

February 7, 2012

# Announcement of Business Results For the 3Q and Nine Months Ended December 31, 2011

Toray Industries, Inc.

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# I. Business Results for the 3Q and Nine Months Ended Dec. 31, 2011 (Consolidated Basis)

# Summary of Consolidated Business Results for the 3Q and Nine Months Ended Dec. 31, 2011

**'TORAY'** 

Innovation by Chemistry

Billion yen

					Dimon yen		
FY Mar/11 3Q (OctDec.)	FY Mar/12 3Q (OctDec.)	Cha	anges	FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Cha	nges
393.5	399.9	+6.5	(+1.6%)	1,126.8	1,199.7	+72.9	(+6.5%)
314.5	319.5	+5.0	(+1.6%)	901.4	947.5	+46.1	(+5.1%)
79.0	80.4	+1.4	(+1.8%)	225.5	252.2	+26.8 (	(+11.9%)
20.1%	20.1%	+0.0	point	20.0%	21.0%	+1.0	point
27.4	25.8	-1.7	(-6.1%)	70.0	89.2	+19.2 (	(+27.5%)
7.0%	6.4%	-0.5	points	6.2%	7.4%	+1.2	points
0.8	0.3	-0.5		▲ 1.3	2.4	+3.7	
28.2	26.1	-2.1	(-7.6%)	68.7	91.6	+22.9 (	(+33.4%)
▲ 1.2	▲ 2.6	-1.4		▲ 5.8	▲ 5.7	+0.1	
27.0	23.5	-3.5	(-13.1%)	62.9	85.9	+23.0 (	(+36.5%)
18.9	13.9	-5.0	(-26.4%)	43.8	54.0	+10.2 (	(+23.3%)
	(FY Mar/11 3Q)	(FY M	ar/12 3Q) (F	Y Mar/11 9-mont	hs) (FY Mar/1	12 9-month	s)
	•						
6		77.7					
o> Average : 112.2		104.3		11	3.3 110.6		
End of the	term : 107.9	100.7					
DB) Average	: 84.3	106.5		7	8.8 108.1		
	3Q (OctDec.) 393.5 314.5 79.0 20.1% 27.4 7.0% 0.8 28.2 28.2 28.2 2 ▲ 1.2 27.0 18.9 5> Average End of the o> Average	3Q (OctDec.)       3Q (OctDec.)         393.5       399.9         314.5       319.5         79.0       80.4         20.1%       20.1%         27.4       25.8         7.0%       6.4%         0.8       0.3         28.2       26.1         1.2       ▲ 2.6         27.0       23.5         18.9       13.9         S> Average       : 82.6         End of the term : 81.5       82.6         End of the term : 81.5       11.2	3Q (OctDec.) $3Q$ (OctDec.)Char (OctDec.) $393.5$ $399.9$ $+6.5$ $314.5$ $319.5$ $+5.0$ $79.0$ $80.4$ $+1.4$ $20.1%$ $20.1%$ $+0.0$ $27.4$ $25.8$ $-1.7$ $7.0%$ $6.4%$ $-0.5$ $0.8$ $0.3$ $-0.5$ $0.8$ $0.3$ $-0.5$ $28.2$ $26.1$ $-2.1$ $4$ $1.2$ $23.5$ $-1.4$ $27.0$ $23.5$ $23.5$ $-3.5$ $18.9$ $13.9$ $-5.0$ (FY Mar/11 3Q)(FY Mar/11 3Q)(Average $= 112.2$ 104.3End of the term $= 107.9$ 100.7	3Q (OctDec.)3Q (OctDec.)Changes393.5399.9 $+6.5$ ( $+1.6\%$ )314.5319.5 $+5.0$ ( $+1.6\%$ )79.0 $80.4$ $+1.4$ ( $+1.8\%$ )20.1%20.1% $+0.0$ point27.425.8 $-1.7$ ( $-6.1\%$ )7.0% $6.4\%$ $-0.5$ points0.80.3 $-0.5$ 28.226.1 $-2.1$ ( $-7.6\%$ ) $4$ $1.2$ $2.6$ $-1.4$ $27.0$ $23.5$ $-3.5$ ( $-13.1\%$ ) $18.9$ $13.9$ $-5.0$ ( $-26.4\%$ ) $(FY Mar/11 3Q)$ (FY Mar/11 3Q)(FY Mar/12 3Q) (F $Average$ $: 82.6$ $77.4$ End of the term : $81.5$ $77.7$ $o>$ Average $: 112.2$ $104.3$ End of the term : $107.9$ $100.7$	3Q (OctDec.)3Q (OctDec.)ChangesNine Months (AprDec.)393.5399.9 $+6.5$ ( $+1.6\%$ )1,126.8314.5319.5 $+5.0$ ( $+1.6\%$ )901.479.080.4 $+1.4$ ( $+1.8\%$ )225.520.1%20.1% $+0.0$ point20.0%27.425.8 $-1.7$ ( $-6.1\%$ )70.07.0% $6.4\%$ $-0.5$ points $6.2\%$ 0.80.3 $-0.5$ $\blacktriangle$ 1.328.226.1 $-2.1$ ( $-7.6\%$ ) $68.7$ $\bigstar$ 1.2 $\bigstar$ 2.6 $-1.4$ $\bigstar$ 5.827.023.5 $-3.5$ ( $-13.1\%$ ) $62.9$ 18.913.9 $-5.0$ ( $-26.4\%$ )43.8(FY Mar/11 3Q)(FY Mar/11 3Q)(FY Mar/11 3Q)(FY Mar/11 3Q)(FY Mar/11 3Q)(FY Mar/12 3Q) (FY Mar/11 9-montS Average : 82.677.7o Average : 112.2104.3112.2104.3112.2104.3112.2100.7	3Q (OctDec.)3Q (OctDec.)ChangesNine Months (AprDec.)Nine Months (AprDec.)393.5399.9 $+6.5$ ( $+1.6\%$ )1,126.81,199.7314.5319.5 $+5.0$ ( $+1.6\%$ )901.4947.579.080.4 $+1.4$ ( $+1.8\%$ )225.5252.220.1%20.1% $+0.0$ point20.0%21.0%27.425.8 $-1.7$ ( $-6.1\%$ )70.089.27.0% $6.4\%$ $-0.5$ points $6.2\%$ $7.4\%$ 0.80.3 $-0.5$ $\blacktriangle$ 1.32.428.226.1 $-2.1$ ( $-7.6\%$ ) $68.7$ 91.6 $\bigstar$ 1.2 $\bigstar$ 2.6 $-1.4$ $\bigstar$ 5.8 $\bigstar$ 5.727.023.5 $-3.5$ ( $-13.1\%$ ) $62.9$ 85.918.913.9 $-5.0$ ( $-26.4\%$ )43.854.0(FY Mar/11 3Q)(FY Mar/12 3Q) (FY Mar/11 9-months)(FY Mar/13 3) $\bowtie$ Average: $82.6$ $77.4$ $86.8$ $79.0$ $\sqsubseteq$ Average: $81.5$ $77.7$ $00.7$ $113.3$ $110.6$	FY Mar/11 3Q (OctDec.)FY Mar/12 3Q (OctDec.)FY Mar/12 Nine Months (AprDec.)FY Mar/12 Nine Months (AprDec.)Changes $393.5$ $399.9$ $+6.5$ $(+1.6\%)$ $1,126.8$ $1,199.7$ $+72.9$ $314.5$ $319.5$ $+5.0$ $(+1.6\%)$ $901.4$ $947.5$ $+46.1$ $79.0$ $80.4$ $+1.4$ $(+1.8\%)$ $225.5$ $252.2$ $+26.8$ $20.1\%$ $20.1\%$ $+0.0$ point $20.0\%$ $21.0\%$ $+1.0$ $27.4$ $25.8$ $-1.7$ $(-6.1\%)$ $70.0$ $89.2$ $+19.2$ $7.0\%$ $6.4\%$ $-0.5$ points $6.2\%$ $7.4\%$ $+1.2$ $0.8$ $0.3$ $-0.5$ $\blacktriangle$ $1.3$ $2.4$ $+3.7$ $28.2$ $26.1$ $-2.1$ $(-7.6\%)$ $68.7$ $91.6$ $+22.9$ $\bullet$ $1.2$ $2.6$ $-1.4$ $\bigstar$ $5.8$ $\bigstar$ $5.7$ $+0.1$ $27.0$ $23.5$ $-3.5$ $(-13.1\%)$ $62.9$ $85.9$ $+23.0$ $(-6.2\%)$ $(FY Mar/13 Q)$ $(FY Mar/12 3Q)$ $(FY Mar/11 9 - months)$ $(FY Mar/12 9 - month)$ $(FY Mar/11 3Q)$ $(FY Mar/12 3Q)$ $(FY Mar/11 9 - months)$ $(FY Mar/12 9 - month)$ $(FY Mar/11 3Q)$ $(FY Mar/12 3Q)$ $(FY Mar/11 9 - 0.07)$ $(FY Mar/12 9 - 0.07)$ $(FY Mar/12 2)$ $104.3$ $113.3$ $110.6$ End of the term : $81.5$ $77.7$ $113.3$ $110.6$ End of the term : $107.9$ $100.7$ $100.7$ <

\*Consolidated business results are the sums of Oct. - Dec. business results in companies whose FY ends on March 31 and Jul. - Sept. business results in companies whose FY ends on December 31.

# Non-operating Income and Expenses (TORAY Innovation by Chemistry

Billion yen

		FY Mar/11 3Q (OctDec.)	FY Mar/12 3Q (OctDec.)	Changes	FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Changes
Non-opera	ting Income	3.6	3.0	-0.6	11.3	10.7	-0.6
	Interest and Dividend Income	1.0	1.2	+0.2	2.4	2.9	+0.5
	Equity in Earnings of Affiliates	1.6	0.7	-0.9	5.7	4.3	-1.4
	Others	1.1	1.2	+0.1	3.2	3.5	+0.3
Non-opera	ting Expenses	<b>▲</b> 2.9	▲ 2.8	+0.1	▲ 12.6	▲ 8.3	+4.3
	Interest Expenses	<b>▲</b> 1.5	▲ 1.4	+0.1	▲ 5.0	<b>▲</b> 4.2	+0.7
	Others	<b>▲</b> 1.3	▲ 1.4	-0.0	▲ 7.6	<b>▲</b> 4.1	+3.6
Non-opera net	ting Income and Expenses,	0.8	0.3	-0.5	▲ 1.3	2.4	+3.7
Interest and Interest Exp	d Dividend Income, Denses, net	▲ 0.5	▲ 0.2	+0.3	▲ 2.6	▲ 1.4	+1.2

\* Positive numbers : Income, Negative numbers ( **^** ) : Expenses

# **Special Credits and Charges**



Billion yen

	FY Mar/11 3Q (OctDec.)	FY Mar/12 3Q (OctDec.)	Changes	FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Changes
Special Credits	0.6	0.4	-0.3	2.2	0.5	-1.7
Gain on Sales of Property, Plant and Equipment	0.2	0.3	+0.1	0.6	0.4	-0.2
Gain on Sales of Investment Securities	0.1	0.0	-0.1	1.7	0.0	-1.6
Gain on Reversal of Loss on Write-down of Investment Securities	0.3	-	-0.3	_	-	_
Others	-	0.0	+0.0	-	0.0	+0.0
Special Charges	<b>▲</b> 1.9	▲ 3.0	-1.1	▲ 8.0	▲ 6.2	+1.8
Loss on Sales and Disposal of Property, Plant and Equipment	<b>▲</b> 1.5	▲ 1.3	+0.3	▲ 3.2	▲ 2.7	+0.6
Loss on Write-down of Investment Securities	-	<b>▲</b> 0.4	-0.4	▲ 2.7	<b>▲</b> 1.6	+1.1
Loss on Adjustment for Changes of Accounting Standards for Asset Retirement Obligations	-	-	-	▲ 1.4	-	+1.4
Others	<b>▲</b> 0.3	▲ 1.4	-1.1	▲ 0.6	<b>▲</b> 1.9	-1.3
Special Credits and Charges, net	▲ 1.2	▲ 2.6	-1.4	▲ 5.8	▲ 5.7	+0.1

\* Positive numbers : Income, Negative numbers ( • ) : Expenses

## Assets, Liabilities, Net Assets



#### Billion yen

		End of Mar/11	End of Dec/11	Changes
Tota	al Assets	1,567.5	1,554.8	-12.6
	Current Assets	724.1	736.5	+12.4
	Tangible Assets	531.6	518.8	-12.8
	Intangible Assets	9.3	10.3	+1.0
	Investment and Other Assets	302.5	289.2	-13.3

	End of Mar/11	End of Dec/11	Changes
Total Liabilities	926.5	906.6	-19.9
Current Liabilities	503.0	488.9	-14.0
Other Liabilities	423.5	417.7	-5.8
Total Net Assets	641.0	648.2	+7.2
Interest-bearing Debts	493.5	492.1	-1.5
D/E Ratio	0.83	0.82	-0.01



Billion yen

	FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Changes	Comments
Capital Expenditures	32.5	49.3	+16.8	Toray : 17.7, Japan : 9.3, Overseas : 22.2
Depreciation -)	51.8	49.6	-2.2	Toray : 25.0, Japan : 6.5, Overseas : 18.1
Transfer, Disposal, etc.	▲ 25.3	<b>▲</b> 12.5	+12.8	
Changes in Tangible Assets	▲ 44.7	▲ 12.8	+31.9	
R&D Expenses	34.4	37.3	+3.0	

Major Capital Expenditures:

<Toray> : Carbon fiber production facilities

<Overseas> TAK (Toray Advanced Materials Korea Inc.)

: Optical polyester (PET) film production facilities (Republic of Korea)

# Net Sales and Operating Income by Segment 'TORAY'

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		N. (C.)				Dimon yen	
		Net Sales		Operating Income			
	FY Mar/11	FY Mar/12	Charges	FY Mar/11	FY Mar/12	Charges	
	3Q (OctDec.)	3Q (OctDec.)	Changes	3Q (OctDec.)	3Q (OctDec.)	Changes	
Fibers & Textiles	168.3	185.2	+16.9 (+10.1%)	12.0	15.5	+3.5 (+29.5%)	
Plastics & Chemicals	93.9	93.6	-0.3 (-0.3%)	7.7	5.9	-1.8 (-23.6%)	
IT-related Products	60.4	53.8	-6.6 (-11.0%)	9.6		-4.3 (-44.9%)	
Carbon Fiber Composite Materials		17.0	-0.7 (-3.7%)	0.7	2.6	+1.9 (+255.4%)	
Environment & Engineering	36.3	32.8	-3.5 (-9.6%)	▲ 0.7	▲ 0.3	+0.4 (-)	
Life Science	13.8	14.5	+0.7 (+5.1%)	2.0	1.0	-1.0 (-50.1%)	
Others	3.2	3.1	-0.1 (-3.0%)	0.3	0.3	-0.0 (-8.2%)	
Total	393.5	399.9	+6.5 (+1.6%)	31.6	30.3	-1.3 (-4.2%)	
Adjustment				<b>▲</b> 4.1	<b>▲</b> 4.5	-0.3	
Consolidated	393.5	399.9	+6.5 (+1.6%)	27.4	25.8	-1.7 (-6.1%)	
		Net Sales			ome		
	FY Mar/11	FY Mar/12		FY Mar/11	FY Mar/12		
	Nine Months	Nine Months	Changes	Nine Months	Nine Months	Changes	
	(AprDec.)	(AprDec.)		(AprDec.)	(AprDec.)		
Fibers & Textiles	441.3	492.7	+51.4 (+11.6%)	25.5	38.2	+12.7 (+49.9%)	
Plastics & Chemicals	280.5	300.1	+19.6 (+7.0%)	19.8	22.3	+2.5 (+12.8%)	
IT-related Products	196.6	183.8	-12.7 (-6.5%)	30.9	25.0	-5.9 (-19.0%)	
Carbon Fiber Composite Materials	49.5	53.3	+3.8 (+7.7%)	2.0	7.6	+5.7 (+287.1%)	
Environment & Engineering	109.7	118.0	+8.3 (+7.6%)	▲ 2.2	3.9	+6.2 (-)	
Life Science	39.3	42.0	+2.7 (+6.9%)	5.3	5.2	-0.1 (-1.7%)	
Others	9.9	9.7	-0.2 (-1.9%)	0.7	0.7	+0.0 (+5.4%)	
Total	1,126.8	1,199.7	+72.9 (+6.5%)	81.9	103.1	+21.2 (+25.8%)	
Adjustment				▲ 12.0	▲ 13.9	-1.9	
Consolidated	1,126.8	1,199.7	+72.9 (+6.5%)	70.0	89.2	+19.2 (+27.5%)	

# Business Results by Segment (Fibers & Textiles)

## 'TORAY'

**Innovation by Chemistry** 

(- )												<u>مُحمد</u>		
							Unit : E	Billion yen	Ν	et Sales		Ope	erating In	coi
		3Q (OctDec.)				Nine Months (AprDec.)				   			ine char	
		FY Mar/11	FY Mar/12	Changes	s FY Mar/1	1 FY Mar/12	Cha	anges	200	Г			(Billion ye	en)
	Toray	25.5	24.8	-0.7 (-	-2.6%) 75.	7 78.1	+2.4	(+3.1%)						
Net	Japanese Subsidiaries	94.7	107.2	+12.5 (+1	3.2%) 229.	3 257.6	+28.3	(+12.3%)	150					
Sales	Overseas Subsidiaries	48.1	53.2	+5.1 (+1	0.6%) 136.	3 157.0	+20.7	(+15.2%)						
	Total	168.3	185.2	+16.9 (+1	0.1%) 441.	3 492.7	+51.4	(+11.6%)	100					
	Toray	2.6	2.9	+0.3 (+1	0.6%) 7.	4 9.5	+2.1	(+28.8%)						
	Japanese Subsidiaries	3.1	4.4	+1.3 (+4	12.0%) 5.	9 9.4	+3.5	(+58.6%)	50					
Operating Income	g Overseas Subsidiaries	5.4	7.0	+1.6 (+2	28.9%) 12.	3 20.0	+7.7	(+62.7%)	0					
	Adjustment	0.8	1.2	+0.4	<b>▲</b> 0.	1 🔺 0.7	-0.6		0	11/3		12/3		
	Total	12.0	15.5	+3.5 (+2	29.5%) 25.	5 38.2	+12.7	(+49.9%)		1Q 2Q	3Q 4G		2Q 3G	Ş
Japa Subsi Over	3Q (OctDec.)Sales / Income IncreasedTorayIn Japan, sales increased strongly in apparel applications including inner wear using functional materials. In industrial applications, sales of industrial-use materials were steady, especially automotive applications recovered along with retrieval of automobile manufacturers' operations.Japanese SubsidiariesTrading subsidiaries reported steady performance both in apparel and industrial applications. Garment business was steady in China. Sales of industrial-use materials for automotive applications also increased including the textile business for air bags in Thailand and Czech Republic as well as man-made suede business for car sheets in Italy.													
(Apr Sales /	Months Dec.) Income eased	industria manufae textile bu and Chin	l-use mate cturers' op usiness in C na and the high value	erials, especia perations. Ove China and ASI e textile busine	gly in apparel a ully automotive erseas, the pol EAN countries, ess for air bag ducts. This resu	applicatio yester filam the polypr applicatio	ns, also red ent and st opylene sp ns in Thaila	covered al aple fiber l ounbond b nd and Cz	ong wit ousines usiness ech Re	h retrieva s in ASEAN for diaper public exp	l of auton l countrie s in Repu panded s	nobile s, the c blic of ales ar	clothing Korea 1d shifteo	

### Business Results by Segment (Plastics & Chemicals)

## **'TORAY'**

**Innovation by Chemistry** 

Unit : Billion									· · ·		Net Sales Bar chart>	Operating Income <line chart=""></line>
			3Q (Oc	tDec.)			Nine Month	ns (AprDec.	)			
		FY Mar/11	FY Mar/12	Cha	anges	FY Mar/11	FY Mar/12	Cha	Changes		Γ	(Billion yen) 12
	Toray	18.1	20.8	+2.7	(+14.8%)	53.5	59.9	+6.5	(+12.1%)	100	-	
Net	Japanese Subsidiaries	34.3	33.2	-1.2	(-3.4%)	102.3	107.5	+5.1	(+5.0%)			
Sales	Overseas Subsidiaries	41.5	39.7	-1.8	(-4.4%)	124.7	132.7	+8.0	(+6.4%)	80		
	Total	93.9	93.6	-0.3	(-0.3%)	280.5	300.1	+19.6	(+7.0%)	60		- 6
	Toray	1.1	1.2	+0.1	(+7.9%)	3.6	3.4	-0.2	(-5.9%)	40	-	- 4
	Japanese Subsidiaries	1.9	1.8	-0.1	(-5.3%)	5.9	7.2	+1.3	(+21.2%)	20		- 2
Operating Income	S Overseas Subsidiaries	4.6	2.8	-1.9	(-40.1%)	10.2	11.5	+1.3	(+12.2%)	0		
	Adjustment	0.0	0.1	+0.1		▲ 0.0	0.2	+0.2		Ū	11/3	12/3
	Total	7.7	5.9	-1.8	(-23.6%)	19.8	22.3	+2.5	(+12.8%)		1Q 2Q 3Q	4Q 1Q 2Q 3Q

3Q (OctDec.)	Sales Flat Growth / Income Decreased
iolay .	Sales volume of automotive application in the resins business recovered from the 2Q which had been affected by the earthquake in Japan. Products for solar cell back sheet application in the films business had an impact of
Japanese	customers' inventory adjustment.
Subsidiaries	An aromatic chemical-related subsidiary was affected by the strong yen and the global economic slowdown.
Overseas :	Sales volume decreased at a resins subsidiary in Malaysia due to the sluggish Chinese market. Demand for film products waned because of the global economic slowdown and price-cutting competition intensified.
Subsidiaries	products wanted because of the global economic slowdown and pice-cutting competition intensiled.

Nine Months
(AprDec.)

Sales / Income

Increased

Sales volume of automotive application and other products in the resins business, which had been affected by the earthquake, recovered from the 2Q mainly in Japan. At the same time, demand for general purpose ABS stagnated overseas against the backdrop of global economic slowdown. In the films business, products in industrial material applications and packaging materials performed strongly in Japan and Toray Group expanded sales in the US, Europe and Asia in the 2Q. In the 3Q, however, the demand for these products waned both in Japan and overseas because of the global economic slowdown and price-cutting competition intensified.

### Business Results by Segment (IT-related Products)

## **TORAY**

Innovation by Chemistry

								Unit : 1	Billion yen	Net	Sales	Operating Inc	come
			3Q (Oc	tDec.)			Nine Month	s (AprDec.	)	<bar chart=""></bar>		<line chart=""></line>	>
		FY Mar/11	FY Mar/12	Cha	inges	FY Mar/11	FY Mar/12	Cha	anges	00		(Billion yen	
	Toray	25.4	21.8	-3.6	(-14.1%)	82.3	76.9	-5.4	(-6.5%)	80			20 <sup>2</sup>
Net	Japanese Subsidiaries	16.2	14.4	-1.8	(-11.0%)	56.7	51.9	-4.8	(-8.5%)	60 - [			- 15
Sales	Overseas Subsidiaries	18.9	17.6	-1.3	(-6.8%)	57.6	55.1	-2.5	(-4.4%)				
	Total	60.4	53.8	-6.6	(-11.0%)	196.6	183.8	-12.7	(-6.5%)	40 -			- 10
	Toray	5.6	2.7	-2.9	(-52.3%)	19.0	15.8	-3.2	(-17.1%)	•		I I I N I	
	Japanese Subsidiaries	0.7	0.5	-0.2	(-24.7%)	3.5	2.5	-1.0	(-28.4%)	20 -	-		- 5
Operating Income	Overseas Subsidiaries	3.3	2.1	-1.2	(-36.5%)	8.3	6.8	-1.5	(-17.6%)				
	Adjustment	0.0	0.0	-0.0		0.1	▲ 0.0	-0.2		0		19/2	J 0
	Total	9.6	5.3	-4.3	(-44.9%)	30.9	25.0	-5.9	(-19.0%)		/3 Q 2Q	12/3 3Q 4Q 1Q 2Q 3Q	

3Q (OctDec.	Sales / Income Decreased
Toray :	Sales of materials for small and mid-sized displays such as for smartphones as well as semiconductor- related materials performed strongly, however, FPD-related materials in general had an impact of panel production adjustments.
Japanese Subsidiaries	Sales of FPD-related materials decreased at a film processing subsidiary and a fine chemicals subsidiary.
Overseas : Subsidiaries	In the Republic of Korea, a films and processed film-related subsidiary as well as an electric circuit materials-related subsidiary were impacted by production adjustment at LCD panel manufacturers.

Nine Months
(AprDec.)

Sales of materials for small and mid-sized displays such as for smartphones as well as semiconductorrelated materials performed strongly, however, those of LCD and PDP TV related products including films and processed film products fell due to the impact of panel production adjustments caused by the slowdown in the flat-screen TV market.

Sales / Income Decreased

### Details of the Sales of IT-related Products Segment



#### [Sales ratio by sub-segment]

Unit : Billion yen

	FY Ma 3Q (Oct.		FY Mar/12 3Q (OctDec.)			
	Net Sales Ratio		Net Sales Ratio		Changes	
Display Materials	23.1	38%	19.5	36%	-16%	
Electronic Components, Semiconductor, Electric Circuit Materials	23.3	39%	20.3	38%	-13%	
Data Storage Materials	8.4	14%	8.7	16%	+3%	
Equipment, others	5.5	9%	5.3	10%	-4%	
Total of IT-related Products Segment	60.4		53.8		-11%	
	FY Ma Nine Months			FY Mar/12 Ionths (Ap	rDec.)	
					rDec.) Changes	
Display Materials	Nine Months	(AprDec.)	Nine- M	lonths (Ap		
Display Materials Electronic Components, Semiconductor, Electric Circuit Materials	Nine Months Net Sales	(AprDec.) Ratio	Nine- M Net Sales	lonths (Ap Ratio	Changes	
Electronic Components, Semiconductor,	Nine Months Net Sales 79.6	(AprDec.) Ratio 40%	Nine- M Net Sales 69.9	Ionths (Ap Ratio 38%	Changes -12%	
Electronic Components, Semiconductor, Electric Circuit Materials	Nine Months Net Sales 79.6 72.1	(AprDec.) Ratio 40% 37%	Nine- M Net Sales 69.9 66.2	Ionths (Ap Ratio 38% 36%	Changes -12% -8%	

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### **Business Results by Segment** (Carbon Fiber Composite Materials)



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								Unit : 1	Billion yen	. T	Net Sales		Operati	ng Income
		3Q (OctDec.)				Nine Months (AprDec.)				<bar chart=""></bar>			chart>	
		FY Mar/11	FY Mar/12	Cha	anges	FY Mar/11	FY Mar/12	Ch	anges				(Billio	on yen)
	Toray	13.6	14.1	+0.5	(+3.9%)	38.5	42.8	+4.3	(+11.1%)	20				6
	Japanese Subsidiaries	10.6	11.8	+1.2	(+11.5%)	28.4	33.4	+5.0	(+17.5%)					
Net Sales	Overseas Subsidiaries	13.9	13.9	+0.1	(+0.4%)	37.0	41.9	+5.0	(+13.5%)	15				
	Adjustment	▲ 20.4	▲ 22.9	-2.5		▲ 54.4	▲ 64.8	-10.4		10				
	Total	17.7	17.0	-0.7	(-3.7%)	49.5	53.3	+3.8	(+7.7%)	10				
	Toray	▲ 0.0	1.2	+1.2	(-)	1.6	4.0	+2.3	(+145.1%)					
	Japanese Subsidiaries	0.1	0.0	-0.0	(-51.4%)	0.3	0.3	-0.0	(-2.6%)	5				- 0
Operating Income	Overseas Subsidiaries	0.7	1.3	+0.6	(+89.7%)	0.8	3.5	+2.8	(+366.5%)	0				
	Adjustment	▲ 0.0	0.1	+0.1		▲ 0.7	<b>▲</b> 0.1	+0.6		0 [	11/3		12/3	2
	Total	0.7	2.6	+1.9	(+255.4%)	2.0	7.6	+5.7	(+287.1%)			3Q 4Q	1Q 2Q	3Q

As the segment highly conducts global operation with Japanese, Europe and US facilities, internal sales figures are shown in adjustment line to describe the true state of the business.

#### 3Q (Oct.-Dec.)

#### Sales Decreased / Income Increased

Despite the impact of the strong yen, sales increased in the aerospace and general industrial applications. However, demand for the sports application products weakened due to customers' inventory adjustment.

Nine Months (Apr.-Dec.)

Sales / Income

Increased

Despite the impact of the strong yen, Toray Group actively pursued sales expansion in the aerospace and general industrial applications, as demand for aircraft applications grew and that in environmental and energy field including compressed natural gas tanks expanded. In the first half, The Group also made steady efforts to push back prices primarily in the area of general products for sports and general industrial applications. Demand for the sports application products, however, weakened due to the impact of economic slowdown in the US and Europe since early fall.

### Details of the Sales of Carbon Fiber Composite Materials Segment



Sales ratio by	sub-segment
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Unit : Billion yen

	FY Mar/1 3Q (OctD	FY Mar/12 3Q (OctDec.)			
	Net Sales	Ratio	Net Sales	Ratio	Changes
Aerospace	7.6	43%	7.0	41%	-8%
Sports	3.9	22%	2.9	17%	-25%
Industrial	6.2	35%	7.1	42%	+15%
Total of Carbon Fiber Composite Materials	17.7		17.0		-4%

	FY Mar/1 Nine Months (A	FY Mar/12 Nine Months (AprDec.)			
	Net Sales	Ratio	Net Sales	Ratio	Changes
Aerospace	20.1	41%	20.1	38%	+0%
Sports	10.6	21%	10.2	19%	-4%
Industrial	18.8	38%	23.0	43%	+22%
Total of Carbon Fiber Composite Materials	49.5		53.3		+8%

### Business Results by Segment (Environment & Engineering)



								Unit :	Billion yen	Net <bar c<="" th=""><th>Sales</th><th>-</th><th>ating Inco</th><th></th></bar>	Sales	-	ating Inco		
			3Q (Oc	tDec.)			Nine Months	s (AprDec.)		v Dei C			<line chart=""></line>		
		FY Mar/11	FY Mar/12	Cha	anges	FY Mar/11	FY Mar/12	Cha	anges	80		(B	Sillion yen)	) 8	
	Toray	1.8	1.6	-0.2	(-10.1%)	7.3	4.8	-2.5	(-34.0%)						
Net	Japanese Subsidiaries	33.6	30.0	-3.6	(-10.8%)	99.5	109.6	+10.0	(+10.1%)	60 -		*	★ -	6	
Sales	Overseas Subsidiaries	0.9	1.2	+0.3	(+36.8%)	2.8	3.6	+0.8	(+28.0%)				ſ\ ↓	4	
	Total	36.3	32.8	-3.5	(-9.6%)	109.7	118.0	+8.3	(+7.6%)	40 -					
	Toray	▲ 0.7	<b>▲</b> 0.5	+0.2	(-)	▲ 2.4	▲ 2.2	+0.2	(-)			/  \_		2	
	Japanese Subsidiaries	0.1	0.3	+0.3	(+478.2%)	0.2	4.4	+4.2	(-)	20 -				0	
Operating Income	Overseas Subsidiaries	▲ 0.1	▲ 0.1	-0.1	(-)	▲ 0.1	<b>▲</b> 0.3	-0.2	(-)					0	
	Adjustment	0.0	0.1	+0.1		0.1	2.1	+2.0		0				2	
	Total	▲ 0.7	▲ 0.3	+0.4	(-)	▲ 2.2	3.9	+6.2	(-)		1/3 .Q 2Q 3Q	12/3 4Q 1Q 2	2Q 3Q		

3Q (OctDec.)	Sales Decreased / Income Increased
	ales of the water treatment business declined due to lack of large-scale projects similar to those uring the same period a year earlier and also because of the stronger yen.
Subsidiaries : Th	ne machinery business of a trading subsidiary had an impact of the strong yen, however, an engineering ubsidiary reported steady performance in plant business.
Subsidiaries : Sa	ales volume of reverse osmosis membranes increased at a subsidiary in China.

Nine Months
(AprDec.)

Sales / Income

Increased

Sales of the water treatment business declined due to lack of large-scale projects similar to those during the same period a year earlier and also because of the stronger yen. Nevertheless, the Company actively pursued activities to win orders for reverse osmosis membranes and other water treatment membranes around the world. In Japan, large projects at a water treatment engineering subsidiary made progress, while sales at construction and real estate subsidiaries expanded.

### Business Results by Segment (Life Science)

# **TORAY**

								Unit : B	sillion yen		Net Sale <bar char<="" th=""><th></th><th></th><th>- <lir< th=""><th>ating Incom 1e chart&gt; illion yen)</th><th>e</th></lir<></th></bar>			- <lir< th=""><th>ating Incom 1e chart&gt; illion yen)</th><th>e</th></lir<>	ating Incom 1e chart> illion yen)	e
			3Q (Oc	tDec.)		Nine Months (AprDec.)									3	
		FY Mar/11	FY Mar/12	Cha	nges	FY Mar/11	FY Mar/12	Cha	anges							
	Toray	4.3	4.4	+0.2	(+4.0%)	10.9	13.1	+2.2	(+19.8%)	1.5	٠					
Net	Japanese Subsidiaries	9.3	9.6	+0.4	(+3.9%)	27.5	27.7	+0.2	(+0.6%)	15			_	ĹΓ		
Sales	Overseas Subsidiaries	0.2	0.4	+0.2	(+79.1%)	0.8	1.2	+0.4	(+44.5%)				$\setminus  $			
	Total	13.8	14.5	+0.7	(+5.1%)	39.3	42.0	+2.7	(+6.9%)	10	-				- 1	
	Toray	2.0	0.6	-1.4	(-70.7%)	4.5	4.1	-0.5	(-10.1%)							
	Japanese Subsidiaries	0.1	0.4	+0.3	(+239.2%)	0.7	1.1	+0.4	(+54.5%)	5	-				- 0	
Operating Income	Overseas Subsidiaries	0.0	▲ 0.0	-0.0	(-)	0.1	0.0	-0.0	(-41.5%)							
	Adjustment	▲ 0.1	▲ 0.0	+0.1		0.0	0.0	-0.0		0						1
	Total	2.0	1.0	-1.0	(-50.1%)	5.3	5.2	-0.1	(-1.7%)		11/3			12/3		
											1Q 2Q	3Q	4Q	1Q 20	Q 3Q	

#### 3Q (Oct.-Dec.) Sales Increased / Income Decreased

Sales of REMITCH<sup>®</sup>, an oral antipruritus drug for hemodialysis patients, as well as that of TORAYLIGHT<sup>m</sup>, a polysulfone membrane artificial kidney, increased. However, operating income fell partly due to an increased burden of development cost.

#### Nine Months (Apr.-Dec.)

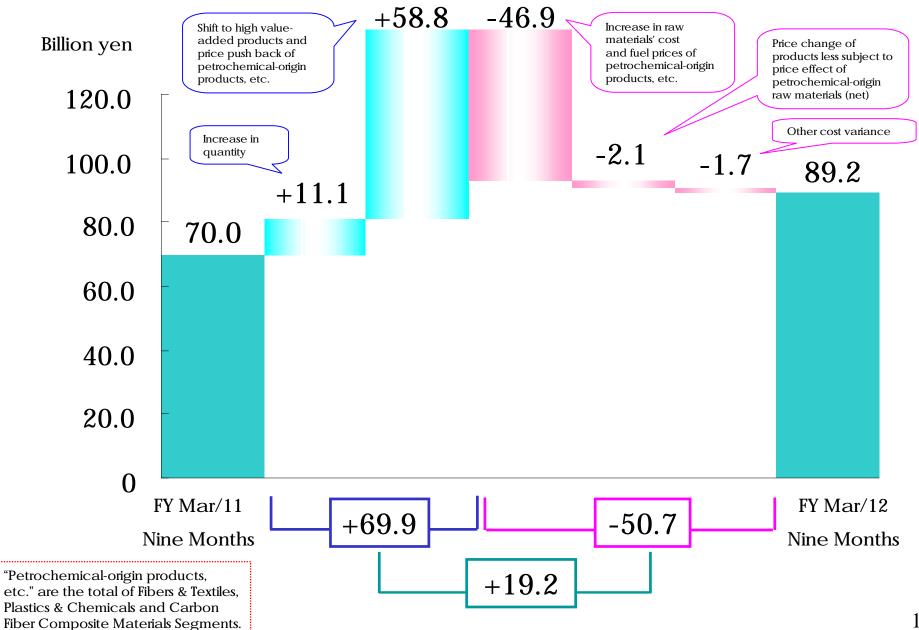
Sales Increased /

**Income Decreased** 

Sales of pharmaceutical products including REMITCH<sup>®</sup>, an oral antipruritus drug for hemodialysis patients, as well as those of TORAYMYXIN<sup>™</sup>, a hemoperfusion absorption column for removing endotoxin, and TORAYLIGHT<sup>™</sup>, a polysulfone membrane artificial kidney, increased. However, operating income fell partly due to an increased burden of development cost.

REMITCH® is a registered trademark of Torii Pharmaceutical Co., Ltd.

### Income Variance Factor Analysis (Nine Months)



**TORAY** 

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### Results of Major Subsidiaries (Nine Months)



#### Billion yen

			Net Sales		Ope	rating Income	
		FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Changes	FY Mar/11 Nine Months (AprDec.)	FY Mar/12 Nine Months (AprDec.)	Changes
Toray International Inc.		326.8	372.8	+46.0	5.5	7.8	+2.2
Toray Engineering Co., I	.td.	50.1	57.3	+7.2	0.9	1.8	+0.9
Toray Construction Co.,	Ltd.	19.9	39.9	+20.0	<b>▲</b> 1.0	2.6	+3.6
Toray Advanced Film Co	o., Ltd.	40.0	35.4	-4.6	3.0	2.4	-0.6
Toray Medical Co., Ltd.		27.7	27.9	+0.2	0.7	1.1	+0.4
TAK (Republic of Korea)		65.4	71.2	+5.8	11.4	11.9	+0.5
TPM (Malaysia)		48.5	44.2	-4.2	2.3	0.3	-2.1
Subsidiaries in	Fibers & Textiles	67.3	76.4	+9.1	2.7	6.4	+3.8
Southeast Asia *1	Plastics & Chemicals	56.5	53.5	-2.9	4.5	2.8	-1.7
	Others	5.5	4.9	-0.6	0.3	0.3	-0.0
	Total	129.2	134.8	+5.5	7.5	9.6	+2.1
Subsidiaries in China *2	Fibers & Textiles	80.3	97.8	+17.5	5.5	8.5	+3.0
	Plastics & Chemicals	35.3	40.6	+5.3	0.9	0.7	-0.3
	Others	8.5	7.8	-0.6	0.2	<b>▲</b> 0.1	-0.2
	Total	124.1	146.2	+22.1	6.6	9.1	+2.5
Films Subsidiaries	Plastics & Chemicals	57.2	65.0	+7.8	6.0	9.7	+3.7
(Overseas) *3	IT-related Products	35.8	37.6	+1.8	7.1	6.8	-0.3
	Total	93.0	102.6	+9.6	13.1	16.5	+3.4

\*1 : ITS, ETX, ISTEM, ACTEM, CENTEX, TPJ, PFR, PAB-G, TTS, LTX, TITM, TPM sum total

\*2 : TFNL, TSD, TJQ, TPN, TCH, TICH, THK-G, TPCH-G, RKH/RKZ, TFH/TFZ, TBMC, TMQ sum total

\*3 : TAK, PFR, TPA, TFE, TFH/TFZ, TAFK sum total

### 2Q vs. 3Q Comparison of Operating Income by Segment



Billion yen

		Dimon yen
Segment	Operating Income FY Mar/12 2Q → FY Mar/12 3Q () difference	Variance Factors
Fibers & Textiles	12.6 →15.5 (+2.9)	<ul> <li>Shipment volume of garments such as autumn-winter inner wear using functional materials increased.</li> </ul>
Plastics & Chemicals	7.8 → 5.9 (-1.9)	<ul> <li>Demand for engineering plastic resins for automotive-use continued to recover from the effect of the earthquake in Japan. Overseas, demand for general purpose ABS and other products still stagnated mainly in the Chinese market.</li> <li>In films business, demand waned both in Japan and overseas because of the global economic slowdown and price-cutting competition intensified.</li> </ul>
IT-related Products	10.3 → 5.3 (-5.0)	• Demand for FPD-related materials decreased including films and electric circuit materials due to further production adjustment at panel manufacturers.
Carbon Fiber Composite Materials	$2.3 \rightarrow 2.6$ (+0.3)	<ul> <li>Materials for aircraft application and industrial-use application performed steadily.</li> <li>Demand for the sports application products weakened due to the economic slowdown in US and Europe.</li> </ul>
Environment & Engineering	$5.6 \rightarrow 0.3$ (-5.8)	• Sales of construction and real-estate subsidiary were mostly accounted for in the 2Q and there were less completed projects in the 3Q.
Life Science	2.3 → 1.0 (-1.3)	• Development cost of pharmaceuticals increased.
Others	$0.4 \rightarrow 0.3$ (-0.1)	
Adjustment	$5.0 \rightarrow 4.5$ (+0.5)	
Consolidated	36.2 → 25.8 (-10.4)	



# II. Business Forecast for the Fiscal Year Ending March 2012 (Consolidated Basis)

## Forecast Summary



						Billion yen
	FY Mar/11 Actual	FY Mar/12 New Forecast	Year-on-Year Changes	Previous Forecast	Difference from Previous Forecast	
	1st Half	733.4	799.8	+66.4 (+9.1%)	799.8	-
Net Sales	2nd Half	806.3	810.2	+3.9 (+0.5%)	870.2	-60.0
	Total	1,539.7	1,610.0	+70.3 (+4.6%)	1,670.0	-60.0
	1st Half	42.5	63.4	+20.9 (+49.1%)	63.4	-
Operating Income	2nd Half	57.6	46.6	-11.0 (-19.1%)	56.6	-10.0
	Total	100.1	110.0	+9.9 (+9.9%)	120.0	-10.0
	1st Half	40.5	65.5	+25.0 (+61.9%)	65.5	-
Ordinary Income	2nd Half	58.4	44.5	-13.9 (-23.8%)	54.5	-10.0
	Total	98.9	110.0	+11.1 (+11.2%)	120.0	-10.0
	1st Half	24.9	40.1	+15.2 (+60.9%)	40.1	-
Net Income	2nd Half	33.0	22.9	-10.1 (-30.6%)	33.9	-11.0
	Total	57.9	63.0	+5.1 (+8.8%)	74.0	-11.0

	1st Half	16.0 yen	24.6 yen
Net Income per Share	2nd Half	20.3 yen	14.1 yen
	Total	36.4 yen	38.7 yen
Dividend per Share	1st Half	2.5 yen	5.0 yen
	2nd Half	5.0 yen	5.0 yen
	Total	7.5 yen	10.0 yen

Remarks	:	
werneams	•	

Estimated exchange rate : 77 yen / US\$ (January ~) Estimated oil price : 110 US\$/ B (DUBAI FOB) (January ~)

# Forecast by Segment



Billion yen

		F	Y Mar/	11	FY Mar/12				ar-on-Y Change	Difference from Previous Forecast	
		1H Actual	2H Actual	Total Actual	1H Actual	2H	Total Forecast	1H Actual	2H	Total Forecast	Total Forecast
	Fibers & Textiles	273.1	311.1	584.1	307.5	332.5	640.0	+34.4	+21.5	+55.9	-
	Plastics & Chemicals	186.5	195.8	382.3	206.5	193.5	400.0	+19.9	-2.2	+17.7	-30.0
	IT-related Products	136.2	125.9	262.0	130.0	120.0	250.0	-6.1	-5.9	-12.0	-10.0
Net	Carbon Fiber Composite Materials	31.9	35.1	67.0	36.3	33.7	70.0	+4.5	-1.5	+3.0	-10.0
Sales	Environment & Engineering	73.5	104.7	178.2	85.3	94.7	180.0	+11.8	-10.0	+1.8	-10.0
	Life Science	25.5	26.9	52.4	27.5	27.5	55.0	+2.0	+0.6	+2.6	-
	Others	6.8	6.9	13.6	6.7	8.3	15.0	-0.1	+1.5	+1.4	-
	Consolidated	733.4	806.3	1,539.7	799.8	810.2	1,610.0	+66.4	+3.9	+70.3	-60.0
	Fibers & Textiles	13.6	18.9	32.4	22.7	22.3	45.0	+9.2	+3.4	+12.6	-
	Plastics & Chemicals	12.1	15.0	27.1	16.4	11.6	28.0	+4.3	-3.5	+0.9	-3.0
	IT-related Products	21.3	20.9	42.2	19.7	15.3	35.0	-1.6	-5.7	-7.2	-3.0
Operating	Carbon Fiber Composite Materials	1.2	2.0	3.3	5.0	4.0	9.0	+3.8	+1.9	+5.7	-1.0
Operating Income	Environment & Engineering	▲ 1.5	4.9	3.3	4.2	0.8	5.0	+5.7	-4.1	+1.7	-3.0
	Life Science	3.3	2.8	6.1	4.2	1.8	6.0	+0.9	-1.0	-0.1	-
	Others	0.4	0.6	1.0	0.5	0.5	1.0	+0.1	-0.1	-0.0	-
	Adjustment	▲ 7.8	▲ 7.7	<b>▲</b> 15.5	<b>▲</b> 9.4	<b>▲</b> 9.6	<b>▲</b> 19.0	-1.6	-1.9	-3.5	-
	Consolidated	42.5	57.6	100.1	63.4	46.6	110.0	+20.9	-11.0	+9.9	-10.0

### Operating Income Comparison with Previous Forecast by Segment



**Innovation by Chemistry** 

#### Billion yen

		biiion yen
Segment	Full-year Operating Income Previous Forecast → New Forecast () difference	Variance Factors
Fibers & Textiles	45.0 → 45.0 (-)	• In line with the previous forecast.
Plastics & Chemicals	31.0 → 28.0 (-3.0)	• Resins subsidiary in Malaysia and resin compound subsidiary in China are expected to be affected by stagnant export of end-products to the developed countries as well as the sluggish domestic demand in the Chinese market.
IT-related Products	38.0 → 35.0 (-3.0)	• Shipment volume of FPD-related materials is estimated to decrease due to delay in the recovery of panel production which was expected in the 4Q.
Carbon Fiber Composite Materials	10.0 → 9.0 (-1.0)	• Estimate decrease in sales especially in sports application due to sluggish demand in Asia. In order to adjust inventory levels, operational adjustment is due to be carried out.
Environment & Engineering	8.0 → 5.0 (-3.0)	<ul> <li>Estimate a delay in some project associated with water-treatment membrane business which was expected to be completed in the 2nd half of the current fiscal year.</li> <li>Sales of industrial machinery is expected to fall short of the target at an engineering subsidiary.</li> </ul>
Life Science	6.0 → 6.0 (-)	• In line with the previous forecast.
Others	1.0 → 1.0 (-)	• In line with the previous forecast.
Adjustment	19.0 → 19.0 (-)	
Consolidated	120.0 → 110.0 (-10.0)	

Descriptions of predicted business results, projections and business plans for the Fiscal Year ending March 2012 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.