Liabilities $1,038.6$ $\mathbf{9 3 7 . 6}$ | -101.0 |  |  |
| Other Labilities | 514.0 | $\mathbf{4 4 7 . 4}$ | -66.6 |
| Total Net Assets | 524.6 | $\mathbf{4 9 0 . 3}$ | -34.4 |
| Interest-bearing Debts | 632.2 | $\mathbf{6 1 5 . 2}$ | +97.0 |
| D/E Ratio | $\mathbf{5 2 7 . 4}$ | $\mathbf{- 1 0 4 . 8}$ |  |

<Free Cash Flows>
Billion yen

|  | FY Mar/10 <br> Six-months <br> (Apr.-Sept.) | FY Mar/ 11 <br> Six-months <br> (Apr.-Sept) | Changes |
| :---: | ---: | ---: | ---: |
| Cash Flows from <br> Operating Activities | $\mathbf{2 7 . 2}$ | $\mathbf{3 1 . 2}$ | +4.0 |
| Cash Flows from <br> Investment Activities | $\mathbf{\Delta 3 5 . 2}$ | $\mathbf{\Delta 1 9 . 7}$ | $+\mathbf{+ 1 5 . 5}$ |
| Free Cash Flows | $\mathbf{4 8 . 0}$ | $\mathbf{1 1 . 4}$ | $+\mathbf{+ 1 9 . 5}$ |

## Capital Expenditures, Deprec iation, R\&D Expenses

|  | FY Mar/10 Six-months (Apr.-Sept.) | FY Marl 11 Six-months (Apr.-Sept) | Changes | Comments |
| :---: | :---: | :---: | :---: | :---: |
| Capital Expenditures | 24.9 | 20.2 | -4.7 | Toray:4.3, Japan:2.5, Overseas:13.4 |
| Depreciation -) | 36.8 | 34.4 | -2.4 | Toray:17.2, Japan:4.5, Overseas: 12.7 |
| Transfer, Disposal, etc. | 10.9 | $\triangle 23.1$ | -34.0 |  |
| Changes in Tangible Assets | - 0.9 | - 37.3 |  |  |

## Major Capital Expenditures: <br> <Overseas>

TBM C (Toray BlueStar Membrane Co., Ltd.) : Water treatment membrane production facilities (China) TAK (Toray Advanced Materials Korea Inc.) : Optic al polyester (PET) film production facilities (Korea)

R\&D Expenses
Billion yen

|  | FY Mar/10 <br> Six-months <br> (Apr.-Sept.) | FY Mar/11 <br> Six-months <br> (Apr.-Sept.) | Changes |
| :---: | ---: | ---: | ---: |
| Toray | 18.3 | $\mathbf{1 8 . 2}$ | -0.1 |
| Consolidated Subsidiaries | 4.6 | $\mathbf{4 . 8}$ | +0.2 |
| Consolidated Basis | 22.9 | $\mathbf{2 3 . 0}$ | +0.1 |

Net Sales and Operating Income by Segment 'TORAY'

|  | Net Sales |  |  | Operating Income |  |  | Billion yen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { FY Mar/ } 10 \\ 2 \mathrm{Q} \\ \text { (ul.-Sept.) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY Mar/11 } \\ 2 \mathrm{Q} \\ \text { (Jul.-Sept.) } \\ \hline \end{gathered}$ | Changes | $\begin{gathered} \hline \text { FY Mar/ } 10 \\ 2 \mathrm{Q} \\ \text { (Jul.-Sept.) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { FY Mar/11 } \\ \text { 2Q } \\ \text { (Jul.-Sept.) } \\ \hline \end{gathered}$ | Changes |  |
| Fibers \& Textiles | 133.0 | 145.6 | +12.5 (+9.4\%) | 2.6 | 7.8 | +5.2 (+199.6\%) |  |
| Plastic s \& C hemicals | 83.0 | 92.4 | +9.4 (+11.3\%) | 3.2 | 6.6 | +3.4 (+105.1\%) |  |
| IT-related Products | 57.1 | 72.6 | +15.5 (+27.1\%) | 5.1 | 13.0 | +7.9 (+155.9\%) |  |
| Carbon FiberComposite Materials | 11.0 | 16.2 | +5.2 (+46.8\%) | - 0.7 | 1.3 | +2.0 (-) |  |
| Environment \& Engineering | 39.6 | 38.9 | -0.7 (-1.8\%) | 1.2 | $\triangle 0.8$ | -2.0 (-) |  |
| Life Science | 11.9 | 13.7 | +1.9 (+15.6\%) | 0.6 | 2.2 | +1.6 (+259.6\%) |  |
| Others | 3.7 | 3.7 | +0.0 (+0.5\%) | 0.1 | 0.3 | +0.2 (+385.9\%) |  |
| Total | 339.3 | 383.0 | +43.8 (+12.9\%) | 12.0 | 30.3 | +18.3 (+152.4\%) |  |
| Adjustment |  |  |  | A 4.1 | 4 4.0 | +0.1 (-) |  |
| Consolidated | 339.3 | 383.0 | +43.8 (+12.9\%) | 7.9 | 26.3 | +18.4 (+233.9\%) |  |
|  |  | Net Sales |  |  | perating Inc | me |  |
|  | FY Mar/10 Six-months (Apr.-Sept.) | FY Mar/11 Six-months (Apr.-Sept.) | Changes | FY Mar/10 Six-months (Apr.-Sept.) | FY Mar/11 Six-months (Apr.-Sept.) | Changes |  |
| Fibers \& Textiles | 245.1 | 273.1 | +28.0 (+11.4\%) | 2.8 | 13.6 | +10.8 (+392.5\%) |  |
| Plastic s \& Chemic als | 153.7 | 186.5 | +32.8 (+21.3\%) | 3.6 | 12.1 | +8.5 (+238.7\%) |  |
| IT-related Products | 107.3 | 136.2 | +28.9 (+26.9\%) | 7.4 | 21.3 | +13.9 (+186.9\%) |  |
| Carbon FiberComposite Materials | 21.0 | 31.9 | +10.9 (+51.9\%) | - 1.0 | 1.2 | +2.3 (-) |  |
| Environment \& Engineering | 61.8 | 73.5 | +11.7 (+18.9\%) | $\pm 0.3$ | -1.5 | -1.2 (-) |  |
| Life Science | 22.3 | 25.5 | +3.2 (+14.2\%) | 0.6 | 3.3 | +2.8 (+500.7\%) |  |
| Others | 6.7 | 6.8 | +0.1 (+0.9\%) | 0.1 | 0.4 | +0.3 (+174.5\%) |  |
| Total | 617.9 | 733.4 | +115.4 (+18.7\%) | 13.1 | 50.4 | +37.3 (+285.3\%) |  |
| Adjustment |  |  |  | - 7.6 | - 7.8 | -0.3 (-) |  |
| Consolidated | 617.9 | 733.4 | +115.4 (+18.7\%) | 5.5 | 42.5 | +37.0 (+674.1\%) |  |

Segment components have been changed based on a management approach from FY Mar/ 11.
The figures forFY Mar/10 are modified to show the results according to the new segment components.

## Business Results by Segment (Fibers \& Textiles)



Six-months (Apr.-Sept.)

In J a pan, industrial a pplic ations remained steady in automotive use including airbags and in general applications while sales volume expanded in apparel applications. Overseas, performance were steady in the polypropylene spunbond business for dia pers in Korea a nd China, Sales/ Income yam and textile operations for air bag applications in Thailand and Czech Republic and the textile
Increased business in China.

## Business Results by Segment (Plastics \& Chemicals)



## 2Q (Jul.-Sept.) Sales / Income Increased

Toray
J apanese Subsidiaries

Overseas Subsidiaries

Sales volume in the plastic resins business expanded particularly in automotive and consumer electronics applic ations. In the films business, products in industrial materials applic ations performed steadily led by back sheets for solar cells, etc.
Despite the negative impact of the strong yen, manufacturing subsidiaries and trading subsidiaries delivered steady results in general.
: Sales volume expanded at each films subsidiary. Performance showed steady progress at a plastic resins subsidiary in Malaysia mainly in consumer electronics applic ations.

Six-months (Apr.-Sept.)

In the plastic resins business, recovery in demand continued on the back of growth in automobile sales thanks to eco-carsubsidies and sales increase in home electric appliances due to the heat wave. In the films business, sales expanded in solar cell a pplic ations and for capacitors used in hybrid automobiles as well as the industrial materials field in general such as packaging materialsapplications.

## Business Results by Segment (II-related Products)



Six-months
(Apr.-Sept.)
Sales/ Income
Increased

Films and processed film products used in FPDs performed strong, reflecting growth in demand for TV and other large displays and for small and mid-sized displays for smartphones. Sales volume of semic onductor-related materials and plasma display materials also increased.

## Details of the Sales of П-related Products Segment

Sales ratio by sub-segment]
Billion yen

|  | FY Mar/ 10 <br> 2Q ( Jul. -Sept) |  | FY Mar/ 11 <br> 2Q (Jul.-Sept) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Ratio | Net Sales | Ratio | Changes |
| Display Materials | 21.1 | $37 \%$ | 30.4 | $42 \%$ | $+44 \%$ |
| Electronic Components, Semic onductor, <br> Electric Circuit Materials | 20.5 | $36 \%$ | 25.4 | $35 \%$ | $+24 \%$ |
| Data Storage Materials | 7.2 | $13 \%$ | 8.4 | $12 \%$ | $\mathbf{+ 1 7 \%}$ |
| Equipment, others | 8.3 | $15 \%$ | 8.4 | $12 \%$ | $+\mathbf{+ 1 \%}$ |
| Total of IT-related Products Segment | 57.1 |  | 72.6 |  | $\mathbf{+ 2 7 \%}$ |


|  | FY Mar/ 10 <br> Six Months (Apr. - Sept) |  |  | FY Mar/ 11 <br> Six Months (Apr. - Sept) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Ratio | Net Sales | Ratio | Changes |  |
| Display Materials | 39.8 | $37 \%$ | 56.5 | $41 \%$ | $+42 \%$ |  |
| Electronic Components, Semic onductor, <br> Electric Circuit Materials | 36.5 | $34 \%$ | 48.8 | $36 \%$ | $+34 \%$ |  |
| Data Storage Materials | 13.8 | $13 \%$ | 16.6 | $12 \%$ | $+20 \%$ |  |
| Equipment, others | 17.2 | $16 \%$ | 14.4 | $11 \%$ | $\mathbf{- 1 7 \%}$ |  |
| Total of IT-related Products Segment | 107.3 |  | 136.2 |  | $+27 \%$ |  |

# Business Results by Segment <br> (Carbon Fiber Composite Materials) 



As the segment highly conduc ts global operation with J apanese, Europe and US facilities, intemal sales figures are shown in adjustment line to describe the true state of the business.

2Q (J ul.-Sept.) Sales / Inc ome Increased
In all the business areas, demand continued to improve and sales volume expanded in all the applic ations of aircraft, sports a nd industrial. Accordingly, production cutback was alleviated.

> Six-months (Apr.-Sept.)

## Sales/ Income Increased

Sales and production volumes of carbon fibers and prepreg (carbon fiber sheet impregnated with epoxy resin) increased on the back of sustained recovery in demand in aircraft, sports and industrial applications. Sales of carbon fiber composite materials also expanded led by demand in the ITfield such as for pc chassis.

## Details of the Sales of Carbon Fiber Composite Materials Segment

Sales ratio by sub-segment]
Billion yen

|  | FY Mar/10 <br> 2Q (Jul.-Sept) |  | FY Mar/ 11 <br> 2Q (Jul.-Sept) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Ratio | Net Sales | Ratio | Changes |
| Aircraft | 4.0 | $36 \%$ | 6.6 | $41 \%$ | $+65 \%$ |
| Sports | 2.3 | $21 \%$ | 3.5 | $22 \%$ | $+52 \%$ |
| Industrial | 4.8 | $43 \%$ | 6.1 | $38 \%$ | $+29 \%$ |
| Total of Carbon Fiber <br> Composite Materials | 11.0 |  | 16.2 |  | $+\mathbf{+ 4 7 \%}$ |


|  | FY Mar/ 10 <br> Six-months (Apr.-Sept) |  | FY Mar/ 11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six-months (Apr.-Sept) |  |  |  |  |
|  | Net Sales | Ratio | Net Sales | Ratio | Changes |
| Aircraft | 7.4 | $35 \%$ | 12.5 | $39 \%$ | $+68 \%$ |
| Sports | 4.2 | $20 \%$ | 6.7 | $21 \%$ | $+61 \%$ |
| Industrial | 9.3 | $45 \%$ | 12.6 | $40 \%$ | $+35 \%$ |
| Total of Carbon Fiber <br> Composite Materials | 21.0 |  | 31.9 |  | $+52 \%$ |

# Business Results by Segment <br> (Environment \& Engineering) 



## 2Q (ull.-Sept.) Sales/ Inc ome Decreased <br> Toray : Sales of reverse osmosis membranes expanded for large-scale overseas projects. <br> Japanese : Performance was weak at a construction subsidiary as well as at an engineering subsidiary <br> Subsidiaries <br> Overseas <br> Subsidiaries

Six-months
(Apr.-Sept.)

Sales Inc reased / Income Decreased

Sales of reverse osmosis membranes in the water treatment membrane business expanded for large-scale overseas projects. Among J apanese subsidiaries, while a trading company improved its performance, sales at a construction subsidiary declined.

# Business Results by Segment (Life Science) 

| Unit : Billion yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 Q ( Uul.-Sept.) |  |  |  | Six-months (Apr.-Sept.) |  |  |  |
|  |  | FY Mar/10 | FY Mar/11 | Changes |  | FY Mar/10 | FY Mar/11 | Changes |  |
| Net Sales | Toray | 2.5 | 3.8 | +1.3 | (+50.0\%) | 4.3 | 6.7 | +2.4 | (+54.2\%) |
|  | japazanese Subsidianies | 9.0 | 9.7 | +0.7 | ( + 8.3\%) | 17.1 | 18.2 | +1.2 | (+7.0\%) |
|  | Overseas Subsidia ries | 0.4 | 0.3 | -0.1 | (-35.0\%) | 1.0 | 0.6 | -0.4 | (-38.2\%) |
|  | Total | 11.9 | 13.7 | +1.9 | (+15.6\%) | 22.3 | 25.5 | +3.2 | (+14.2\%) |
| Operating Income | Toray | - 0.0 | 1.6 | +1.6 | (-) | - 0.1 | 2.5 | +2.6 | (-) |
|  | $\begin{aligned} & \text { Japanese } \\ & \text { Subsidianies } \end{aligned}$ | 0.2 | 0.4 | +0.3 | (+164.6\%) | 0.0 | 0.6 | +0.6 | (-) |
|  | Overseas Subsidiaries | 0.0 | 0.0 | -0.0 | (-57.1\%) | 0.1 | 0.0 | -0.0 | (-38.2\%) |
|  | Adjustment | 0.4 | 0.1 | -0.3 |  | 0.5 | 0.2 | -0.4 |  |
|  | Total | 0.6 | 2.2 | +1.6 | (+259.6\%) | 0.6 | 3.3 | +2.8 | (+500.7\%) |

Net Sales <Barchart>


## $2 Q$ (Jul.-Sept.) Sales/ Income Increased

Following the 1Q, sales volume of Feron*, a natural-type interferon beta preparation, and Toraymyxin*, a hemoperfusion absomtion column for endotoxin removal, continued to expand. Shipment of REMITCH®, an oral a nti-pruritus drug, was also strong.

Six-months (Apr.-Sept.)
Sales/ Income Increased

Sales volume of Feron*, a natural-type interferon beta preparation, continued to increase, a nd shipments of REMITCH®, an oral anti-prunitus drug, a nd Toraymyxin*, a hemoperfusion absorption column for endotoxin removal, were also strong in the period.

## Income Variance Factor Analysis

 (Six Months)

|  |  | Billion yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Net Sales |  |  | Operating Income |  |  |
|  |  | FY Mar/10 Six-months (Apr.-Sept.) | FY Mar/11 Six-months (Apr.-Sept.) | Changes | FY Mar/10 Six-months (Apr.-Sept.) | FY Mar/11 Six-months (Apr.-Sept.) | Changes |
| Toray Intemational Inc. |  | 148.7 | 200.1 | +51.4 | 2.4 | 2.6 | +0.2 |
| Toray Engineering Co., Ltd. |  | 39.8 | 34.6 | -5.2 | 1.8 | 1.2 | -0.6 |
| Toray Construction Co., Ltd. |  | 19.8 | 13.0 | -6.8 | 0.3 | $\triangle 0.6$ | -0.9 |
| Toray Advanced Film Co., Ltd. |  | 21.1 | 28.3 | +7.2 | 0.8 | 2.2 | +1.4 |
| Toray Medical Co., Ltd. |  | 17.2 | 18.4 | +1.2 | 0.0 | 0.6 | +0.6 |
| TAK (Korea) |  | 32.1 | 44.5 | +12.4 | 2.8 | 6.8 | +4.1 |
| TPM (Malaysia) |  | 26.2 | 32.8 | +6.6 | 0.9 | 1.2 | +0.3 |
|  |  |  |  |  |  |  |  |
| Subsidia ries in <br> Southeast Asia *1 | Fibers \& Textiles | 35.7 | 44.6 | +8.9 | $\triangle 0.0$ | 1.5 | +1.5 |
|  | Plastic \& C Chemicals | 28.6 | 38.0 | +9.4 | 1.0 | 2.3 | +1.3 |
|  | Others | 3.3 | 3.8 | +0.5 | 0.1 | 0.2 | +0.1 |
|  | Total | 67.6 | 86.4 | +18.8 | 1.1 | 4.0 | +2.9 |
| Subsidia ries in China *2 | Fibers \& Textiles | 38.3 | 46.4 | +8.1 | 0.3 | 2.5 | +2.2 |
|  | Plastic s \& C hemic als | 15.9 | 22.6 | +6.7 | 0.1 | 0.6 | +0.5 |
|  | Others | 3.9 | 5.5 | +1.6 | $\triangle 0.0$ | 0.2 | +0.2 |
|  | Total | 58.0 | 74.5 | +16.5 | 0.4 | 3.3 | +2.9 |
| Films Subsidia ries (Overseas) *3 | Pla stic s \& C hemic als | 29.8 | 38.2 | +8.4 | 1.1 | 3.1 | +2.0 |
|  | IT-related Products | 15.2 | 24.0 | +8.8 | 1.0 | 4.1 | +3.1 |
|  | Total | 45.0 | 62.2 | +17.2 | 2.1 | 7.2 | +5.1 |

[^0]| Segment | Operating Income FY Mar/ 11 1Q $\rightarrow$ FY Mar/ 11 2Q ( ) difference | Variance Factors |
| :---: | :---: | :---: |
| Fibers \& Textiles | $\begin{gathered} 5.8 \rightarrow 7.8 \\ (+2.0) \end{gathered}$ | - Trading subsidiaries in J apan performed steadily. <br> - Gamment business at a trading subsidiary in Hong Kong was strong. The textile business at a Chinese subsidiary has entered seasonal production. |
| Plastics \& Chemicals | $\begin{gathered} 5.5 \rightarrow 6.6 \\ (+1.1) \end{gathered}$ | - Most of the plastic resins business in J apan and overseas were steady. <br> - Films business in J apan and overseas performed strongly. |
| IT-related Products | $\begin{gathered} 8.3 \rightarrow 13.0 \\ (+4.7) \end{gathered}$ | - As for Toray parent, LCD color filters for smartphone were steady and some revenue from technical fee was included in the 2Q. <br> - Overseas, films subsidiaries in Korea posted healthy results on the back of strong demand in flat panel displays and electronic components. |
| Carbon Fiber Composite Materials | $\underset{(+1.4)}{\Delta 0.1 \rightarrow 1.3}$ | - Sales volume inc reased in aircraft, industrial and sports applic ations respectively. |
| Environment \& Engineering | $\begin{gathered} \Delta 0.7 \rightarrow \Delta 0.8 \\ (-0.1) \end{gathered}$ | - Watertreatment business had impact of the strong yen. |
| Life Science | $\begin{gathered} 1.2 \rightarrow 2.2 \\ (+1.0) \end{gathered}$ | - Sales of Feron* and REMITCH® expanded. |
| Others | $\begin{gathered} 0.1 \rightarrow 0.3 \\ (+0.2) \\ \hline \end{gathered}$ | - An analysis, survey and research service subsidiary registered tones of recovery. |
| Adjustment | $\begin{gathered} \Delta 3.8 \rightarrow \Delta 4.0 \\ (-0.2) \end{gathered}$ |  |
| Consolidated | $\begin{gathered} 16.2 \rightarrow 26.3 \\ (+10.1) \end{gathered}$ |  |

## Comparison of 2Q Operating Income with Previous Forec ast by Segment

Billion yen

| Segment | 2Q Operating Income Previous Forecast* $\rightarrow$ Actual <br> () difference | Variance Factors |
| :---: | :---: | :---: |
| Fibers \& Textiles | $\begin{gathered} 7.7 \rightarrow 7.8 \\ (+0.1) \end{gathered}$ | - Mostly in line with the forecast |
| Plastics \& Chemicals | $\begin{gathered} 4.5 \rightarrow 6.6 \\ (+2.1) \end{gathered}$ | - As for Toray parent and J apanese subsidiaries, sales remained steady in films and processed film products for solar cells, consumer electronic parts, and packaging applications. |
| IT-related Products | $\begin{gathered} 11.7 \rightarrow 13.0 \\ (+1.3) \end{gathered}$ | - Led by the healthy smartphone demand, sales remained strong in films for electronic components, LCD color filters, etc. |
| Carbon Fiber Composite Materials | $\begin{gathered} 1.1 \rightarrow 1.3 \\ (+0.2) \end{gathered}$ | - Mosty in line with the forecast |
| Environment \& Engineering | $\begin{gathered} \Delta 1.3 \rightarrow \Delta 0.8 \\ (+0.5) \end{gathered}$ | - Export of RO elements performed strong. |
| Life Science | $\begin{gathered} 1.3 \rightarrow 2.2 \\ (+0.8) \end{gathered}$ | - Sales of Feron* and REMITCH® performed strong. <br> - There was a delay in potential cost |
| Others | $\begin{gathered} \Delta 0.1 \rightarrow 0.3 \\ (+0.4) \end{gathered}$ | - Performance was steady at a trading subsidiary. |
| Adjustment | $\begin{gathered} \Delta 5.2 \rightarrow \Delta 4.0 \\ (+1.2) \end{gathered}$ |  |
| Consolidated | $\begin{gathered} 19.8 \rightarrow 26.3 \\ (+6.5) \end{gathered}$ | * Previous forecast refers to the previous business a nnouncement for th 1Q of FY Mar/ 11 on August 6, 2010. |

## II. Business Forec ast for the Fiscal Year Ending March 2011 (Consolidated Basis)

## Forec ast Summary

|  |  | FY Mar/ 10 Actual | FY Mar/ 11 Previous Forecast | FY Marl 11 New Forecast |  | nges | Difference from <br> FY Mar/ 11 <br> Previous Forecast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 1st Half | 617.9 | 730.0 | 733.4 | +115.4 | (+18.7\%) | +3.4 |
|  | 2nd Half | 741.7 | 800.0 | 796.6 | +54.9 | (+7.4\%) | -3.4 |
|  | Total | 1,359.6 | 1,530.0 | 1,530.0 | +170.4 | (+12.5\%) | - |
| Operating Income | 1st Half | 5.5 | 36.0 | 42.5 | +37.0 | (+674.1\%) | +6.5 |
|  | 2nd Half | 34.6 | 40.0 | 40.5 | +5.9 | (+16.9\%) | +0.5 |
|  | Total | 40.1 | 76.0 | 83.0 | +42.9 | (+106.9\%) | +7.0 |
| Ordinary Income | 1st Half | - 2.7 | 33.0 | 40.5 | +43.1 | (-) | +7.5 |
|  | 2nd Half | 11.7 | 35.0 | 35.5 | +23.9 | (+204.1\%) | +0.5 |
|  | Total | 9.0 | 68.0 | 76.0 | +67.0 | (+743.9\%) | +8.0 |
| Net Income (Loss) | 1st Half | - 6.3 | 20.0 | 24.9 | +31.2 | ( - ) | +4.9 |
|  | 2nd Half | - 7.8 | 17.0 | 17.1 | +24.9 | (-) | +0.1 |
|  | Total | - 14.2 | 37.0 | 42.0 | +56.2 | (-) | +5.0 |


| Net Income(Loss) <br> per Share | 1st Half | $\mathbf{\Delta 4 . 5 y e n}$ | 12.9yen | 16.0yen |
| :--- | :---: | ---: | ---: | ---: |
|  | 2nd Half | $\mathbf{\Delta} 5.6$ yen | 10.4yen | 10.5yen |
|  | Total | $\mathbf{\Delta 1 0 . 1 y y e n}$ | $\mathbf{2 3 . 3 y e n}$ | $\mathbf{2 6 . 4 y e n}$ |
| Dividend per Share | 1st Half | $2.5 y e n$ | $2.5 y e n$ | $2.5 y e n$ |
|  | 2nd Half | $2.5 y e n$ | $2.5 y e n$ | $2.5 y e n$ |
|  | Total | $\mathbf{5 . 0 y e n}$ | $\mathbf{5 . 0 y e n}$ | $\mathbf{5 . 0 y e n}$ |

Remarks: Estimated exchange rate : 80 yen / US\$ (October ~)
Estimated oil price : 78 US\$/ B (DUB AI FOB) (October~)

## Business Forecast by Segment

Billion yen

|  |  | FY Mar/ 10 Actual |  |  | FY Mar/11 Forecast |  |  | Changes |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half | 2nd Half | Total | 1st Half | 2nd Half | Total | 1st Half | 2nd Half | Total |
| Net Sales | Fibers \& Textiles | 245.1 | 280.1 | 525.2 | 273.1 | 286.9 | 560.0 | +28.0 | +6.8 | +34.8 |
|  | Plastics \& Chemicals | 153.7 | 179.0 | 332.7 | 186.5 | 193.5 | 380.0 | +32.8 | +14.5 | +47.3 |
|  | IT-related Products | 107.3 | 123.1 | 230.4 | 136.2 | 138.8 | 275.0 | +28.9 | +15.7 | +44.6 |
|  | Carbon Fiber Composite Materials | 21.0 | 29.7 | 50.7 | 31.9 | 36.1 | 68.0 | +10.9 | +6.4 | +17.3 |
|  | Environment \& Engineering | 61.8 | 98.0 | 159.8 | 73.5 | 106.5 | 180.0 | +11.7 | +8.5 | +20.2 |
|  | Life Science | 22.3 | 24.3 | 46.7 | 25.5 | 26.5 | 52.0 | +3.2 | +2.2 | +5.3 |
|  | Others | 6.7 | 7.4 | 14.1 | 6.8 | 8.2 | 15.0 | +0.1 | +0.8 | +0.9 |
|  | Consolidated | 617.9 | 741.7 | 1,359.6 | 733.4 | 796.6 | 1,530.0 | +115.4 | +54.9 | +170.4 |
| Operating Inccome | Fibers \& Textiles | 2.8 | 13.6 | 16.3 | 13.6 | 14.0 | 27.5 | +10.8 | +0.4 | +11.2 |
|  | Plastics \& Chemicals | 3.6 | 8.0 | 11.6 | 12.1 | 8.9 | 21.0 | +8.5 | +0.9 | +9.4 |
|  | IT-related Products | 7.4 | 17.6 | 25.0 | 21.3 | 16.7 | 38.0 | +13.9 | -0.9 | +13.0 |
|  | Carbon Fiber Composite Materials | - 1.0 | - 4.3 | - 5.3 | 1.2 | - 0.2 | 1.0 | +2.3 | +4.0 | +6.3 |
|  | Environment \& Eng ineering | - 0.3 | 4.2 | 3.9 | A 1.5 | 5.5 | 4.0 | -1.2 | +1.4 | +0.2 |
|  | Life Science | 0.6 | 2.2 | 2.7 | 3.3 | 2.7 | 6.0 | +2.8 | +0.5 | +3.3 |
|  | Others | 0.1 | 0.7 | 0.9 | 0.4 | 1.1 | 1.5 | +0.3 | +0.4 | +0.6 |
|  | Adjustment | - 7.6 | $\pm 7.4$ | - 14.9 | $\triangle 7.8$ | - 8.2 | - 16 | -0.3 | -0.8 | -1.1 |
|  | Consolidated | 5.5 | 34.6 | 40.1 | 42.5 | 40.5 | 83.0 | +37.0 | +5.9 | +42.9 |

## Forecast of Capital Expenditures, Depreciation, R\&D Expenses




> Descriptions of predicted business results, projections, and business plans for the Fiscal Year ending March 2011 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.


[^0]:    *1 : ITS, ETX, ISTEM, ACTEM, CENTEX, Penfibre, PAB-G, TIS, LTX, TTTM, TPM sum total
    *2 : TFNL, TSD, T Q, TPN, TCH, TSL, THK-G, TPCH-G, RKH/RKZ, TFH/TFZ, TBMC sum total
    *3: TAK, Penfibre, TPA, TPEu, TFE, TFH/TFZ sum total

