



# Announcement of Business Results for the 2Q and Six Months Ended September 30, 2022

November 8, 2022 Toray Industries, Inc.

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I. Consolidated Business Results for the2Q and Six Months Ended September 30, 2022

# Summary of Consolidated Business Results for the 2Q and Six Months Ended September 30, 2022

|  | FY Mar/22<br>2Q<br>(JulSept.) | FY Mar/23<br>2Q<br>(JulSept.) | Changes         | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Cha    | inges    |
|--|-------------------------------|-------------------------------|-----------------|---------------------------------------|---------------------------------------|--------|----------|
| Revenue  | 549.3                         | 655.9                         | +106.6 (+19.4%) | 1,063.0                               | 1,261.8                               | +198.8 | (+18.7%) |
| Core Operating Income  | 34.1                          | 27.3                          | -6.8 (-19.8%)   | 70.2                                  | 54.4                                  | -15.8  | (-22.5%) |
| (Core Operating Margin)  | 6.2%                          | 4.2%                          | -2.0 points     | 6.6%                                  | 4.3%                                  | -2.3   | points   |
| Special Items  | ▲ 1.0                         | <b>▲</b> 4.4                  | -3.4            | ▲ 1.2                                 | 19.4                                  | +20.6  |          |
| Financial Income and Costs                                       | ▲ 0.3                         | ▲ 0.6                         | -0.3            | 0.5                                   | 1.6                                   | +1.1   |          |
| Share of Profit of Investments Accounted for using Equity Method | 7.4                           | 5.4                           | -2.0            | 11.7                                  | 9.5                                   | -2.2   |          |
| Profit before Tax  | 40.3                          | 27.8                          | -12.5 (-31.1%)  | 81.2                                  | 85.0                                  | +3.8   | (+4.6%)  |
| Profit Attributable to Owners of Parent                          | 31.2                          | 19.2                          | -12.0 (-38.5%)  | 60.9                                  | 59.1                                  | -1.8   | (-3.0%)  |

| Exchange Rate               |                 | (FY Mar/22 2Q) | (FY Mar/23 2Q) | (FY Mar/22 Six Months) | (FY Mar/23 Six Months) |
|-----------------------------|-----------------|----------------|----------------|------------------------|------------------------|
| <yen us\$=""> Average</yen> |                 | 110.1          | 138.4          | 109.8                  | 134.0                  |
|                             | End of the Term | 111.9          | 144.8          |                        |                        |
| <yen euro=""></yen>         | Average         | 129.8          | 139.3          | 130.9                  | 138.7                  |
|                             | End of the Term | 129.9          | 142.3          |                        |                        |

## **Special Items**

|   | FY Mar/22<br>2Q<br>(JulSept.) | FY Mar/23<br>2Q<br>(JulSept.) | Changes | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes |
|---|-------------------------------|-------------------------------|---------|---------------------------------------|---------------------------------------|---------|
| Gain on Sale or Disposal of Fixed Assets  | 0.1                           | 0.1                           | -0.0    | 0.5                                   | 0.2                                   | -0.3    |
| Gain on Loss of Control of Subsidiaries*1 | -                             | -                             | -       | -                                     | 25.1                                  | +25.1   |
| Loss on Sale or Disposal of Fixed Assets  | ▲ 0.8                         | ▲ 0.9                         | -0.1    | ▲ 1.4                                 | ▲ 1.4                                 | -0.0    |
| Impairment Losses                         | ▲ 0.3                         | ▲ 0.2                         | +0.1    | ▲ 0.3                                 | ▲ 1.1                                 | -0.8    |
| Provision for Product Warranties*2        | -                             | ▲ 3.5                         | -3.5    | -                                     | ▲ 3.5                                 | -3.5    |
| Other                                     | -                             | 0.0                           | +0.0    | -                                     | 0.0                                   | +0.0    |
| Special Items                             | ▲ 1.0                         | <b>4</b> .4                   | -3.4    | ▲ 1.2                                 | 19.4                                  | +20.6   |

<sup>\*1</sup> Gain on revaluation of investment resulting from establishment of the joint venture LG Toray Hungary Battery Separator Kft. with LG Chem, Ltd. (LG Chem). In this joint venture, LG Chem made an investment in Toray Industries Hungary Kft., which manufactures and sells separator film for rechargeable lithium-ion batteries in Hungary.

<sup>\*2</sup> Costs expected to be required in the future for the replacement or repair of products that may be defective among some products for industrial applications that the Company has manufactured and sold in the past in the Carbon Fiber Composite Materials Business.

## Assets, Liabilities, Equity, and Free Cash Flow

### Billion yen

|                  |                               | End of Mar/22 | End of Sept/22 | Changes    |
|------------------|-------------------------------|---------------|----------------|------------|
| Total Assets     |                               | 3,043.9       | 3,320.9        | +277.0     |
|                  | Current Assets                | 1,373.2       | 1,508.0        | +134.7     |
|                  | Property, Plant and Equipment | 990.7         | 1,023.6        | +32.9      |
|                  | Other Non-current Assets      | 679.9         | 789.3          | +109.4     |
|                  |                               |               |                |            |
| Total Liabilitie | s                             | 1,544.2       | 1,660.8        | +116.6     |
|                  | Current Liabilities           | 741.1         | 834.3          | +93.2      |
|                  | Non-current Liabilities       | 803.2         | 826.6          | +23.4      |
| Equity           |                               | 1,499.6       | 1,660.1        | +160.5     |
|                  |                               |               |                |            |
| Owner's Equit    | y *                           | 1,405.6       | 1,562.0        | +156.4     |
| Equity Ratio *   |                               | 46.2%         | 47.0%          | +0.9points |
| Interest-beari   | ng Liabilities                | 935.7         | 1,014.6        | +78.9      |
| D/E Ratio        |                               | 0.67          | 0.65           | -0.02      |

### <Free Cash Flow>

|                                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes |
|---------------------------------------|---------------------------------------|---------------------------------------|---------|
| Cash Flows from Operating Activities  | 59.4                                  | 19.9                                  | -39.6   |
| Cash Flows from Investment Activities | <b>▲</b> 10.0                         | <b>▲</b> 47.8                         | -37.8   |
| Free Cash Flow                        | 49.4                                  | ▲ 28.0                                | -77.3   |

<sup>\*</sup> Owner's Equity = Equity attributable to owners of parent

### Capital Expenditures, Depreciation and Amortization, and R&D Expenditures

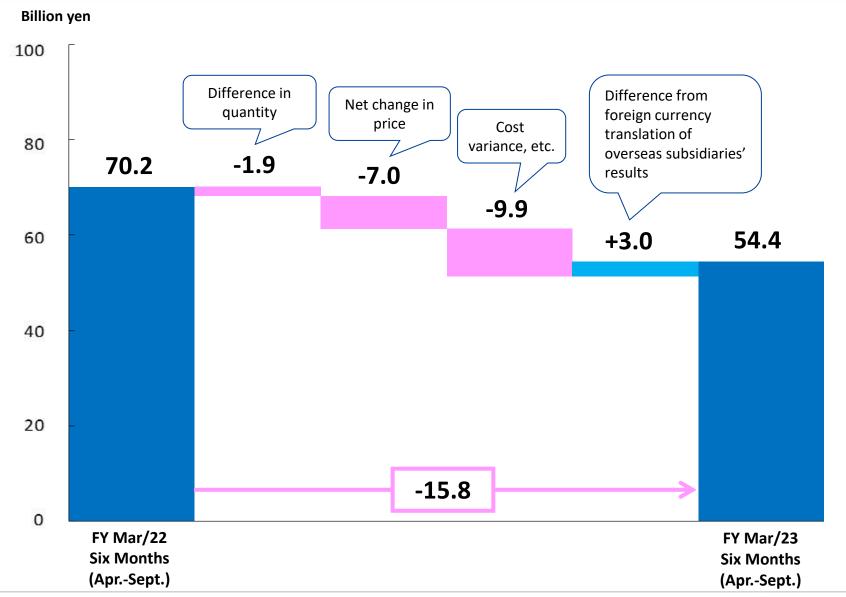
Billion yen

|                      |                               | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes |
|----------------------|-------------------------------|---------------------------------------|---------------------------------------|---------|
| Capital Expenditures |                               | 40.9                                  | 42.4                                  | +1.5    |
|                      | Toray                         | 10.0                                  | 12.2                                  | +2.2    |
|                      | Consolidated Subsidiaries     | 30.9                                  | 30.2                                  | -0.6    |
| Depreciation         | Depreciation and Amortization |                                       | 64.9                                  | +3.8    |
|                      | Toray                         | 19.6                                  | 17.5                                  | -2.1    |
|                      | Consolidated Subsidiaries     | 41.6                                  | 47.4                                  | +5.8    |
| R&D Expendi          | R&D Expenditures              |                                       | 33.0                                  | +3.4    |
|                      | Toray                         | 21.9                                  | 23.7                                  | +1.8    |
|                      | Consolidated Subsidiaries     | 7.7                                   | 9.3                                   | +1.5    |

### **Major Capital Expenditure Projects**

Zoltek Companies, Inc. : Carbon fiber production facilities

## **Core Operating Income Variance Factor Analysis**



## **Revenue and Core Operating Income by Segment**

|                     |                                  | FY Mar/22<br>2Q<br>(JulSept.) | FY Mar/23<br>2Q<br>(JulSept.) | Chan   | ges      | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Char   | nges     |
|---------------------|----------------------------------|-------------------------------|-------------------------------|--------|----------|---------------------------------------|---------------------------------------|--------|----------|
|                     | Fibers & Textiles                | 217.4                         | 283.2                         | +65.9  | (+30.3%) | 401.5                                 | 509.0                                 | +107.5 | (+26.8%) |
|                     | Performance Chemicals            | 221.9                         | 228.3                         | +6.4   | (+2.9%)  | 444.5                                 | 473.3                                 | +28.8  | (+6.5%)  |
|                     | Carbon Fiber Composite Materials | 50.4                          | 71.4                          | +21.0  | (+41.6%) | 98.9                                  | 140.0                                 | +41.0  | (+41.5%) |
| Revenue             | Environment & Engineering        | 42.2                          | 55.3                          | +13.1  | (+31.1%) | 85.9                                  | 106.1                                 | +20.2  | (+23.5%) |
|                     | Life Science                     | 13.6                          | 13.6                          | -0.1   | (-0.6%)  | 25.1                                  | 25.9                                  | +0.8   | (+3.1%)  |
|                     | Other                            | 3.8                           | 4.1                           | +0.3   | (+8.1%)  | 7.0                                   | 7.5                                   | +0.5   | (+7.2%)  |
|                     | Total                            | 549.3                         | 655.9                         | +106.6 | (+19.4%) | 1,063.0                               | 1,261.8                               | +198.8 | (+18.7%) |
|                     | Fibers & Textiles                | 12.6                          | 15.2                          | +2.6   | (+20.9%) | 24.3                                  | 23.9                                  | -0.4   | (-1.8%)  |
|                     | Performance Chemicals            | 24.3                          | 8.2                           | -16.1  | (-66.3%) | 52.2                                  | 25.1                                  | -27.2  | (-52.0%) |
|                     | Carbon Fiber Composite Materials | <b>▲</b> 1.6                  | 3.2                           | +4.7   | ( - )    | ▲ 3.6                                 | 5.6                                   | +9.2   | ( - )    |
| Core                | Environment & Engineering        | 2.7                           | 4.8                           | +2.1   | (+78.5%) | 6.1                                   | 8.3                                   | +2.2   | (+35.8%) |
| Operating<br>Income | Life Science                     | 0.9                           | 0.3                           | -0.7   | (-73.2%) | 1.1                                   | 0.3                                   | -0.8   | (-69.0%) |
|                     | Other                            | 0.5                           | 0.7                           | +0.1   | (+21.4%) | 0.7                                   | 1.0                                   | +0.3   | (+38.6%) |
|                     | Reconciliations                  | ▲ 5.4                         | ▲ 5.0                         | +0.5   |          | ▲ 10.7                                | <b>▲</b> 9.8                          | +0.9   |          |
|                     | Total                            | 34.1                          | 27.3                          | -6.8   | (-19.8%) | 70.2                                  | 54.4                                  | -15.8  | (-22.5%) |

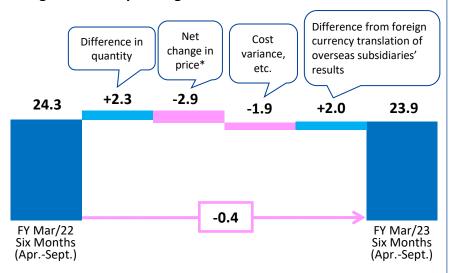
## **Business Results by Segment** (Fibers & Textiles)

#### Billion yen

|           |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes |          |
|-----------|-----------------------|---------------------------------------|---------------------------------------|---------|----------|
|           | Toray                 | 85.7                                  | 104.7                                 | +18.9   | (+22.1%) |
|           | Japanese Subsidiaries | 202.4                                 | 252.1                                 | +49.7   | (+24.6%) |
| Revenue   | Overseas Subsidiaries | 268.3                                 | 353.3                                 | +85.0   | (+31.7%) |
|           | Adjustments           | ▲ 154.9                               | ▲ 201.0                               | -46.1   |          |
|           | Total                 | 401.5                                 | 509.0                                 | +107.5  | (+26.8%) |
|           | Toray                 | 6.1                                   | 8.3                                   | +2.2    | (+36.3%) |
| Core      | Japanese Subsidiaries | 5.3                                   | 4.5                                   | -0.8    | (-14.9%) |
| Operating | Overseas Subsidiaries | 14.8                                  | 11.7                                  | -3.1    | (-20.8%) |
| Income    | Adjustments           | <b>▲</b> 1.8                          | ▲ 0.6                                 | +1.2    |          |
|           | Total                 | 24.3                                  | 23.9                                  | -0.4    | (-1.8%)  |

### **Changes in Core Operating Income**

### Billion yen



<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

### **<Business Performance>**

#### General

Almost all applications and regions were affected by the soaring costs of raw materials and fuels as well as transportation. While apparel applications saw a recovery from the pandemic, hygiene material applications were sluggish, as the supply-demand balance worsened. Industrial applications witnessed a decrease in demand due to the decline in automobile production volume.

### <Topics>

• Sept. 2022:

Created a spunbond nonwoven fabric that is persistently hydrophilic and is gentle on the skin. Since this fabric has the feature that hydrophilicity does not deteriorate even if water flow is repeated, it is suitable for applications that come into contact with the skin, such as disposable diapers, masks, and feminine hygiene products. Plan to start full-scale production after establishing a mass production system.

• Sept. 2022:

Toray Textiles Central Europe s.r.o. set up a new facility in the Czech Republic for the production of Airlite™, automotive interior sound acoustic insulation material. This material enhances passenger comfort by suppressing noise from driving, vibrations, and outside vehicles. This new facility started operation in October, with an annual production capacity of 1,200 metric tons.



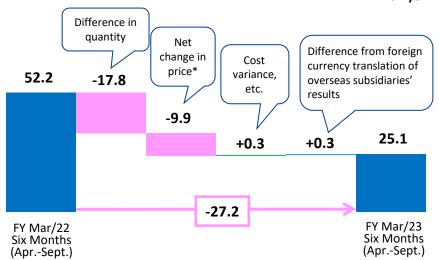
## **Business Results by Segment** (Performance Chemicals)

| Billion | yen |
|---------|-----|
|---------|-----|

|                     |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Chan  | ges      |
|---------------------|-----------------------|---------------------------------------|---------------------------------------|-------|----------|
|                     | Toray                 | 128.5                                 | 131.9                                 | +3.4  | (+2.6%)  |
|                     | Japanese Subsidiaries | 236.5                                 | 277.4                                 | +40.9 | (+17.3%) |
| Revenue             | Overseas Subsidiaries | 302.0                                 | 292.8                                 | -9.2  | (-3.1%)  |
|                     | Adjustments           | ▲ 222.6                               | <b>▲</b> 228.9                        | -6.3  |          |
|                     | Total                 | 444.5                                 | 473.3                                 | +28.8 | (+6.5%)  |
|                     | Toray                 | 15.0                                  | 9.3                                   | -5.7  | (-37.8%) |
| Core                | Japanese Subsidiaries | 10.7                                  | 12.3                                  | +1.6  | (+14.8%) |
| Operating<br>Income | Overseas Subsidiaries | 26.6                                  | 2.7                                   | -23.9 | (-89.8%) |
|                     | Adjustments           | ▲ 0.1                                 | 0.8                                   | +0.8  |          |
|                     | Total                 | 52.2                                  | 25.1                                  | -27.2 | (-52.0%) |

### **Changes in Core Operating Income**

Billion yen



<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

### **<Business Performance>**

### General

Affected by the soaring raw material and fuel prices.

### Resins Business

Weak given the slow recovery in domestic automobile production and a decline in demand in China.

### Chemicals Business

Fine chemicals performed strongly.

### Films Business

Polyester films were affected by customers' inventory adjustment of optical applications and electronic parts.

### **■** Electronic & Information Business

Demand for OLED-related materials and circuit materials decreased.

### <Topics>

### • Aug. 2022:

Developed a new grade of Torayfan™ biaxially oriented polypropylene (OPP) for food packaging applications which has excellent gas barrier properties. The new film offers triple the gas barrier properties of regular OPP counterparts. This enables high gas barrier food packaging with a polypropylene (PP) mono-material composition. It could help cut carbon dioxide emissions by expanding the recycling loop of film manufacturing, usage by consumers and reproduction of a new film.

### • Sept. 2022:

Opened the Toray Singapore Research Center. The new facility engages in electronic information materials R&D and provides technical support in Southeast Asia. Toray Group intends to strengthen its global R&D capabilities, with the collaboration of the research centers in Singapore, Japan, Korea, and China.



## **Breakdown of Performance Chemicals Segment**

|                                    | FY Mar/22 Six Months (AprSept.)  Revenue  Ratio |     | FY Mar/23 Six Months<br>(AprSept.) |       |         |
|------------------------------------|---|-----|------------------------------------|-------|---------|
|                                    |   |     | Revenue                            | Ratio | Changes |
| Resins, Chemicals                  | 208.9   | 31% | 212.3                              | 30%   | +2%     |
| Films                              | 166.3   | 25% | 170.2                              | 24%   | +2%     |
| Electronic & Information Materials | 38.6  | 6%  | 28.9                               | 4%    | -25%    |
| Trading, Other                     | 253.3   | 38% | 290.7                              | 41%   | +15%    |
| Adjustments                        | ▲ 222.6   | -   | <b>▲</b> 228.9                     | -     | -       |
| Total                              | 444.5   |     | 473.3                              |       | +6%     |

## Business Results by Segment (Carbon Fiber Composite Materials)

Billion ven

|           |                       |                                       |                                       |       | mon yen  |
|-----------|-----------------------|---------------------------------------|---------------------------------------|-------|----------|
|           |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Chan  | ges      |
|           | Toray                 | 32.5                                  | 41.7                                  | +9.1  | (+28.0%) |
|           | Japanese Subsidiaries | 24.2                                  | 33.2                                  | +9.0  | (+37.3%) |
| Revenue   | Overseas Subsidiaries | 87.2                                  | 129.7                                 | +42.5 | (+48.7%) |
|           | Adjustments           | <b>▲</b> 45.0                         | <b>▲</b> 64.6                         | -19.6 |          |
|           | Total                 | 98.9                                  | 140.0                                 | +41.0 | (+41.5%) |
|           | Toray                 | ▲ 0.8                                 | 5.4                                   | +6.2  | ( - )    |
| Core      | Japanese Subsidiaries | 0.4                                   | 0.7                                   | +0.3  | (+75.9%) |
| Operating | Overseas Subsidiaries | <b>▲</b> 1.3                          | 2.7                                   | +4.0  | ( - )    |

**▲** 1.9

**▲** 3.6

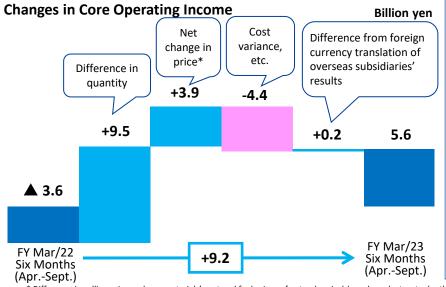
**▲** 3.1

5.6

-1.3

+9.2

(-)



### **<Business Performance>**

### General

While the segment was affected by the increase in raw material and fuel prices and the decline in the production rate of commercial aircraft in the aerospace applications, the sales of wind turbine blades and pressure vessels in the industrial applications expanded. There was also growth in the sports applications. In addition, the segment went forward with passing on the rise in raw material and fuel prices to the sales price.

### <Topics>

### • Jul. 2022:

Received the Sankei Shimbun Award at the 35th Advanced Technology Award, in recognition of our efforts in research and development of CFRF (Carbon Fiber Reinforced Foam), an ultra-lightweight innovative composite material.

Income

Adjustments

Total

<sup>\*</sup> Difference in selling price and raw materials' cost and fuel prices of petrochemical-based products, etc. (net)

## **Breakdown of Carbon Fiber Composite Materials Segment**

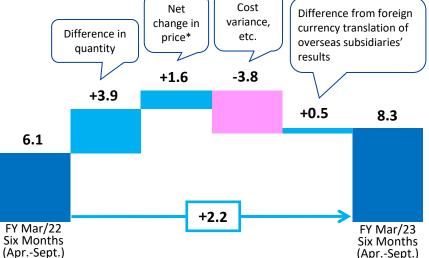
|            | FY Mar/22 Six Months<br>(AprSept.) |       | FY Mar/23 Six Months<br>(AprSept.) |       |         |
|------------|------------------------------------|-------|------------------------------------|-------|---------|
|            | Revenue                            | Ratio | Revenue                            | Ratio | Changes |
| Aerospace  | 20.2                               | 20%   | 25.7                               | 18%   | +27%    |
| Sports     | 12.2                               | 12%   | 19.7                               | 14%   | +61%    |
| Industrial | 66.5                               | 67%   | 94.6                               | 68%   | +42%    |
| Total      | 98.9                               |       | 140.0                              |       | +41%    |

## **Business Results by Segment** (Environment & Engineering)

| Bill | lion | yen |
|------|------|-----|
| 0111 |      | ,   |

|                     |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes        |
|---------------------|-----------------------|---------------------------------------|---------------------------------------|----------------|
|                     | Toray                 | 16.1                                  | 17.8                                  | +1.7 (+10.3%)  |
|                     | Japanese Subsidiaries | 88.6                                  | 99.7                                  | +11.1 (+12.5%) |
| Revenue             | Overseas Subsidiaries | 20.1                                  | 31.3                                  | +11.1 (+55.3%) |
|                     | Adjustments           | ▲ 39.0                                | <b>▲</b> 42.7                         | -3.7           |
|                     | Total                 | 85.9                                  | 106.1                                 | +20.2 (+23.5%) |
|                     | Toray                 | 0.5                                   | 1.1                                   | +0.7 (+146.0%) |
| Core                | Japanese Subsidiaries | 2.4                                   | 2.7                                   | +0.4 (+15.2%)  |
| Operating<br>Income | Overseas Subsidiaries | 3.4                                   | 4.7                                   | +1.4 (+40.5%)  |
|                     | Adjustments           | ▲ 0.1                                 | ▲ 0.3                                 | -0.2           |
|                     | Total                 | 6.1                                   | 8.3                                   | +2.2 (+35.8%)  |

## Changes in Core Operating Income Net Cost Difference from foreign



\*Difference in selling price and price change of products less subject to price effect of petrochemical-based raw materials (net)

### <Business Performance>

### ■ Water Treatment

Demand for reverse osmosis membranes and other products grew strongly and facilities that newly started operations contributed to the performance.

### **■** Japanese Subsidiaries

An engineering subsidiary experienced increases in the shipment of lithium-ion secondary battery-related equipment.

### <Topics>

### • Jul. 2022:

The advanced facility at the Yindingzhuang Wastewater Treatment Plant in Baoding City, Hebei Province, China, employed Toray's hollow fiber ultrafiltration membrane modules, and started operation in July. This facility is one of the largest in China using such modules, with a daily treatment capacity of 315,000 cubic meters.

### • Sept. 2022:

Opened the Toray India Water Research Center in Chennai, India. The center will step up R&D into applications for its water-treatment membrane technology to help India meet surging treatment demand in the years ahead and overcome water shortages.

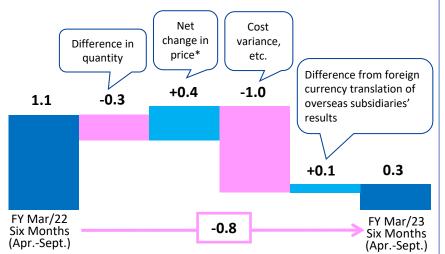
## **Business Results by Segment** (Life Science)

| Billion | yen |
|---------|-----|
|---------|-----|

|                     |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Chan | ges      |
|---------------------|-----------------------|---------------------------------------|---------------------------------------|------|----------|
|                     | Toray                 | 11.4                                  | 12.0                                  | +0.6 | (+5.3%)  |
|                     | Japanese Subsidiaries | 20.4                                  | 20.8                                  | +0.4 | (+2.0%)  |
| Revenue             | Overseas Subsidiaries | 6.0                                   | 8.1                                   | +2.1 | (+35.4%) |
|                     | Adjustments           | ▲ 12.7                                | ▲ 15.1                                | -2.3 |          |
|                     | Total                 | 25.1                                  | 25.9                                  | +0.8 | (+3.1%)  |
|                     | Toray                 | ▲0.3                                  | <b>▲</b> 1.2                          | -0.9 | ( - )    |
| Core                | Japanese Subsidiaries | 1.2                                   | 0.9                                   | -0.3 | (-24.4%) |
| Operating<br>Income | Overseas Subsidiaries | 0.3                                   | 0.4                                   | +0.1 | (+35.3%) |
|                     | Adjustments           | ▲ 0.1                                 | 0.2                                   | +0.3 |          |
|                     | Total                 | 1.1                                   | 0.3                                   | -0.8 | (-69.0%) |

### **Changes in Core Operating Income**

Billion yen



<sup>\*</sup> Difference in selling price and price change of products less subject to price effect of petrochemical-based raw materials (net)

### <Business Performance>

### ■ Pharmaceutical Business

Sales of pruritus treatment REMITCH\*\*were affected by the introduction of its generic versions as well as by a NHI drug price revision.

### **■** Medical Devices Business

Shipment of dialyzers for hemodiafiltration grew strongly in Japan, but the business was affected by the soaring prices of raw materials and fuels.

\*REMITCH® is a registered trademark of Torii Pharmaceutical Co., Ltd.

### <Topics>

Announced in Sept. 2022:

Filed a manufacturing and marketing approval with the Ministry of Health, Labour and Welfare for an in vitro diagnostic test to measure apolipoprotein A2 (APOA2) isoform concentrations in blood of pancreatic cancer patients.

Announced in Sept. 2022:

Received approval from China's National Medical Products Administration (NMPA) for Careload® tablets to treat pulmonary arterial hypertension. Careload® is a proprietary orally administered sustained-release formulation of beraprost sodium, a derivative of prostacyclin (PGI<sub>2</sub>), discovered by Toray.

## **Results of Major Subsidiaries and Regions**

|                           |                       | Revenue                               |                                       |         | Cor                                   | e Operating Inco                      | ome     |
|---------------------------|-----------------------|---------------------------------------|---------------------------------------|---------|---------------------------------------|---------------------------------------|---------|
|                           |                       | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes | FY Mar/22<br>Six Months<br>(AprSept.) | FY Mar/23<br>Six Months<br>(AprSept.) | Changes |
| Toray International, Inc. | ,                     | 273.3                                 | 326.5                                 | +53.2   | 5.9                                   | 6.9                                   | +0.9    |
| Toray Engineering Co., L  | td.                   | 41.0                                  | 53.1                                  | +12.1   | 1.1                                   | 2.1                                   | +1.0    |
| Toray Construction Co.,   | Ltd.                  | 16.7                                  | 14.6                                  | -2.1    | 0.2                                   | ▲ 0.5                                 | -0.7    |
| Toray Advanced Film Co    | ., Ltd.               | 18.9                                  | 20.5                                  | +1.6    | 1.8                                   | 1.7                                   | -0.1    |
|                           |                       |                                       |                                       |         |                                       |                                       |         |
| Subsidiaries in           | Fibers & Textiles     | 61.5                                  | 86.8                                  | +25.3   | 1.1                                   | 1.7                                   | +0.7    |
| Southeast Asia            | Performance Chemicals | 63.4                                  | 54.4                                  | -9.0    | 12.6                                  | <b>▲</b> 1.3                          | -13.9   |
|                           | Other                 | 0.3                                   | 0.3                                   | +0.0    | 0.0                                   | 0.0                                   | +0.0    |
|                           | Total                 | 125.2                                 | 141.5                                 | +16.3   | 13.7                                  | 0.5                                   | -13.2   |
|                           |                       |                                       |                                       |         |                                       |                                       |         |
| Subsidiaries in China     | Fibers & Textiles     | 124.5                                 | 155.4                                 | +30.9   | 10.6                                  | 11.0                                  | +0.5    |
|                           | Performance Chemicals | 59.8                                  | 56.9                                  | -2.9    | 3.4                                   | 4.9                                   | +1.6    |
|                           | Other                 | 19.5                                  | 27.3                                  | +7.9    | 1.8                                   | 2.7                                   | +0.9    |
|                           | Total                 | 203.8                                 | 239.6                                 | +35.9   | 15.7                                  | 18.7                                  | +3.0    |
|                           |                       |                                       |                                       |         |                                       |                                       |         |
| Subsidiaries in the       | Fibers & Textiles     | 46.7                                  | 55.5                                  | +8.7    | 2.6                                   | ▲ 0.9                                 | -3.5    |
| Republic of Korea         | Performance Chemicals | 77.4                                  | 70.2                                  | -7.3    | 10.1                                  | 0.1                                   | -10.0   |
|                           | Other                 | 15.7                                  | 21.0                                  | +5.3    | 1.9                                   | 3.6                                   | +1.7    |
|                           | Total                 | 139.8                                 | 146.6                                 | +6.8    | 14.6                                  | 2.8                                   | -11.7   |

## II. Business Forecast for the Fiscal Year Ending March 2023 (Consolidated Basis)

## Forecast Summary for the Fiscal Year Ending March 2023

### Assumptions for the business forecast

The global economy, including Japan, is expected to slow down during this year due to increased inflationary pressure caused by soaring raw material and fuel prices and interest rate hikes mainly in the U.S. and Europe. In addition, China's continuation of zero-COVID policy and the confusion in the real estate market may exert downward pressure on the global economy. Other concerns include supply restrictions caused by parts and labor shortage, prolonged Ukrainian situation, and a disruption in financial markets.

### Billion yen

|  |          | FY Mar/22<br>Actual | FY Mar/23<br>Forecast | Changes |          | Aug. 9 Forecast | Difference from<br>Aug. 9 Forecast |
|--|----------|---------------------|-----------------------|---------|----------|-----------------|------------------------------------|
|  | 1st Half | 1,063.0             | 1,261.8               | +198.8  | (+18.7%) | 1,250.0         | +11.8                              |
| Revenue                                    | 2nd Half | 1,165.5             | 1,338.2               | +172.7  | (+14.8%) | 1,375.0         | -36.8                              |
|  | Total    | 2,228.5             | 2,600.0               | +371.5  | (+16.7%) | 2,625.0         | -25.0                              |
|  | 1st Half | 70.2                | 54.4                  | -15.8   | (-22.5%) | 60.0            | -5.6                               |
| Core Operating Income                      | 2nd Half | 61.9                | 75.6                  | +13.7   | (+22.1%) | 80.0            | -4.4                               |
|  | Total    | 132.1               | 130.0                 | -2.1    | (-1.6%)  | 140.0           | -10.0                              |
| Profit Attributable to<br>Owners of Parent | 1st Half | 60.9                | 59.1                  | -1.8    | (-3.0%)  | 58.0            | +1.1                               |
|  | 2nd Half | 23.3                | 35.9                  | +12.6   | (+54.0%) | 42.0            | -6.1                               |
|  | Total    | 84.2                | 95.0                  | +10.8   | (+12.8%) | 100.0           | -5.0                               |

|                          | 1st Half | 38.06 yen        | <b>36.92</b> yen |
|--------------------------|----------|------------------|------------------|
| Basic Earnings per Share | 2nd Half | 14.56 yen        | <b>22.42</b> yen |
|                          | Total    | <b>52.63</b> yen | <b>59.34</b> yen |
|                          | 1st Half | 8.00 yen         | <b>9.00</b> yen  |
| Dividend per Share       | 2nd Half | 8.00 yen         | <b>9.00</b> yen  |
|                          | Total    | <b>16.00</b> yen | <b>18.00</b> yen |
| Dividend Payout Ratio    | Total    | 30%              | 30%              |

Assumed exchange rate (from October) 135 yen / US\$

## **Forecast by Segment**

|                  |                                  |              | FY Mar/22<br>Actual |         | FY Mar/23<br>Forecast |          |         | Changes  |          |        |
|------------------|----------------------------------|--------------|---------------------|---------|-----------------------|----------|---------|----------|----------|--------|
|                  |                                  | 1st Half     | 2nd Half            | Total   | 1st Half              | 2nd Half | Total   | 1st Half | 2nd Half | Total  |
|                  | Fibers & Textiles                | 401.5        | 434.7               | 836.2   | 509.0                 | 508.0    | 1,017.0 | +107.5   | +73.3    | +180.8 |
|                  | Performance Chemicals            | 444.5        | 465.5               | 910.0   | 473.3                 | 521.7    | 995.0   | +28.8    | +56.2    | +85.0  |
|                  | Carbon Fiber Composite Materials | 98.9         | 116.3               | 215.2   | 140.0                 | 142.0    | 282.0   | +41.0    | +25.7    | +66.8  |
| Revenue          | Environment & Engineering        | 85.9         | 113.4               | 199.3   | 106.1                 | 128.9    | 235.0   | +20.2    | +15.6    | +35.7  |
|                  | Life Science                     | 25.1         | 26.9                | 52.0    | 25.9                  | 29.1     | 55.0    | +0.8     | +2.3     | +3.0   |
|                  | Others                           | 7.0          | 8.9                 | 15.9    | 7.5                   | 8.5      | 16.0    | +0.5     | -0.4     | +0.1   |
|                  | Consolidated                     | 1,063.0      | 1,165.5             | 2,228.5 | 1,261.8               | 1,338.2  | 2,600.0 | +198.8   | +172.7   | +371.5 |
|                  | Fibers & Textiles                | 24.3         | 17.9                | 42.2    | 23.9                  | 30.1     | 54.0    | -0.4     | +12.3    | +11.8  |
|                  | Performance Chemicals            | 52.2         | 38.7                | 91.0    | 25.1                  | 39.9     | 65.0    | -27.2    | +1.2     | -26.0  |
|                  | Carbon Fiber Composite Materials | <b>▲</b> 3.6 | 5.2                 | 1.6     | 5.6                   | 8.4      | 14.0    | +9.2     | +3.2     | +12.4  |
| Core             | Environment & Engineering        | 6.1          | 10.5                | 16.5    | 8.3                   | 14.2     | 22.5    | +2.2     | +3.8     | +6.0   |
| Operating Income | Life Science                     | 1.1          | 0.3                 | 1.4     | 0.3                   | 0.2      | 0.5     | -0.8     | -0.1     | -0.9   |
|                  | Others                           | 0.7          | 2.3                 | 3.0     | 1.0                   | 1.0      | 2.0     | +0.3     | -1.3     | -1.0   |
|                  | Reconciliations                  | ▲ 10.7       | ▲ 12.9              | ▲ 23.6  | ▲ 9.8                 | ▲ 18.2   | ▲ 28.0  | +0.9     | -5.3     | -4.4   |
|                  | Consolidated                     | 70.2         | 61.9                | 132.1   | 54.4                  | 75.6     | 130.0   | -15.8    | +13.7    | -2.1   |

| Difference from Aug.9 Forecast |          |       |  |  |  |
|--------------------------------|----------|-------|--|--|--|
| 1st Half                       | 2nd Half | Total |  |  |  |
| +19.0                          | +7.0     | +26.0 |  |  |  |
| -15.7                          | -41.3    | -57.0 |  |  |  |
| +5.0                           | -1.0     | +4.0  |  |  |  |
| +3.1                           | -1.1     | +2.0  |  |  |  |
| -0.1                           | +0.1     | _     |  |  |  |
| +0.5                           | -0.5     | _     |  |  |  |
| +11.8                          | -36.8    | -25.0 |  |  |  |
| -0.1                           | +1.1     | +1.0  |  |  |  |
| -8.9                           | -9.6     | -18.5 |  |  |  |
| +0.1                           | +1.4     | +1.5  |  |  |  |
| +1.3                           | +1.7     | +3.0  |  |  |  |
| +0.3                           | +0.2     | +0.5  |  |  |  |
| +1.0                           | -0.0     | +1.0  |  |  |  |
| +0.7                           | +0.8     | +1.5  |  |  |  |
| -5.6                           | -4.4     | -10.0 |  |  |  |

## Comparison of Core Operating Income (Aug. 9 vs. New) by Segment

| Segments                            | Full-year Core Operating Income Forecast (Billion yen) Aug. 9→ New ( ) difference | Variance Factors  |
|-------------------------------------|---|---|
| Fibers & Textiles                   | 53.0 → 54.0<br>(+1.0)   | <ul> <li>In the apparel applications, demand for outdoor and sports applications is expected to be strong.</li> <li>Expect to be affected by soaring raw material and fuel prices and logistics costs, but will continue efforts in passing on the price increase to the sales price and cost reduction.</li> </ul>   |
| Performance<br>Chemicals            | 83.5 → 65.0<br>( - 18.5 )   | <ul> <li>In the resins business, expect the sales volume and spread of ABS resins to decrease from decline in demand in China, resulting in decrease in core operating income compared to the previous forecast.</li> <li>In the films and electronic &amp; information business, expect customers' inventory adjustment to continue through 3Q due to deterioration of display market conditions.</li> </ul> |
| Carbon Fiber<br>Composite Materials | 12.5 → 14.0<br>( + 1.5 )  | <ul> <li>Expect negative impact from the increase in utility costs in the European subsidiaries, but expect positive impact from weaker Yen and lower raw material prices.</li> <li>Expect partial recovery of the production rate of major customer in the aircraft application.</li> </ul>  |
| Environment &<br>Engineering        | 19.5 → 22.5<br>(+3.0)   | <ul> <li>In the water treatment business, expect shipment to decrease in some regions due to economic<br/>downturn and decline in economic activities, but expect shipment for large-scale projects in the<br/>Middle East to be strong. In addition, expect positive impact in core operating income from<br/>weaker Yen.</li> </ul>   |
| Life Science                        | 0.0 → 0.5<br>( + 0.5 )  | <ul> <li>Expect to be affected by soaring raw material and fuel prices, but will expand sales of dialysis<br/>machines and pursue reduction in operating expenses.</li> </ul>   |
| Other                               | 1.0 → 2.0<br>(+1.0)   |   |
| Reconciliations                     | <b>▲</b> 29.5 → <b>▲</b> 28.0 (+1.5)  |   |
|                                     | 140.0 → 130.0   |   |

(-10.0)

Total

## III. Reference

## **Quarterly Revenue by Segment**

|                                  |       |       | FY Mar/23 |       |         |       |       |
|----------------------------------|-------|-------|-----------|-------|---------|-------|-------|
|                                  | 1Q    | 2Q    | 3Q        | 4Q    | Total   | 1Q    | 2Q    |
| Fibers & Textiles                | 184.2 | 217.4 | 230.1     | 204.6 | 836.2   | 225.8 | 283.2 |
| Performance Chemicals            | 222.6 | 221.9 | 233.6     | 231.9 | 910.0   | 245.0 | 228.3 |
| Carbon Fiber Composite Materials | 48.5  | 50.4  | 54.2      | 62.0  | 215.2   | 68.6  | 71.4  |
| Environment & Engineering        | 43.7  | 42.2  | 48.7      | 64.7  | 199.3   | 50.7  | 55.3  |
| Life Science                     | 11.5  | 13.6  | 13.5      | 13.4  | 52.0    | 12.3  | 13.6  |
| Other                            | 3.2   | 3.8   | 3.8       | 5.1   | 15.9    | 3.4   | 4.1   |
| Consolidated                     | 513.7 | 549.3 | 583.9     | 581.7 | 2,228.5 | 605.9 | 655.9 |

## **Quarterly Core Operating Income by Segment**

|                                  |       | FY Ma       | ar/23 |       |        |            |       |
|----------------------------------|-------|-------------|-------|-------|--------|------------|-------|
|                                  | 1Q    | 2Q          | 3Q    | 4Q    | Total  | 1Q         | 2Q    |
| Fibers & Textiles                | 11.8  | 12.6        | 11.1  | 6.7   | 42.2   | 8.7        | 15.2  |
| Performance Chemicals            | 27.9  | 24.3        | 22.4  | 16.3  | 91.0   | 16.9       | 8.2   |
| Carbon Fiber Composite Materials | ▲ 2.1 | <b>1</b> .6 | 1.7   | 3.5   | 1.6    | 2.4        | 3.2   |
| Environment & Engineering        | 3.4   | 2.7         | 4.8   | 5.7   | 16.5   | 3.5        | 4.8   |
| Life Science                     | 0.2   | 0.9         | 0.5   | ▲ 0.2 | 1.4    | 0.1        | 0.3   |
| Others                           | 0.2   | 0.5         | 0.8   | 1.5   | 3.0    | 0.4        | 0.7   |
| Reconciliations                  | ▲ 5.3 | ▲ 5.4       | ▲ 5.5 | ▲ 7.4 | ▲ 23.6 | <b>4.8</b> | ▲ 5.0 |
| Consolidated                     | 36.1  | 34.1        | 35.8  | 26.1  | 132.1  | 27.1       | 27.3  |

## **Quarterly Revenue of Performance Chemicals by Sub-segments**

|                                    |         |         | FY Mar/23 |         |                |                |              |
|------------------------------------|---------|---------|-----------|---------|----------------|----------------|--------------|
|                                    | 1Q      | 2Q      | 3Q        | 4Q      | Total          | <b>1Q</b>      | 2Q           |
| Resins, Chemicals                  | 104.5   | 104.4   | 110.1     | 106.9   | 425.9          | 108.7          | 103.6        |
| Films                              | 83.2    | 83.1    | 84.1      | 84.7    | 335.0          | 88.6           | 81.6         |
| Electronic & Information Materials | 19.3    | 19.2    | 19.4      | 16.2    | 74.1           | 15.8           | 13.1         |
| Trading, Other                     | 128.6   | 124.7   | 139.3     | 137.8   | 530.3          | 150.3          | 140.4        |
| Adjustments                        | ▲ 113.1 | ▲ 109.5 | ▲ 119.2   | ▲ 113.6 | <b>▲</b> 455.4 | <b>▲</b> 118.4 | <b>110.5</b> |
| Total                              | 222.6   | 221.9   | 233.6     | 231.9   | 910.0          | 245.0          | 228.3        |

## **Quarterly Revenue of Carbon Fiber Composite Materials by Sub-segments**

|            |      | FY Mar/23 |      |      |       |      |            |
|------------|------|-----------|------|------|-------|------|------------|
|            | 1Q   | 2Q        | 3Q   | 4Q   | Total | 1Q   | <b>2</b> Q |
| Aerospace  | 9.5  | 10.6      | 11.0 | 11.6 | 42.7  | 12.4 | 13.3       |
| Sports     | 6.1  | 6.2       | 7.3  | 8.3  | 27.9  | 9.5  | 10.2       |
| Industrial | 32.9 | 33.6      | 35.9 | 42.1 | 144.7 | 46.8 | 47.8       |
| Total      | 48.5 | 50.4      | 54.2 | 62.0 | 215.2 | 68.6 | 71.4       |

## **Quarterly Revenue of Major Subsidiaries and Regions**

|                          |                           |      | FY Mar/22 |       |       |       |       | ar/23 |
|--------------------------|---------------------------|------|-----------|-------|-------|-------|-------|-------|
|                          |                           | 1Q   | 2Q        | 3Q    | 4Q    | Total | 1Q    | 2Q    |
| Toray International, Inc | Toray International, Inc. |      | 144.1     | 160.0 | 137.0 | 570.3 | 150.6 | 175.9 |
| Toray Engineering Co.,   | Ltd.                      | 22.3 | 18.7      | 21.7  | 33.9  | 96.6  | 23.8  | 29.3  |
| Toray Construction Co.,  | Ltd.                      | 7.3  | 9.4       | 11.5  | 14.0  | 42.3  | 7.4   | 7.3   |
| Toray Advanced Film Co   | o., Ltd.                  | 9.3  | 9.5       | 10.1  | 9.6   | 38.6  | 10.4  | 10.1  |
|                          |                           |      |           |       |       |       |       |       |
| Subsidiaries in          | Fibers & Textiles         | 29.9 | 31.6      | 33.2  | 36.4  | 131.2 | 40.4  | 46.4  |
| Southeast Asia           | Performance Chemicals     | 32.2 | 31.2      | 31.6  | 31.2  | 126.1 | 29.1  | 25.3  |
|                          | Other                     | 0.2  | 0.1       | 0.1   | 0.1   | 0.6   | 0.2   | 0.2   |
|                          | Total                     | 62.3 | 62.9      | 64.9  | 67.7  | 257.9 | 69.6  | 71.9  |
| Subsidiaries in China    | Fibers & Textiles         | 55.6 | 68.9      | 63.0  | 46.6  | 234.1 | 64.1  | 91.3  |
|                          | Performance Chemicals     | 29.4 | 30.4      | 33.2  | 27.6  | 120.6 | 30.2  | 26.7  |
|                          | Other                     | 9.9  | 9.5       | 12.6  | 9.9   | 42.0  | 13.4  | 13.9  |
|                          | Total                     | 94.9 | 108.8     | 108.8 | 84.2  | 396.7 | 107.7 | 132.0 |
| Subsidiaries in the      | Fibers & Textiles         | 23.1 | 23.6      | 27.4  | 25.9  | 100.0 | 27.8  | 27.7  |
| Republic of Korea        | Performance Chemicals     | 39.5 | 37.9      | 39.6  | 38.6  | 155.6 | 38.1  | 32.1  |
|                          | Other                     | 8.0  | 7.7       | 10.1  | 8.9   | 34.7  | 10.4  | 10.6  |
|                          | Total                     | 70.6 | 69.2      | 77.1  | 73.4  | 290.3 | 76.2  | 70.4  |

# **Quarterly Core Operating Income of Major Subsidiaries and Regions**

|                           |                       |      | FY Mar/22 |     |      |       |      | ar/23       |
|---------------------------|-----------------------|------|-----------|-----|------|-------|------|-------------|
|                           |                       | 1Q   | 2Q        | 3Q  | 4Q   | Total | 1Q   | 2Q          |
| Toray International, Inc. |                       | 2.7  | 3.3       | 3.5 | 2.8  | 12.2  | 2.9  | 3.9         |
| Toray Engineering Co.,    | Ltd.                  | 1.1  | 0.0       | 1.2 | 2.5  | 4.7   | 0.8  | 1.3         |
| Toray Construction Co.,   | , Ltd.                | ▲0.1 | 0.3       | 0.3 | 0.8  | 1.4   | ▲0.3 | ▲0.2        |
| Toray Advanced Film Co    | o., Ltd.              | 1.0  | 0.8       | 1.1 | 0.9  | 3.8   | 1.1  | 0.6         |
|                           |                       |      |           |     |      |       |      |             |
| Subsidiaries in           | Fibers & Textiles     | 0.3  | 0.8       | 0.1 | 0.3  | 1.5   | 0.4  | 1.4         |
| Southeast Asia            | Performance Chemicals | 7.3  | 5.3       | 4.1 | 2.5  | 19.2  | 0.7  | <b>▲2.1</b> |
|                           | Other                 | 0.0  | 0.0       | 0.0 | ▲0.0 | 0.0   | 0.0  | 0.0         |
|                           | Total                 | 7.6  | 6.1       | 4.2 | 2.8  | 20.7  | 1.1  | ▲0.7        |
| Subsidiaries in China     | Fibers & Textiles     | 4.8  | 5.7       | 3.8 | 2.3  | 16.6  | 4.4  | 6.6         |
|                           | Performance Chemicals | 1.6  | 1.8       | 2.3 | 2.4  | 8.0   | 2.4  | 2.5         |
|                           | Other                 | 0.8  | 0.9       | 1.2 | 0.5  | 3.4   | 1.5  | 1.2         |
|                           | Total                 | 7.2  | 8.5       | 7.2 | 5.1  | 28.1  | 8.4  | 10.3        |
| Subsidiaries in the       | Fibers & Textiles     | 1.6  | 0.9       | 1.0 | ▲0.5 | 3.1   | ▲0.6 | ▲0.4        |
| Republic of Korea         | Performance Chemicals | 5.4  | 4.7       | 3.3 | 1.2  | 14.6  | 1.4  | ▲1.3        |
|                           | Other                 | 0.9  | 1.0       | 1.3 | 1.0  | 4.2   | 1.7  | 1.9         |
|                           | Total                 | 7.9  | 6.6       | 5.6 | 1.8  | 21.9  | 2.6  | 0.2         |

### **External Evaluations from the Perspectives of ESG**

S&P Global Sustainability Yearbook Member

February 2022

**Sustainability Yearbook** 

Member 2022

S&P Global



December 2021



Water Security: A

Climate Change: B

MSCI

September 2021



Selected as a component of major overseas indexes

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

November 2021 "Dow Jones Sustainability Index(DJSI), Asia Pacific"



September 2022 "MSCI ESG Leaders Indexes"



FTSE4Good

June 2022

"FTSE4Good Index Series"

Selected for indices used by GPIF



FTSE Blossom Japan



FTSE Blossom Japan Sector Relative Index



**2022** CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

Descriptions of predicted business results, projections, and business contained in this material are based on predictive forecasts of the future business environment made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.

