

<IT-2010 IR Seminar – No.2>

# Toray's R&D Strategy

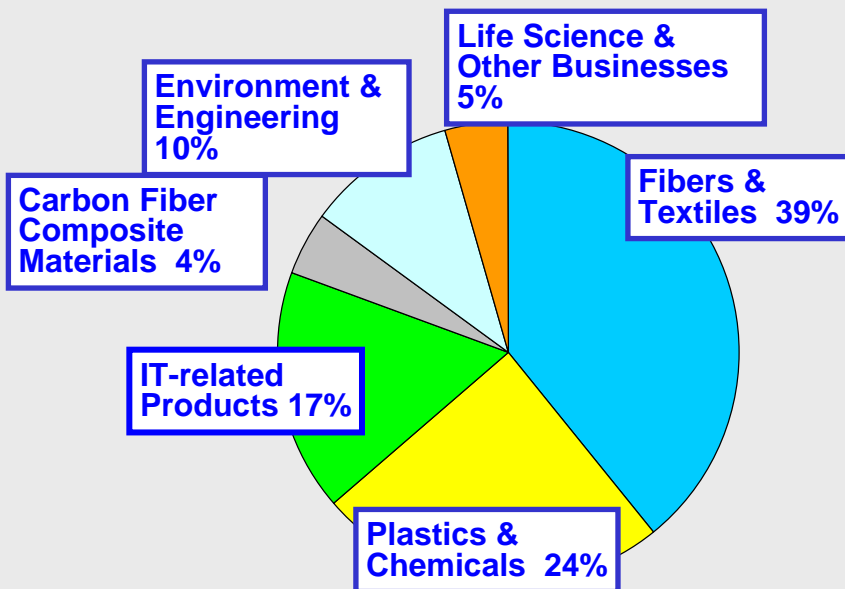
- Focus on Advanced Materials  
based on Nanotechnologies -

**Koichi Abe**  
**Vice President**  
**General Manager, R&D Division**  
**Toray Industries, Inc.**

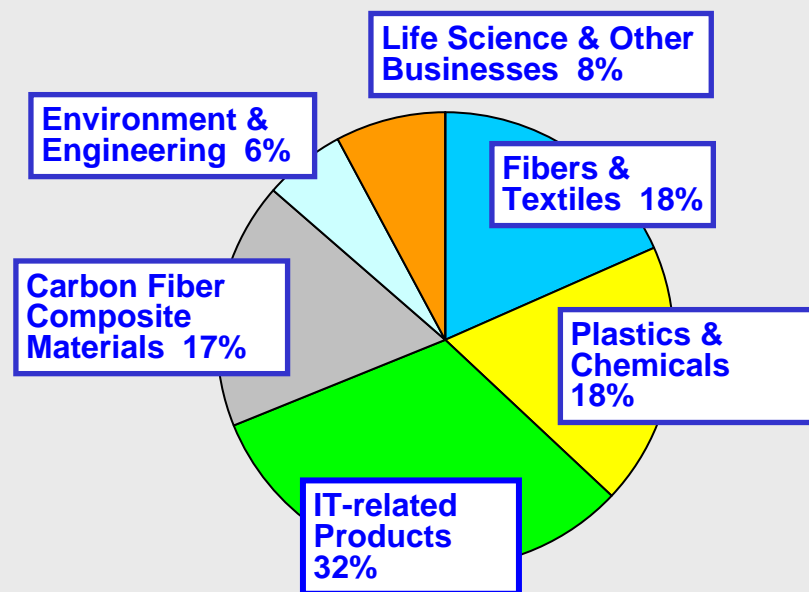
# About Toray Group Business

Toray Group is the comprehensive manufacturer, which develop advanced materials by using core technologies such as “Organic Synthetic Chemistry”, “Polymer Science”, “Nanotechnology” and “Biotechnology”, and have international operations.

**Consolidated Net Sales :**  
¥ 1,546.5 billion (FY Mar/07)



**Consolidated Operating Income :**  
¥ 102.4 billion (FY Mar/07)



**Established: Apr. 16, 1926**

**Consolidated basis: 21 countries & regions, 36,553 employees (as of Mar/2007)**

# Road Map to IT-2010 and Targets in IT-2010

April 2002

April 2006

Corporate Slogan

**TORAY**

CORPORATE BRAND

Innovation by Chemistry

Long-term Corporate Vision

**AP-New TORAY 21**

**AP-Innovation TORAY 21**

Mid-term Business Strategies

**“NT21”**

「Corporate Structure Reinforcement・defensive management postures」

-Breakaway from Crisis -

**“NT- ”**

「Offensive management postures」

-Establish foundation for further growth -

**“IT-2010”**

「Management based on Innovation and Creation」

-Challenges for further growth -

Toward a Global Top Company of Advanced Materials

Goals in and around 2010

Net sales  
¥1,800 billion

Operating income  
¥150 billion

Operating income to net sales ratio  
8.3%

ROA : 8%

ROE : 11%

Images in and around 2015

Net sales  
¥2,300 billion

Operating income  
¥230 billion

Operating income to net sales ratio  
10.0%

ROA : ≥10%

ROE : ≥12%

2002  
April

2004  
April

2006  
October

Around  
2010

Around  
2015

# 「IT-2010 · R&D Innovation」

NT21

R&D Reform

Progress in  
Advanced Materials Projects  
New optical films, Organic Electro luminescent-  
related Materials, Chemical Mechanical  
Polishing Pads, Next-generation high density  
COF, PLA Film, High-performance DNA Chips  
etc.

NT- II

Advanced Material  
Businesses Expansion PJ

IT-2010

Innovation of Technologies

- Advanced Material Businesses Expansion PJ
- R&D capabilities innovation PJ
- Manufacturing technology innovation PJ

R&D Innovation

“Challenge for Innovative R&D”

Leap forward

R&D Reformation - II

“Strengthen R&D Collaboration & Integration”

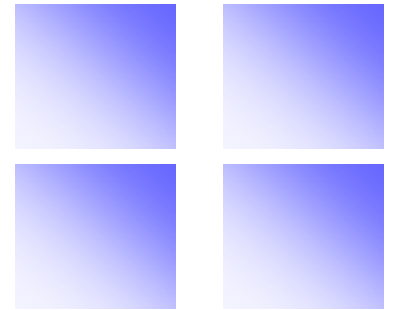
Step forward

R&D Reformation

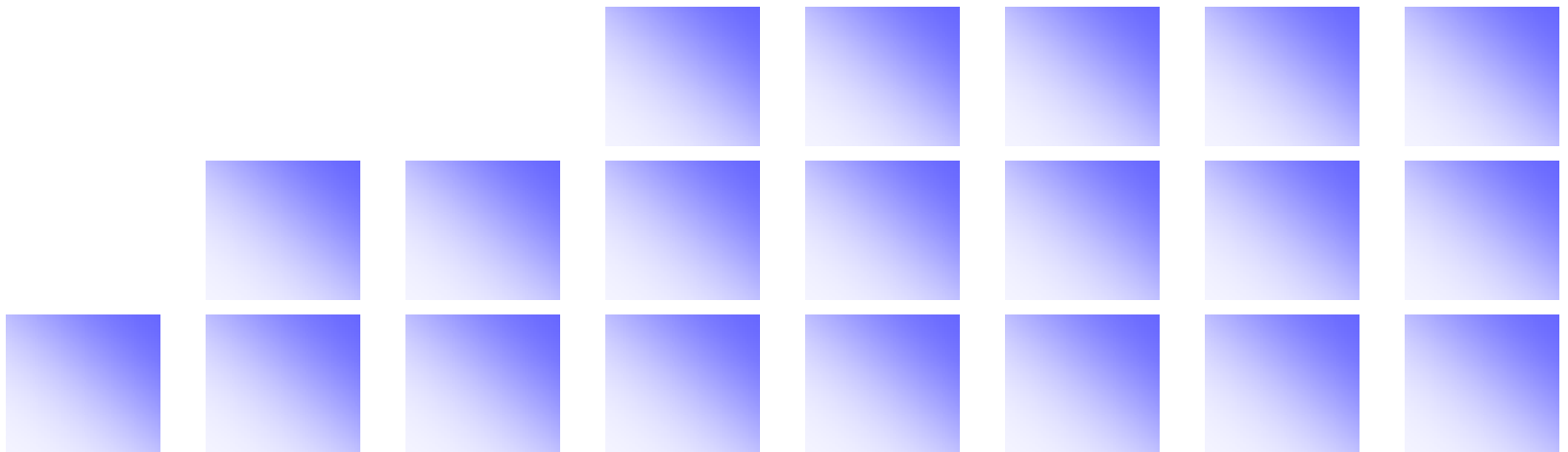
“Depart from Independent R&D”

## R&D

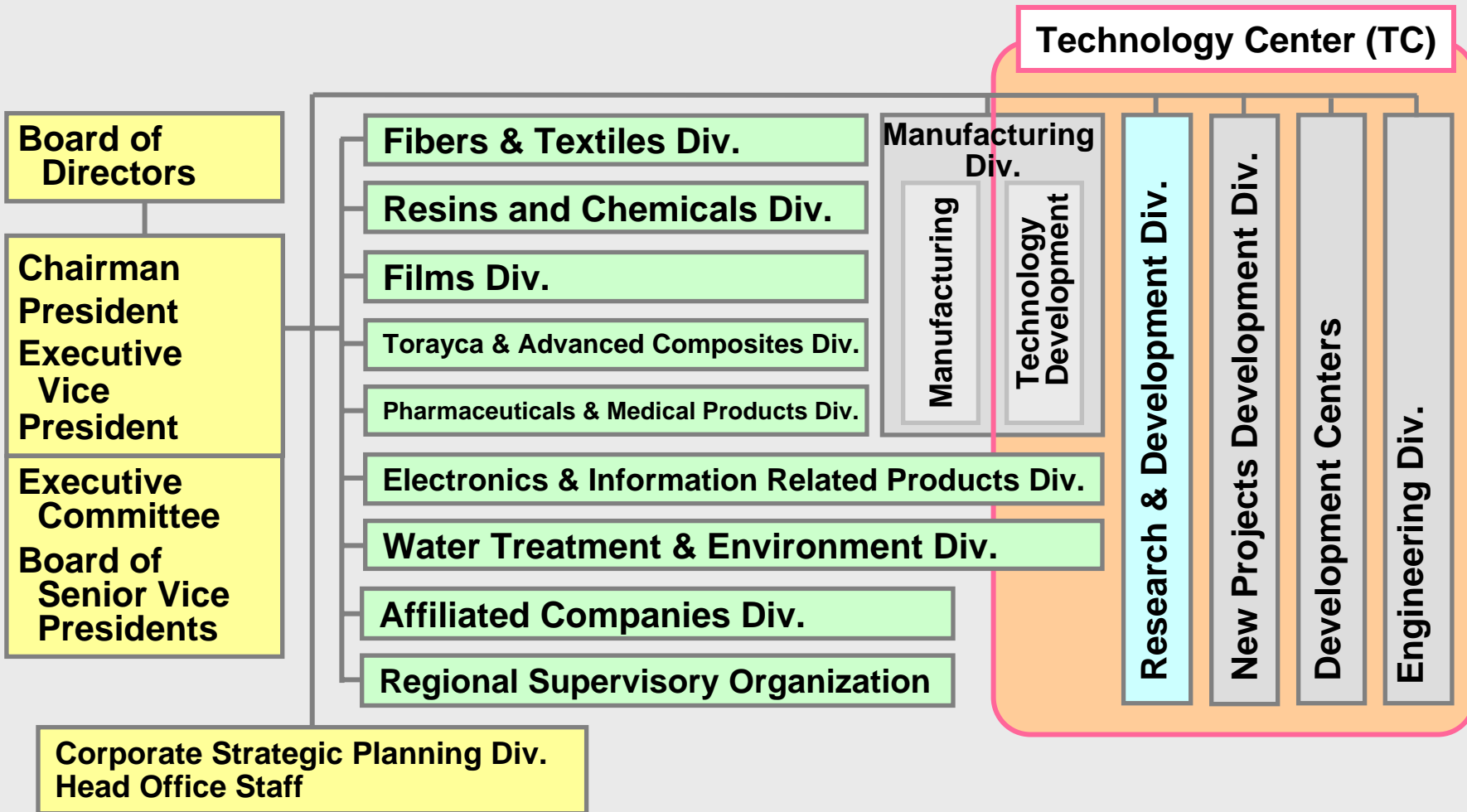
As a fundamental material manufacturer based on science & technology, Toray Group is developing original high level advanced materials & technologies.



## . R&D Strategy

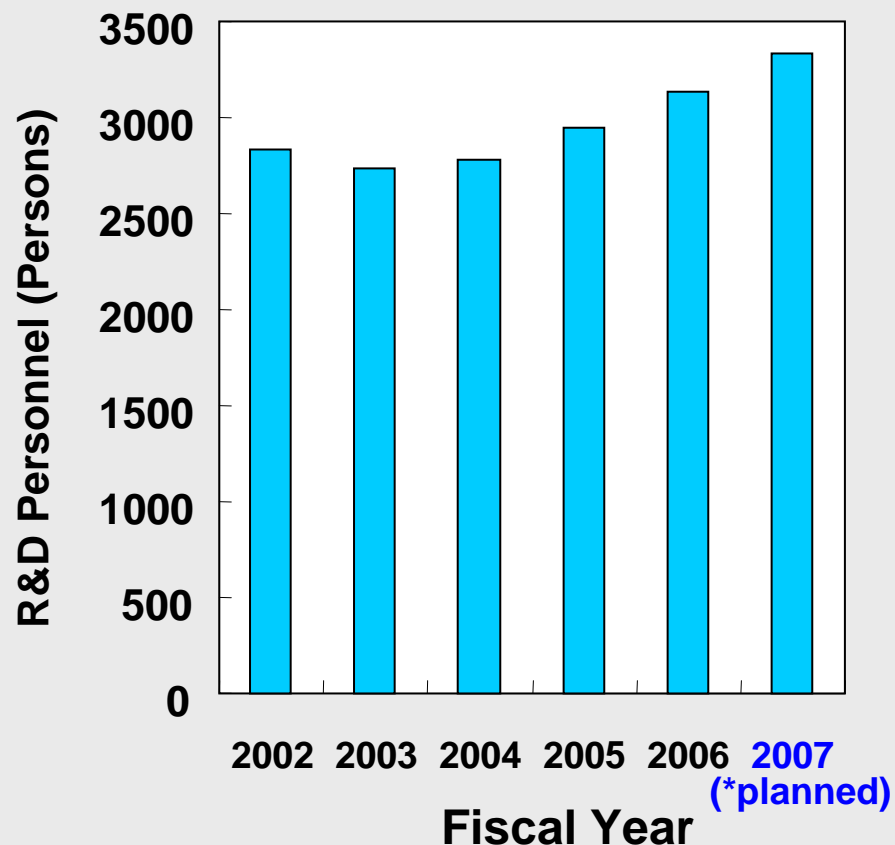
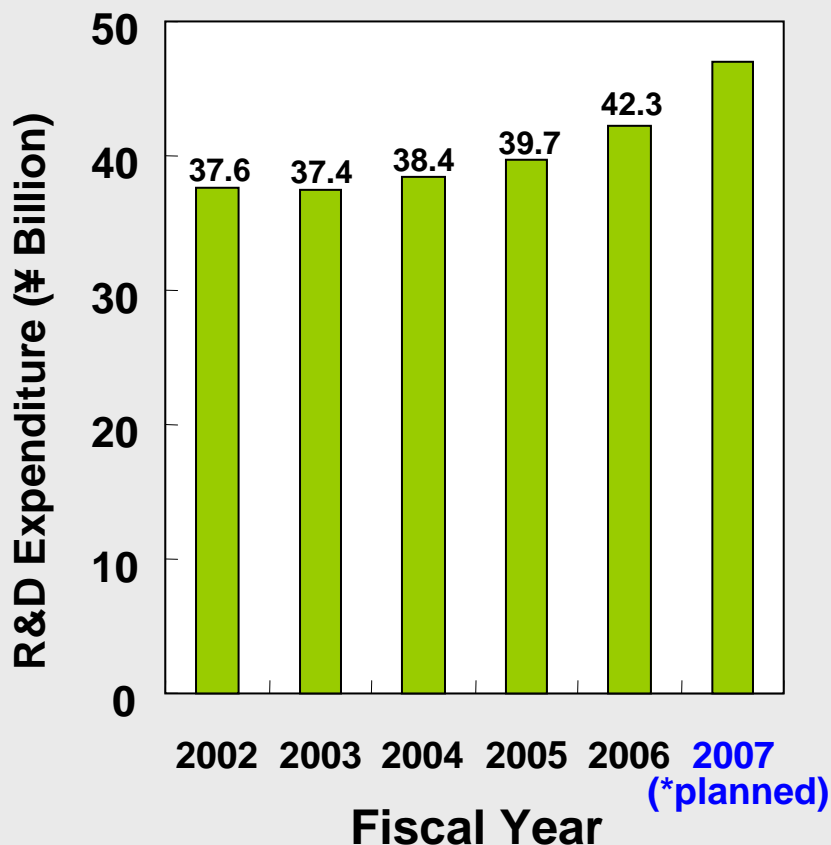


# R&D Organization in Toray



- ★ One of TC functions is deciding corporate R&D strategies and designating TC important projects.
- ★ The most valuable feature of TC is that **it functions as organizing Toray's R&D as one unit**, not to be divided into small R&D unit attached to each business unit.

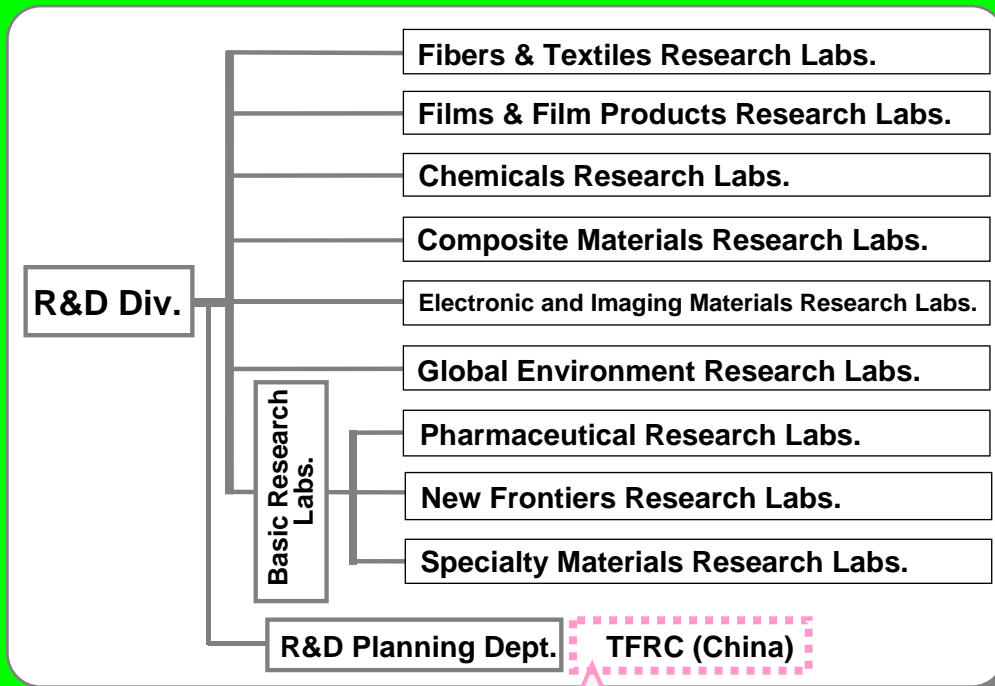
# R & D Expenditure & Personnel (consolidated)



★ R&D Expenditure : ¥ 47 Billion (2007 planned)

★ ¥ 240 Billion of R&D investment planned in 5 years from FY 2006

# Organization of R & D Division



## Shiga Plant

- Films & Films Products Research Labs.
- Electronic & Imaging Materials Research Labs.
- Global Environment Research Labs.
- [Basic Research Labs.] Specialty Materials Research Labs.
- R&D Planning Dept.

## Tokyo Head Office

- R&D Planning Dept.
- Corporate Planning Dept.

## Kamakura

- [Basic Research Labs.] Pharmaceuticals Research Labs.
- New Frontiers Research Labs.

## Mishima Plant

- Fibers & Textiles Research Labs.

## Nagoya Plant

- Chemicals Research Labs.

## Ehime Plant

- Composite Materials Research Labs.

## Nantong

- Polymers and Fibers R&D Dept.
- Water Treatment Research Labs.

## Shanghai

- Polymer Materials Research Labs.
- Water Treatment Research Labs.



# Strengthening R&D Activities in China

TFRC: Toray Fibers & Textiles Research Laboratories (China) Co., Ltd.

## Basic Concept

- R&D meshed seamlessly with Toray (Japan)
- R&D activity by high-level Chinese researchers
- Promoting collaborations with Chinese universities and government research laboratories
  - utilizing open labs (Shanghai Jiao Tong University, etc.)
- R&D and technical support for Toray's businesses in China
- Developing of global R&D human resources

## Personnel Plan (TFRC)

March/02 : 10 (Established)

July/07 : ~ 210



Mar/08 : ~ 260

## Organization

TFRC

Chairman  
President

Nantong

R&D Center

Textiles R&D Dept.

Polymerization  
Research of Polyester  
R&D of Fibers

Shanghai

Branch Labs.

Polymer Materials  
Research Lab.

Research for polymer  
advanced materials  
Research for electronics  
related materials &  
Pharmaceutical

Water Treatment  
Research Lab.

R&D of Water treatment  
technology  
Technical support for Toray's  
businesses in China



Nantong R&D Center  
(Established Mar/02)  
(Expanded May/05)  
(Expanded Oct/07)



Shanghai Branch Labs.  
(Established Oct/04)

Expanded Oct/07

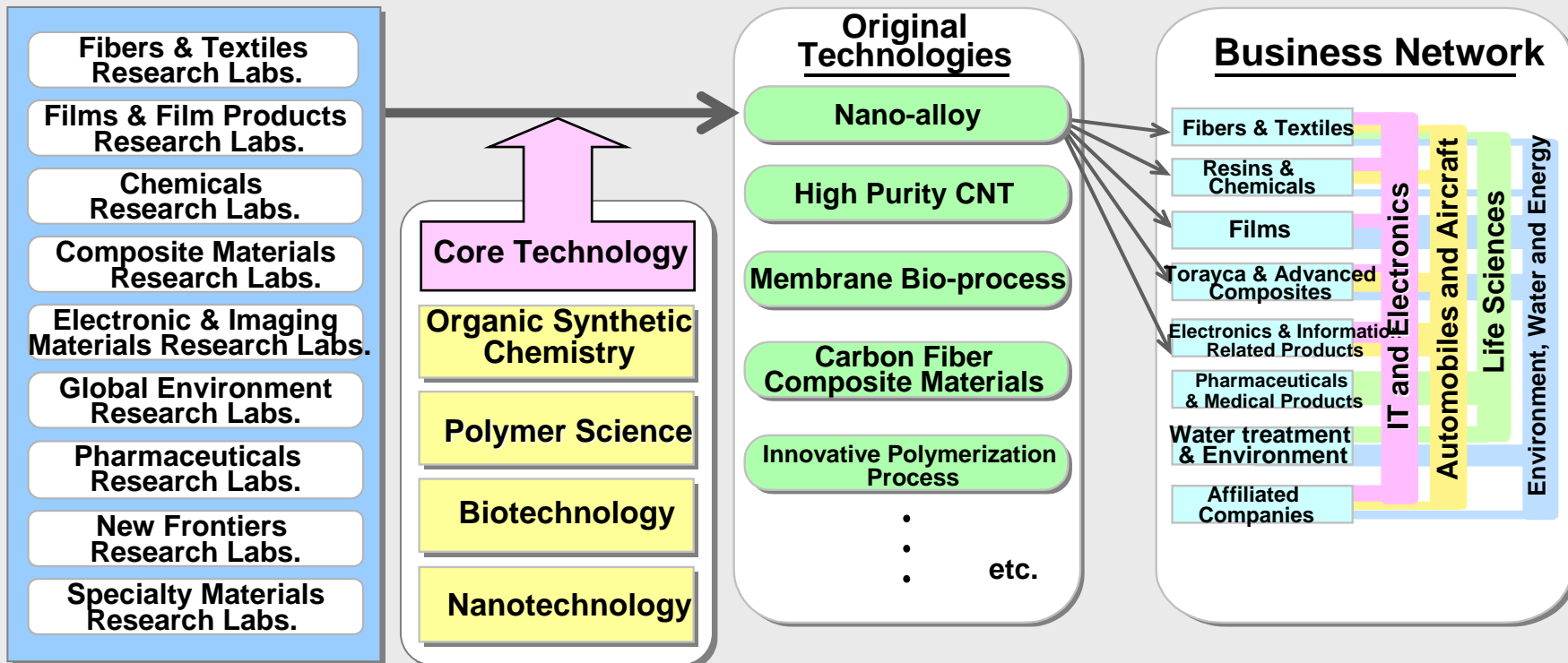


# Toray R&D Strengths

## Advantages

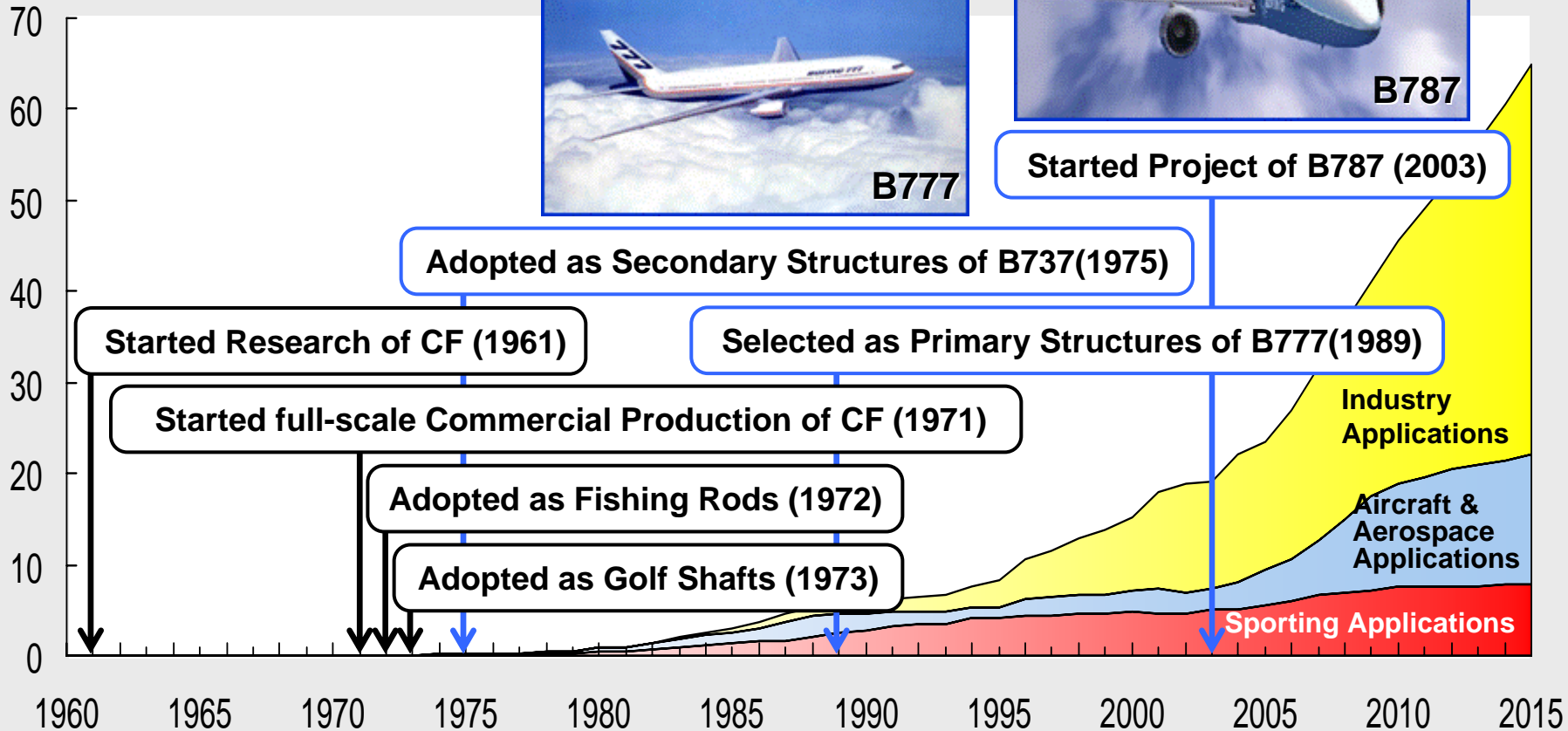
1. Culture and history that create innovative technologies : *Attach importance to Basic Research*
2. Various kinds of specialists groups in many fields
3. Unified R&D structure
4. Leading company in academia/industry / government collaboration
5. Advanced analytical capabilities : TRC

Technology Integration



# Basic Research has changed the World

## Carbon Fibers (thousand tons/year)

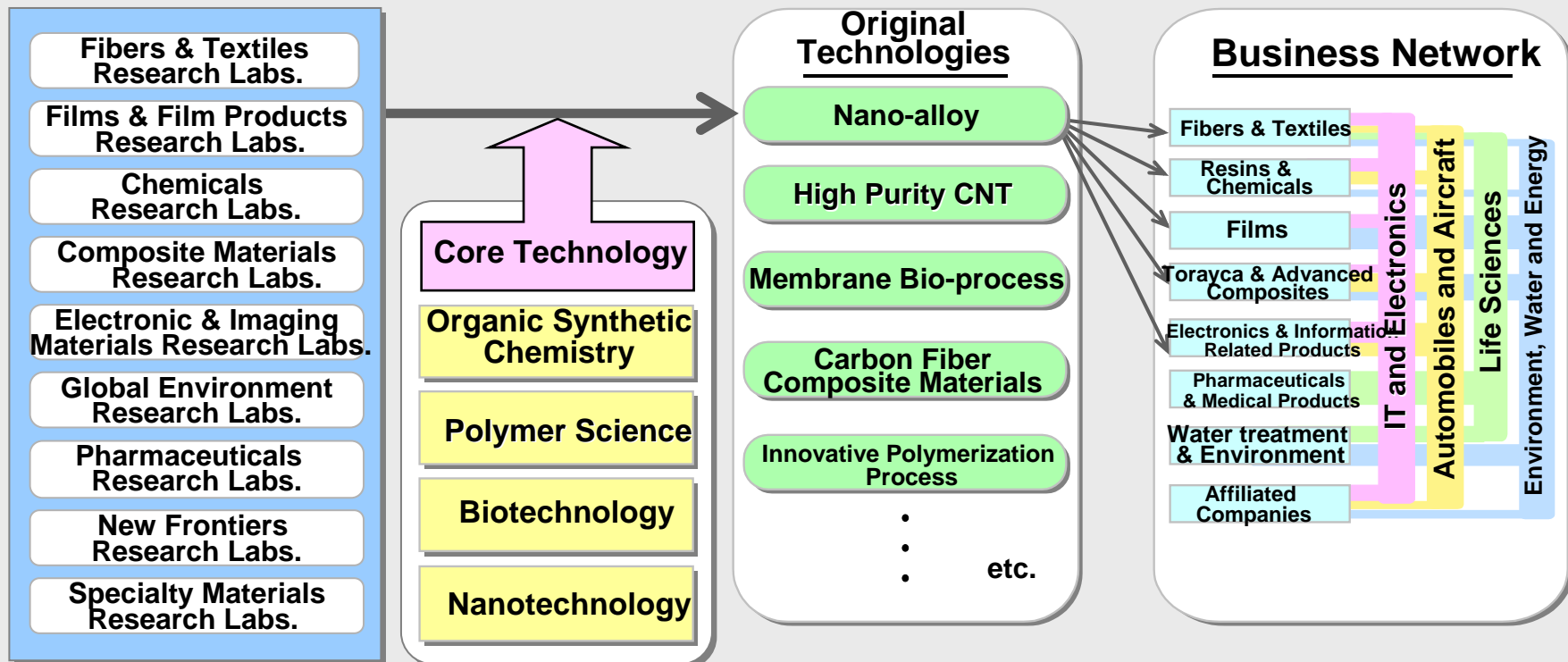


# Toray R&D Strengths

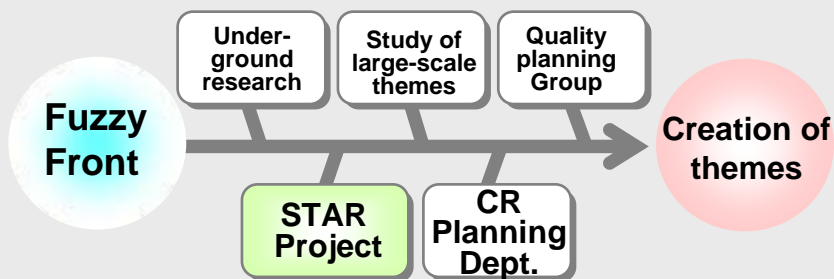
## Advantages

1. Culture and history that create innovative technologies : *Attach importance to Basic Research*
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5. Advanced analytical capabilities : TRC

Technology Integration

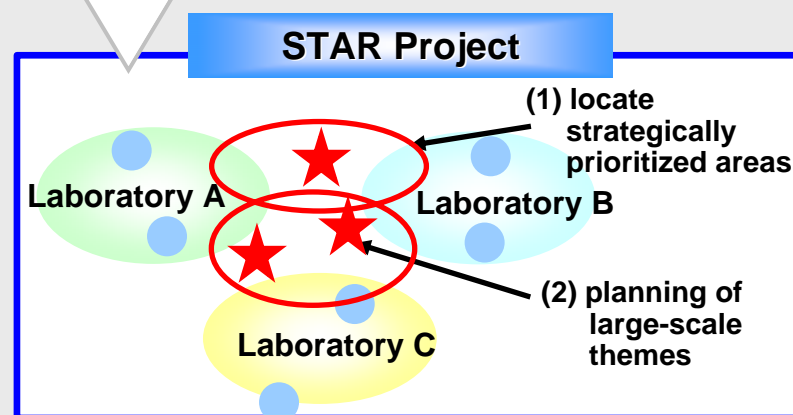
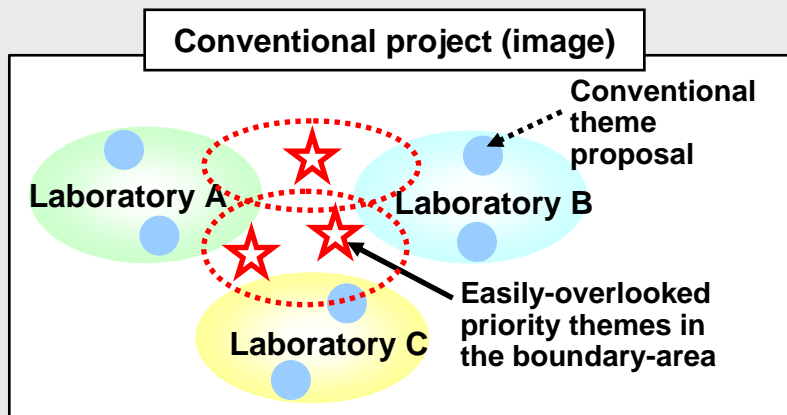


# Fusion Theme Planning Project (STAR Project)



## STAR Project

- ◆ Locate strategically prioritized areas
- ◆ Cooperate among laboratories from the planning stage of the themes
- ◆ Promote WG activities consisted of experts of each laboratory



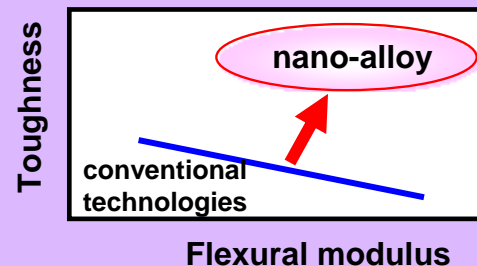
## Example of Achievements :

epoxy nano-alloy for composite materials

**Nano-alloy technologies**  
(Chemicals Research Laboratories)

**X**

**CFRP technologies**  
(Composite Materials Research Laboratories)



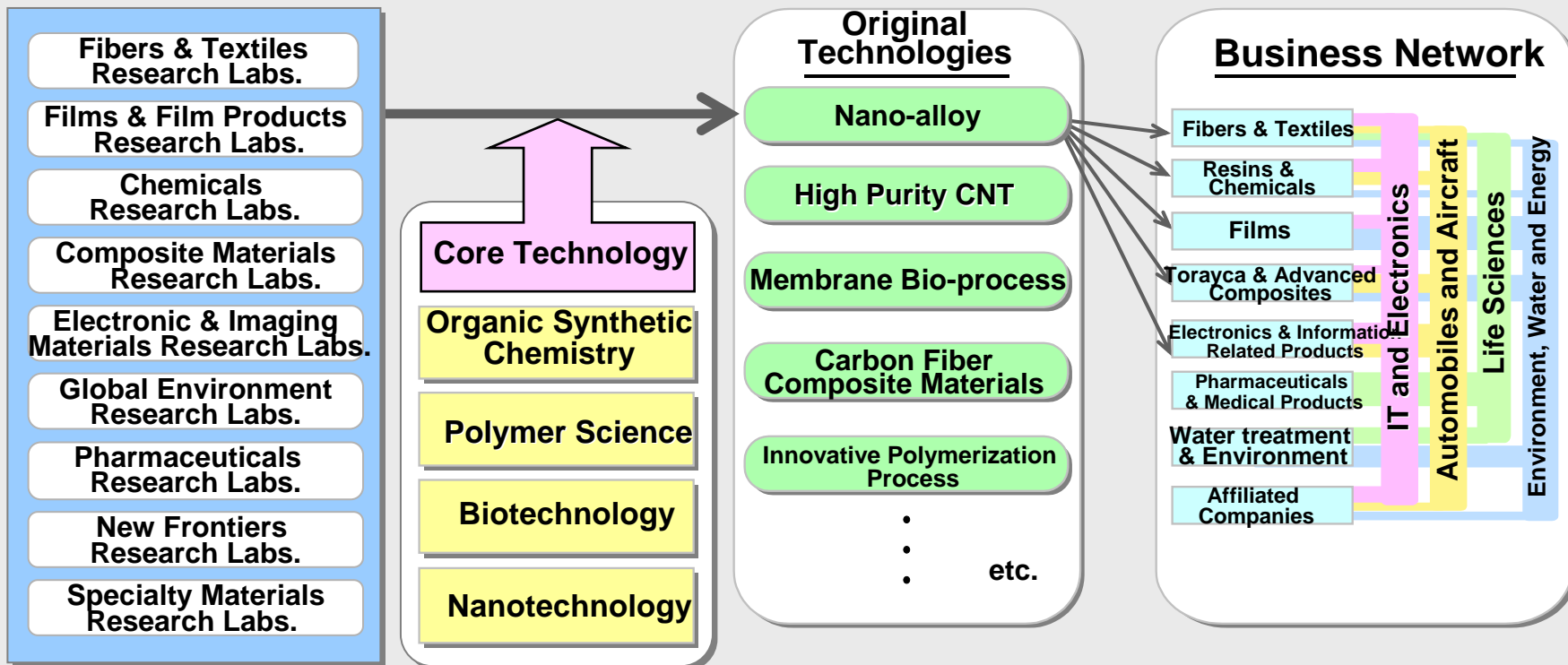
**Potentially applicable to wide-ranging areas including weight-saving of aircraft, crash safety of automobiles, impact resistance, and vibration absorption characteristics.**

# Toray R&D Strengths

## Advantages

1. Culture and history that create innovative technologies : *Attach importance to Basic Research*
2. Various kinds of specialists groups in many fields
3. Unified R&D structure
4. **Leading company in academia/industry / government collaboration**
5. **Advanced analytical capabilities : TRC**

Technology Integration



# Toray Research Center (TRC)



**Guiding principle:** Contributing to the industrial world through advanced technologies

**Corporate mottoes:** To provide advanced and reliable technology and to strictly observe complete confidentiality (**Technology & Trust**)

**Business contents:** Contract research on analysis and materials evaluation, Technical surveys, Contract research and development

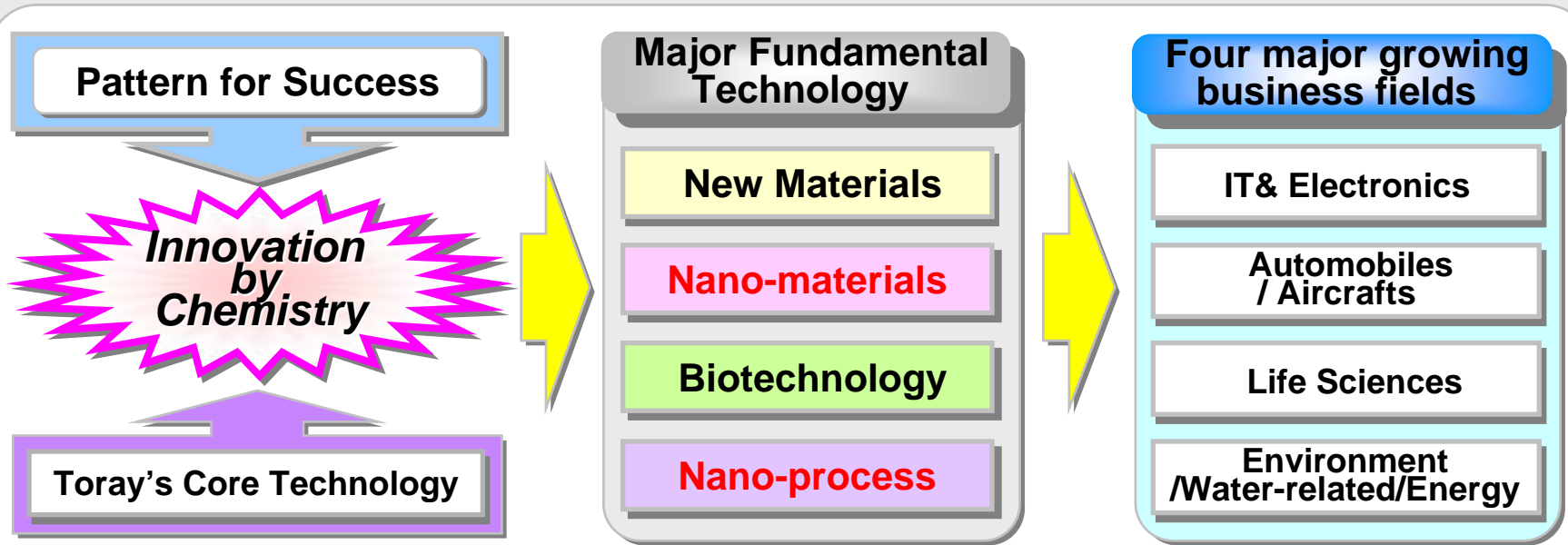
**Establishment:** 1978,Jun. (Number of employee: 500 (2006))

## TRC's Proven and Comprehensive Technological Expertise

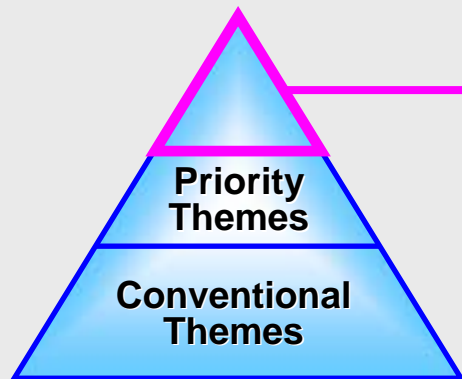
- Chemical Structure Analysis
- Surface Analysis
- Organic Analysis
- Materials Characterization and Evaluation
- Morphological Studies
- Pharmaceutical and Life Sciences
- Inorganic Analysis
- Environmental Analysis and Energy
- Contract Research Services
- Publication of Research Reports



# Toray's Challenge for Technology Innovation



Allocating approximately 90% of R&D resources to four major growing business fields (2007)



**APEX 40**

Allocate R&D resources to APEX 40  
(top priority 40 themes)





## . Toray's R & D Strategy



*Toray. Making the winning play  
at 1/1,000,000,000 of a meter.*

Technology that accurately controls matter at the atomic level. Using nanotechnology, Toray is creating new value in a variety of fields.  
For advanced materials that will redefine the future. Toray's Nanotechnology.

**TORAY**  
Innovation by Chemistry

**Toray Nanotech commercial message (on the air in Japan from October 2007)**

# Toray nanotech R&D is the source of keen interest and anticipation

*Toray ranked as top company to watch in nanotech field!*



Nihon Keizai *Shimbun* newspaper  
“Companies to Watch This Year” survey, 2005

Ranking	Name	Votes
1	Toray Industries, Inc.	142
2	Toyota Motor Corporation	84
3	Mitsubishi Chemical Corporation	75
4	Hitachi, Ltd.	69
5	NEC Corporation	65
	Canon, Inc.	
	Showa Denko K.K.	
8	Shin-Etsu Chemical Co., Ltd.	47
9	Toshiba Corporation	45
10	Matsushita Electric Industrial	43
	Asahi Kasei Corporation	
	Toyota Central R&D Labs, Inc.	

Nikkei Nano Business magazine  
“Companies to Watch This Year” survey, 2007

Ranking	Name	Votes
1	Toray Industries, Inc.	36
2	Mitsubishi Chemical Corporation	17
3	Toyota Central R&D Labs, Inc.	15
4	Canon, Inc.	13
	Asahi Kasei Corporation	
6	FUJIFILM Corporation	11
7	Teijin Limited	10
8	Hitachi, Ltd.	9
9	Shin-Etsu Chemical Co., Ltd.	8
	Kao Corporation	
	Olympus Corporation	
	JSR Corporation	

Based on the motto that, “**Innovative Products Only Come with Innovative Materials**”, Toray has utilized chemistry as the focus of its pursuit of technological innovation, integrated with nanotech and other Toray core technologies to spearhead the challenge into the creation of advanced materials.

# Polymer Alloy / Nano-alloy

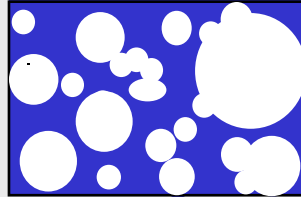
Polymer A

+

Polymer B

Polymer Design  
Compatibilizer Design  
+  
Nano-dispersing  
Technology

Conventional Alloy



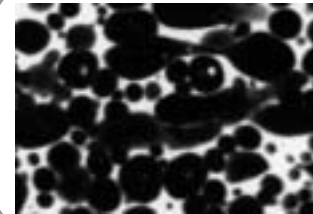
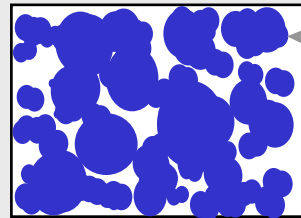
Transmission Electron  
Microscope photo  
(cross section of polymer)

High impact PA

High impact PBT

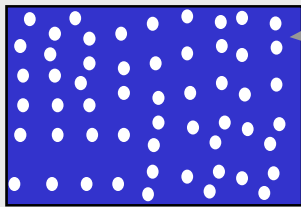
High impact PPS

Phase-inversed Alloy



Low water  
absorption PA

Nano-dispersed Alloy

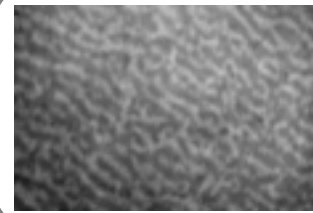
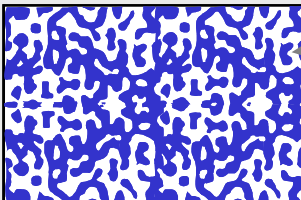


High thermal  
resistant PLA

High thermal  
resistant PET

Flexible PLA

Nano-co-continuous Alloy



High chemical  
resistant PET

Innovative  
PBT / PC

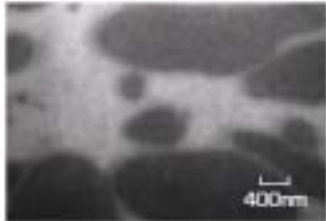
# Nano-co-continuous Alloy

We created the new technology for the first time, using the nanotech field, which combines two different types of polymers (into alloys), while bringing out the outstanding properties of both polymers. We started to market nano-alloys for use in automobile parts, electrical and electronic components and other injection molding applications, developing transparent sheets, decorative film and other new applications. This technology is also being applied to polylactide alloys, taking advantage of these inherent properties for moving into electrical and electronic fields in which it was difficult to put conventional polylactide to work.

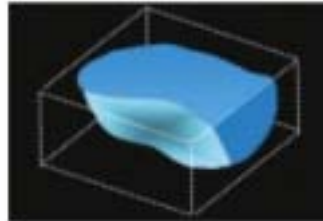
## Nano-ally Structure

### Conventional alloy

Transmission electron microscope



3D model figure

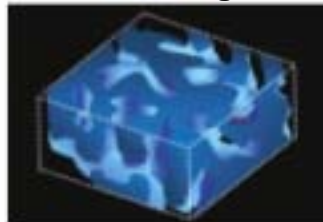


### Nano-alloy

Transmission electron microscope



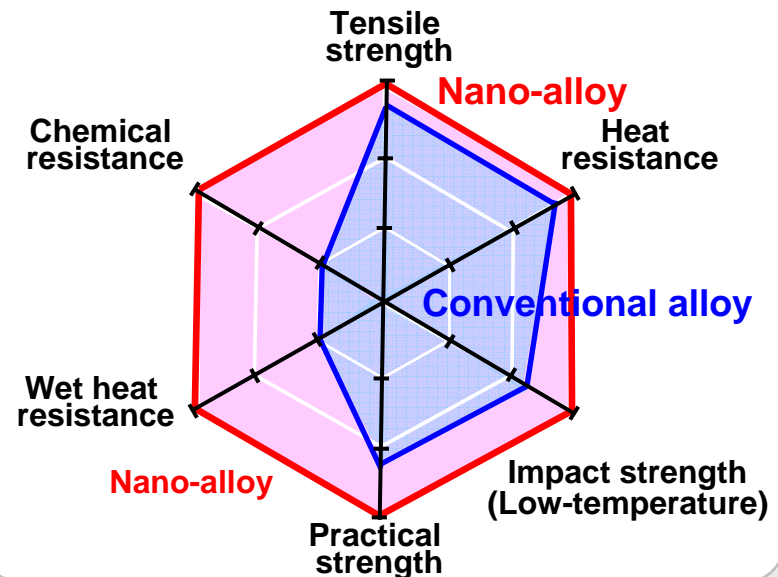
3D model figure



## Applications

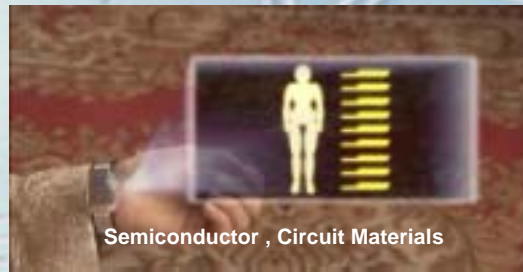
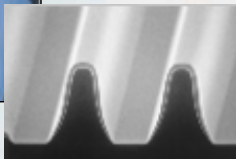
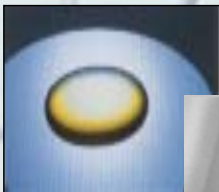
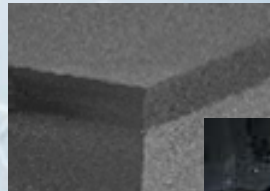
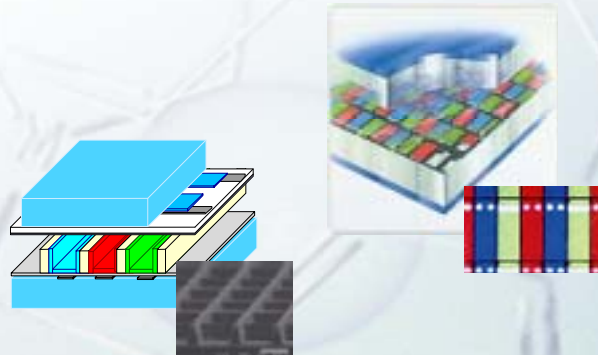
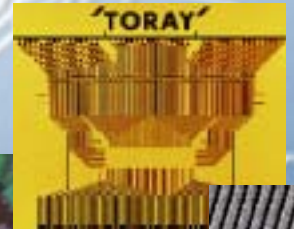
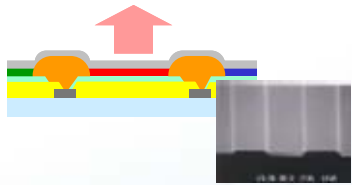
- **Injection molding items:** Balance competing properties for high impact resistance of PC and high chemical resistance of PBT.
- **Films, sheets:** Balance competing properties for the high transparency of PC and high chemical resistance of PBT.

## Performance Comparison

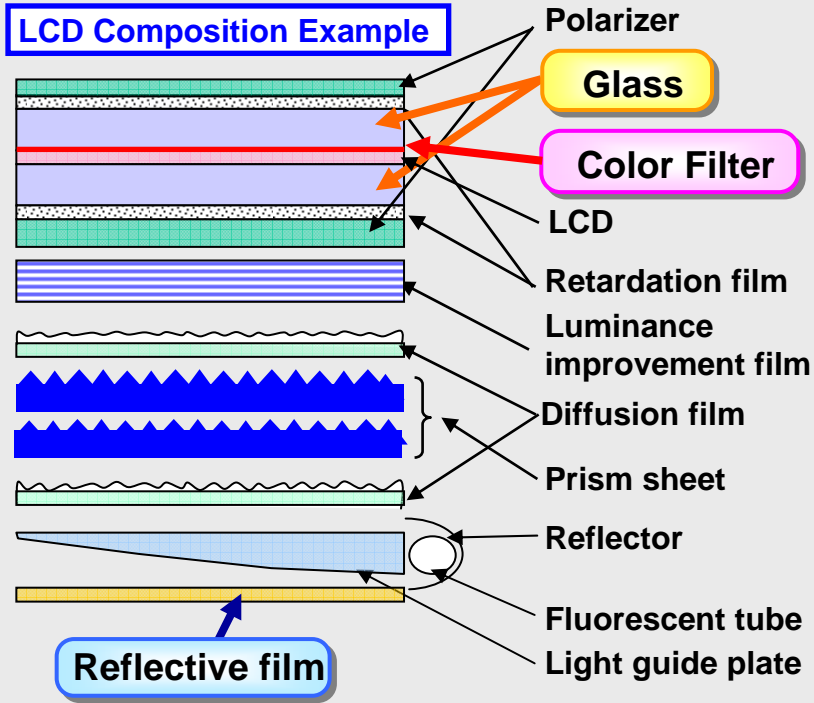


# Topics of Advanced Materials

## Information/Telecommunications/Electronics



# Display Materials (LCD)



**Colorless aramid film**

Existing film (colored) → New product (transparent)

**TORAY** Innovation by Chemistry

Glass transition temperature (°C)

Graph Data:

Material	Glass transition temperature (°C)	Young's modulus (GPa)
PES	~180	~2.5
PC	~150	~2.5
PEN	~150	~5.0
Cyclic-polyolefin	~120	~2.5
<b>New product</b>	~300	~10.0

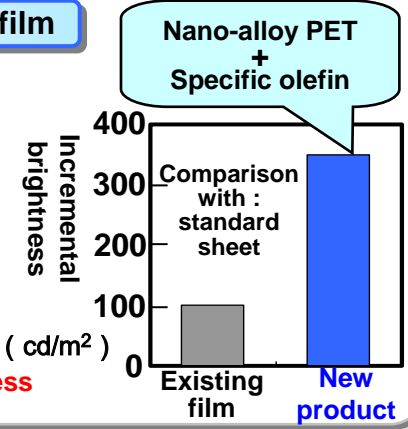
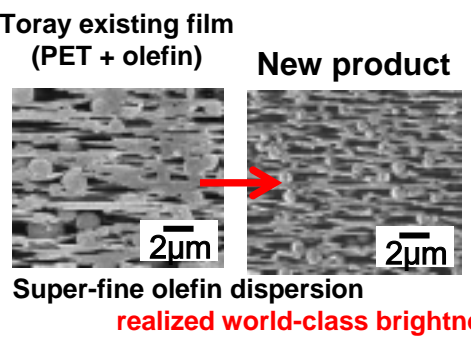
Properties:

- heat resistance : > 300°C
- coefficient of thermal expansion : similar to glass

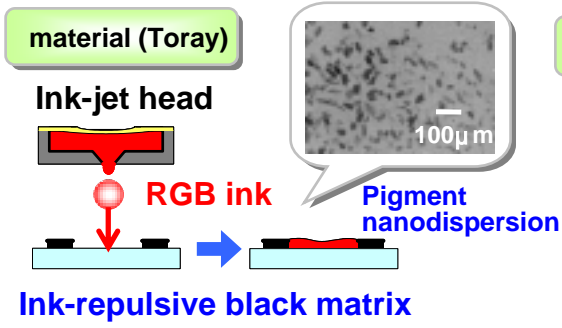
	PC	PES	Colorless aramid
Colorless and transparency	○	△	○
Heat resistance	×	△	○
Strength	△	△	○
coefficient of thermal expansion	×	△	○
Moisture absorption	○	○	△

PC : polycarbonate PES : polyethersulfone

**High-performance reflective film**



**Ink-jet LCF**



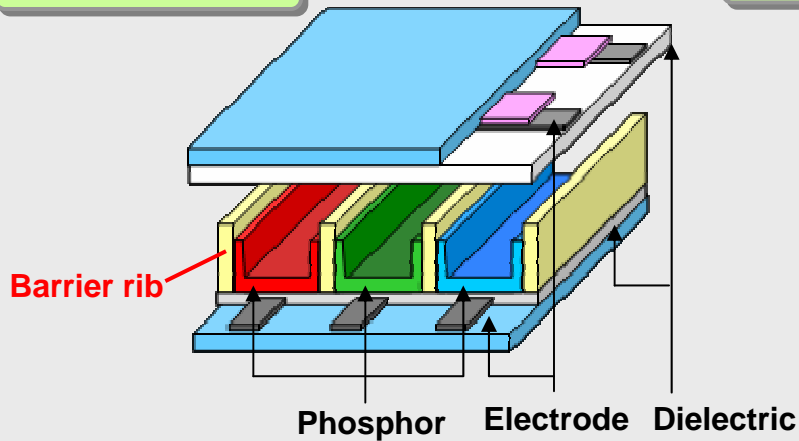
**Toray Group's all-out efforts**

equipment (TEK)

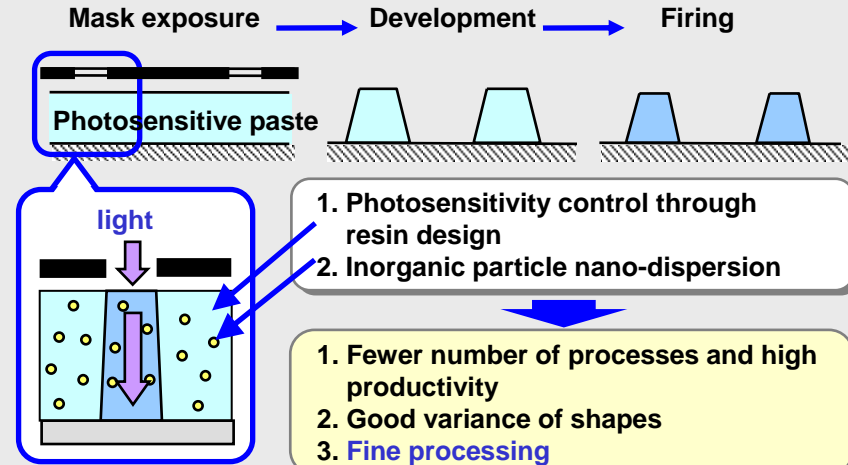
- nozzle
- coating method
- equipment design

# Display Materials (PDP)

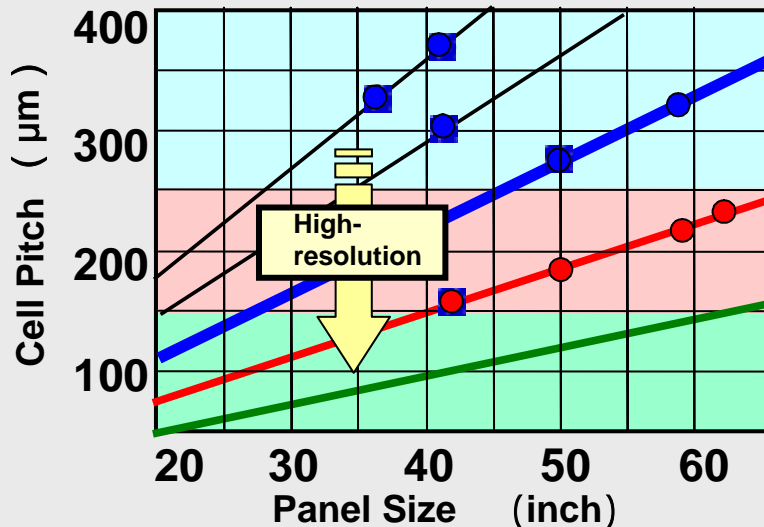
## PDP Structure



## Toray Photosensitive Paste Barrier Ribs Formation Technology



## Development of Barrier Rib Materials for Ultra-fine PDP



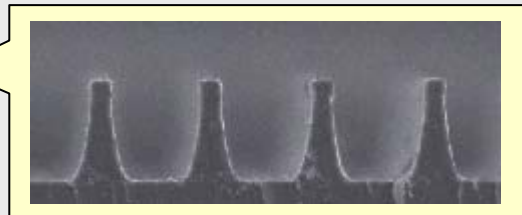
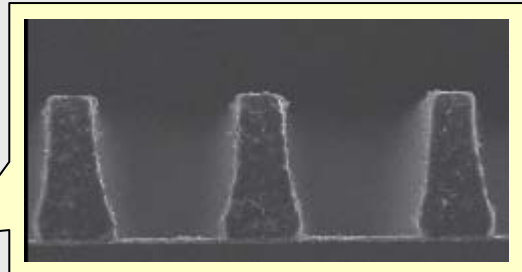
W-VGA, W-XGA  
(400,000~1 million pixel)

Full HD  
(2 million pixel)

4k2k\*  
(8 million pixel)

\* corresponding to next generation TV

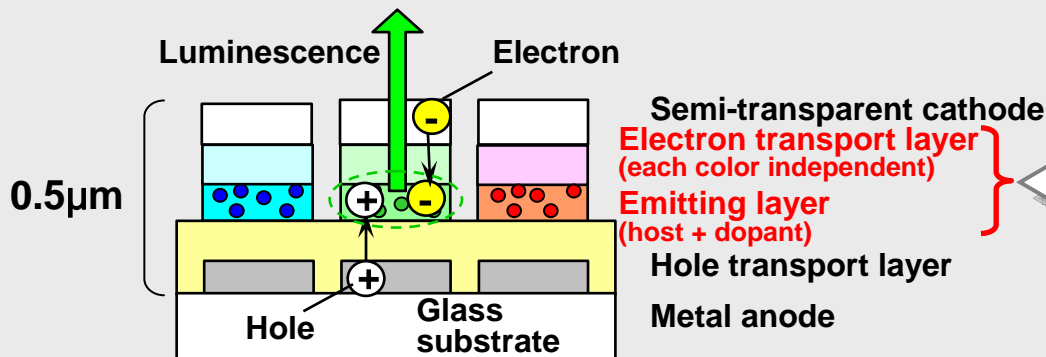
★Explore possibilities for the development of other electronic component applications





# Display Materials (Organic LED)

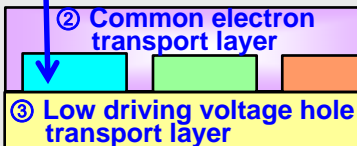
## Organic LED Structure and Toray-developed Materials



- Technological integration of organic synthetics and nano-tech (nano-dispersion technology)
- Red light emissive materials : industry leader in color purity / luminescent efficiency = (Host + Dopant)
- Electron transport materials : industry leader with low driving voltage (power-saving)

### Deepening of technology

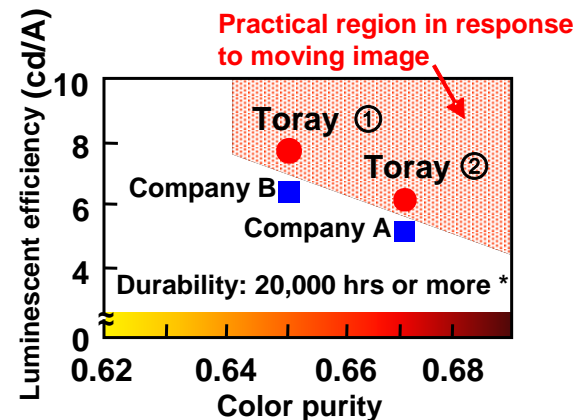
① Highly-efficient / long-life blue materials



Promote de facto standard through the development of materials ①•②•③

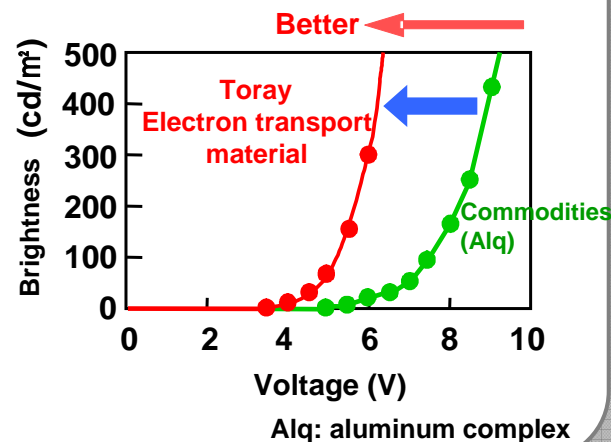
★ Aim to be a comprehensive organic LED material manufacturer (market size of 2011 : 30 billion yen)

## Comparison of luminescent performance



\* under 1000cd/m<sup>2</sup>

## Low driving voltage effect

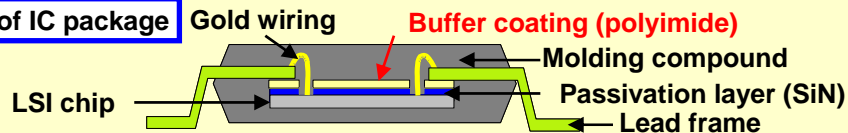


# Deepening and Expansion of Polyimide-coating Materials

## Polymer Design Coating

PI: polyimide

### Cross-section of IC package



### Non-photosensitive PI

1981~

SEMICOFINE\*



Coating for Semiconductor

Photo-sensitize

### Negative-tone photosensitive PI

1981~

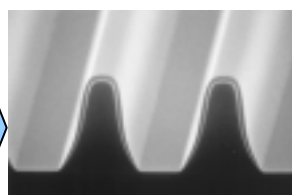


- thick coating applicable
- resolution 10 $\mu$ m

Photosensitize + Alkaline developable

### Positive-tone photosensitive PI

2000~

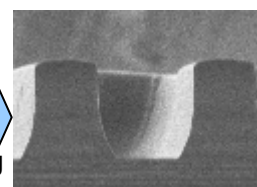


- high-sensitivity high dimensional accuracy
- high resolution (5 $\mu$ m)
- outstanding chemical resistance
- high adhesion

World market leader (DRAM half pitch <90nm)

### Corresponding to next generation

2007~



- low cure temperature (below 200°C)
- thick coating applicable
- low shrinkage
- high adhesion

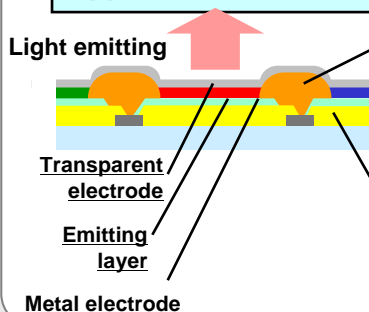
Under evaluation by world major IC manufacturers (aim for over 50% market share)

Low temperature processing + Thick coating

Thinner layer

### Development of OLED applications

2004~



Insulator

- Active type → ~100%
- Passive type → about 60%
- Planarization layer
- new material accepted



- low outgass
- low taper angle



- outstanding planarity
- transparent

★ Expected sales of polyimide coating materials : over 10 billion yen (2010)

# New Electronics

## Deepening and Expansion of Nano-multilayer Technologies

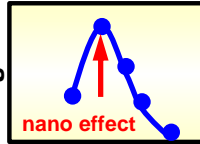
**Objective** Development of innovative films with multilayer laminate technologies

**Technology** Expand application through the advancement of multilayer laminate technologies

### High-precision multi-layer laminates Security films

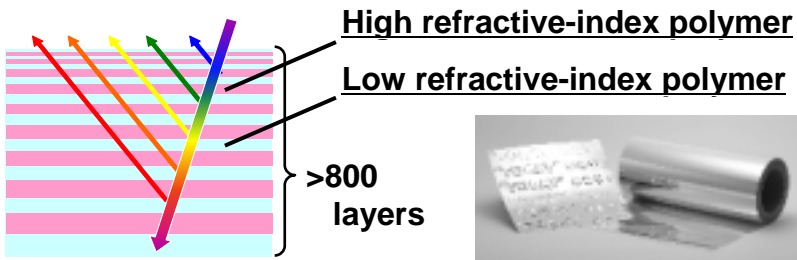


Tear resistance strength



Average layer thickness

### Slant multi-layer laminates Metal-free metallic luster film



### Further deepening... Film for optical communication (optical waveguide \*)

※ This research is partially aided by NEDO (New Energy and Industrial Technology Development Organization).

## Organic Transistor Materials

**Objective** Development of organic transistor materials having high performances comparable to amorphous silicon (target : mobility more than  $1\text{cm}^2/\text{Vs}$ )

**Technology**

High mobility organic transistor materials by the use of organic semiconductor (OSC) and CNT-complex

### (1) Organic Semiconductors :

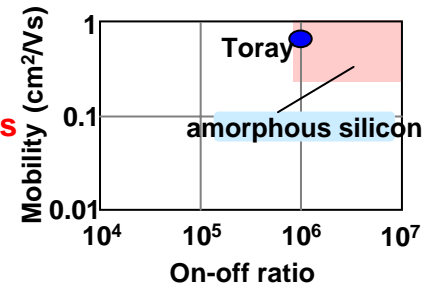
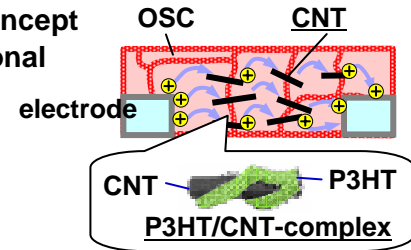
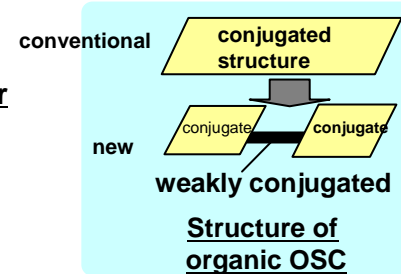
- unique molecular design / synthesis based on new concept
- high solubility to conventional solvents (printable)

### (2) CNT dispersion :

- CNT-complex can be easily dispersed into OSC solution

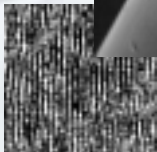
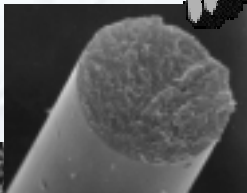
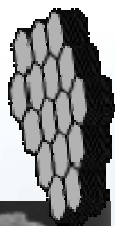
**Current status**

- **Mobility more than  $0.5\text{cm}^2/\text{Vs}$**  achieved by using CNT-complex and newly developed OSC

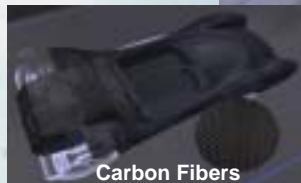
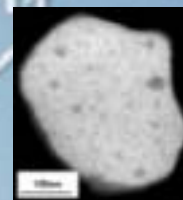


# Topics of Advanced Materials

## Automobiles & Aircrafts



*Automotive Center*



Carbon Fibers



Nano-alloy Plastics



# Automotive & Aircraft Center

In Nagoya Plant, Toray will create “**A&A Center (Automotive & Aircraft Center)**”, an integrated technological development base for automobile and aircraft applications. As the first step, Toray will establish “**Automotive Center (AMC)**” for the development of technologies for automobile applications.



“Automotive Center (AMC)”  
will be established in June/08

Skeleton car model  
(Toray Advanced Materials Exhibition)



“Advanced Composite Center (tentative name)” (planned)

“Resin Applications Development Center” (existing)

Toray will reinforce Nagoya Plant as an **integrated technological development base of advanced materials applicable for automobiles and aircraft**



Sequentially establish production system for plastic resins, carbon fiber composite materials, and high performance chemical products for automobile and aircraft applications

**Sales of the automobile application business:**

FY2006 actual: ¥124 billion

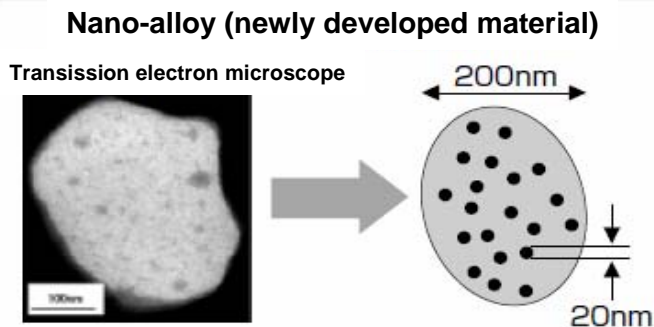
FY2015: aim to expand to ¥350 billion

¥20 billion of capital expenditures

# Impact-absorbing Nano-alloy Plastics for Automobiles

Under the “Project on Nano-structured Polymeric Materials” of NEDO, Toray and Professor Inoue Group in Yamagata University co-developed a revolutionary nano-alloy plastic. Normally characterizing as high-performance plastics in terms of strength and rigidity, this impact-absorbing plastic changes its shape like rubbers under fast or powerful impact. As a pioneering material that rewrites the common wisdom on plastic performance, this nano-alloy will pave the way to expansion into totally new applications and fields.

## Structure



## Features

Comparison using high-speed impact testing (JARI)



## Applications

**Pedestrian protection measure parts** : balance competing properties of strength during normal use and impact-absorption upon collision

**Electric and electronic components, parts of sporting goods** : energy absorbency



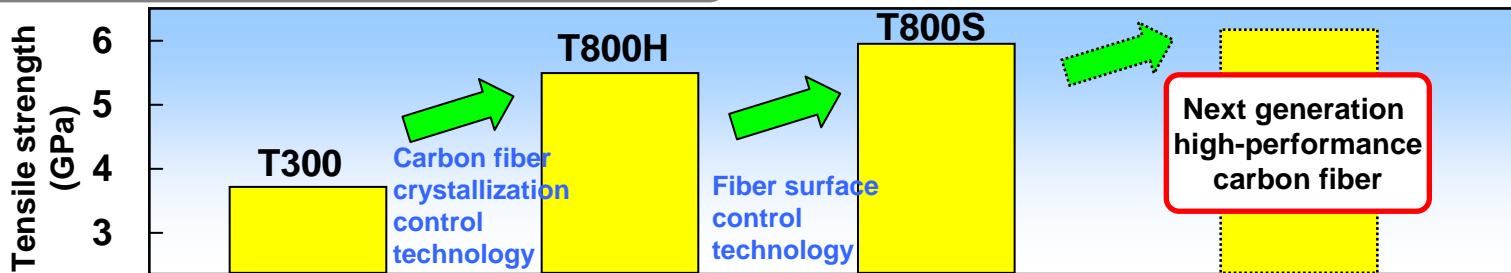
**L/D=100 twin-screw extrusion machine**  
[long retention time by high L/D]


L : screw length, D : screw diameter  
co-developed product with Toshiba Machine Co., Ltd. (Yamagata University)

# Carbon Fiber (CF)

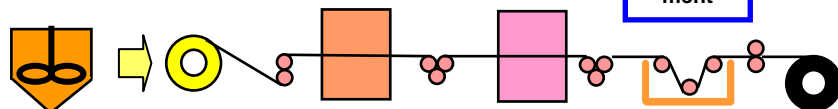
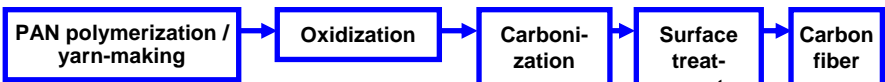
CF : Carbon Fiber

Performance advances of carbon fiber and development of aircraft applications (e.g. Boeing Co.)

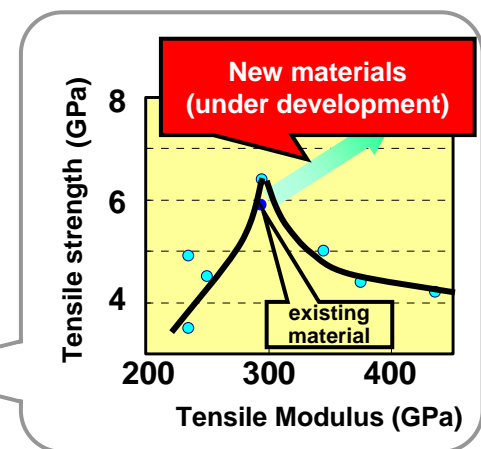


Year to Launch	1982	1996	2008	20XX
Model	B767	B777	B787	 <p>Image</p>
Applied Structure Level	Secondary	Primary / Secondary	Primary / Secondary	
Used CF type	T300H	T800H	T800S	
Amount of CF / aircraft (tons)	1	approx. 7	approx. 30 (estimate)	

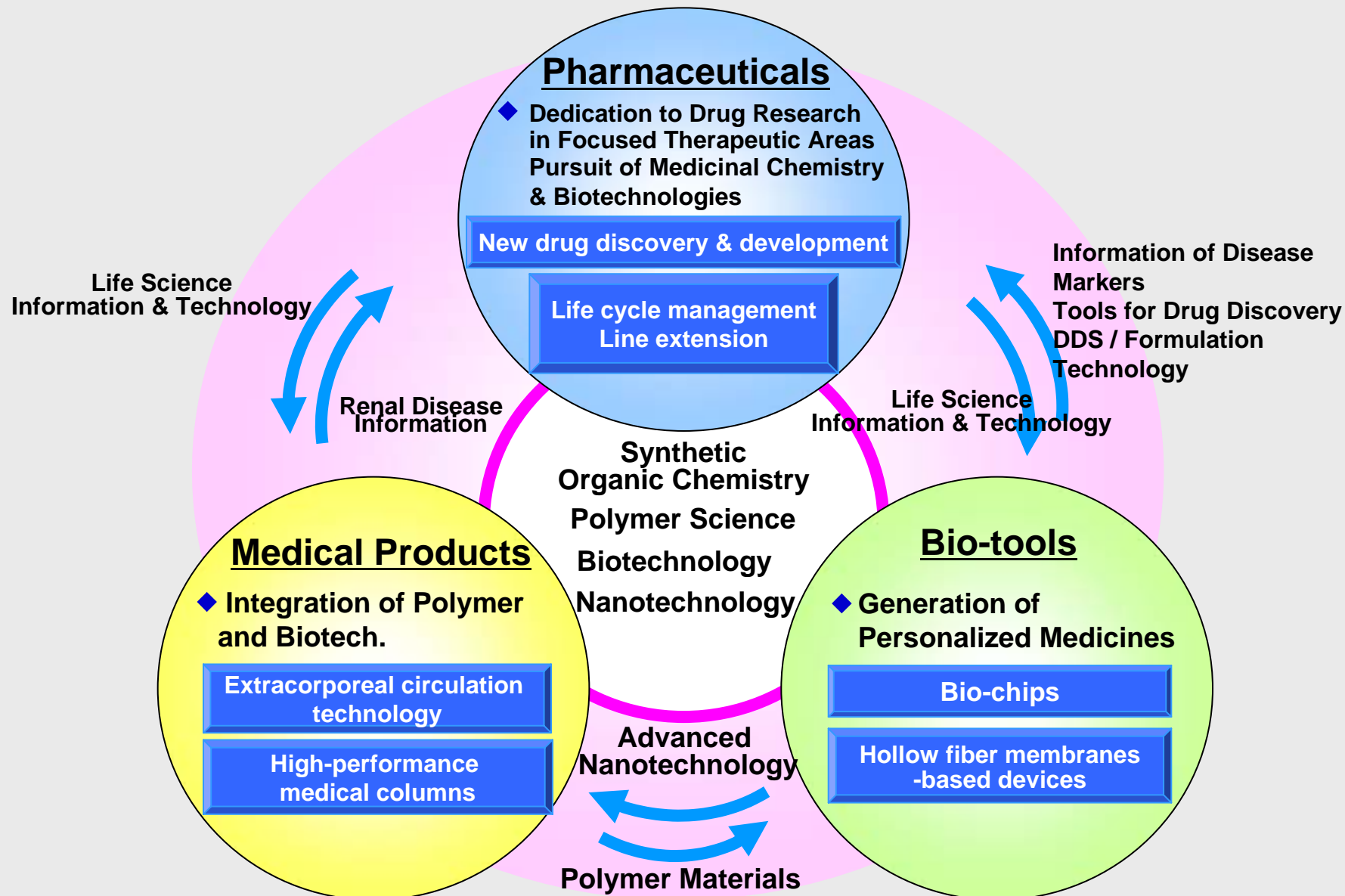
Manufacturing process and fundamental technologies for the pursuit of ultimate properties



<b>Polymer design</b> Fiber structure design control	<b>Defect control</b> Crystalline orientation control	<b>Surface control</b> Sizing agent
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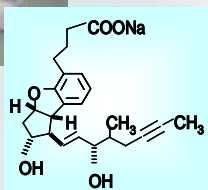
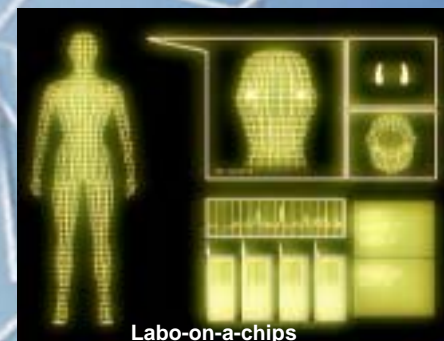
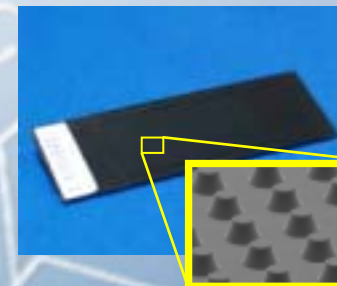
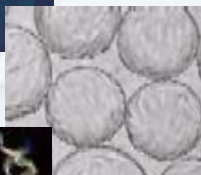
# R&D Strategy for Life Science Fields





# Topics of Advanced Materials

## Life Science

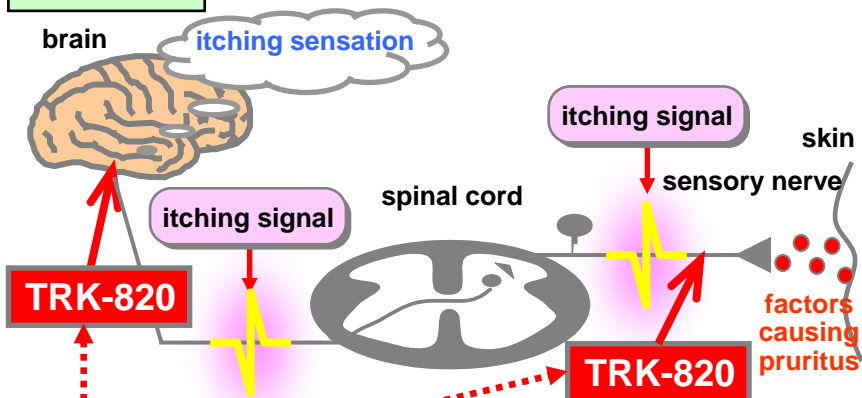


# Development of New Drugs

## Antipruritic Drug (TRK-820)

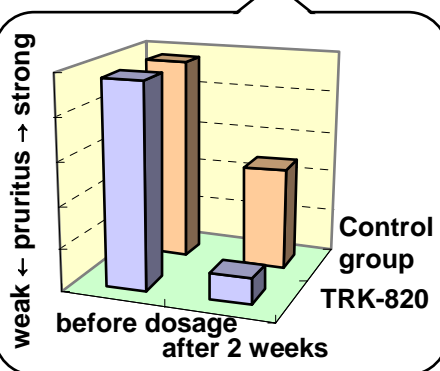
**Objective** Therapy for intractable pruritus

**Technology**  $\kappa$ -Opioid agonist



**[Mechanism]**  
block the transmittance of itching signal at two places

**[Effect]** ①inhibition of pruritus (5 $\mu$ g / body)  
②no potential to induce dependency



**Current status** Pre-Registered

• New drug application (Nov, 2006)

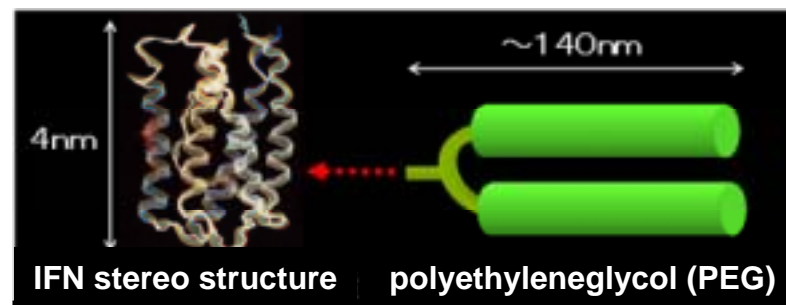
Toray  
Japan Tobacco  
/ Torii  
Pharmaceutical

## PEGylated Interferon $\beta$

**Objective** Extension of the effective plasma concentration of interferon (IFN)  $\beta$

**Technology** Integration of biotechnology and synthetic organic chemistry

• PEGylation to the optimum amino acid of IFN  $\beta$



**[Effect]**

- fewer numbers of doses, high therapeutic effect, extension of the effective plasma concentration
- wide-ranging indications  
(clinical study planned to start in 2008)

IFN type	Effect	Therapy-effect			Effect duration
		hepatitis	multiple sclerosis	cancer	
IFN- $\alpha$			x		x
PEG-IFN- $\alpha$			x		
IFN- $\beta$					x
Toray PEG-IFN- $\beta$ *					

\* prediction based on results of animal testing, etc.

# New Drug Research Policy

New drug development



Global development  
Creation of block busters

Life cycle management  
Line extension



Business expansion into surrounding and novel therapeutic areas

New drug research



Creation of innovative drug candidates

Focused Therapeutic Categories	Technology		Research themes / Characteristics
	MedChem	Biotec	
Neurology (pain / pruritus / urinary frequency)			Drugs for urinary frequency, pain relief / antipruritic drug, etc. · utilization of experience / technology in developed drugs (TRK-820 / TRK-130) · business expansion through innovation of drug formulations (transdermal drug, etc.) of existing drugs
Renal Diseases Diabetes			Drugs for renal diseases / diabetes · integration of polymer science and medicinal chemistry · drug discovery in surrounding therapeutic areas
Immunology (autoimmune disorders / cancers)			Drugs for inflammatory bowel disease, cancer immunotherapeutic, etc. · utilization of knowledge cultivated through immunity studies of Feron* · utilization of technology / experience in protein drugs

# New Drug Research

## Cancer Immunotherapeutic

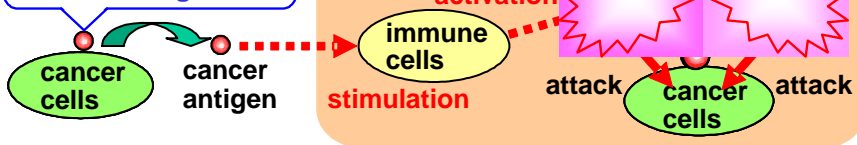
**Objectives** Develop cutting-edge medical fields / Create innovative drug for cancer treatment

	effect	adverse effect
existing anti-cancer drug	small	large
cancer immunotherapeutic	large	extremely small

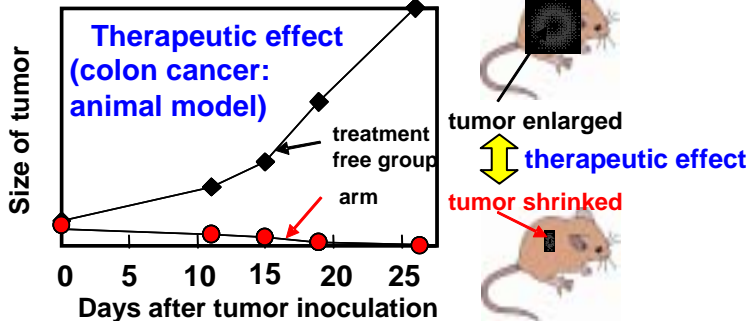
**Technology**

- Identify cancer-specific novel cancer antigens
- Activate immune cells to affect cancer cells only

Isolate / identify uniquely novel cancer antigens



Effects confirmed through animal testing

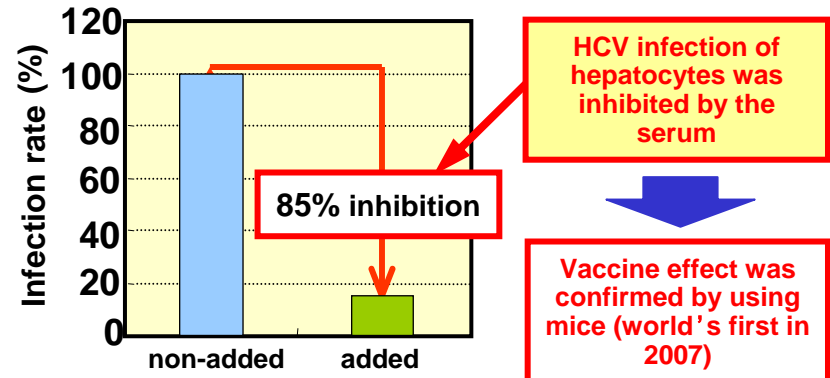
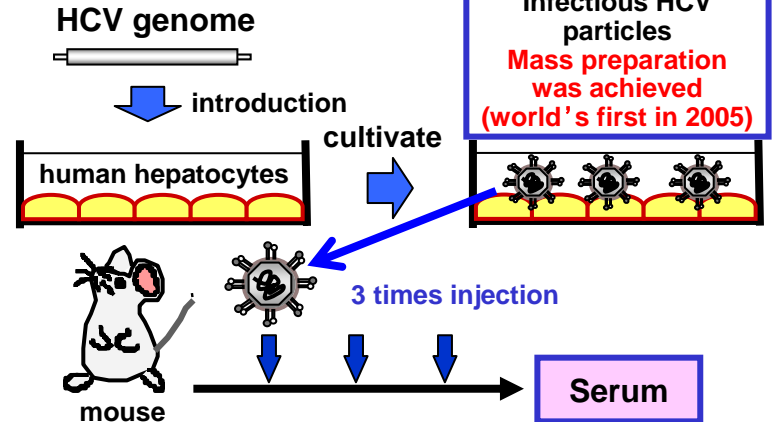


**Current status** Effects confirmed through doctor-centered clinical trial (at overseas University)

## Hepatitis C Vaccine

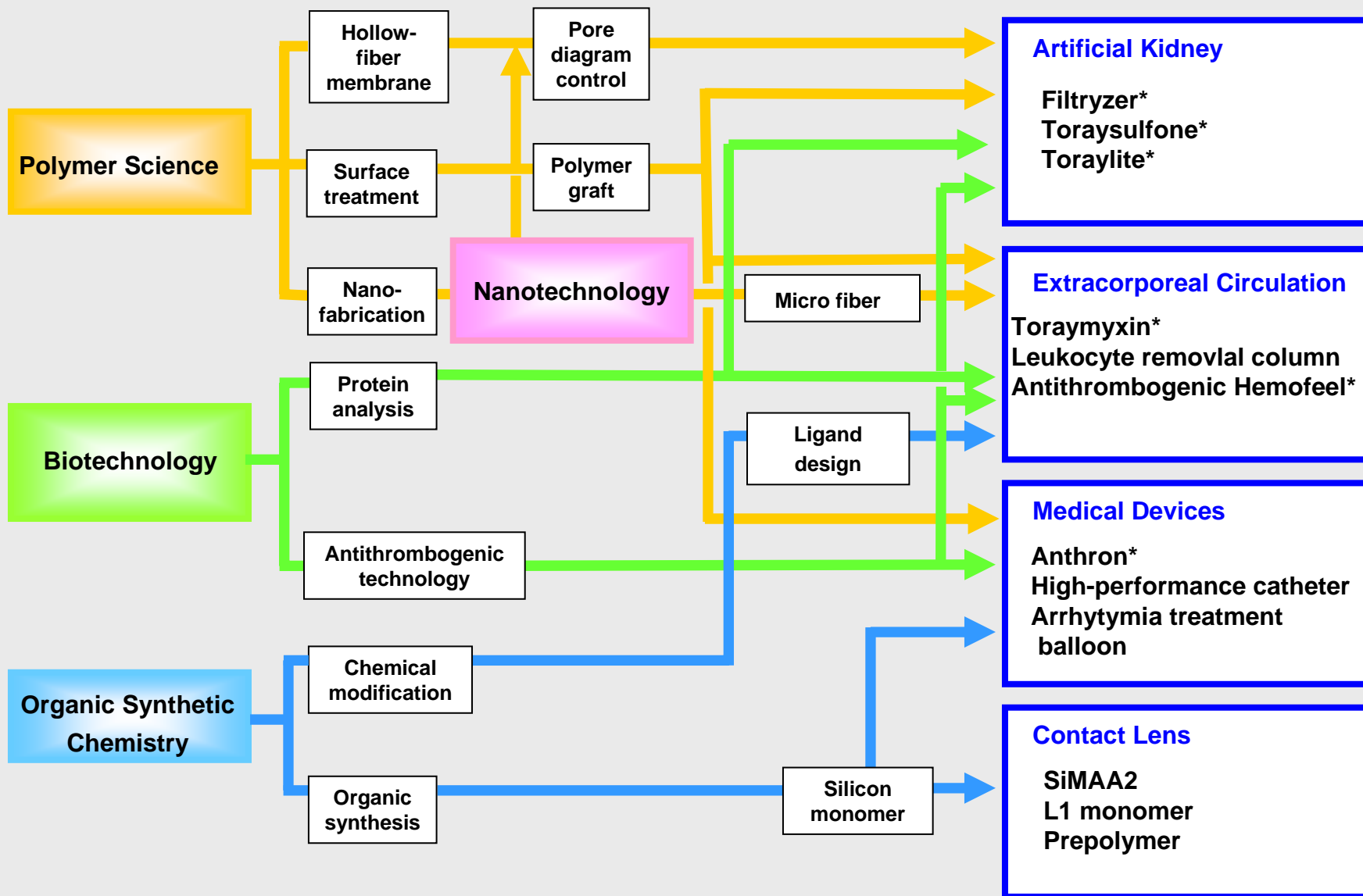
**Objectives** Prevention and therapy for hepatitis C

**Technology** Collaboration with National Institute of Infectious Diseases / Tokyo Metropolitan Organization for Medical Research



※ This research is supported by the Ministry of Health, Labour, and Welfare

# Technical Field of Medical Products



# Strategies for Bio-tools Business

## Toray Fundamental Technologies

### <Polymer>

Biocompatibility  
Material Design  
Advanced Materials

### <Bio>

Ligand Design  
Protein Engineering  
In vitro/vivo evaluation

### <Nano>

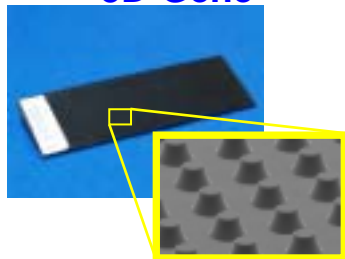
Self organization control  
Fine Patterning

### <Pharmaceuticals>

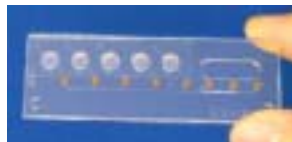
Drug screening  
Pharmacodynamics  
Drug safety  
Quality design

## Innovative Bio-tools

High-sensitivity DNA chip  
"3D-Gene"



Lab-on-a-chip

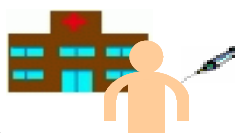


Hollow-fiber membranes-based devices



## Collaboration with Academia

Clinical information  
Gene & protein markers  
Kyoto Univ.  
HS Foundation, etc.



### Research application

- marketing by Toray
- analysis on consignment
- collaboration with external distributor: DNA Chip Research Inc.

### Business Collaboration

### For test drugs / Diagnostic agents

- collaboration with diagnostic product companies
- collaboration with clinical laboratories
- sales of test drugs / diagnostic agents

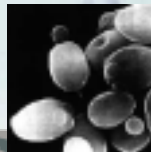
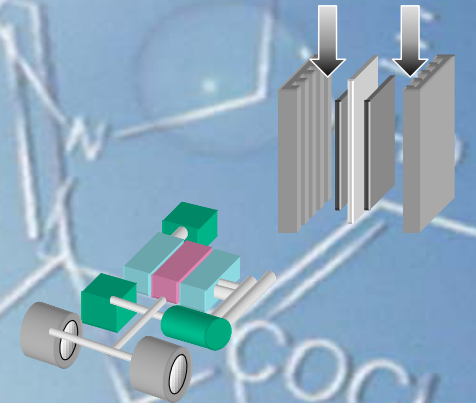
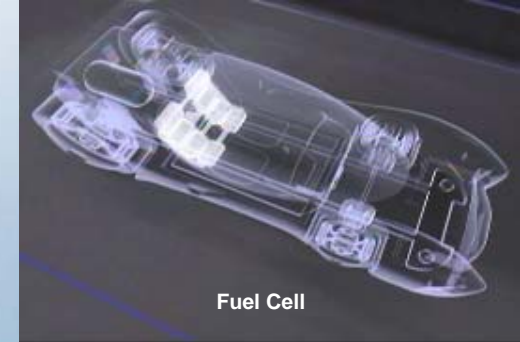
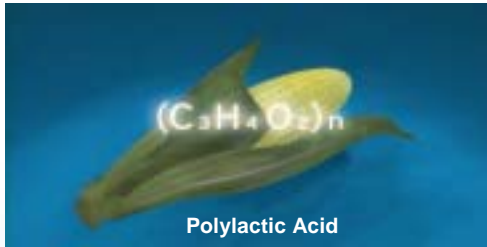
JMCA (Biochip Consortium)  
Chair (Toshiba), Vice-chair (Toray)

★ Establish Toray characteristic technology platform

★ Develop product line that follows the trend of personalized medicines (with various contents)

# Topics of Advanced Materials

## Environment/Water-related/Energy



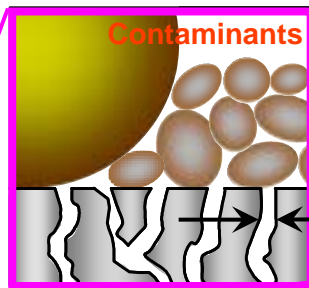
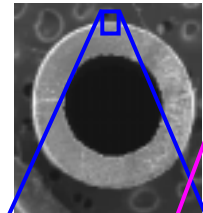
# Environment / Water / Energy

## PVDF Hollow Fiber Membrane Module

**Objective** Full lineup of separation membranes for water treatment → membrane HFU for turbid surface water (downstream of estuaries, lakes, etc)

**Technology** Form composite hollow fiber membrane with nano-structure control technology

Composite hollow fiber membrane



World smallest pore size (molecular weight cut off : 150,000) as a PVDF hollow fiber membrane for water treatment

10nm

Nanopores control technology

Low fouling separation layer

High-strength, high-permeability Support layer



※operation possible with half the filtration pressure compared to conventional type (energy saving)

**Current status** In operation at a drinking water production plant in Japan (5,300 m<sup>3</sup>/day, equivalent to water for daily use of about 25,000 people)

★Expand scale of water treatment business to 100 billion yen in 2015

## Polymer Electrolyte Membrane for Fuel Cells

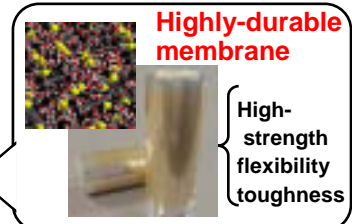
**Objectives** Develop innovative hydrocarbon-type electrolyte membrane with high durability

**Technology** Nano-level material design based on new concepts

Conventional electrolyte membrane → polymer chain is in an entangled structure

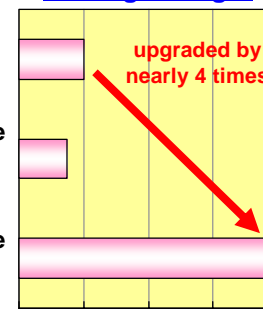
Innovative electrolyte membrane → strengthened cross-interaction between polymer chains

Power generation performance: equal to fluorin-type electrolyte membrane



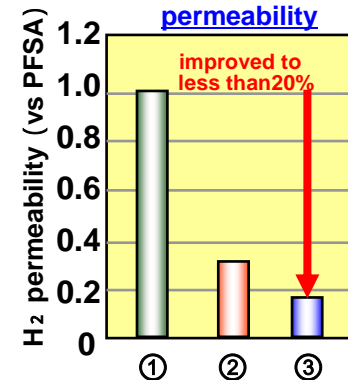
Tearing strength

- Fluorine-type membrane
- Hydrocarbon-type (conventional)
- Hydrocarbon-type (Toray developed product)



Relative strength

Hydrogen permeability



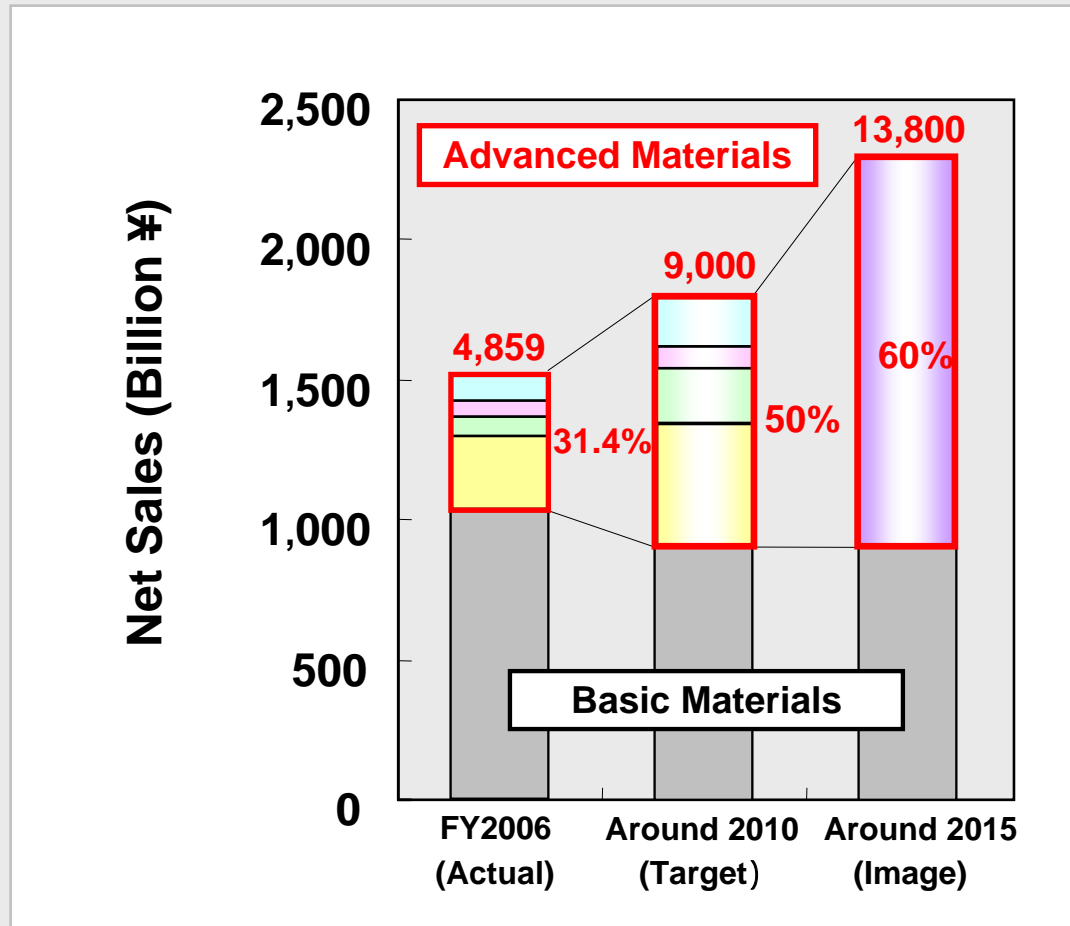
**Current status** Under evaluation by electronics companies for DMFC use

- scheduled completion of technology (FY2007)
- sequential development of automobile applications

※ this research is part of the project of NEDO (New Energy and Industrial Technology Development Organization)



# Target for Advanced Materials Growth



- ★ Triple net sales of advanced materials in ten years.
- ★ Increase advanced materials' ratio of net sales from the current 30% to 60%.



## . Recruiting & Developing of Human Resources

# Personnel Acquisition and Training/Revitalization

- Personnel must be acquired and trained to strengthen development capabilities
- Increase hiring of capable experienced staff in development units of new business areas

## Personnel acquisition

Early commercialization of Advanced Materials field

Creation of new products/technologies

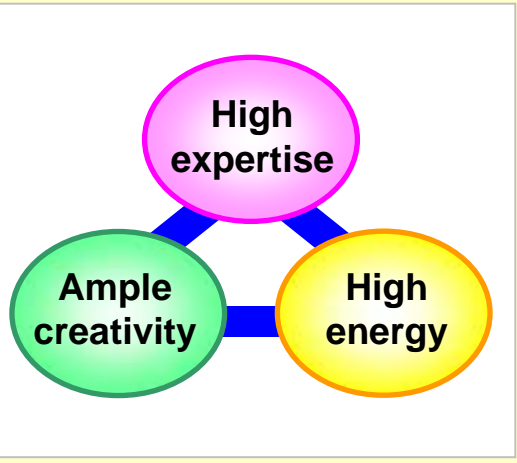
Increased hiring of experienced staff in new fields

Continuation of periodic hiring of new university graduates

Building of information/human networks in academia/industry

Strengthen individual recruiting and university rounds

## Personnel training



Selection and training of next leader candidates

Active use of young talented researchers

Active utilization of women

Improvement/revitalization of Fundamental Technologies Conference

Merit-based Objective management/assessment

Objective/transparent assessment

Rotation between research, development, and production

Leadership training

Manager training

# Toray's Research/Technology Specialist System

## (1) Research/Technology Specialist System

- Duty, qualification, and position system
- Promotion review for research specialists

## (2) Research Fellow System

- Clear indication of researchers who are exemplary specialists
- Establishment of a climate devoted to research
- Establishment of a climate where young researchers work hard to become specialists

## (3) Director for specialty field, Senior Director/ Senior Director for specialty field System

- Advanced specialists in their field  
(Equal to divisional director or equivalent effects/contributions expected)

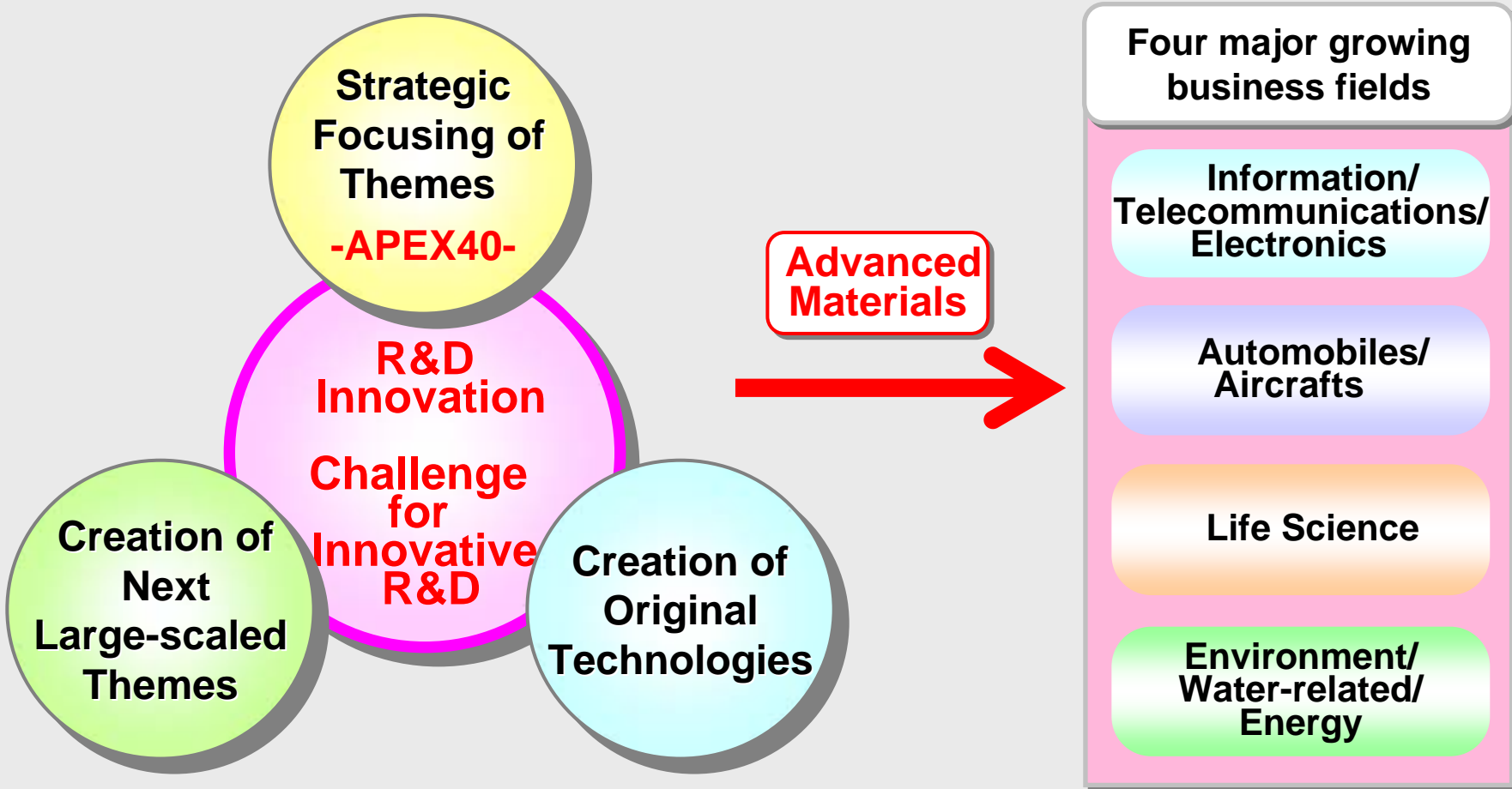
### Currently certified research fellows\*

Year Author-ized	Specialty	Lab Affiliation
2002	Genome drug development	Pharmaceutical Research Laboratories
2003	Medicinal chemistry	Pharmaceutical Research Laboratories
2004	Polymeric structural design	Films & Films Products Research Laboratories
2004	Polymeric materials design	New Frontiers Research Laboratories
2004	Electronic materials properties	Electronic & Imaging Materials Research Laboratories
2005	Advanced Composite Materials design	Composite Materials Research Laboratories

\* Certified by annual review

➔ Management climate that encourages employees to strive to become advanced specialists

# “IT-2010/R&D Innovation”



“R&D provide the key to building the Toray of tomorrow.”

Descriptions of predicted business results, projections and business plans contained in this material are based on assumptions and forecasts regarding the future business environment, made at the present time. The material in this presentation is not a guarantee of the Company's future business performance.