

## Announcement of Business Results For the 2Q and Six Months Ended September 30, 2017

November 10, 2017

Toray Industries, Inc.

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## I. Consolidated Business Results for the 2Q and Six Months Ended September 30, 2017

# Summary of Consolidated Business Results for the 2Q and Six Months Ended September 30, 2017

Billion yen

	FY Mar/17 2Q (JulSept.)	FY Mar/18 2Q (JulSept.)	Changes		FY Mar/17 FY Mar/   Changes Six Months Six Months   (AprSept.) (AprSept.) (AprSept.)		Cha	hanges	
Net Sales	478.9	540.1	+61.3	(+12.8%)	957.0	1,048.2	+91.2	(+9.5%)	
Cost of Sales	375.3	427.4	+52.1	(+13.9%)	743.7	825.1	+81.3	(+10.9%)	
Gross Profit	103.6	112.8	+9.2	(+8.8%)	213.3	223.1	+9.9	(+4.6%)	
(Gross Profit to Net Sales)	21.6%	20.9%	- 0.8	points	22.3%	21.3%	- 1.0	points	
Operating Income	35.3	39.2	+3.9	(+11.2%)	76.3	78.1	+1.8	(+2.3%)	
(Operating Income to Net Sales)	7.4%	7.3%	- 0.1	points	8.0%	7.4%	- 0.6	points	
Non-operating Income and Expenses, net	<b>▲</b> 1.0	▲ 2.2	- 1.2		▲ 0.2	<b>▲</b> 1.3	- 1.1		
Ordinary Income	34.3	37.0	+2.7	(+8.0%)	76.1	76.8	+0.7	(+0.9%)	
Special Credits and Charges, net	<b>▲</b> 1.0	▲ 3.1	- 2.1		▲ 1.3	<b>▲</b> 4.0	- 2.7		
Income before Income Taxes	33.3	33.9	+0.7	(+2.0%)	74.8	72.8	- 2.0	(-2.7%)	
Net Income Attributable to Owners of Parent	23.7	21.4	- 2.3	(-9.6%)	53.4	47.5	- 5.9	(-11.0%)	
	(FY	Mar/17 2Q) →	(FY Mar/18	320) (	FY Mar/17 Six Mon	ths)→ (FY Mar	/18 Six Mon	ths)	

				(FY Mar/17 2Q) $\rightarrow$		(FY Mar/18 2Q)	(FY Mar/17 Six	Months)→	(FY Mar/18 Six Months)	
Exchange Rate	<yen us\$=""></yen>	Average	:	102.4	$\rightarrow$	111.0	105.3	$\rightarrow$	111.1	
		End of the Term	:	101.1	$\rightarrow$	112.7				
	<yen euro=""></yen>	Average	:	114.3	$\rightarrow$	130.4	118.1	$\rightarrow$	126.3	
		End of the Term	:	113.4	$\rightarrow$	132.9				



## **Non-operating Income and Expenses**

Billion yen

		FY Mar/17 2Q (JulSept.)	FY Mar/18 2Q (JulSept.)	Changes	FY Mar/17 Six Months (AprSept.)	FY Mar/18 Six Months (AprSept.)	Changes
Non-operatin	Non-operating Income		4.3	+0.5	9.6	10.9	+1.4
	Interest and Dividend Income	0.6	0.6	+0.0	2.6	2.7	+0.1
	Equity in Earnings of Affiliates	2.1	2.5	+0.5	4.3	5.4	+1.1
	Others	1.1	1.1	+0.1	2.7	2.9	+0.1
Non-operatin	g Expenses	<b>▲</b> 4.8	<b>▲</b> 6.5	-1.7	▲ 9.8	▲ 12.2	-2.5
	Interest Expenses	▲ 1.1	<b>▲</b> 1.3	-0.1	▲ 2.3	<b>▲</b> 2.6	-0.2
	Costs related to Start-up of New Facilities	▲ 0.7	<b>▲</b> 1.6	-1.0	▲ 1.1	▲ 3.0	-2.0
	Costs related to Idle Facilities	▲ 1.1	<b>▲</b> 1.5	-0.4	▲ 2.1	<b>▲</b> 2.8	-0.6
	Others	<b>▲</b> 1.9	▲ 2.1	-0.2	▲ 4.3	▲ 3.9	+0.4
Non-operating Income and Expenses, net		<b>▲</b> 1.0	▲ 2.2	-1.2	▲ 0.2	<b>▲</b> 1.3	-1.1
Interest and I	Interest and Dividend Income, Interest Expenses, net		▲ 0.7	-0.1	0.3	0.1	-0.2

\* Positive numbers : Income, Negative numbers ( • ) : Expenses

#### **Special Credits and Charges**

Billion yen

	FY Mar/17	FY Mar/18		FY Mar/17	FY Mar/18	
	2Q	2Q	Changes	Six Months	Six Months	Changes
	(JulSept.)	(JulSept.)		(AprSept.)	(AprSept.)	
Special Credits	0.4	0.5	+0.1	1.2	0.7	-0.5
Gain on Sales of Property, Plant and Equipment	0.1	0.1	+0.0	0.9	0.2	-0.6
Gain on Sales of Investment Securities	0.3	0.4	+0.2	0.3	0.5	+0.2
Others	0.0	-	-0.0	0.0	-	-0.0
Special Charges	<b>▲</b> 1.4	<b>▲</b> 3.6	-2.2	▲ 2.4	▲ 4.7	-2.2
Loss on Sales and Disposal of Property, Plant and Equipment	▲ 1.2	<b>▲</b> 1.1	+0.2	▲ 2.0	▲ 2.0	-0.0
Environmental Expenses	-	<b>▲</b> 1.7	-1.7	-	<b>▲</b> 1.7	-1.7
Others	▲ 0.2	<b>▲</b> 0.8	-0.7	▲ 0.4	▲ 0.9	-0.5
Special Credits and Charges, net	<b>▲</b> 1.0	▲ 3.1	-2.1	▲ 1.3	▲ 4.0	-2.7

\* Positive numbers : Income, Negative numbers ( **^**) : Expenses



#### Assets, Liabilities, Net Assets and Free Cash Flows

				Billion yen
		End of Mar/17	End of Sept/17	Changes
Tota	al Assets	2,396.8	2,547.5	+150.7
	Current Assets	1,066.7	1,111.8	+45.1
	Tangible Assets	881.4	914.7	+33.3
	Intangible Assets	77.3	74.3	-3.0
	Investment and Other Assets	371.3	446.7	+75.3

		End of Mar/17	End of Sept/17	Changes
Tota	al Liabilities	1,296.6	1,390.2	+93.6
	Current Liabilities	670.0	641.6	-28.4
	Other Liabilities	626.6	748.7	+122.0
Tota	al Net Assets	1,100.2	1,157.2	+57.1

	End of Mar/17	End of Sept/17	Changes
Owner's Equity	1,021.3	1,076.4	+55.2
Equity Ratio	42.6%	42.3%	-0.4 points
Interest-bearing Debts	716.4	804.2	+87.8

D/E Ratio 0.70 0.75 +0.05
---------------------------

<free cash="" flows=""></free>			Billion yen
	FY Mar/17 Six Months (AprSept.)	FY Mar/18 Six Months (AprSept.)	Changes
Cash Flows from Operating Activities	76.7	49.1	-27.6
Cash Flows from Investment Activities	▲ 64.5	▲ 128.5	-64.0
Free Cash Flows	12.2	▲ 79.4	-91.6

D.III.

### Capital Expenditures, Depreciation, R&D Expenses

				Billion yen
		FY Mar/17	FY Mar/18	
		Six Months	Six Months	Changes
		(AprSept.)	(AprSept.)	
Capita	l Expenditures*	60.1	69.9	+9.8
Т	oray	10.5	14.1	+3.6
С	onsolidated Subsidiaries	49.6	55.8	+6.2
Depre	ciation*	43.9	46.7	+2.8
Т	oray	13.9	15.5	+1.6
С	onsolidated Subsidiaries	29.9	31.2	+1.2
R&D E	xpenses	28.6	31.2	+2.6
Т	oray	20.6	23.5	+2.9
С	onsolidated Subsidiaries	8.0	7.7	-0.3

\* Total of tangible assets and intangible assets (excluding goodwill)

#### Major Capital Expenditure Projects :

- Toray Advanced Materials Korea Inc. Toray Battery Separator Film Korea Limited Toray Composite Materials America, Inc. Toray Advanced Textile Mexico, S.A. de C.V.
- High-functional polypropylene spunbond production facilities
- : Polyethylene film SETELA<sup>™</sup> production facilities
- Carbon fiber TORAYCA™ prepreg integrated production facilities
- Automobile airbag nylon fiber and fabric production facilities



## **Net Sales and Operating Income by Segment**

Billion yen

	Net Sales				Operating Income			
	FY Mar/17	FY Mar/18			FY Mar/17	FY Mar/18		
	2Q	2Q	Cha	nges	2Q	2Q	Cha	inges
	(JulSept.)	(JulSept.)			(JulSept.)	(JulSept.)		
Fibers & Textiles	202.5	221.7	+19.2	(+9.5%)	16.8	17.9	+1.1	(+6.4%)
Performance Chemicals	171.5	199.5	+28.0	(+16.4%)	14.1	19.0	+5.0	(+35.2%)
Carbon Fiber Composite Materials	36.8	42.1	+5.3	(+14.5%)	6.3	4.8	-1.5	(-24.2%)
Environment & Engineering	50.2	58.4	+8.1	(+16.2%)	2.8	2.5	-0.2	(-8.6%)
Life Science	13.4	14.0	+0.6	(+4.9%)	0.5	0.5	+0.0	(+6.9%)
Others	4.6	4.5	-0.1	(-1.6%)	0.6	0.6	+0.1	(+17.3%)
Total	478.9	540.1	+61.3	(+12.8%)	41.1	45.5	+4.4	(+10.7%)
Adjustment					▲ 5.8	<b>▲</b> 6.3	-0.5	
Consolidated	478.9	540.1	+61.3	(+12.8%)	35.3	39.2	+3.9	(+11.2%)

		Net Sales	_		Operating Income		
	FY Mar/17 Six Months	FY Mar/18 Six Months	Changes	FY Mar/17 Six Months	FY Mar/18 Six Months	Cha	inges
	(AprSept.)	(AprSept.)		(AprSept.)	(AprSept.)		
Fibers & Textiles	400.2	422.8	+22.6 (+5.7	%) 34.6	35.5	+0.9	(+2.7%)
Performance Chemicals	346.2	390.7	+44.5 (+12.8	%) 29.6	35.7	+6.1	(+20.6%)
Carbon Fiber Composite Materials	80.6	84.8	+4.3 (+5.3	%) 16.0	10.5	-5.6	(-34.8%)
Environment & Engineering	96.4	115.2	+18.8 (+19.5	%) 5.3	6.8	+1.6	(+29.9%)
Life Science	25.2	26.2	+1.0 (+3.9	%) 0.7	1.4	+0.7	(+88.9%)
Others	8.4	8.5	+0.1 (+1.0	%) 0.5	0.9	+0.4	(+71.0%)
Total	957.0	1,048.2	+91.2 (+9.5	%) 86.8	90.8	+4.0	(+4.6%)
Adjustment				▲ 10.5	<b>▲</b> 12.7	-2.2	
Consolidated	957.0	1,048.2	+91.2 (+9.5	%) 76.3	78.1	+1.8	(+2.3%)

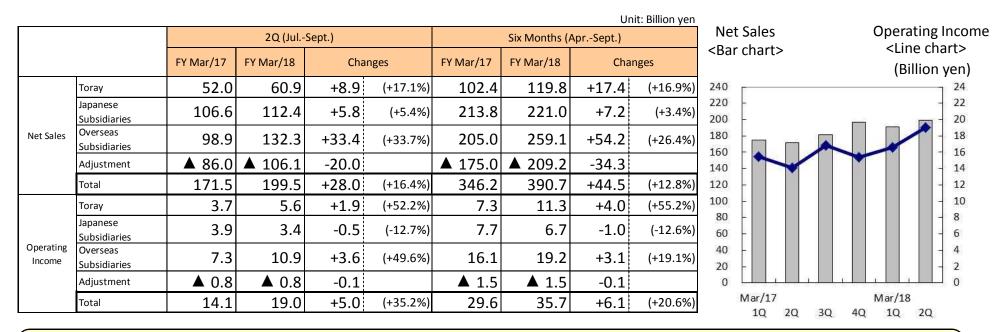


## Business Results by Segment (Fibers & Textiles)

			2Q (Jul	Sept.)			Six Months (A		nit: Billion yen	Net Sales	Operating Income <line chart=""></line>	
		FY Mar/17	FY Mar/18	Chai	nges	FY Mar/17	FY Mar/18	Cha	nges	<bar chart=""></bar>	(Billion yen)	
	Toray	44.8	49.0	+4.2	(+9.5%)	89.8	95.8	+6.0	(+6.7%)	300		
	Japanese Subsidiaries	103.3	104.3	+1.0	(+1.0%)	196.2	195.3	-0.9	(-0.5%)	250 -	- 25	
Net Sales	Overseas Subsidiaries	121.7	144.2	+22.5	(+18.5%)	246.6	279.4	+32.8	(+13.3%)	200 -		
	Adjustment	▲ 67.2	▲ 75.8	-8.6		▲ 132.4	<b>1</b> 47.7	-15.3		200		
	Total	202.5	221.7	+19.2	(+9.5%)	400.2	422.8	+22.6	(+5.7%)	150 -	- 15	
	Toray	4.9	4.9	+0.1	(+1.1%)	10.6	11.0	+0.4	(+3.5%)	100 -	- 10	
	Japanese Subsidiaries	3.5	3.5	-0.0	(-0.2%)	5.1	5.3	+0.2	(+4.9%)			
Operating Income	Overseas Subsidiaries	9.1	11.1	+2.0	(+21.6%)	20.8	23.0	+2.2	(+10.5%)	50 -	- 5	
	Adjustment	▲ 0.6	<b>▲</b> 1.6	-0.9		<b>▲</b> 1.8	▲ 3.7	-1.9		0 LLL Mar/17	7 Mar/18	
	Total	16.8	17.9	+1.1	(+6.4%)	34.6	35.5	+0.9	(+2.7%)	1Q	2Q 3Q 4Q 1Q 2Q	
	2Q (JulSept.) In Japan, demand for apparel applications remained weak in general, while demand for some of industrial applications such as automobiles was strong. Against this background, Toray Group not only strived to expand sales in various applications but also worked to reduce costs and upgrade the business through measures such as promotion of a business format that integrates fibers to textiles to final products. Overseas, sales for apparel applications expanded in China and Southeast Asia. Materials for automotive applications and hygiene products remained strong in general.											
	Six Months (AprSept.) In Japan, demand for apparel applications remained weak in general, while demand for some of industrial applications such as automobiles was strong. Against this background, Toray Group not only strived to expand sales in various applications but also worked to reduce costs and upgrade the business through measures such as promotion of a business format that integrates fibers to textiles to final products. Overseas, business performance of some subsidiaries in Southeast Asia and other regions were affected by a slowdown in exports to the Middle East. On the other hand, materials for automotive applications and hygiene products remained strong in general.											



## **Business Results by Segment** (Performance Chemicals)



In the resin business, shipment for automotive applications was strong in general, mainly in Japan. Besides automotive applications, Toray Group also promoted sales expansion of ABS and PPS resins. The film business reported strong (Jul.-Sept.) performance in Japan and overseas with increased shipment of battery separator films for lithium-ion secondary batteries reflecting demand growth, while films for electronic parts, which are used for applications such as smartphones, continued to be favorable. In the electronic & information materials business, shipment of OLED-related materials expanded. Shipment of high-functional electric circuit materials also expanded at a Korean subsidiary.

Six Months (Apr.-Sept.)

2Q

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#### **Breakdown of Performance Chemicals Segment**

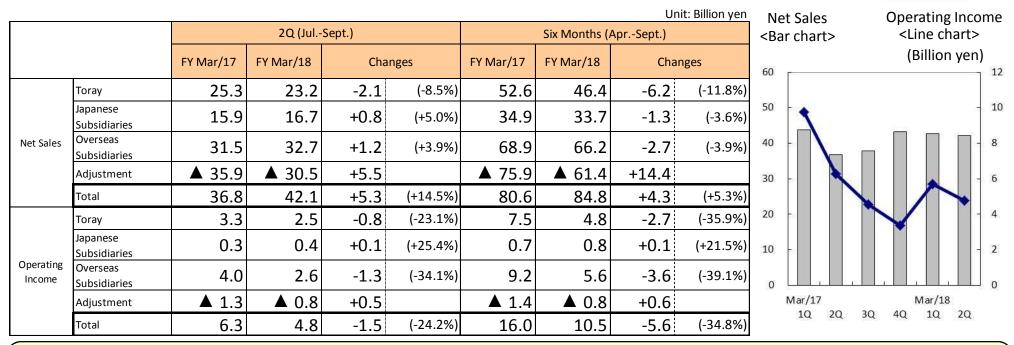
Unit: Billion yen

		ar/17 Sept.)	FY Mar/18 2Q (JulSept.)				
	Net Sales Ratio		Net Sales	Ratio	Changes		
Resins, Chemicals	70.6	27%	87.7	29%	+24%		
Films	71.4	28%	83.1	27%	+16%		
Electronic & Information Materials	14.4	6%	16.7	5%	+16%		
Trading	101.1	39%	118.1	39%	+17%		
Adjustment	▲ 86.0	-	<b>▲</b> 106.1	-	-		
Total	171.5		199.5				

		ar/17 (AprSept.)	FY Mar/18 Six Months (AprSept.)				
	Net Sales	Ratio	Net Sales	Ratio	Changes		
Resins, Chemicals	144.0	28%	174.1	29%	+21%		
Films	142.9	27%	160.2	27%	+12%		
Electronic & Information Materials	29.2	6%	31.3	5%	+7%		
Trading	205.1	39%	234.3	39%	+14%		
Adjustment	<b>▲</b> 175.0	-	▲ 209.2	-	-		
Total	346.2		390.7				



#### **Business Results by Segment** (Carbon Fiber Composite Materials)



In the aerospace applications, though the final demand for the aircraft remained strong and the inventory adjustment in the supply chain progressed, shipments did not reach full recovery. In the industrial applications, demand showed recovery trend (Jul.-Sept.) primarily in the environment and energy-related field led by compressed natural gas tank applications and wind turbine blade applications. Moreover, sales of composites for PC chassis and other uses expanded. The segment was affected by increases in raw material prices as well as intensifying competition.

In the aerospace applications, though the final demand for the aircraft remained strong and the inventory adjustment in the Six Months supply chain progressed, shipments did not reach full recovery. In the industrial applications, demand showed recovery trend (Apr.-Sept.) primarily in the environment and energy-related field led by compressed natural gas tank applications and wind turbine blade applications. The segment was affected by increases in raw material prices as well as intensifying competition.

2Q



#### **Breakdown of Carbon Fiber Composite Materials Segment**

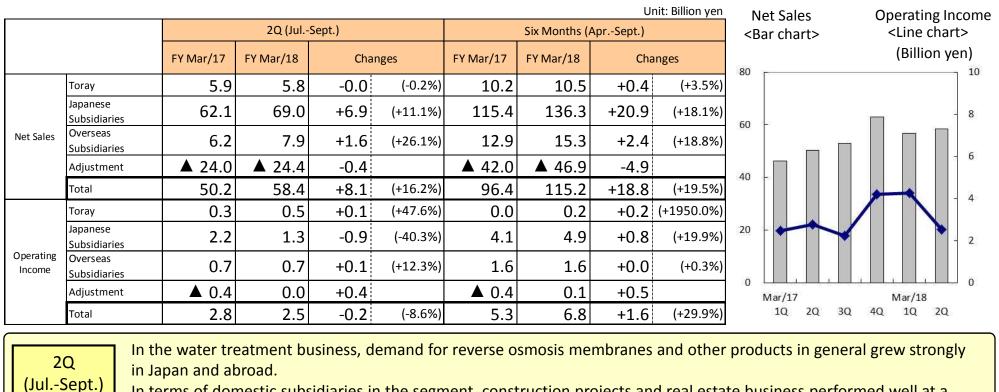
Unit: Billion yen

		ar/17 Sept.)	FY Mar/18 2Q (JulSept.)				
	Net Sales Ratio		Net Sales	Ratio	Changes		
Aerospace	16.7	45%	19.6	47%	+17%		
Sports	3.3	9%	3.7	9%	+12%		
Industrial	16.7	46%	18.8	45%	+12%		
Total	36.8		42.1		+15%		

	FY Ma Six Months	ar/17 (AprSept.)	FY Mar/18 Six Months (AprSept.)			
	Net Sales	Ratio	Net Sales	Ratio	Changes	
Aerospace	37.3	46%	40.0	47%	+7%	
Sports	6.8	8%	7.5	9%	+11%	
Industrial	36.5	45%	37.4	44%	+2%	
Total	80.6		84.8		+5%	



### Business Results by Segment (Environment & Engineering)



In terms of domestic subsidiaries in the segment, construction projects and real estate business performed well at a construction subsidiary, while shipment of electronics-related machineries remained weak at an engineering subsidiary.

Six Months (Apr.-Sept.) In the water treatment business, demand for reverse osmosis membranes and other products in general grew strongly in Japan and abroad.

In terms of domestic subsidiaries in the segment, industrial machinery such as lithium-ion secondary battery related machineries performed strongly at an engineering subsidiary.



## **Business Results by Segment** (Life Science)

								Un	it: Billion yen				
			2Q (Jul	Sept.)			Six Months (	AprSept.)		Net Sales	Operating Income		
		FY Mar/17	FY Mar/18	Cha	anges	FY Mar/17	FY Mar/18	Cha	nges	<bar chart=""></bar>	<line chart=""></line>		
	Toray	8.0	7.1	-1.0	(-12.1%)	14.9	13.0	-2.0	(-13.2%)	20	(Billion yen)		
	Japanese Subsidiaries	10.4	10.4	-0.0	(-0.2%)	20.0	19.9	-0.1	(-0.5%)		0		
Net Sales	Overseas Subsidiaries	2.8	2.9	+0.1	(+4.2%)	6.1	6.0	-0.1	(-2.2%)	15 -	- 4		
	Adjustment	▲ 7.9	▲ 6.3	+1.5		▲ 15.8	<b>▲</b> 12.6	+3.2					
	Total	13.4	14.0	+0.6	(+4.9%)	25.2	26.2	+1.0	(+3.9%)	10 -	- 2		
	Тогау	1.0	0.1	-0.9	(-87.4%)	0.6	▲ 0.4	-1.0	(-)				
	Japanese Subsidiaries	0.0	0.4	+0.4	(+2675.0%)	▲ 0.3	0.5	+0.8	( - )	5 -	- 0		
Operating Income	Overseas Subsidiaries	0.0	0.0	+0.0	(+116.7%)	0.1	0.0	-0.0	(-35.7%)				
	Adjustment	▲ 0.6	▲ 0.0	+0.5		0.4	1.2	+0.9		0 Mar/17	▲ 2		
	Total	0.5	0.5	+0.0	(+6.9%)	0.7	1.4	+0.7	(+88.9%)	Mar/17 1Q 2Q 3Q	Mar/18 4Q 1Q 2Q		

2Q (Jul.-Sept.) In the pharmaceutical business, shipment of pruritus treatment REMITCH<sup>™</sup>\* expanded, partly as the OD (oral disintegrating) tablet version was made available in June. On the other hand, shipment of natural-type interferon beta preparation FERON<sup>™</sup> and orally active prostacyclin derivative DORNER<sup>™</sup> remained sluggish due to the impact of alternative medicines and their generic drugs.

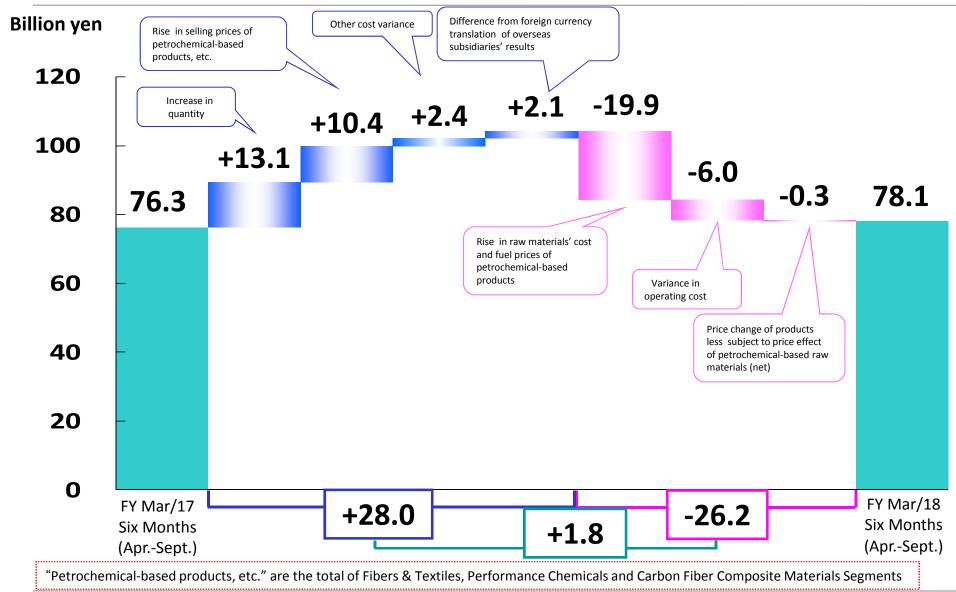
In the medical devices business, shipment of dialyzers grew strongly in Japan and overseas.

Six Months (AprSept.)	In the pharmaceutical business, shipment of pruritus treatment REMITCH <sup>™</sup> * expanded, partly as the OD (oral disintegrating) tablet version was made available in June. On the other hand, shipment of natural-type interferon beta preparation FERON <sup>™</sup> and orally active prostacyclin derivative DORNER <sup>™</sup> remained sluggish due to the
	impact of alternative medicines and their generic drugs. In the medical devices business, shipment of dialyzers grew strongly in Japan and overseas.

\* REMITCH<sup>™</sup> is a registered trademark of Torii Pharmaceutical Co., Ltd.



## **Income Variance Factor Analysis (Six Months)**



**TORAY** 

### **Results of Major Subsidiaries and Regions (Six Months)**

Billion yen

			Net Sales		Ор	erating Income	billion yen
		FY Mar/17 Six Months (AprSept.)	FY Mar/18 Six Months (AprSept.)	Changes	FY Mar/17 Six Months (AprSept.)	FY Mar/18 Six Months (AprSept.)	Changes
Toray International Inc.		257.8	267.4	+9.6	4.6	5.6	+1.0
Toray Engineering Co., Ltd.	48.1	51.7	+3.6	3.0	4.1	+1.1	
Toray Construction Co., Ltd.		19.4	25.0	+5.6	0.9	0.5	-0.3
Toray Advanced Film Co., Ltd.	20.5	21.1	+0.6	0.9	1.3	+0.5	
	1						
Subsidiaries in	Fibers & Textiles	56.1	65.9	+9.9	3.4	4.4	+1.0
Southeast Asia	Performance Chemicals	38.8	53.7	+14.9	3.7	5.4	+1.8
	Others	-	0.1	+0.1	-	0.0	+0.0
	Total	94.9	119.8	+24.9	7.1	9.8	+2.7
Subsidiaries in China	Fibers & Textiles	121.6	135.9	+14.4	11.7	13.1	+1.4
	Performance Chemicals	40.7	49.7	+9.0	2.6	1.4	-1.2
	Others	11.4	14.4	+3.0	0.3	0.6	+0.2
	Total	173.6	200.1	+26.5	14.6	15.0	+0.4
Subsidiaries in Korea	Fibers & Textiles	43.3	47.8	+4.5	2.2	1.6	-0.7
	Performance Chemicals	49.3	66.5	+17.2	6.0	9.0	+3.0
	Others	8.2	8.9	+0.8	1.7	1.0	-0.7
	Total	100.8	123.2	+22.4	9.9	11.6	+1.7





## II. Business Forecast for the Fiscal Year Ending March 2018 (Consolidated Basis)

#### **Forecast Summary for the Fiscal Year Ending March 2018**

							Billion yer
		FY Mar/17 Actual	FY Mar/18 Forecast	Char	nges	Initial Forecast	Difference from Initial Forecast*
	1st Half	957.0	1,048.2	+91.2	(+9.5%)	1,050.0	-1.8
Net Sales	2nd Half	1,069.5	1,171.8	+102.3	(+9.6%)	1,170.0	+1.8
	Total	2,026.5	2,220.0	+193.5	(+9.6%)	2,220.0	_
	1st Half	76.3	78.1	+1.8	(+2.3%)	78.0	+0.1
Operating Income	2nd Half	70.6	86.9	+16.3	(+23.1%)	87.0	-0.1
	Total	146.9	165.0	+18.1	(+12.3%)	165.0	-
Ordinary Income	1st Half	76.1	76.8	+0.7	(+0.9%)	77.0	-0.2
	2nd Half	67.7	85.2	+17.6	(+26.0%)	85.0	+0.2
	Total	143.7	162.0	+18.3	(+12.7%)	162.0	-
Net Income	1st Half	53.4	47.5	-5.9	(-11.0%)	47.0	+0.5
Attributable to	2nd Half	46.0	52.5	+6.5	(+14.0%)	53.0	-0.5
Owners of Parent	Total	99.4	100.0	+0.6	(+0.6%)	100.0	_
	1st Half	33.40 yen	29.71 yen				
Net Income per	2nd Half	28.77 yen	32.81 yen	Assumed	exchange rat	e : 110 yen / l	JS\$ (from Oct
Share	Total	62.17 yen	62.52 yen	••••••			
	1st Half	7.00 yen	7.00 yen	*			
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\*Difference from Initial Forecast:

The difference from the forecast announced on May 10, 2017.

Dividend per Share

2nd Half

Total

7.00 yen

14.00 yen

7.00 yen

14.00 yen



**Rillion** ven

## **Forecast by Segment**

#### Billion yen

		FY Mar/17 Actual		FY Mar/18 Forecast			Changes			D	Difference from Initial Forecast*			
		1st Half	2nd Half	Total	1st Half	2nd Half	Total	1st Half	2nd Half	Total	1	Lst Half	2nd Half	Total
	Fibers & Textiles	400.2	456.0	856.1	422.8	502.2	925.0	+22.6	+46.3	+68.9		-2.2	+2.2	_
	Performance Chemicals	346.2	378.4	724.6	390.7	409.3	800.0	+44.5	+30.9	+75.4		-4.3	+4.3	-
	Carbon Fiber Composite Materials	80.6	81.1	161.6	84.8	95.2	180.0	+4.3	+14.1	+18.4		-0.2	+0.2	_
Net Sales	Environment & Engineering	96.4	116.1	212.5	115.2	119.8	235.0	+18.8	+3.7	+22.5		5.2	-5.2	-
	Life Science	25.2	28.9	54.2	26.2	33.8	60.0	+1.0	+4.9	+5.9		-0.8	+0.8	
	Others	8.4	9.0	17.4	8.5	11.5	20.0	+0.1	+2.5	+2.6		0.5	-0.5	-
	Consolidated	957.0	1,069.5	2,026.5	1,048.2	1,171.8	2,220.0	+91.2	+102.3	+193.5		-1.8	+1.8	-
	Fibers & Textiles	34.6	32.2	66.8	35.5	39.5	75.0	+0.9	+7.3	+8.2		-1.5	+0.5	-1.0
	Performance Chemicals	29.6	32.2	61.8	35.7	38.3	74.0	+6.1	+6.1	+12.2		-0.3	+0.3	-
	Carbon Fiber Composite Materials	16.0	7.9	24.0	10.5	13.5	24.0	-5.6	+5.6	+0.0		-0.5	+0.5	
Operating	Environment & Engineering	5.3	6.5	11.7	6.8	7.2	14.0	+1.6	+0.7	+2.3		+2.3	-1.3	+1.0
Income	Life Science	0.7	1.4	2.1	1.4	1.6	3.0	+0.7	+0.2	+0.9		+0.9	-0.9	_
	Others	0.5	2.1	2.6	0.9	1.6	2.5	+0.4	-0.5	-0.1		-0.1	+0.1	_
	Adjustment	▲ 10.5	▲ 11.7	▲ 22.1	▲ 12.7	<b>▲</b> 14.8	▲ 27.5	-2.2	-3.1	-5.4		-0.7	+0.7	_
	Consolidated	76.3	70.6	146.9	78.1	86.9	165.0	+1.8	+16.3	+18.1		+0.1	-0.1	_

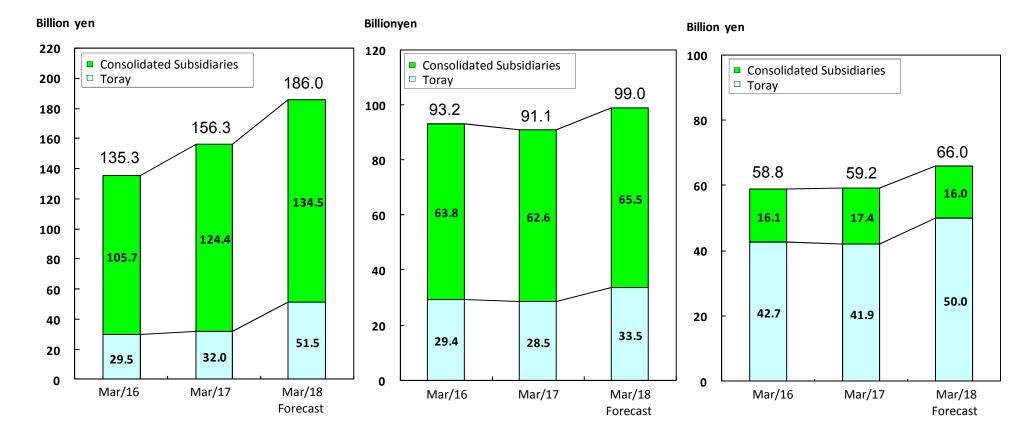
\*Difference from Initial Forecast : the difference from the forecast announced on May 10, 2017.

#### Forecast of Capital Expenditures, Depreciation, R&D Expenses

#### **Capital Expenditures \***

**Depreciation\*** 

**R&D** Expenses



\* Total of tangible assets and intangible assets (excluding goodwill)



Descriptions of predicted business results, projections, and business plans for the Fiscal Year Ending March 2018 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.



