

# Announcement of Business Results for the First Quarter Ended June 30, 2020

August 7, 2020 **Toray Industries, Inc.** 

Toray Group has applied the International Financial Reporting Standards (IFRS) from the first quarter of the fiscal year ending March 31, 2021. In addition, figures for the comparative year have been presented in accordance with IFRS.

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# Consolidated Business Results for the 1Q Ended June 30, 2020

# Summary of Consolidated Business Results For the 1Q Ended June 30, 2020

	FY Mar/20 1Q	FY Mar/21 1Q	Changes
Revenue	513.2	397.6	-115.6 (-22.5%)
Core Operating Income	34.5	12.5	-22.0 (-63.7%)
(Core Operating Margin)	6.7%	3.1%	-3.6 points
Special Items	▲ 0.9	▲ 3.0	-2.1
Finance Income and Costs	▲ 0.0	0.5	+0.5
Share of Profit of Investments Accounted for using Equity Method	2.9	3.0	+0.1
Profit before Tax	36.4	13.0	-23.4 (-64.3%)
Profit Attributable to Owners of Parent	25.6	9.5	-16.1 (-63.0%)

Exchang	e Rate	(FY Mar/20 1Q)	(FY Mar/21 1Q)
<yen us\$=""></yen>	Average	109.9	107.6
	End of the Term	107.8	107.7
<yen euro=""></yen>	Average	123.5	118.5
	End of the Term	122.5	121.1

# **Special Items**

	FY Mar/20 1Q	FY Mar/21 1Q	Changes
Gain on Sale or Disposal of Fixed Assets	0.1	0.1	-0.0
Loss on Sale or Disposal of Fixed Assets	▲0.7	▲0.9	-0.2
Impairment Losses	▲0.2	▲2.2	-2.0
Other	▲0.1	-	+0.1
Special Items	▲0.9	▲3.0	-2.1

### Assets, Liabilities, Equity, and Free Cash Flow

### Billion yen

		End of Mar/20	End of Jun/20	Changes
Total Assets		2,733.5	2,724.3	-9.3
Cu	rrent Assets	1,151.9	1,138.0	-13.9
Pro	operty, Plant and Equipment	969.2	971.2	+2.0
Ot	her Non-current Assets	612.4	615.1	+2.7
Total Liabilities		1,532.7	1,520.5	-12.1
Cu	rrent Liabilities	676.0	652.5	-23.5
No	on-current Liabilities	856.7	868.1	+11.4
Equity		1,200.8	1,203.7	+2.9
Owner's Equity *		1,116.1	1,120.6	+4.6
Equity Ratio *		40.8%	41.1%	+0.3 points
Interest-bearing Li	iabilities	991.0	1,025.8	+34.8
		•		
D/E Ratio		0.89	0.92	+0.03

#### <Free Cash Flow>

	FY Mar/20 1Q	FY Mar/21 1Q	Changes
Cash Flows from Operating Activities	48.5	59.5	+11.0
Cash Flows from Investment Activities	<b>▲</b> 40.3	<b>▲</b> 34.3	+6.0
Free Cash Flow	8.2	25.2	+17.0

<sup>\*</sup> Owner's Equity = Equity attributable to owners of parent

### Capital Expenditures, Depreciation and Amortization, and R&D Expenditures

### Billion yen

		FY Mar/20 1Q	FY Mar/21 1Q	Changes
Capital Expenditures		26.8	29.2	+2.4
	Toray	5.2	2.5	-2.7
	Consolidated Subsidiaries	21.6	26.7	+5.1
Depreciation	and Amortization	29.3	29.3	-0.1
	Toray	9.3	9.6	+0.3
	Consolidated Subsidiaries	20.0	19.7	-0.4
R&D Expenditures		16.4	15.0	-1.3
	Toray	11.8	11.2	-0.6
	Consolidated Subsidiaries	4.5	3.8	-0.7

FY Mar/21 Forecast
143.0
35.0
108.0
117.0
39.0
78.0
68.0
52.0
16.0

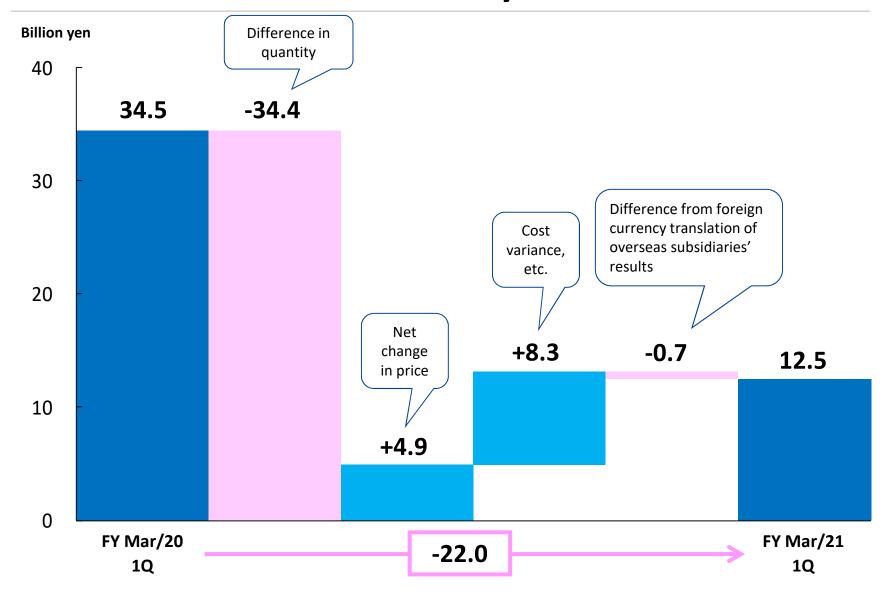
### **Major Capital Expenditure Projects:**

Toray Industries Hungary Kft. : Battery separator film SETELA® production facilities

Toray Plastics (America), Inc. : Polypropylene film production facilities

Toray Plastics (Malaysia) Sdn. Berhad : ABS resin production facilities

### **Income Variance Factor Analysis**



### **Revenue and Core Operating Income by Segment**

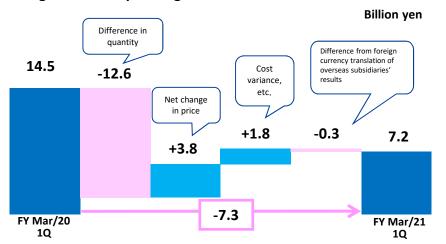
		FY Mar/20 1Q	FY Mar/21 1Q	Changes	
	Fibers & Textiles	195.8	145.0	-50.8	(-25.9%)
	Performance Chemicals	197.5	155.6	-41.9	(-21.2%)
	Carbon Fiber Composite Materials	61.5	45.4	-16.1	(-26.2%)
Revenue	Environment & Engineering	41.8	37.2	-4.7	(-11.2%)
	Life Science	12.5	11.6	-0.9	(-7.5%)
	Other	4.2	2.9	-1.3	(-30.7%)
	Total	513.2	397.6	-115.6	(-22.5%)
	Fibers & Textiles	14.5	7.2	-7.3	(-50.3%)
	Performance Chemicals	16.9	8.1	-8.8	(-51.9%)
	Carbon Fiber Composite Materials	6.4	1.7	-4.7	(-73.4%)
Core	Environment & Engineering	1.4	0.8	-0.5	(-40.0%)
Operating Income	Life Science	0.5	0.1	-0.4	(-87.5%)
	Other	0.4	0.1	-0.3	(-68.7%)
	Reconciliations	▲ 5.6	▲ 5.5	+0.1	
	Total	34.5	12.5	-22.0	(-63.7%)

### **Business Results by Segment** (Fibers & Textiles)

#### Billion yen

		FY Mar/20	FY Mar/21	Ch	angos
		1Q	1Q	Changes	
	Toray	45.3	32.9	-12.4	(-27.3%)
	Japanese Subsidiaries	105.0	82.2	-22.8	(-21.7%)
Revenue	Overseas Subsidiaries	121.1	85.3	-35.8	(-29.6%)
	Adjustments	▲ 75.6	▲ 55.4	+20.2	
	Total	195.8	145.0	-50.8	(-25.9%)
	Toray	3.5	1.2	-2.3	(-66.0%)
Core	Japanese Subsidiaries	2.6	1.2	-1.4	(-55.1%)
Operating	Overseas Subsidiaries	8.8	5.5	-3.3	(-37.6%)
Income	Adjustments	▲ 0.3	▲ 0.6	-0.3	
	Total	14.5	7.2	-7.3	(-50.3%)

### **Changes in Core Operating Income**



<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

### < Business Performance>

#### General

- Affected by the stagnation in production activities and consumption behavior caused by the COVID-19 both in Japan and overseas.
- Demand for nonwoven fabrics increased for the applications of medical gowns and masks, but fell short of offsetting the decline in overall sales volume in the segment.

### Apparel Applications

 Demand declined due to lockdown and closure of retail stores in various countries.

### Industrial Applications

 Sales volume for the mainstay automotive applications decreased, as automobile manufacturers suspended operations and decreased production volume.

### <Topics>

Apr. 2020 :
 Strengthened and expanded the supply system of nonwoven fabrics for masks for the Japanese domestic market.

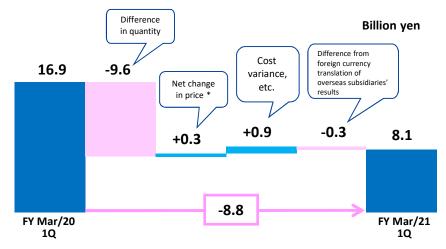


### **Business Results by Segment** (Performance Chemicals)

#### Billion yen

		FY Mar/20	FY Mar/21	Changes	
		1Q	1Q		
	Toray	57.8	46.2	-11.6	(-20.0%)
	Japanese Subsidiaries	108.0	88.9	-19.1	(-17.7%)
Revenue	Overseas Subsidiaries	125.6	97.7	-27.9	(-22.2%)
	Adjustments	<b>▲</b> 94.0	<b>▲</b> 77.2	+16.8	
	Total	197.5	155.6	-41.9	(-21.2%)
	Toray	3.7	1.9	-1.7	(-47.2%)
Core	Japanese Subsidiaries	4.3	1.1	-3.2	(-74.8%)
Operating	Overseas Subsidiaries	8.8	5.5	-3.4	(-38.1%)
Income	Adjustments	0.0	▲ 0.4	-0.4	
	Total	16.9	8.1	-8.8	(-51.9%)

### **Changes in Core Operating Income**



<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

### < Business Performance>

#### General

 Affected by the stagnation in production activities caused by the COVID-19.

#### ■ Resins Business

 Demand from the automotive and industrial applications declined in Japan and overseas.

#### Chemicals Business

Affected by the decline in the basic chemicals market.

#### **■** Films Business

 While sales of packaging materials were strong reflecting the growing demand for home meal, demand for battery separator films for lithiumion secondary batteries and polyester films remained low.

#### ■ Electronic & Information Materials Business

Affected by decline in the production of OLED related materials.

### <Topics>

· Apr. 2020:

Developed a new technology to increase the brightness of X-ray scintillator panels, which helps to reduce the burden on patients. Sales of X-ray scintillator panels using this technology has started from the beginning of FY 2020.

May 2020:
 Decided to increase production capacity of TORAYFAN®, a biaxially oriented polyester film, at Toray Tsuchiura plant. Scheduled to start operation in 2022.

# **Breakdown of Performance Chemicals Segment**

	FY Mar/20 1Q		FY Mar/21 1Q		
	Revenue	Ratio	Revenue	Ratio	Changes
Resins, Chemicals	84.3	29%	59.7	26%	-29%
Films	81.2	28%	70.9	30%	-13%
Electronic & Information Materials	16.2	6%	14.6	6%	-10%
Trading, Other	109.7	38%	87.7	38%	-20%
Adjustments	<b>▲</b> 94.0	1	<b>▲</b> 77.2	-	-
Total	197.5		155.6		-21%

### Business Results by Segment (Carbon Fiber Composite Materials)

#### Billion yen

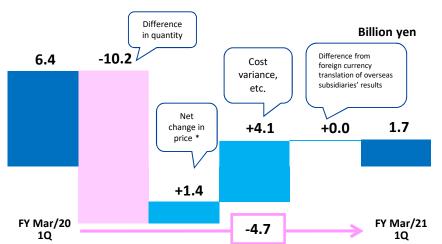
					Dimon yen
		FY Mar/20	FY Mar/21	Cha	ngos
		1Q	1Q	Changes	
	Toray	28.1	20.6	-7.5	(-26.6%)
	Japanese Subsidiaries	19.8	14.1	-5.7	(-28.6%)
Revenue	Overseas Subsidiaries	54.6	35.1	-19.5	(-35.8%)
	Adjustments	<b>▲</b> 41.0	<b>▲</b> 24.4	+16.6	
	Total	61.5	45.4	-16.1	(-26.2%)
	Toray	3.1	1.6	-1.5	(-48.0%)
Core	Japanese Subsidiaries	0.5	0.5	+0.0	(+6.8%)
Operating	Overseas Subsidiaries	3.5	▲ 0.1	-3.6	( - )
Income	Adjustments	▲ 0.6	▲ 0.3	+0.3	
	Total	6.4	1.7	-4.7	(-73.4%)

#### < Business Performance>

#### General

 While the wind turbine blade and casing applications remained strong in the industrial applications, aircraft application was affected by the decline in the production rate of large-sized passenger aircraft.

### **Changes in Core Operating Income**



<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

### **Breakdown of Carbon Fiber Composite Materials Segment**

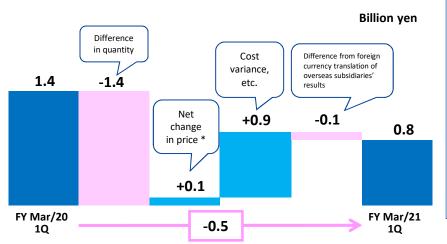
	FY Ma	-		FY Mar/21 1Q	
	Revenue	Ratio	Revenue	Ratio	Changes
Aerospace	29.2	47%	17.4	38%	-40%
Sports	4.9	8%	3.2	7%	-36%
Industrial	27.4	45%	24.9	55%	-9%
Total	61.5		45.4		-26%

### **Business Results by Segment** (Environment & Engineering)

#### Billion yen

					- , -
		FY Mar/20	FY Mar/21	Changes	
		1Q	1Q	Cital	iges
	Toray	6.2	5.9	-0.3	(-4.4%)
	Japanese Subsidiaries	47.3	41.9	-5.4	(-11.5%)
Revenue	Overseas Subsidiaries	9.2	9.1	-0.1	(-1.0%)
	Adjustments	<b>▲</b> 21.0	<b>▲</b> 19.8	+1.1	
	Total	41.8	37.2	-4.7	(-11.2%)
	Toray	▲ 0.5	0.2	+0.8	( - )
Core	Japanese Subsidiaries	0.3	▲ 0.8	-1.0	( - )
Operating	Overseas Subsidiaries	1.5	1.5	-0.1	(-4.0%)
Income	Adjustments	0.1	▲ 0.1	-0.2	
	Total	1.4	0.8	-0.5	(-40.0%)

### **Changes in Core Operating Income**



### < Business Performance>

#### Water Treatment Business

 Demand for reverse osmosis membranes and other products grew strongly on the whole, while shipment to some regions were affected by the COVID-19.

### Japanese Subsidiaries

- A construction subsidiary was negatively affected by the suspension of works to prevent the spread of the COVID-19.
- An engineering subsidiary experienced decreases in the shipment of some electronics related equipment.

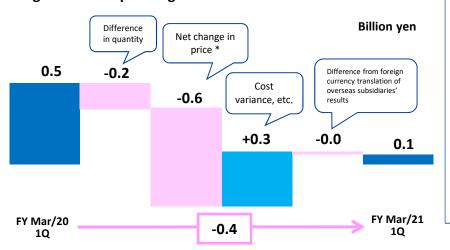
<sup>\*</sup> Difference in selling price and price change of products less subject to price effect of petrochemical-based raw materials (net)

### **Business Results by Segment** (Life Science)

#### Billion yen

		FY Mar/20 1Q	FY Mar/21 1Q	Changes	
	Toray	6.7	6.1	-0.7	(-9.8%)
	Japanese Subsidiaries	9.3	9.0	-0.3	(-2.8%)
Revenue	Overseas Subsidiaries	3.3	2.9	-0.4	(-13.3%)
	Adjustments	<b>▲</b> 6.8	<b>▲</b> 6.4	+0.4	
	Total	12.5	11.6	-0.9	(-7.5%)
	Toray	0.1	▲ 0.1	-0.2	( - )
Core	Japanese Subsidiaries	0.0	0.2	+0.2	( - )
Operating	Overseas Subsidiaries	0.1	0.1	+0.0	(+60.3%)
Income	Adjustments	0.3	▲ 0.1	-0.4	
	Total	0.5	0.1	-0.4	(-87.5%)

#### **Changes in Core Operating Income**



### < Business Performance>

#### Pharmaceutical Business

 Sales of pruritus treatment REMITCH®\* were influenced by the introduction of its generic versions as well as by a major NHI drug price revision in April 2020.

#### Medical Devices Business

 Shipment of dialyzers grew strongly in Japan and overseas, though there was an impact of medical institutions postponing non-urgent operations due to the spread of the COVID-19.

### <Topics>

Apr. 2020:
 Received an approval from the Canadian Authority,
 Health Canada, for the interim order of TORAYMYXIN®,
 an endotoxin adsorption cartridge, to treat patients with

COVID-19.

\*REMITCH $^{\otimes}$  is a registered trademark of Torii Pharmaceutical Co., Ltd.

<sup>\*</sup> Difference in selling price and price change of products less subject to price effect of petrochemical-based raw materials (net)

## **Results of Major Subsidiaries and Regions**

			Revenue		Со	re Operating Incor	ne
		FY Mar/20 1Q	FY Mar/21 1Q	Changes	FY Mar/20 1Q	FY Mar/21 1Q	Changes
Toray International, Inc.		139.6	111.1	-28.5	2.9	1.9	-1.0
Toray Engineering Co., Ltd.		23.4	17.5	-5.9	0.4	▲ 0.6	-1.0
Toray Construction Co., Ltd.		8.2	5.5	-2.7	▲ 0.2	▲ 0.4	-0.2
Toray Advanced Film Co., Ltc	i.	9.3	9.3	-0.1	0.5	0.8	+0.2
Subsidiaries in	Fibers & Textiles	34.7	18.7	-15.9	1.4	▲ 1.2	-2.7
Southeast Asia	Performance Chemicals	23.2	15.4	-7.8	1.9	1.4	-0.5
	Other	0.0	0.0	-0.0	0.0	0.0	-0.0
	Total	57.9	34.1	-23.7	3.3	0.2	-3.1
Subsidiaries in China	Fibers & Textiles	50.6	40.1	-10.5	5.6	4.9	-0.7
	Performance Chemicals	21.7	18.9	-2.8	0.7	1.0	+0.2
	Other	9.1	9.0	-0.2	0.7	0.8	+0.1
	Total	81.5	68.0	-13.5	7.1	6.7	-0.4
Subsidiaries in the	Fibers & Textiles	20.8	18.2	-2.6	0.5	2.8	+2.3
Republic of Korea	Performance Chemicals	40.5	32.7	-7.8	5.7	4.5	-1.3
	Other	7.5	5.0	-2.6	1.2	0.8	-0.4
	Total	68.8	55.8	-13.0	7.4	8.1	+0.6

# II. Business Forecast for the Fiscal Year Ending March 2021 (Consolidated Basis)

### Forecast Summary for the Fiscal Year Ending March 2021

### Assumptions for the business forecast including the impact of COVID-19

Based on the assumptions that the world would pass the peak of COVID-19 pandemic in the 2nd quarter and economy in Japan and abroad would be on a gradual recovery track from the 3rd quarter through the end of the fiscal year.

#### Billion yen

		FY Mar/20 Actual	FY Mar/21 Forecast	Cha	anges	Initial Forecast *	Difference from Initial Forecast
	1st Half	1,059.1	830.0	-229.1	(-21.6%)	880.0	-50.0
Revenue	2nd Half	1,032.1	1,010.0	-22.1	(-2.1%)	1,040.0	-30.0
	Total	2,091.2	1,840.0	-251.2	(-12.0%)	1,920.0	-80.0
	1st Half	71.4	25.0	-46.4	(-65.0%)	25.0	_
Core Operating Income	2nd Half	54.1	45.0	-9.1	(-16.8%)	45.0	_
	Total	125.5	70.0	-55.5	(-44.2%)	70.0	_
2 (	1st Half	50.9	18.0	-32.9	(-64.6%)	18.0	_
Profit Attributable to Owners of Parent	2nd Half	33.3	22.0	-11.3	(-34.0%)	22.0	_
O WINCIS OF FUICING	Total	84.2	40.0	-44.2	(-52.5%)	40.0	_

	1st Half	31.82 yen	11.25 yen
Basic Earnings per Share	2nd Half	20.83 yen	13.75 yen
	Total	52.65 yen	24.99 yen
	1st Half	8.00 yen	4.50 yen
Dividend per Share	2nd Half	8.00 yen	4.50 yen
	Total	16.00 yen	9.00 yen
Dividend Payout Ratio	Total		36%

Assumed exchange rate : 105 yen / US\$

<sup>\*</sup> Initial Forecast: the forecast announced on May 28, 2020

# **Forecast by Segment**

											•
			FY Mar/20 Actual			FY Mar/21 Forecast		Changes			Difference from Initial Forecast*
		1st Half	2nd Half	Total	1st Half	2nd Half	Total	1st Half	2nd Half	Total	Total
	Fibers & Textiles	422.3	408.7	831.0	315.0	370.0	685.0	-107.3	-38.7	-146.0	-40.0
	Performance Chemicals	394.1	367.1	761.2	310.0	375.0	685.0	-84.1	+7.9	-76.2	-65.0
	Carbon Fiber Composite Materials	119.9	117.0	236.9	90.0	105.0	195.0	-29.9	-12.0	-41.9	+10.0
Revenue	Environment & Engineering	87.2	103.6	190.8	82.0	125.0	207.0	-5.2	+21.4	+16.2	+17.0
	Life Science	26.6	26.5	53.0	25.0	28.0	53.0	-1.6	+1.5	-0.0	+2.0
	Other	9.0	9.2	18.2	8.0	7.0	15.0	-1.0	-2.2	-3.2	-4.0
	Consolidated	1,059.1	1,032.1	2,091.2	830.0	1,010.0	1,840.0	-229.1	-22.1	-251.2	-80.0
	Fibers & Textiles	31.7	27.9	59.6	13.0	19.0	32.0	-18.7	-8.9	-27.6	-5.0
	Performance Chemicals	33.2	21.3	54.5	20.0	36.0	56.0	-13.2	+14.7	+1.5	-3.0
	Carbon Fiber Composite Materials	11.8	10.8	22.6	▲ 2.0	<b>▲</b> 6.0	▲ 8.0	-13.8	-16.8	-30.6	+4.0
Core Operating	Environment & Engineering	3.8	6.8	10.6	3.5	10.5	14.0	-0.3	+3.7	+3.4	+4.0
Income	Life Science	1.1	▲ 0.6	0.5	0.0	0.0	0.0	-1.1	+0.6	-0.5	_
	Other	1.4	2.2	3.6	0.5	1.5	2.0	-0.9	-0.7	-1.6	-1.0
	Reconciliations	▲ 11.5	▲ 14.3	▲ 25.8	▲ 10.0	▲ 16.0	▲ 26.0	+1.5	-1.7	-0.2	+1.0
	Consolidated	71.4	54.1	125.5	25.0	45.0	70.0	-46.4	-9.1	-55.5	_

<sup>\*</sup> Initial Forecast: the forecast announced on May 28, 2020

### Comparison of Core Operating Income (Initial vs. New) by Segment

Segments	Full-year Core Operating Income Forecast (Billion yen) Initial * → New ( ) difference	Variance Factors
Fibers & Textiles	37.0 → 32.0 (- 5.0)	<ul> <li>Due to the impact of COVID-19, will take some time to adjust distribution stocks mainly for apparel and automotive applications, and the pace of demand recovery is expected to be slower than initially expected.</li> <li>Expect demand for PP spunbond to remain strong for hygiene products and mask applications.</li> </ul>
Performance Chemicals	59.0 → 56.0 (- 3.0)	<ul> <li>A trading subsidiary recorded an allowance for doubtful accounts in 1Q, which was reflected in the company's results.</li> <li>In the electronic &amp; information materials business, expect sales volume of OLED-related materials and electronic circuit materials to decline due to COVID-19, and the impact of trade friction between the U.S. and China.</li> </ul>
Carbon Fiber Composite Materials	▲12.0 → ▲8.0 (+ 4.0)	<ul> <li>Expect steady shipments of materials for wind turbine blades.</li> <li>Expect a decline in raw material prices and will continue to reduce costs.</li> </ul>
Environment & Engineering	10.0 → 14.0 (+ 4.0)	<ul> <li>Expect demand for air filters to increase.</li> <li>Expect sales of electronics related equipment such as semiconductor related equipment to increase at an engineering subsidiary.</li> </ul>
Life Science	0.0 → 0.0 (±0.0)	Expect to be in line with the initial forecast.
Other	3.0 → 2.0 (- 1.0)	
Reconciliations	<b>▲</b> 27.0 → <b>▲</b> 26.0 (+1.0)	* Initial Forecast : the forecast announced on May 28, 2020
Total	70.0 →70.0 (+0.0)	

(±0.0)

# III. Reference

## Impact of IFRS Adoption in the 1Q of FY Mar/20

	FY Mar/20	1Q Actual	Changes	Main Differences	
J-Gaap		IFRS	IFRS		Main Differences
Net Sales	544.2	Revenue	513.2	-31.0	Net presentation of transactions as agent, Changes in the timing of revenue recognition
Operating Income	34.5	Core Operating Income	34.5	-0.1	Non-amortization of goodwill, Reclassifications of non-operating income and expenses
Income before Income Taxes	32.8	Profit before Tax	36.4	+3.6	Non-amortization of goodwill, Exclusion of gains and losses on sale and impairment of investment securities
Net Income Attributable to Owners of Parent	22.6	Profit Attributable to Owners of Parent	25.6	+2.9	

## Impact of IFRS Adoption in the 1Q of FY Mar/20 by Segment

		FY Mar/20	Changes	
			IFRS	Changes
	Fibers & Textiles	208.8	195.8	-13.1
	Performance Chemicals	200.0	197.5	-2.5
Net Sales /	Carbon Fiber Composite Materials	61.5	61.5	+0.1
Revenue	Environment & Engineering	57.4	41.8	-15.6
	Life Science	12.4	12.5	+0.1
	Other	4.2	4.2	-0.0
	Total	544.2	513.2	-31.0

Main Differences
Net presentation of transactions as agent
Changes in the timing of revenue recognition

		FY Mar/20	Changes	
		J-GAAP	IFRS	Changes
	Fibers & Textiles	14.8	14.5	-0.3
	Performance Chemicals	17.0	16.9	-0.1
0	Carbon Fiber Composite Materials	5.9	6.4	+0.5
Operating Income /	Environment & Engineering	1.4	1.4	-0.0
Core Operating Income	Life Science	0.6	0.5	-0.1
income	Other	0.4	0.4	+0.1
	Reconciliations	▲ 5.5	▲ 5.6	-0.1
	Total	34.5	34.5	-0.1

Breakdown of the Differences					
Non-amortization of Goodwill	Others				
+0.0	-0.3				
+1.1	-1.2				
+1.6	-1.1				
+0.1	-0.1				
_	-0.1				
_	+0.1				
_	-0.1				
+2.8	-2.8				

# Impact of IFRS Adoption in FY Mar/20

	FY Mar/2	20 Actual		Changes	Main Differences
J-GAAP		IFRS		Changes	Main Differences
Net Sales	2,214.6	Revenue	2,091.2	-123.5	Net presentation of transactions as agent, Changes in the timing of revenue recognition
Operating Income	131.2	Core Operating Income	125.5	-5.7	Non-amortization of goodwill, Reclassifications of non-operating income and expenses
Income before Income Tax	94.0	Profit before Tax	123.3	+29.3	Non-amortization of goodwill, Exclusion of gains and losses on sale and impairment of investment securities
Net Income Attributable to Owners of Parent	55.7	Profit Attributable to Owners of Parent	84.2	+28.5	

## Impact of IFRS Adoption in FY Mar/20 by Segment

		FY Mar/2	Changes	
		J-GAAP	J-GAAP IFRS	
	Fibers & Textiles	883.1	831.0	-52.2
	Performance Chemicals	770.8	761.2	-9.6
	Carbon Fiber Composite Materials	236.9	236.9	-0.0
Net Sales / Revenue	Environment & Engineering	252.3	190.8	-61.4
	Life Science	53.3	53.0	-0.2
	Other	18.2	18.2	+0.0
	Total	2,214.6	2,091.2	-123.5

Main Differences				
•Net presentation of transactions as agent				
Changes in the timing of revenue recognition				

		FY Mar/2	Changes	
		J-GAAP	IFRS	Changes
	Fibers & Textiles	60.7	59.6	-1.1
	Performance Chemicals	58.7	54.5	-4.2
0	Carbon Fiber Composite Materials	21.0	22.6	+1.6
Operating Income / Core	Environment & Engineering	11.2	10.6	-0.7
Operating Income	Life Science	1.6	0.5	-1.1
ilicollie	Other	3.4	3.6	+0.2
	Reconciliations	▲ 25.5	▲ 25.8	-0.4
	Total	131.2	125.5	-5.7

Breakdown of the Differences					
Non-amortization of Goodwill	Others				
+0.0	-1.1				
+4.3	-8.5				
+6.3	-4.7				
+0.3	-1.0				
_	-1.1				
_	+0.2				
_	-0.4				
+10.9	-16.6				

# **Quarterly Revenue by Segment**



			FY Mar/20			FY Mar/21
	1Q	2Q	3Q	4Q	Total	1Q
Fibers & Textiles	195.8	226.5	219.0	189.7	831.0	145.0
Performance Chemicals	197.5	196.6	187.9	179.2	761.2	
Carbon Fiber Composite Materials	61.5	58.4	59.6	57.3	236.9	
Environment & Engineering	41.8	45.4	43.2	60.5	190.8	
Life Science	12.5	14.1	13.8	12.7	53.0	11.6
Other	4.2	4.9	4.1	5.1	18.2	2.9
Consolidated	513.2	545.8	527.5	504.6	2,091.2	397.6

### **IFRS**

# **Quarterly Core Operating Income by Segment**

			FY Mar/20			FY Mar/21
	1Q	2Q	3Q	4Q	Total	1Q
Fibers & Textiles	14.5	17.2	16.3	11.6	59.6	7.2
Performance Chemicals	16.9	16.4	13.8	7.5	54.5	8.1
Carbon Fiber Composite Materials	6.4	5.4	6.3	4.5	22.6	1.7
Environment & Engineering	1.4	2.4	1.7	5.1	10.6	0.8
Life Science	0.5	0.6	0.6	▲ 1.1	0.5	0.1
Other	0.4	0.9	0.7	1.5	3.6	0.1
Reconciliations	▲ 5.6	▲ 5.9	<b>▲</b> 6.6	<b>▲</b> 7.7	<b>▲</b> 25.8	▲ 5.5
Consolidated	34.5	37.0	32.7	21.4	125.5	12.5

### IFRS

### **Quarterly Revenue of Performance Chemicals** by Sub-segments

		FY Mar/20						
	1Q	<b>2</b> Q	3Q	4Q	Total	1Q		
Resins, Chemicals	84.3	79.6	80.9	75.5	320.4	59.7		
Films	81.2	80.8	79.5	75.4	316.9	70.9		
Electronic & Information Materials	16.2	19.3	17.4	14.4	67.4	14.6		
Trading, Other	109.7	100.2	99.6	98.0	407.4	87.7		
Adjustments	▲ 94.0	▲ 83.3	▲ 89.5	▲ 84.0	▲ 350.8	▲ 77.2		
Total	197.5	196.6	187.9	179.2	761.2	155.6		

# Quarterly Revenue of Carbon Fiber Composite Materials by Sub-segments

### Billion yen

		FY Mar/20						
	1Q	1Q 2Q 3Q 4Q Total						
Aerospace	29.2	26.5	26.8	25.4	107.8	17.4		
Sports	4.9	4.2	4.4	3.5	17.0	3.2		
Industrial	27.4	27.8	28.4	28.4	112.0	24.9		
Total	61.5	58.4	59.6	57.3	236.9	45.4		

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### **IFRS**

### **Quarterly Revenue of Major Subsidiaries and Regions**

							Billion ye
				FY Mar/20			FY Mar/21
		1Q	2Q	3Q	4Q	Total	1Q
Toray International, Inc.		139.6	152.6	158.3	125.1	575.5	111.1
Toray Engineering Co., Ltd		23.4	26.6	26.1	36.7	112.7	17.5
Toray Construction Co., Ltd	d.	8.2	10.1	8.1	16.9	43.4	5.5
Toray Advanced Film Co., I	Ltd.	9.3	9.9	9.6	8.7	37.5	9.3
Subsidiaries in	Fibers & Textiles	34.7	35.6	33.5	31.9	135.7	18.7
Southeast Asia	Performance Chemicals	23.2	21.5	21.7	19.0	85.4	15.4
	Other	0.0	0.0	0.0	0.1	0.2	0.0
	Total	57.9	57.1	55.3	50.9	221.2	34.1
Subsidiaries in China	Fibers & Textiles	50.6	60.8	56.3	37.5	205.1	40.1
	Performance Chemicals	21.7	19.1	20.4	16.5	77.7	18.9
	Other	9.1	8.7	10.3	6.7	34.8	9.0
	Total	81.5	88.6	87.0	60.6	317.7	68.0
Subsidiaries in the	Fibers & Textiles	20.8	20.6	21.5	21.4	84.3	18.2
Republic of Korea	Performance Chemicals	40.5	42.7	42.7	36.6	162.5	32.7
	Other	7.5	7.2	6.6	5.3	26.6	5.0
	Total	68.8	70.5	70.8	63.3	273.4	55.8

# **Quarterly Core Operating Income of Major Subsidiaries and Regions**

**IFRS** 

		FY Mar/20					FY Mar/21
		1Q	2Q	3Q	4Q	Total	1Q
Toray International, Inc.		2.9	3.6	3.6	2.8	12.9	1.9
Toray Engineering Co., Ltd.		0.4	0.7	0.5	2.0	3.6	▲0.6
Toray Construction Co., Ltd.		▲0.2	0.1	▲0.2	1.0	0.6	▲0.4
Toray Advanced Film Co., Ltd.		0.5	0.7	0.8	0.5	2.6	0.8
Subsidiaries in	Fibers & Textiles	1.4	1.3	1.4	0.5	4.8	▲1.2
Southeast Asia	Performance Chemicals	1.9	1.2	1.5	1.6	6.3	1.4
	Other	0.0	0.0	0.0	0.0	0.0	0.0
	Total	3.3	2.6	3.0	2.2	11.0	0.2
Subsidiaries in China	Fibers & Textiles	5.6	5.8	5.1	3.0	19.5	4.9
	Performance Chemicals	0.7	0.7	0.9	0.8	3.2	1.0
	Other	0.7	0.7	0.6	0.2	2.3	0.8
	Total	7.1	7.2	6.6	4.1	25.0	6.7
Subsidiaries in the	Fibers & Textiles	0.5	0.8	1.0	0.7	3.0	2.8
Republic of Korea	Performance Chemicals	5.7	6.8	6.4	4.4	23.3	4.5
	Other	1.2	1.0	0.5	0.6	3.4	0.8
	Total	7.4	8.6	7.9	5.7	29.6	8.1

### **External Evaluations from the Perspectives of ESG**





February 2020 Climate Change: A- Water Security: A

### Selected as a component of major overseas indexes

MEMBER OF

### Dow Jones Sustainability Indices

In Collaboration with RobecoSAM September 2019
"Dow Jones Sustainability
Index(DJSI), Asia Pacific"



July 2019 "FTSE4Good Index Series"



July 2020 "MSCI ESG Leaders Indexes"

### Selected for all four indices used by GPIF





**2020** CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

MSCI JAPAN
EMPOWERING WOMEN INDEX (WIN)



Descriptions of predicted business results, projections, and business plans for the Fiscal Year Ending March 2021 contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.

